

### **Group profile**

AT&S is the European market leader and one of the world's leading manufacturers of high-value printed circuit boards and IC substrates. AT&S industrialises leading-edge technologies for its core business segments Mobile Devices & Substrates as well as Automotive, Industrial and Medical. AT&S has a global presence, with production facilities in Austria (Leoben and Fehring) and plants in India (Nanjangud), China (Shanghai, Chongqing) and South Korea (Ansan, near Seoul). The company employed an average of 9,981 people in the financial year 2017/18.

#### **Vision statement**

### Top on customer's mind

- Best-in-class interface to the customer
- Innovative, sustainable solutions
- Clear value proposition in the high-end PCB industry
- Outstanding product range

## We provide leading-edge technology & services

- We identify and anticipate key technological trends
- We provide value-adding solutions
- Innovation and industrialisation are our core competences
- We constantly strive to be best in class in all of our processes

FIRST CHOICE FOR ADVANCED APPLICATIONS

### **Mission statement**

- We set the highest quality standards in our industry
- We industrialise leading-edge technology
- We care about people
- We reduce our environmental footprint
- We create value



"More than AT&S" is the expansion of our position in the high-tech value chain. This is how we take pole position for the next round of the digital high-tech race. Even more leading-edge technology. Even more growth.

## more

Investment. Change. Thinking ahead. This has been our normal routine for more than 35 years. Over and over again. Because if you want to succeed, you simply have to be early.

# than

Being early is crucial when it comes to always offering our customers the latest technology. Because the early bird catches the worm. Our people know that. And they show us in a very personal way what their morning routine has to do with success.

