

Quarterly Financial Report 01 2012/2013 AT&S - part of your daily life

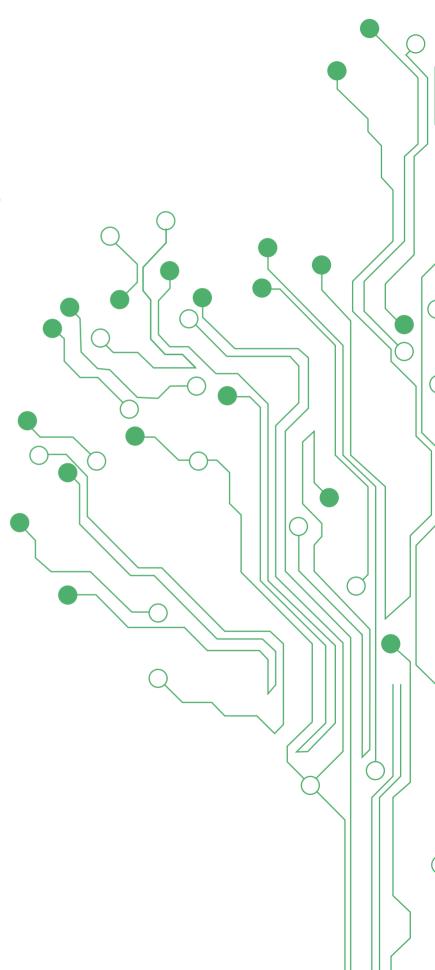
## **Key figures**

|  | IFRS                                  |            |  |
|--|---------------------------------------|------------|--|
| If not otherwise stated, all figures in EUR 1,000) | Q1 2012/13                            | Q1 2011/12 |  |
|  |                                       |            |  |
| ONSOLIDATED INCOME STATEMENT                       |                                       |            |  |
| Revenues   | 126,034                               | 110,463    |  |
| thereof produced in Asia                           | 73%                                   | 66%        |  |
| thereof produced in Europe                         | 27%                                   | 34%        |  |
| BITDA  | 21,057                                | 18,185     |  |
| EBITDA margin                                      | 16.7%                                 | 16.5%      |  |
| BIT  | 3,709                                 | 4,429      |  |
| EBIT margin  | 2.9%                                  | 4.0%       |  |
| et income  | 517                                   | 2,061      |  |
| et income of owners of the parent company          | 519                                   | 2,135      |  |
| sh earnings  | 17,867                                | 15,890     |  |
| DNSOLIDATED BALANCE SHEET                          |                                       |            |  |
| otal assets  | 748,831                               | 594,784    |  |
| otal equity  | 300,080                               | 227,946    |  |
| otal equity of owners of the parent company        | 300,135                               | 227,666    |  |
| t debt   | 243,798                               | 216,945    |  |
| Net gearing  | 81.2%                                 | 95.2%      |  |
| t working capital                                  | 100,946                               | 85,558     |  |
| Vet working capital per revenues                   | 20.0%                                 | 19.4%      |  |
| uity ratio   | 40.1%                                 | 38.3%      |  |
|  | •                                     |            |  |
| ONSOLIDATED CASH FLOW STATEMENT                    | 6.112                                 | 14 241     |  |
| et cash generated from operating activities (OCF)  | 6,113                                 | 14,341     |  |
| NPEX, net  | 9,284                                 | 28,307     |  |
| ENERAL INFORMATION                                 |                                       |            |  |
| yroll (incl. leased personnel), ultimo             | 7,310                                 | 7,284      |  |
| yroll (incl. leased personnel), average            | 7,378                                 | 7,379      |  |
| EY STOCK FIGURES                                   |                                       |            |  |
| rnings per share (EUR)                             | 0.02                                  | 0.09       |  |
| sh earnings per share (EUR)                        | 0.77                                  | 0.68       |  |
| arket capitalisation, end of period                | 190,079                               | 309,024    |  |
| Market capitalisation per equity                   | 63.3%                                 | 135.7%     |  |
| eighted average number of shares outstanding       | 23,322,588                            | 23,322,588 |  |
| ZV EINANCIAI EICIIDEC                              |                                       |            |  |
| EY FINANCIAL FIGURES  OE <sup>1)</sup>             | 0.7%                                  | 3.6%       |  |
|  | · · · · · · · · · · · · · · · · · · · |            |  |
| OCE <sup>1)</sup>                                  | 3.1%                                  | 3.8%       |  |
| OS   | 0.4%                                  | 1.9%       |  |

<sup>1)</sup> Calculated on the basis of average values.