ever

## **Key figures**

Revenue	IFRS	Unit	2014/15	2015/16	2016/17	2017/18	Change in %
Thereof produced in Asia	EARNINGS DATA AND GENERAL INFORMATION						
Theread produced in Europe	Revenue	€ in millions	667.0	762.9	814.9	991.8	21.7%
Cost of sales	thereof produced in Asia	%	79.0%	81.0%	82.0%	84.0%	
Gross profit         cm support         155.4         151.6         54.7         162.3         >100%           Gross profit margin         n         23.3%         19.9%         6.7%         10.4%         −           EBITDA         Cimilton         167.6         167.5         130.9         226.0         72.6%           EBITDA margin         n         25.1%         22.0%         16.1%         22.8%         −           EBITDA margin adjusted <sup>10</sup> n         25.8%         23.7%         23.4%         −         −           EBIT margin         n         13.5%         10.1%         0.66         90.3         100%           EBIT adjusted <sup>10</sup> n         13.5%         10.1%         0.66         90.3         100%           EBIT adjusted <sup>10</sup> n         13.2%         10.32         119.0         −         −         −           EBIT adjusted <sup>10</sup> n         14.7%         13.0%         0.8%         0.22.9         56.5         −           Profit for the period         cmaintan         69.3         56.0         (22.9)         56.5         −           Profit for the period attributable         cowness of the parent company         69.3         56.0<	thereof produced in Europe	%	21.0%	19.0%	18.0%	16.0%	
Gross profit margin         s         2.3.3%         19.9%         6.7%         16.4%         ————————————————————————————————————	Cost of sales	€ in millions	511.6	611.2	760.2	829.5	9.1%
EBITOA	Gross profit	€ in millions	155.4	151.6	54.7	162.3	>100%
EBITDA margin	Gross profit margin	%	23.3%	19.9%	6.7%	16.4%	
BITDA adjusted		€ in millions	167.6	167.5	130.9	226.0	72.6%
EBITDA margin adjusted	EBITDA margin	%	25.1%	22.0%	16.1%	22.8%	
EBIT margin	EBITDA adjusted 1)	€ in millions	171.9	180.2	194.8	_	n.a.
EBIT margin	EBITDA margin adjusted 1)	%	25.8%	23.7%	25.4%	_	
EBIT adjusted <sup>31</sup>	EBIT	€ in millions	90.1	77.0	6.6	90.3	>100%
EBIT adjusted   11	EBIT margin	%	13.5%	10.1%	0.8%	9.1%	
Profit for the period attributable to owners of the parent company         ε in millions         69.3         56.0         (22.9)         56.5         -           Cash earnings         ε in millions         146.8         146.5         101.8         192.2         88.9%           ROE (return on equity) <sup>21</sup> %         13.9%         9.5%         (4.1%)         9.0%         -           ROE (return on eapital employed) <sup>29</sup> %         12.0%         8.2%         (0.6%)         7.7%         -           ROS (return on sales)         %         10.4%         7.3%         (2.8%)         5.7%         -           ROS (return on sales)         %         10.4%         7.3%         (2.8%)         5.7%         -           ROS (return on eapital employed) <sup>20</sup> %         10.4%         7.3%         (2.8%)         5.7%         -           ROS (return on eapital employed) <sup>20</sup> %         19.5%         11.8%         40.4%         -           ROS (return on eapital employed) <sup>20</sup> %         19.3%         136.9         136.4         141.7         (41.1%)           Accash flow from operating exitities (OCF)         € millions         164.8         254.3         240.7         141.7         (41.1%)		€ in millions	98.2	103.2	119.0	_	n.a.
Profit for the period attributable to owners of the parent company         ε in millions         69.3         56.0         (22.9)         53.6         — cash earnings         146.8         146.5         101.8         192.2         88.9%           ROE (return on equity) <sup>20</sup> %         13.9%         9.5%         (4.1%)         9.0%         —           ROC (return on capital employed) <sup>20</sup> %         12.0%         8.2%         (0.6%)         7.7%         —           RRG (return on sales)         %         10.4%         7.3%         (2.8%)         5.7%         —           RRG (return on sales)         %         10.4%         7.3%         (2.28%)         5.7%         —           RRG (innovation revenue rate)         %         29.2%         19.6%         21.8%         40.4%         —           Cash flow from operating activities (OCF)         € in millions         164.8         254.3         240.7         141.7         (41.1%)         Operating free cash flow         € in millions         (20.9)         (117.3)         (104.3)         1.5         —           Free cash flow         € in millions         (20.9)         (205.3)         (24.7)         (50.2)         —           Employees (incl. leased personnel, average)         -	EBIT margin adjusted 1)	%	14.7%	13.6%	15.5%	_	
Profit for the period attributable to owners of the parent company         ε in millions         69.3         56.0         (22.9)         53.6         — cash earnings         146.8         146.5         101.8         192.2         88.9%           ROE (return on equity) <sup>20</sup> %         13.9%         9.5%         (4.1%)         9.0%         —           ROC (return on capital employed) <sup>20</sup> %         12.0%         8.2%         (0.6%)         7.7%         —           RRG (return on sales)         %         10.4%         7.3%         (2.8%)         5.7%         —           RRG (return on sales)         %         10.4%         7.3%         (2.28%)         5.7%         —           RRG (innovation revenue rate)         %         29.2%         19.6%         21.8%         40.4%         —           Cash flow from operating activities (OCF)         € in millions         164.8         254.3         240.7         141.7         (41.1%)         Operating free cash flow         € in millions         (20.9)         (117.3)         (104.3)         1.5         —           Free cash flow         € in millions         (20.9)         (205.3)         (24.7)         (50.2)         —           Employees (incl. leased personnel, average)         -		€ in millions	69.3	56.0		56.5	
to owners of the parent company	· · · · · · · · · · · · · · · · · · ·						
ROEE (return on equity)   3		€ in millions	69.3	56.0	(22.9)	53.6	
ROSE (return on capital employed)	Cash earnings	€ in millions	146.8	146.5	101.8	192.2	88.9%
ROS (return on sales)	ROE (return on equity) 2)	%	13.9%	9.5%	(4.1%)	9.0%	
RR (innovation revenue rate)	ROCE (return on capital employed) 2)	%	12.0%	8.2%	(0.6%)	7.7%	
Cash flow from operating activities (OCF)         € In millions         143.9         136.9         136.4         143.2         5.0%           Net CAPEX         € In millions         164.8         254.3         240.7         141.7         (41.1%)           Operating free cash flow         € In millions         (20.9)         (117.3)         (104.3)         1.5         −           Free cash flow         € In millions         (20.9)         (205.3)         (24.7)         (50.2)         −           Employees (incl. leased personnel, end of reporting period)         −         7,638         8,759         9,526         9,981         4.8%           BALANCE SHEET DATA         Total assets         € In millions         604.4         568.9         540.1         71.4         31.7%           Equity attributable to owners of the parent company         € In millions         604.3         568.9         540.1         711.4         31.7%           Equity ratio         %         49.5%         42.3%         37.6%         46.5%         −           Net gearing         %         21.6%         46.3%         70.5%         29.4%         −           Net working capital         € In millions         95.3         88.4         24.4         72.4	ROS (return on sales)	%	10.4%	7.3%	(2.8%)	5.7%	_
Net CAPEX    Committees   164.8   254.3   240.7   141.7   (41.1%)	IRR (innovation revenue rate)	%	29.2%	19.6%	21.8%	40.4%	_