## **Highlights**

- AT&S ends first quarter of 2012/13 with sales of EUR 126m, up 14% on the total for the same period a year earlier
- Mobile Devices lagging expectations
- · Automotive and Industrial continuing stable
- AT&S reaffirms guidance and continues to forecast sales and earnings growth for current financial year based on the following factors:
  - ongoing introduction of new models
  - expansion of customer portfolio
  - improved capacity utilisation at production facilities



## Statement of the Management Board

Dear shareholders.

The first three months of the financial year 2012/13 were modest. We started the quarter well, but were confronted with various unforeseen events in the second half. Mobile Devices customers wound down a number of ongoing projects earlier than originally scheduled, and there were delays in the introduction of new models. The result was capacity underutilisation at our plant in Shanghai, which had a negative impact on the Group's profit. Consolidated net profit fell short of expectations, at EUR 0.52m.

Favourable developments on various new projects show that the current situation can be safely viewed as a transformation period. Order intake picked up again significantly in the first few weeks of July. Shanghai is filling up, and capacity utilisation is increasing again. With new models coming to market, as well as the expansion of the customer portfolio, we are looking to the months ahead with confidence. We reaffirm our positive outlook for the financial year 2012/13, which forecasts year on year increases in both revenues and profits – subject to stable macroeconomic conditions.

FIRST QUARTER RESULTS In the first quarter of the financial year 2012/13 AT&S Group posted sales of around EUR 126m, which was EUR 16m more than in the same period last year. Earnings before interest and tax (EBIT) for the first quarter came to EUR 3.7m. The first quarter was shaped by traditional seasonal factors as well as a series of events in the Mobile Devices segment. Scheduled changeovers to new models and sales problems experienced by individual customers led to short-term capacity underutilisation at the plant in Shanghai. Delays in the introduction of new models led to lower than budgeted capacity utilisation in Shanghai for the first quarter, a development which was reflected in the narrower EBIT margin.

Industrial and automotive business grew steadily as a result of strong demand for high-end printed circuit boards in the automotive supply industry. The realignment of the Leoben plant towards technical niche products has proved its worth in today's challenging business environment. Demand from our major customers in the industrial sector continues to be weak. Overall, capacity utilisation in our Austrian plants was in line with expectations.



Key indicators for the first three months of the financial year 2012/13 were as follows:

- Sales revenues EUR 126.03m
- Gross profit: EUR 15.45m, for a gross margin of 12.26%
- EBITDA: EUR 21.06m,
  - for an EBITDA margin of 16.71%
- Operating profit: EUR 3.71m, for an EBIT margin of 2.9%
- Profit before tax: EUR 0.03m
- Consolidated net profit: EUR 0.52m
- Earnings per share: EUR 0.02
- No. of shares outstanding (average)\*: 23,323
  - \* Thousands of shares

**FINANCING** The maturities of the total financial liabilities of EUR 319.4m were as follows:

Less than 1 year EUR 144.5m 1-5 years EUR 140.4m More than 5 years EUR 34.5m

The net debt increased only slightly (EUR 244m compared with EUR 243m at 31 March 2012).

**CHONGOING** Construction of the plant in Chongqing is progressing according to plan. Phase I – consisting of the construction of an administration building and a production facility for the first

phase of expansion – will be completed shortly. We are currently involved in intensive discussions with our customers regarding the future technological focus of the plant.

AUDITS SUCCESSFULLY COMPLETED AT ALL PLANTS In mid-May all AT&S sites successfully achieved recertification for the ISO 9001, ISO/TS 16949, ISO 14001 and OHSAS 18001 standards. Independent auditors confirmed that the guidelines were being systematically applied in all AT&S plants. The worldwide audits demonstrate once again how AT&S, as one of the world's strongest performing producers of printed circuit boards, achieves the optimal combination of economic performance, environmental responsibility and social commitment with the aid of an integrated management system.

AT&S BACKS HIGH-FLYING YOUNG TECH-NOLOGISTS We would like to pay tribute to the excellent work put in by the students on the Electronics & Technology Management course at the Joanneum University of Applied Sciences in Kapfenberg by awarding the AT&S Stipend for Excellence in Electronics to three outstanding students – one of whom will be female. This scheme is also an effective way of highlighting the urgent need for highly qualified technical experts. Close cooperation with universities, and investment in training and further education are important ways for us as to do something about the shortage of suitably trained experts in the region and position the Group as an attractive local employer.

With best regards

Andreas Gerstenmayer Chairman Thomas Obendrauf Chief Financial Officer Heinz Moitzi Chief Technical Officer

## **Corporate governance informationen**

#### 18TH ANNUAL GENERAL MEETING The 18th

Annual General Meeting of AT & S Austria Technologie und Systemtechnik Aktiengesellschaft (AT&S), held on 5 July 2012, resolved that the retained earnings as at 31 March 2012 amounting to EUR 24,237,345.84 should be distributed in payment of a dividend of EUR 0.32 per share on the qualifying shares in issue on the payment date, with the remaining amount being carried forward.

Investment income withholding tax of 25% is deductible from the dividend payable. In accordance with the statutory tax regulations and the Articles of Association, the dividend payment date is 26 July 2012. Dividends will be paid through the respective depository banks. The paying agent is Raiffeisen Centrobank AG, Vienna.

The Chairman of the Supervisory Board Mr. Hannes Androsch reported that during financial year 2011/12 the Board received reports on business developments and the state of the Company's affairs in four meetings with the Management Board, and that the Supervisory Board monitored the Management Board in accordance with the law and the Company's Articles of Association. The annual financial statements and the consolidated financial statements for the financial year 2011/12, including the notes to the accounts, the management report and the Group management report, were given an unqualified audit opinion by the auditors, PwC Wirtschaftsprüfung GmbH, Vienna. The members of the Management Board and the Supervisory Board were discharged from liability for the financial year 2011/12.

The Annual General Meeting approved Supervisory Board remuneration of EUR 238,600 for the financial year 2011/12.

PwC Wirtschaftsprüfung GmbH, Vienna was reappointed as the Company and Group auditors for the financial year 2012/2013.

#### CHANGES IN THE AUDIT COMMITTEE on

31 May 2012, the Supervisory Board appointed Regina Prehofer to the Audit Committee in place of Willibald Dörflinger. She was also appointed chairwoman of the Committee. The composition of the Audit Committee is now as follows:

- Regina Prehofer (chairwoman)
- Gerhard Pichler (finance expert)
- Georg Riedl

The following members were delegated to the Audit Committee by the employee representatives:

- Wolfgang Fleck
- Günther Wölfler

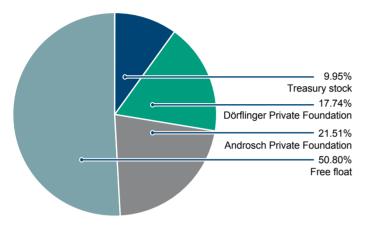
## **AT&S** stock options

Stock options held by members of the Management Board were as follows (Supervisory Board members do not receive stock options):

|                      | Stock options<br>allocated as of<br>30 June 2012 | Allocation of | Allocation of<br>1 April 2011 | Allocation of<br>1 April 2010 | Allocation of<br>1 April 2009 | Allocation<br>of 1 April 2008 |
|----------------------|--|---------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Andreas Gerstenmayer | 120,000  | 40,000        | 40,000                        | 40,000                        | 0                             | 0                             |
| Heinz Moitzi         | 144,000  | 30,000        | 30,000                        | 30,000                        | 24,000                        | 30,000                        |
| Thomas Obendrauf     | 64,500   | 30,000        | 30,000                        | 1,500                         | 1,500                         | 1,500                         |
| Exercise price (EUR) |  | 9.86          | 16.60                         | 7.45                          | 3.86                          | 15.67                         |

### AT&S stock

**SHAREHOLDINGS** As of 30 June 2012, 50.8% of AT&S's shares were in the free float, 21.51% were held by the Androsch Private Foundation, 17.74% by the Dörflinger Private Foundation and 9.95% by AT&S.



SHARE PRICE IN THE FIRST THREE MONTHS OF 2012/13 Over the past three months, the performance of AT&S stock was mainly determined by the following factors:

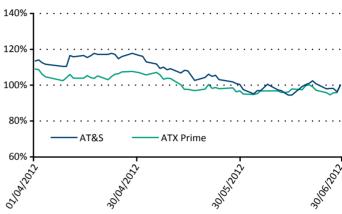
- The continued drop in volumes traded on the Vienna Stock Exchange
- The debate surrounding the debt crisis in certain European countries and the resulting lack of confidence of international investors in European equities
- Negative reports concerning some key customers in the smartphone segment

ATSS stock lost 11% of its value in the first three months of the financial year, taking its market capitalisation to approximately EUR 190m at the end of the period.

One very pleasing development was the decision of investment bank Kepler and private bank Hauck & Aufhäuser – both of which specialise in independent research – to begin coverage of AT&S stock. At the end of the reporting period the AT&S share was being followed by six analyst houses, of which four rated the share "buy" and two gave it a "hold" recommendation.

In May, AT&S took part in Deutsche Bank's 2012 German, Swiss and Austrian Conference in Frankfurt. Over 50 investors visited the Hinterberg plant for an investors' day organised in cooperation with the Vienna Stock Exchange.