Operating free cash flow         € in millions         (20.9)         (117.3)         (104.3)         1.5         −           Free cash flow         € in millions         (20.9)         (205.3)         (24.7)         (50.2)         −           Employees (incl. leased personnel, end of reporting period)         −         8,120         9,116         9,778         9,734         (0.4%)           Employees (incl. leased personnel, average)         −         7,638         8,759         9,526         9,981         4.8%           BALANCE SHEET DATA           Total assets         € in millions         1,220.8         1,344.7         1,436.7         1,530.4         6.5%           Total equity         € in millions         604.4         568.9         540.1         711.4         31.7%           Equity attributable to owners of the parent company         € in millions         604.4         568.9         540.1         711.4         31.7%           Equity ratio         ½         49.5%         42.3%         37.6%         46.5%         −           Net debt         € in millions         130.5         263.2         380.5         209.2         (45.0%)           Net gearing         ½         12.6%         46.3%         70.5%	Cash flow from operating activities (OCF)	€ in millions	143.9	136.9	136.4	143.2	5.0%
Free cash flow   Committee   Committee	Net CAPEX	€ in millions	164.8	254.3	240.7	141.7	(41.1%)
Employees (incl. leased personnel, end of reporting period)	Operating free cash flow	€ in millions	(20.9)	(117.3)	(104.3)	1.5	_
Employees (incl. leased personnel, average)         −         7,638         8,759         9,526         9,981         4.8%           BALANCE SHEET DATA           Total assets         € in millions         1,220.8         1,344.7         1,436.7         1,530.4         6.5%           Total equity         € in millions         604.4         568.9         540.1         711.4         31.7%           Equity attributable to owners of the parent company         € in millions         604.3         568.9         540.1         711.4         31.7%           Equity ratio         № 49.5%         42.3%         37.6%         46.5%         −           Net debt         € in millions         130.5         263.2         380.5         209.2         (45.0%)           Net gearing         % 21.6%         46.3%         70.5%         29.4%         −           Net working capital         € in millions         95.3         88.4         24.4         72.4         >100%           Net working capital per revenue         % 14.3%         11.6%         3.0%         7.3%         −           STOCK EXCHANGE DATA           Shares outstanding (end of reporting period)         - 38,850,000         38,850,000         38,850,000         38	Free cash flow	€ in millions	(20.9)	(205.3)	(24.7)	(50.2)	
BALANCE SHEET DATA     Total assets   € in millions   1,220.8   1,344.7   1,436.7   1,530.4   6.5%     Total equity   € in millions   604.4   568.9   540.1   711.4   31.7%     Equity attributable to owners of the parent company   € in millions   604.3   568.9   540.1   711.4   31.7%     Equity ratio   %   49.5%   42.3%   37.6%   46.5%   −	Employees (incl. leased personnel, end of reporting period)	_	8,120	9,116	9,778	9,734	(0.4%)
Total assets   ξε in millions   1,220.8   1,344.7   1,436.7   1,530.4   6.5%	Employees (incl. leased personnel, average)		7,638	8,759	9,526	9,981	4.8%
Total equity         € in millions         604.4         568.9         540.1         711.4         31.7%           Equity attributable to owners of the parent company         € in millions         604.3         568.9         540.1         711.4         31.7%           Equity ratio         %         49.5%         42.3%         37.6%         46.5%         −           Net debt         € in millions         130.5         263.2         380.5         209.2         (45.0%)           Net gearing         %         21.6%         46.3%         70.5%         29.4%         −           Net working capital         € in millions         95.3         88.4         24.4         72.4         >100%           Net working capital per revenue         %         14.3%         11.6%         3.0%         7.3%         −           STOCK EXCHANGE DATA         STOCK EXCHANGE DATA           Shares outstanding (end of reporting period)         −         38,850,000         38,850,000         38,850,000         38,850,000         38,850,000         −           Weighted average number of shares outstanding         −         38,850,000         38,850,000         38,850,000         38,850,000         38,850,000         38,850,000         38,850,000         38,850	BALANCE SHEET DATA						
Equity attributable to owners of the parent company         € in millions         604.3         568.9         540.1         711.4         31.7%           Equity ratio         %         49.5%         42.3%         37.6%         46.5%         —           Net debt         € in millions         130.5         263.2         380.5         209.2         (45.0%)           Net gearing         %         21.6%         46.3%         70.5%         29.4%         —           Net working capital         € in millions         95.3         88.4         24.4         72.4         >100%           Net working capital per revenue         %         14.3%         11.6%         3.0%         7.3%         —           STOCK EXCHANGE DATA           Shares outstanding (end of reporting period)         -         38,850,000         38,850,000         38,850,000         38,850,000         38,850,000         -           Weighted average number of shares outstanding         -         38,850,000         38,850,000         38,850,000         38,850,000         38,850,000         38,850,000         38,850,000         38,850,000         -           Earnings per share outstanding (end of reporting period)         €         1.78         1.44         (0.59)         1.38	Total assets	€ in millions	1,220.8	1,344.7	1,436.7	1,530.4	6.5%
Equity ratio         %         49.5%         42.3%         37.6%         46.5%         −           Net debt         € in millions         130.5         263.2         380.5         209.2         (45.0%)           Net gearing         %         21.6%         46.3%         70.5%         29.4%         −           Net working capital         € in millions         95.3         88.4         24.4         72.4         >100%           Net working capital per revenue         %         14.3%         11.6%         3.0%         7.3%         −           STOCK EXCHANGE DATA           Shares outstanding (end of reporting period)         −         38,850,000         38,850,000         38,850,000         38,850,000         −           Weighted average number of shares outstanding         −         38,850,000         38,850,000         38,850,000         −           Earnings per share outstanding (end of reporting period)         €         1.78         1.44         (0.59)         1.38         −           Earnings per average number of shares outstanding         €         1.78         1.44         (0.59)         1.38         −           Cash earnings per average number of shares         €         3.78         3.77         2.62<	Total equity	€ in millions	604.4	568.9	540.1	711.4	31.7%
Net debt         € in millions         130.5         263.2         380.5         209.2         (45.0%)           Net gearing         %         21.6%         46.3%         70.5%         29.4%         −           Net working capital         € in millions         95.3         88.4         24.4         72.4         >100%           Net working capital per revenue         %         14.3%         11.6%         3.0%         7.3%         −           STOCK EXCHANGE DATA           Shares outstanding (end of reporting period)         −         38,850,000         38,850,000         38,850,000         38,850,000         −           Weighted average number of shares outstanding         −         38,850,000         38,850,000         38,850,000         38,850,000         −           Earnings per share outstanding (end of reporting period)         €         1.78         1.44         (0.59)         1.38         −           Earnings per average number of shares outstanding         €         1.78         1.44         (0.59)         1.38         −           Cash earnings per average number of shares         €         3.78         3.77         2.62         4.95         88.9%           Dividend per share ³¹         €         0.36	Equity attributable to owners of the parent company	€ in millions	604.3	568.9	540.1	711.4	31.7%
Net gearing         %         21.6%         46.3%         70.5%         29.4%         −           Net working capital         € in millions         95.3         88.4         24.4         72.4         >100%           Net working capital per revenue         %         14.3%         11.6%         3.0%         7.3%         −           STOCK EXCHANGE DATA           Shares outstanding (end of reporting period)         −         38,850,000         38,850,000         38,850,000         38,850,000         −           Weighted average number of shares outstanding         −         38,850,000         38,850,000         38,850,000         −         −           Earnings per share outstanding (end of reporting period)         €         1.78         1.44         (0.59)         1.38         −           Earnings per average number of shares outstanding         €         1.78         1.44         (0.59)         1.38         −           Cash earnings per average number of shares         €         3.78         3.77         2.62         4.95         88.9%           Dividend per share ³)         €         0.36         0.36         0.10         0.36         >100%           Closing price         €         14.62         12.90 <td< td=""><td>Equity ratio</td><td>%</td><td>49.5%</td><td>42.3%</td><td>37.6%</td><td>46.5%</td><td></td></td<>	Equity ratio	%	49.5%	42.3%	37.6%	46.5%	
Net working capital         € in millions         95.3         88.4         24.4         72.4         >100%           Net working capital per revenue         %         14.3%         11.6%         3.0%         7.3%         −           STOCK EXCHANGE DATA           Shares outstanding (end of reporting period)         −         38,850,000         38,850,000         38,850,000         38,850,000         −           Weighted average number of shares outstanding         −         38,850,000         38,850,000         38,850,000         −           Earnings per share outstanding (end of reporting period)         €         1.78         1.44         (0.59)         1.38         −           Earnings per average number of shares outstanding         €         1.78         1.44         (0.59)         1.38         −           Cash earnings per average number of shares         €         3.78         3.77         2.62         4.95         88.9%           Dividend per share <sup>3)</sup> €         0.36         0.36         0.10         0.36         >100%           Closing price         €         14.62         12.90         10.29         22.00         >100%           Dividend yield (at the closing price) <sup>3)</sup> %         2.5%         2.8%<	Net debt	€ in millions	130.5	263.2	380.5	209.2	(45.0%)
Net working capital per revenue         %         14.3%         11.6%         3.0%         7.3%         −           STOCK EXCHANGE DATA           Shares outstanding (end of reporting period)         -         38,850,000         38,850,000         38,850,000         38,850,000         -           Weighted average number of shares outstanding         -         38,850,000         38,850,000         38,850,000         -           Earnings per share outstanding (end of reporting period)         €         1.78         1.44         (0.59)         1.38         -           Earnings per average number of shares outstanding         €         1.78         1.44         (0.59)         1.38         -           Cash earnings per average number of shares         €         3.78         3.77         2.62         4.95         88.9%           Dividend per share <sup>3)</sup> €         0.36         0.36         0.10         0.36         >100%           Closing price         €         14.62         12.90         10.29         22.00         >100%           Dividend yield (at the closing price) <sup>3)</sup> %         2.5%         2.8%         1.0%         1.6%         -	Net gearing	%	21.6%	46.3%	70.5%	29.4%	
STOCK EXCHANGE DATA         Shares outstanding (end of reporting period)       - 38,850,000       38,850,000       38,850,000       38,850,000       - 38,850,000       38,850,000       - 38,850,000	Net working capital	€ in millions	95.3	88.4	24.4	72.4	>100%
Shares outstanding (end of reporting period)         -         38,850,000         38,850,000         38,850,000         38,850,000         - <td>Net working capital per revenue</td> <td>%</td> <td>14.3%</td> <td>11.6%</td> <td>3.0%</td> <td>7.3%</td> <td></td>	Net working capital per revenue	%	14.3%	11.6%	3.0%	7.3%	
Weighted average number of shares outstanding         - 38,850,000         38,850,000         38,850,000         - 38,850,000	STOCK EXCHANGE DATA						
Earnings per share outstanding (end of reporting period) $\epsilon$ 1.78         1.44         (0.59)         1.38         —           Earnings per average number of shares outstanding $\epsilon$ 1.78         1.44         (0.59)         1.38         —           Cash earnings per average number of shares $\epsilon$ 3.78         3.77         2.62         4.95         88.9%           Dividend per share 3) $\epsilon$ 0.36         0.36         0.10         0.36         >100%           Closing price $\epsilon$ 14.62         12.90         10.29         22.00         >100%           Dividend yield (at the closing price) 3)         %         2.5%         2.8%         1.0%         1.6%         —	Shares outstanding (end of reporting period)		38,850,000	38,850,000	38,850,000	38,850,000	
Earnings per average number of shares outstanding $\epsilon$ 1.78         1.44         (0.59)         1.38         —           Cash earnings per average number of shares $\epsilon$ 3.78         3.77         2.62         4.95         88.9%           Dividend per share $^{3)}$ $\epsilon$ 0.36         0.36         0.10         0.36         >100%           Closing price $\epsilon$ 14.62         12.90         10.29         22.00         >100%           Dividend yield (at the closing price) $^{3)}$ %         2.5%         2.8%         1.0%         1.6%         —	Weighted average number of shares outstanding		38,850,000	38,850,000	38,850,000	38,850,000	
Cash earnings per average number of shares         ε         3.78         3.77         2.62         4.95         88.9%           Dividend per share ³)         ε         0.36         0.36         0.10         0.36         >100%           Closing price         ε         14.62         12.90         10.29         22.00         >100%           Dividend yield (at the closing price) ³)         %         2.5%         2.8%         1.0%         1.6%         -	Earnings per share outstanding (end of reporting period)	€	1.78	1.44	(0.59)	1.38	
Dividend per share 3)         ε         0.36         0.36         0.10         0.36         >100%           Closing price         ε         14.62         12.90         10.29         22.00         >100%           Dividend yield (at the closing price) 3)         %         2.5%         2.8%         1.0%         1.6%         -	Earnings per average number of shares outstanding	€	1.78	1.44	(0.59)	1.38	
Closing price         ε         14.62         12.90         10.29         22.00         >100%           Dividend yield (at the closing price) 3)         %         2.5%         2.8%         1.0%         1.6%         -	Cash earnings per average number of shares	€	3.78	3.77	2.62	4.95	88.9%
Closing price         ε         14.62         12.90         10.29         22.00         >100%           Dividend yield (at the closing price) 3)         %         2.5%         2.8%         1.0%         1.6%         -	Dividend per share 3)	€	0.36	0.36	0.10	0.36	>100%
Dividend yield (at the closing price) 3)	Closing price	€	14.62	12.90	10.29	22.00	>100%
Market capitalisation (end of reporting period period) €in millions 568.0 501.2 399.8 854.7 >100%	Dividend yield (at the closing price) 3)	%	2.5%	2.8%	1.0%	1.6%	
	Market capitalisation (end of reporting period period)	€ in millions	568.0	501.2	399.8	854.7	>100%