#### AT&S against the ATX Prime



### **KEYSTOCKFIGURES FOR THE FIRST THREE MONTHS (EUR)**

|                    | 30 June 2012 | 30 June 2011 |
|--------------------|--------------|--------------|
| Earnings per share | 0.02         | 0.09         |
| High               | 9.60         | 16.05        |
| Low                | 7.70         | 12.25        |
| Close              | 8.15         | 13.25        |

#### **AT&S SHARE**

|                    | Vielina Stock Exchange |
|--------------------|------------------------|
| Security ID number | 969985                 |
| ISIN code          | AT0000969985           |
| Symbol             | ATS                    |
| Reuters RIC        |                        |
|                    | ATS AV                 |
|                    | ATX Prime, WBI SME     |

#### FINANCIAL CALENDAR

| 24 October 2012 | Publication of results for            |
|-----------------|---------------------------------------|
|                 | second quarter 2012/13                |
| 22 January 2013 | Publication of results for            |
|                 | third quarter 2012/13                 |
| 8 May 2013      | Publication of annual results 2012/13 |

#### **CONTACT INVESTOR RELATIONS**

**Martin Theyer** 

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# Interim Financial Report (IFRS) Consolidated Income Statement

|  | 1 April - 30 June |          |  |
|--|-------------------|----------|--|
| in EUR 1,000)  | 2012              | 2011     |  |
| Revenues   | 126,034           | 110,463  |  |
| Cost of sales  | (110,581)         | (96,635) |  |
| Gross Profit   | 15,453            | 13,828   |  |
| Selling costs  | (6,827)           | (5,992)  |  |
| General and administrative costs   | (4,695)           | (5,283)  |  |
| Other operating result   | (222)             | 1,876    |  |
| Operating result   | 3,709             | 4,429    |  |
| Financial income   | 216               | 381      |  |
| Financial expense  | (3,897)           | (2,492)  |  |
| Financial result   | (3,681)           | (2,111)  |  |
| Profit before tax  | 28                | 2,318    |  |
| Income tax expense   | 489               | (257)    |  |
| Profit for the period  | 517               | 2,061    |  |
| thereof owners of the parent company   | 519               | 2,135    |  |
| thereof non-controlling interests  | (2)               | (74)     |  |
| Earnings per share for profit attributable to equity holders of the parent company (in EUR per share): |                   |          |  |
| - basic  | 0.02              | 0.09     |  |
| - diluted  | 0.02              | 0.09     |  |
| Weighted average number of shares outstanding - basic (in thousands)                                   | 23,323            | 23,323   |  |
| Weighted average number of shares outstanding - diluted (in thousands)                                 | 23,352            | 23,407   |  |

## **Consolidated Statement of Comprehensive Income**

|  | 1 April - | - 30 June |  |
|--|-----------|-----------|--|
| (in EUR 1,000)   | 2012      | 2011      |  |
| Profit for the period  | 517       | 2,061     |  |
| Currency translation differences                                       | 16,475    | (3,895)   |  |
| Fair value (losses) of available-for-sale financial assets, net of tax | (20)      | (3)       |  |
| Fair value (losses) of cash flow hedges, net of tax                    | (2)       | (33)      |  |
| Other comprehensive income for the period                              | 16,453    | (3,931)   |  |
| Total comprehensive income for the period                              | 16,970    | (1,870)   |  |
| thereof owners of the parent company                                   | 16,970    | (1,796)   |  |
| thereof non-controlling interests                                      | _         | (74)      |  |

## **Consolidated Balance Sheet**

|   | 30 June | 31 March |
|---|---------|----------|
| in EUR 1,000)                                       | 2012    | 2012     |
| ASSETS  |         |          |
| Non-current assets                                  |         |          |
| Property, plant and equipment                       | 466,175 | 454,466  |
| Intangible assets                                   | 2,342   | 2,451    |
| Financial assets                                    | 96      | 96       |
| Overfunded retirement benefits                      | 526     | 581      |
| Deferred tax assets                                 | 18,235  | 16,819   |
| Other non-current assets                            | 9,058   | 8,730    |
|   | 496,432 | 483,143  |
| Current assets                                      |         |          |
| Inventories   | 65,621  | 64,909   |
| Trade and other receivables                         | 110,615 | 115,483  |
| Financial assets                                    | 735     | 768      |
| Current income tax receivables                      | 666     | 617      |
| Cash and cash equivalents                           | 74,762  | 29,729   |
|   | 252,399 | 211,506  |
| Total assets  | 748,831 | 694,649  |
|   |         |          |
| EQUITY  |         |          |
| Share capital                                       | 45,535  | 45,535   |
| Other reserves                                      | 39,006  | 22,555   |
| Retained earnings                                   | 215,594 | 215,075  |
| Equity attributable to owners of the parent company | 300,135 | 283,165  |
| Non-controlling interests                           | (55)    | (55)     |
| Total equity  | 300,080 | 283,110  |
| LIABILITIES   |         |          |
| Non-current liabilities                             |         |          |
| Financial liabilities                               | 174,920 | 188,729  |
| Provisions for employee benefits                    | 14,448  | 13,895   |
| Other provisions                                    | 11,233  | 11,422   |
| Deferred tax liabilities                            | 6,085   | 5,701    |
| Other liabilities                                   | 3,563   | 3,641    |
|   | 210,249 | 223,388  |
| Current liabilities                                 |         |          |
| Trade and other payables                            | 91,299  | 98,037   |
| Financial liabilities                               | 144,472 | 84,399   |
| Current income tax payables                         | 1,026   | 3,551    |
| Other provisions                                    | 1,705   | 2,164    |
|   | 238,502 | 188,151  |
| Total liabilities                                   | 448,751 | 411,539  |
| Total equity and liabilities                        | 748,831 | 694,649  |