Adjusted for Chongqing project.
 Calculated on the basis of average values.
 2) 2017/18: Proposal to the Annual General Meeting on 5 July 2018.

## **Performance Highlights**

#### **Promised and delivered:**

The forecast for both revenue (plus 20-25%) and the EBITDA margin (>22%) were met.

#### The equity ratio of 46.5%

reflects a stable company with considerable internal financing capability.

After the last year was marked by high investments in the future,

EBITDA reaches a record level of € 226.0 million.

Successful issue of a hybrid bond of € 175 million with a Coupon of 4.75% as a basis for future investments.

#### Start of serial production of mSAP

to expand position as technology and quality leader.

#### Record revenue of € 991.8 million

thanks to ramp-up of the two plants in Chongqing and the introduction of the new mSAP technology.

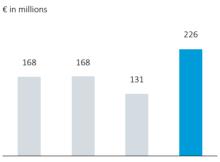
#### **REVENUE/EBITDA MARGIN**

€ in millions, in %



**EBITDA** 

2014/15



2016/17

2017/18

PROFIT FOR THE PERIOD

€ in millions



#### **NET CAPEX**

€ in millions

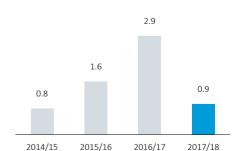


**TOTAL EQUITY/EQUITY RATIO** 

2015/16



**NET DEBT/EBITDA** 





**RAINBOW YUAN** 

About the first rays of sunlight and planning the year in spring As a high-tech company, always being the early bird is, of course, important to us. This spirit is quite contagious. Colleagues from China, India, South Korea and Austria describe what a successful start to the day looks like for them. And how a good morning helps overcome challenges.