## **Consolidated Statement of Cash Flows**

|   | 1 April  | - 30 June |
|---|----------|-----------|
| (in EUR 1,000)  | 2012     | 2011      |
|   |          |           |
| Cash flows from operating activities  |          |           |
| Profit for the period   | 517      | 2,061     |
| Adjustments to reconcile profit for the period to cash generated from operations: |          |           |
| Depreciation, amortisation and impairment of property, plant and equipment and    |          |           |
| intangible assets   | 17,348   | 13,756    |
| Changes in non-current provisions   | 343      | 90        |
| Income tax expense/(income)   | (489)    | 257       |
| Financial expense   | 3,681    | 2,111     |
| (Gains)/losses from the sale of fixed assets                                      | (17)     | 109       |
| Release from government grants  | (110)    | (360)     |
| Other non-cash expense/(income), net  | 285      | (249)     |
| Changes in working capital:   |          |           |
| - Inventories   | 527      | (2,571)   |
| - Trade receivables and others  | 3,389    | 12,736    |
| - Trade and other payables  | (10,601) | (3,228)   |
| - Other provisions  | (456)    | (651)     |
| Cash generated from operations  | 14,417   | 24,061    |
| Interest paid   | (5,408)  | (5,515)   |
| Interest and dividends received   | 123      | 62        |
| Income tax paid   | (3,019)  | (4,267)   |
| Net cash generated from operating activities                                      | 6,113    | 14,341    |
|   |          |           |
| Cash flows from investing activities  |          |           |
| Capital expenditure for property, plant and equipment and intangible assets       | (12,597) | (28,369)  |
| Proceeds from sale of property, plant and equipment and intangible assets         | 3,313    | 62        |
| Proceeds from sale of available for sale securities                               | 35       | _         |
| Purchases of financial assets   | (56)     | (619)     |
| Proceeds from sale of financial assets  | 61       | 800       |
| Net cash used in investing activities   | (9,244)  | (28,126)  |
|   |          |           |
| Cash flows from financing activities  |          |           |
| Changes in other borrowings   | 47,195   | 26,659    |
| Proceeds from government grants   | 16       | 362       |
| Net cash generated from financing activities                                      | 47,211   | 27,021    |
| Net increase in cash and cash equivalents   | 44,080   | 13,236    |
| Cash and cash equivalents at beginning of the year                                | 29,729   | 4,227     |
| Exchange gains/(losses) on cash and cash equivalents                              | 953      | (8)       |
|   |          |           |
| Cash and cash equivalents at end of the period                                    | 74,762   | 17,455    |

## **Consolidated Statement** of Changes in Equity

| (in EUR 1,000)                            | Share<br>capital | Other<br>reserves | Retained<br>earnings | Equity attributable to owners of the parent company | Non-<br>controlling<br>interests | Total<br>equity |
|---|------------------|-------------------|----------------------|---|----------------------------------|-----------------|
| 31 March 2011                             | 44,475           | (12,032)          | 197,020              | 229,463   | 353                              | 229,816         |
| Profit for the period                     | _                | _                 | 2,135                | 2,135   | (74)                             | 2,061           |
| Other comprehensive income for the period | _                | (3,931)           | _                    | (3,931)   | _                                | (3,931)         |
| Total comprehensive income for the period | _                | (3,931)           | 2,135                | (1,796)   | (74)                             | (1,870)         |
| 30 June 2011                              | 44,475           | (15,963)          | 199,155              | 227,667   | 279                              | 227,946         |
| 31 March 2012                             | 45.535           | 22.555            | 215.075              | 283.165   | (55)                             | 283.110         |
| Profit for the period                     | _                | _                 | 519                  | 519   | (2)                              | 517             |
| Other comprehensive income for the period | _                | 16.451            | _                    | 16.451  | 2                                | 16.453          |
| Total comprehensive income for the period | _                | 16.451            | 519                  | 16.970  | _                                | 16.970          |
| 30 June 2012                              | 45.535           | 39.006            | 215.594              | 300.135   | (55)                             | 300.080         |