#### **JOSEF SCHAAR**

Exchange with colleagues as a success recipe for best practices



**ANDREAS WIPPEL** 

Why getting an early start is worth it



**KARIN LEINWEBER** 

Learning thanks to challenging conditions



SATHYA GANAPATHRI

Yesterday's mistake is tomorrow's success



A healthy mind and body in a changing world



**MARKO MARKEZ** 

Steep paths and a golden rule



#### **JENNY NIU**

Route-planning and optimal timing to reach your goal



#### **MARIO EGGER**

Serenity as a foundation for an active day



#### **SANDRA LAMM**

Charging your batteries in the first half hour of the day

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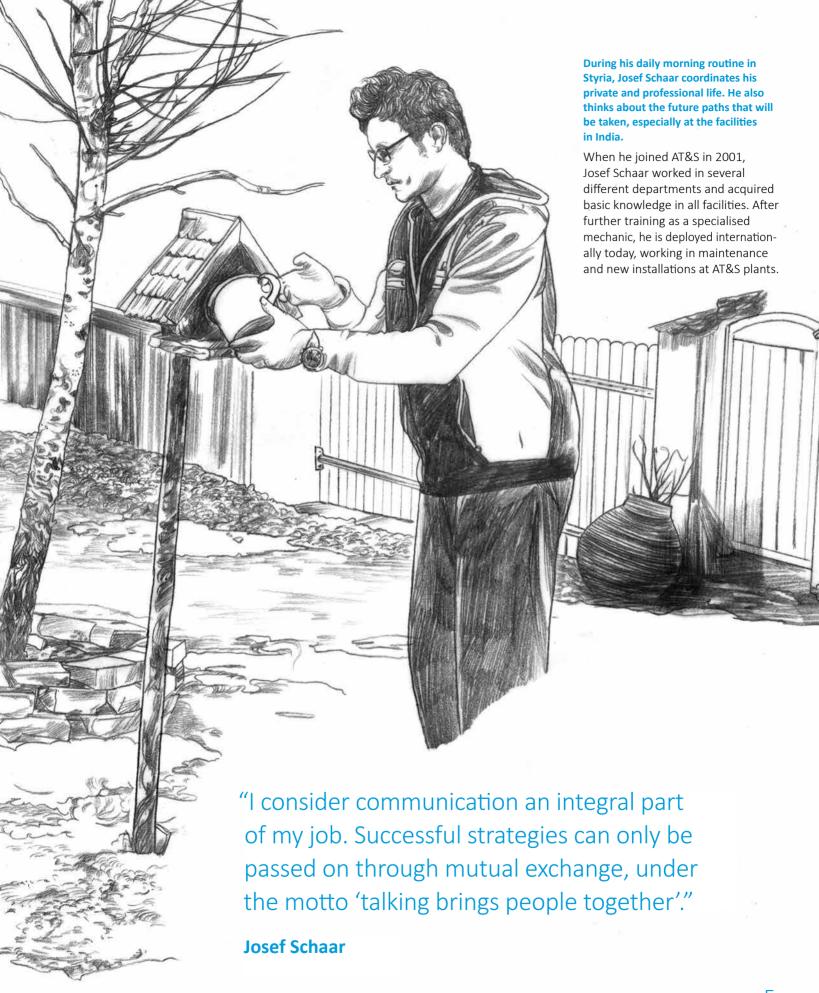
"A Chinese proverb says:

'Make your whole year's plan in the spring and the whole day's plan in the morning.'
For me, each day is a new beginning.
There are always new challenges. What we need to do is to keep moving on!"

#### **Rainbow Yuan**

Rainbow Yuan starts each morning with a little quiet time for herself. Sitting by the window, she lets the first rays of sunlight shine on her and recharges her batteries for the new day.

Rainbow Yuan started as a Product Engineer at AT&S in China. In the role of a PECAM (Product Engineer Computer Aimed Manufacturing) manager, she worked on the most recent plant expansions in Shanghai and Chongqing. Since 2016, she has been Front-end Engineering Director.





"If you can dream it, you can achieve it. And to actually get something done, it's worth getting started early.

Because only the early bird catches the worm.

That's the motto I live by."