## **Segment Reporting**

#### 1 April - 30 June 2012

|                                      |                | Industrial & |        | Elimination / |         |
|--------------------------------------|----------------|--------------|--------|---------------|---------|
| in EUR 1,000)                        | Mobile Devices | Automotive   | Others | Consolidation | Group   |
|                                      |                |              |        |               |         |
| Segment sales                        | 78,569         | 56,052       | 392    | (8,979)       | 126,034 |
| Intersegment sales                   | (8,782)        | (167)        | (30)   | 8,979         | _       |
| Segment revenue, net                 | 69,787         | 55,885       | 362    | _             | 126,034 |
| Operating result                     | 1,414          | 2,482        | (193)  | 6             | 3,709   |
| Financial result                     |                |              |        |               | (3,681) |
| Profit before income tax             |                |              |        |               | 28      |
| Income tax expense                   |                |              |        |               | 489     |
| Profit for the period                |                |              |        |               | 517     |
| Intangible and tangible fixed assets | 409,006        | 50,918       | 8,593  | _             | 468,517 |
| Investments                          | 12,839         | 830          | 713    | _             | 14,382  |
| Depreciation/amortisation            | 14,792         | 1,996        | 560    | _             | 17,348  |

#### 1 April - 30 June 2011

| - (:- EUD 1 000)                     | Makila Davisas | Industrial & | Othora | Elimination /<br>Consolidation | Connection |
|--------------------------------------|----------------|--------------|--------|--------------------------------|------------|
| (in EUR 1,000)                       | Mobile Devices | Automotive   | Others | Consolidation                  | Group      |
| Segment sales                        | 59,282         | 55,533       | 224    | (4,576)                        | 110,463    |
| Intersegment sales                   | (4,546)        | _            | (30)   | 4,576                          | _          |
| Segment revenue, net1)               | 54,736         | 55,533       | 194    | -                              | 110,463    |
| Operating result <sup>2)</sup>       |                |              |        |                                | 4,429      |
| Financial result                     |                |              |        |                                | (2,111)    |
| Profit before income tax             |                |              |        |                                | 2,318      |
| Income tax expense                   |                |              |        |                                | (257)      |
| Profit for the period                |                |              |        |                                | 2,061      |
| Intangible and tangible fixed assets | 341,189        | 52,994       | 9,811  | _                              | 403,994    |
| Investments                          | 30,406         | 2,675        | 213    | _                              | 33,294     |
| Depreciation/amortisation            | 11,403         | 1,947        | 406    | _                              | 13,756     |

#### **Additional information**

Revenue broken down by region is as follows:

| (in EUR 1,000)           | 1 April - 30 June |         |
|--------------------------|-------------------|---------|
|                          | 2012              | 2011    |
|                          |                   |         |
| Austria                  | 4,790             | 5,600   |
| Germany                  | 32,085            | 33,862  |
| Hungary                  | 5,862             | 12,238  |
| Other European countries | 11,176            | 9,783   |
| Asia                     | 56,319            | 29,061  |
| Canada, USA, Mexico      | 13,965            | 18,523  |
| Other                    | 1,837             | 1,396   |
|                          | 126,034           | 110,463 |

<sup>&</sup>lt;sup>1)</sup> A changed foreign currency translation principle leads to a minor different segment revenue net in comparison to the prior year financial report

 $<sup>^{\</sup>rm 2)}\text{A}$  retrospective segmentation for the comparison period exceeds the economically justifiable time and effort

### Notes to the Interim Financial Report

#### **GENERAL**

ACCOUNTING AND VALUATION POLICIES The interim report for the quarter ended 30 June 2012 has been prepared in accordance with the standards (IFRS and IAS) and interpretations (IFRIC and SIC) of the International Accounting Standards Board (IASB) as adopted by the European Union, and taking IAS 34 into account.

The consolidated interim financial statements do not include all the information contained in the consolidated annual financial statements and should be read in conjunction with the consolidated annual financial statements for the year ended 31 March 2012.

There are no differences in accounting and valuation policies compared with those applied in the financial year ended 31 March 2012, with the exception of the segment reporting.

In the financial year 2011/12 the Management Board – with the Supervisory Board's approval – decided to improve the Group's organisational structure with the aim of adapting its operational processes even better to its customers' needs. Three business units were created: Mobile Devices, Industrial & Automotive and Advanced Packaging. Since internal reporting was also adapted to reflect the changes, segment reporting has also been changed. Advanced Packaging is still under development as a business unit, and is therefore not yet disclosed separately but is included under "Other". Since no comparable information is available for the financial year 2011/12, no comparative segment operating results for the year are disclosed.

The consolidated interim statements for the three months ended 30 June 2012 are unaudited and have not been the subject of external audit review.

#### NOTES TO THE INCOME STATEMENT

**REVENUES** Sales in the first quarter of the current financial year increased 14% in comparison with the same period last year, principally as a result of higher sales volumes in Mobile Devices. Since a large part of these sales are invoiced in USD, the strength of the dollar during the period under review was also a positive factor.

Ouarter on quarter, Industrial & Automotive sales were stable. Demand in the automotive sector was strong, but was weaker in industrial business, reflecting the overall economic weakness of that sector.

The geographical distribution of production volumes - 73% in

Asia and 27% in Europe – showed a shift in the direction of Asia (in the comparable period last year, the split was 66% to 34%). Sales volumes were also more heavily weighted in Asia's favour, with 45% of sales generated there, compared with 11% in America and 44% in Europe. In the same period last year, Asia accounted for 26% of the total, with America contributing 17% and Europe 57%.

GROSS PROFIT The higher sales also brought an increase in gross profit, but the gross profit margin of 12% for the quarter was unchanged from last year. The gross profit margin in both Mobile Devices and Industrial & Automotive remained stable.

**OPERATING RESULTS** In the first quarter of last financial year the Group achieved an operating profit amounting to 4% of sales revenues. In the current financial year, unfavourable exchange rate movements together with start-up costs for Chongqing resulted in a negative other operating result, so that the EBIT margin fell back to 2.9%. The cost centres for administrative and selling costs and for other operating income and expenses have been grouped in a different way in the financial year 2012/13, so that segment EBIT for the quarter is not comparable with that of the previous year, which is therefore not shown.

FINANCIAL RESULTS Financial income consisted of interest income on short-term investments and valuation effects principally associated with intra-group USD financial receivables.

Financial expenses consisted of interest expense of EUR 3.6m, compared with EUR 2.3m in the same period last year, and of unrealised exchange gains on Group financing. The increase in interest expense incurred reflects the accrual for interest on the EUR 100m bond issued in November 2011.

TAXES ON INCOME The change – as compared with the same period last year – in the effective rate of tax on a consolidated basis is mainly a consequence of the recognition of deferred taxation in China on the first quarter's earnings.

#### NOTES TO THE STATEMENT OF COMPRE-HENSIVE INCOME

CURRENCY TRANSLATION DIFFERENCES The favourable movement of EUR 16.5m on the foreign currency translation reserve in the first quarter of the current financial year consisted almost exclusively of changes in exchange rates of the Group's functional currencies, the renminbi yuan (CNY) and Hong Kong dollar (HKD), against the Group reporting currency, the euro. In the same period last year there was an unfavourable movement amounting to EUR 3.9m.

#### NOTES TO THE BALANCE SHEET

ASSETS AND FINANCES Net debt, at EUR 243.8m, remained stable at the same level as at 31 March 2012. Net current assets rose from EUR 92.3m at 31 March 2012 to EUR 100.9m. Over the same period, the net gearing ratio fell from 86% to 81%.

As a result of the healthy earnings and of foreign currency translation gains, consolidated equity rose from EUR 283.1m at the end of the last financial year to EUR 300.1m at 30 June 2012. Consolidated total comprehensive income for the period totalled EUR 17.0m.

TREASURY SHARES In the 16th Annual General Meeting of 7 July 2010 the Management Board was again authorised for a period of 30 months from the date of the resolution to acquire the Company's own shares up to a maximum amount of 10% of the share capital. The Management Board was also again authorised – for a period of five years (i.e., until 6 July 2015) and subject to the approval of the Supervisory Board – to dispose of treasury shares otherwise than through the stock exchange or by means of a public offering, and in particular for the purpose of enabling the exercise of employee stock options or the conversion of convertible bonds, or as consideration for the acquisition of businesses or other assets.

No further treasury shares were acquired under the share repurchase scheme in the first quarter of this financial year. At 30 June 2012 and taking into account the stock options exercised, the Group held the same number of treasury shares – 2,577,412 shares, or 9.95% of the issued share capital – as at 31 March 2012, with a total acquisition cost of EUR 46.6m.

#### NOTES TO THE STATEMENT OF CASH

**FLOWS** Net cash generated from operating activities came to EUR 6.1m, compared with EUR 14.3m in the same period last year. The main reason was the change in other financial assets held for trading purposes.

The net cash used in investing activities totalled EUR 9.2m, significantly lower than the net outflow of EUR 28.1m in the first quarter of the last financial year, which was the result of heavy investment in the final phase of expansion of capacity in Shanghai.

The cash inflow from financing activities increased by EUR 47.2m, as the result of a loan of EUR 69.0m provided by Österreichische Kontrollbank (OeKB). At the same time, Management stepped up repayment of short-term financial liabilities, with the effect that the net cash used in financing activities came out at EUR 21.8m.