#### **Andreas Wippel**

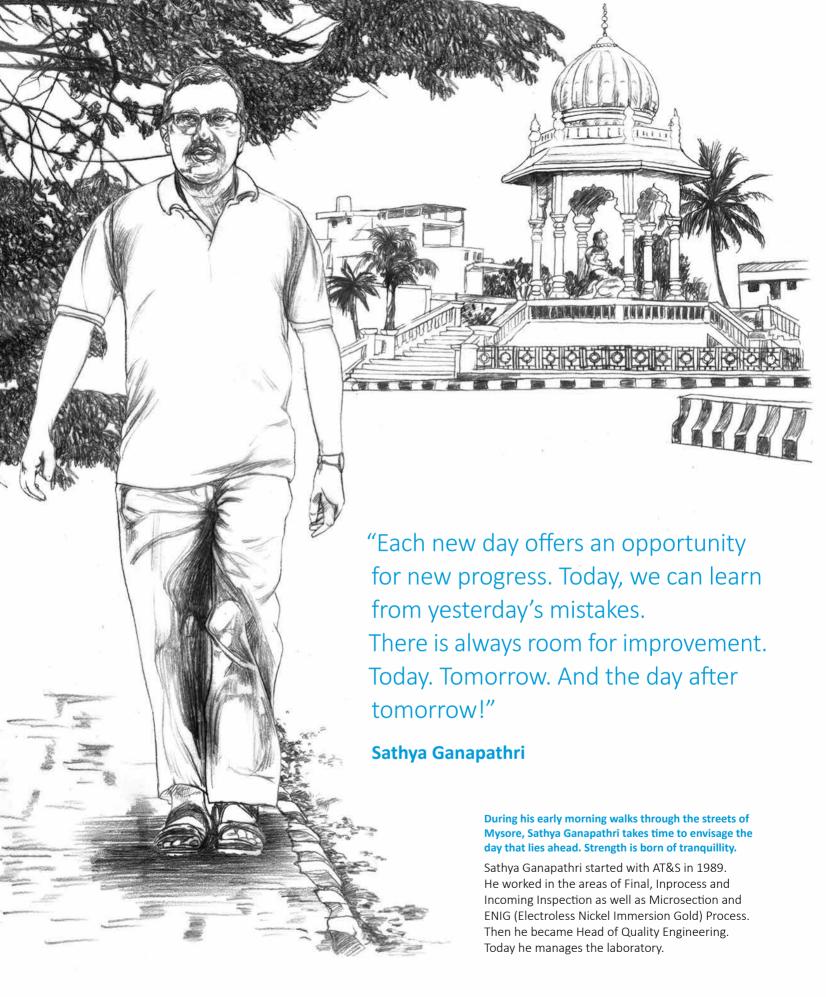


"You don't make history by simply accomplishing your goal successfully. If you overcome the most adverse conditions and still succeed in reaching your goal, that's when you make history. Only then have you really learnt something."

#### **Karin Leinweber**

For Karin Leinweber, it is important to keep in touch with the people and cultures around her. During her morning walks, she enjoys experiencing the Indian attitude to life.

Karin Leinweber has been working for AT&S for 30 years. As a training officer, she has managed the training of employees in Shanghai and India, among others for the areas of Final Inspection and Quality Assurance. Currently, she is responsible for the training area Quality Assurance.





"In an ever-changing world, it is important to look after your health and continue to develop your mental abilities. With a healthy mind in a healthy body, we are well prepared to face any challenge."

#### **Gyeseon Park**

Gyeseon Park likes to use the early morning hours to look after others. That also includes the cats of Ansan in South Korea.

Gyeseon Park joined AT&S twelve years ago. Having worked in the positioning process initially, she then became a shift supervisor and forewoman. Today she is a process owner.

## **Business units**

#### **Segments**

#### **Mobile Devices** & Substrates

- Segment revenue: € 738.9 million\*
- Share of Group revenue: approx. 65%
- EBITDA: € 179.0 million
- EBITDA margin: 24.2%

#### **Characteristics**

High-end technology driver, volatility due to seasonal fluctuations, short product cycles of roughly 12-15 months for high-end printed circuit boards

#### **Product portfolio**

IC substrates - HDI any-layer PCBs and HDI PCBs with or without mSAP layers - multilayer PCBs - flexible and rigid-flex PCBs

#### Segment revenue: € 364.9 million\*

Industrial, Medical

Automotive,

- Share of Group revenue: approx. 35%
- EBITDA: € 46.8 million
- EBITDA margin: 12.8%

#### **Characteristics**

Stable development due to longer product cycle of up to seven years

#### **Product portfolio**

HDI microvia PCBs – multilayer PCBs - double-sided PCBs - IMS PCBs – flexible PCBs – semiflexible PCBs – rigid-flex PCBs – flexible PCBs on aluminium – 2.5D technology platform

#### **Others**

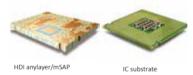
- Segment revenue: € 8.1 million\*
- Share of Group revenue: < 1%

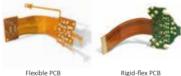
#### **Characteristics**

Includes the Advanced Packaging business unit and Group activities

#### **Product portfolio**

Embedded component packaging







#### **Applications**

#### **Application examples**

- Communication: smartphones, wearables
- Computing: tablets, notebooks, PCs (2in1), servers, SSD drives
- Consumer electronics: digital and action cameras, game consoles, smart homes, Artificial Intelligence devices

#### **Application examples**

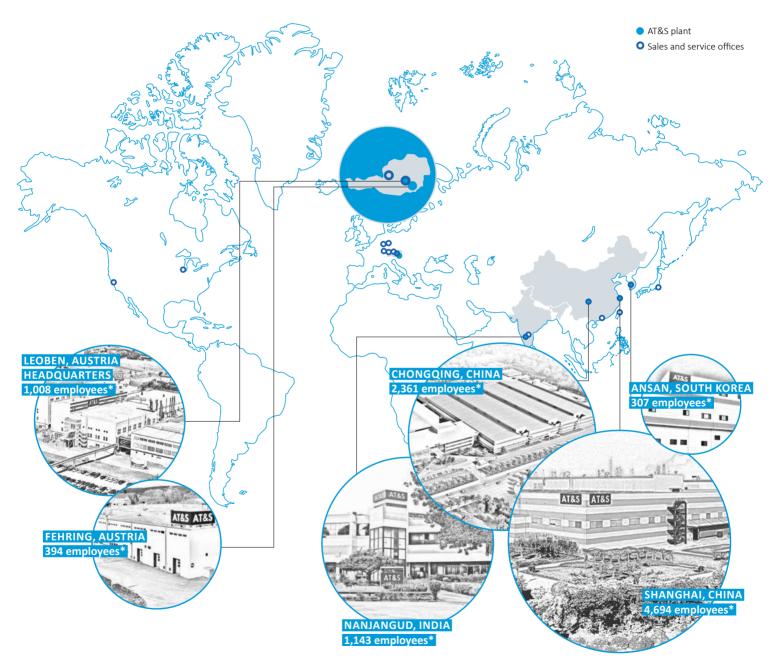
- Automotive: advanced driver assistance systems, safety applications (radar, lidar, camera, e-mobility, matrix light, telematics, control units, etc.)
- Industrial: machine-to-machine communication, control solutions, motion control systems, smart building, smart traffic, LED lighting, etc.
- Medical: diagnostic and imaging systems, therapy devices/applications (hearing aids, cochlear implants, pace-makers and defibrillators, neurostimulation)