#### OTHER INFORMATION

**DIVIDENDS** After the end of the first quarter of the current financial year, the Annual General Meeting of 5 July 2012 resolved on a dividend of EUR 0.32 per share out of retained earnings at 31 March 2012.

**RELATED PARTY TRANSACTIONS** In the first quarter of the current financial year fees of EUR 91,000 payable to AIC Androsch International Management Consulting GmbH were incurred in connection with various projects.

Leoben-Hinterberg, 24 July 2012

Management Board

Andreas Gerstenmayer m.p. Thomas Obendrauf m.p. Heinz Moitzi m.p.

## **Group Interim Management Report**

#### **BUSINESS DEVELOPMENTS AND PERFOR-**

MANCE Sales of printed circuit boards, particularly for mobile devices, are subject to seasonal fluctuations. The first and fourth quarters of the financial year tend to be characterised by capacity under-utilisation, while the second and third quarters are generally periods of higher output. Sales of EUR 126m in the first quarter of the current financial year were up by 14% in comparison with the same period last year. For the coming quarters we are expecting further increases in sales, provided always that the macroeconomic environment remains stable.

In terms of business segments, Mobile Devices achieved a marked increase in sales as compared with the first quarter of the last financial year – they were up 28%, to EUR 69.8m. It should be noted, however, that last year's first quarter results for Mobile Devices fell substantially short of expectations because of the disaster in Japan. In Industrial & Automotive, sales were stable – EUR 55.9m, as against EUR 55.5m in the comparable period last year.

The Austrian facilities in particular were again successful in raising prices per square metre by focusing production on high-tech printed circuit boards.

Our plant in Shanghai, which is geared towards large batches using HDI technology, achieved less than full capacity utilisation in the first quarter as a result of model changes, delayed products ramp-ups and the sales problems experienced by some customers. We are expecting the situation to improve in the coming months.

Work on a further production facility in Chongqing, China, continues. Discussions with customers as to future technological requirements are underway.

**SIGNIFICANT RISKS, UNCERTAINTIES AND OPPORTUNITIES**There were no material differences in the categories of risk exposure in the course of the first quarter of the financial year 2012/13 compared with those described in detail in the notes to the 2011/12 consolidated financial statements under II. Risk Report.

Liquidity at AT&S is excellent. The issue of a five-year EUR 100m bond in November 2011 and the provision of a long-term loan by Österreichische Kontrollbank in April 2012 mean that ample long-term funds are available. Sufficient credit facilities are also available to cover the increased working capital requirements resulting from higher volumes of business. In addition to this, on the basis of the authorisation conferred in the Annual General Meeting of 7 July 2010, the Management Board also has the option of issuing up to 12,950,000 new shares out of authorised capital and convertible bonds up to a nominal value of EUR 100,000,000, and may dispose of treasury shares.

In the first quarter of financial 2012/13 there was a significant positive cash flow from operating activities. On the basis of expected continuing net cash inflows from operating activities and the extensive financing options, enough liquidity is available to cover all currently planned and potential future investments.

For more information on the use of financial instruments please refer to the detailed Risk Report in the notes to the consolidated annual financial statements. Group exposure to currency risk and its effects on operating profit is further reduced by the fact that the Group's sales in US dollars are largely originated in production facilities in the extended dollar area. With respect to the remaining effects, changes in the exchange rates of functional currencies against the reporting currency, the euro, are mainly recognised directly in equity without affecting profit or loss.

Net gearing of 81% at 30 June 2012 was lower than at the end of the financial year 2011/12 (86%). Foreign currency translation gains from the appreciation of the CNY and HKD against the EUR helped to strengthen the Group's equity base, so that we were nearly able to achieve the target ratio of 80%.

In the first quarter, internal and external growth expectations for AT&S were missed by a small margin. With respect to the opportunities and risks attaching to developments in the external environment for financial 2012/13 as a whole, the assumption is still that total sales of the printed circuit board industry worldwide will increase.

**OUTLOOK** The increasing use of electronic devices in a wide range of day-to-day applications justifies the assumption that the demand for printed circuit boards will continue to grow, especially at the high value end of the spectrum. Given AT&S's concentration on the high-tech segment, Management is assuming that the Group's opportunities for growth are above average.

As long as the macroeconomic environment remains stable, we are predicting continuing revenue growth. Current global economic developments have made it more difficult to quantify future demand reliably, which in turn makes forecasting more uncertain.

Decisions on future investments will be taken in the coming weeks, after discussions with our customers.

Leoben-Hinterberg, 24 July 2012

Management Board

Andreas Gerstenmayer m.p. Thomas Obendrauf m.p. Heinz Moitzi m.p.

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