#### **Application examples**

- Low and high voltage power modules. e.g. for mobile phones, solar applications, automotive (RFID tags)
- SSD memory cards

## **Group sites**

- Production in Europe: high product diversity, low volume
- Production in Asia: high volume, low product diversity
- Sales and service network spanning three continents



#### 73 EMPLOYEES\* AT OTHER LOCATIONS

st Average in financial year 2017/18; full time equivalents

#### Management Interview

## The early bird flies ahead

Expanding technology leadership, profitable growth and creating shareholder value are the cornerstones of the AT&S strategy. Outstanding employees are at the heart of this triangle. Overall, this has led to a very positive annual result and the position as the technology leader in a highly challenging industry has been consolidated.

After great challenges in the financial year 2016/17, it looks like you were able to reap the benefits of the hard work in the past financial year. How satisfied are you with the results and were there any deviations?

#### **Andreas Gerstenmayer**

With a result like this, you can be very satisfied. The deviations we had were essentially upward deviations. After the first half of the year, we significantly increased the forecast for revenue and earnings and even so, we slightly exceeded it. For several years now, we have been working consistently on achieving our revenue target of one billion euros.

#### Monika Stoisser-Göhring

The revenue growth in the financial year 2017/18 was outstanding at 22 percent; of course, this is not something we can expect every year. In particular, we owe this success to the ramp-up of the two plants in Chongqing, which really went very well. But all other sites were also very successful and operated at full capacity. We are very satisfied, not only with the development of revenue, but also with the development of the Group's profitability.

#### **Heinz Moitzi**

It was an excellent achievement to ramp up the new mSAP technology in such a short time given the challenges of the new technology. After all, we must not forget that we had to reduce existing capacity about six months earlier. That required enormous efforts. We also successfully overcame the challenge of the initial problems at our plant 1 in Chongqing for IC substrates. We are achieving a very good quality level there now.

Do you expect sustainable increases in earnings in the range of the past financial year?

#### Monika Stoisser-Göhring

For the next year, our objective is to continue along the successful path of the financial year 2017/18. Revenue growth as such is not our main goal, but only in combination with high profitability in order to generate the necessary cash flow for the further company development. We cannot take for granted that we



"As AT&S, we benefit from the increasing interconnection of all things as this trend requires accommodating more and more microelectronics in very compact space and we can already supply many of the necessary solutions or are working on them." **Andreas Gerstenmayer** 

can just maintain the very high current profitability level as our industry is continuously faced with high pressure on prices. This is a development we have to counteract through ongoing measures to enhance efficiency.

How can AT&S still have growth potential given that capacity is limited? Does capacity have to be expanded in any case in order to continue the growth story?

#### **Heinz Moitzi**

We could also grow based on our product mix, which is a challenge for our sales team, but for any major growth leaps, we definitely need additional capacity, which we

are currently evaluating. We still have plenty of space at our two plants in Chongqing.

#### AT&S has set a target of 12 percent for ROCE. By when can this value be achieved?

#### Monika Stoisser-Göhring

Achieving ROCE of 12 percent again is our long-term profitability target. The fact that only about 50 percent of the possible capacity is currently installed at the two plants burdens the ROCE. Once the full installation has been completed, we will return to 12 percent - provided that the market environment is stable. This value clearly exceeds the industry average of around nine percent. Currently we are in the range of around eight percent.

#### Will the positive result have an impact on vour dividend policy?

#### Monika Stoisser-Göhring

AT&S has always paid a dividend in the past. On the basis of the positive result, we propose a dividend of € 0.36 per share for the financial year 2017/18.

Investment costs have been very high in the past years. Is that a fact that we have to get used to or will there be phases with free cash flow again?

#### Monika Stoisser-Göhring

Although we made the last investments of the first expansion phase in Chongqing in the reporting year, we ended the year with a nearly balanced free cash flow from operating activities due to the good

results. Investments will still be necessary in the future to enable us to continue our success as a technology leader. We spend roughly 70 to 100 million euros on maintenance investments and minor technology upgrades every year. There won't be any investments comparable to those at the plants in Chongqing in the last three years in such a short time. Obviously, we want to achieve free cash flow again, and further revenue growth will contribute to this.

So, that means the next expansion phase in Chongqing will not involve such high costs

#### Monika Stoisser-Göhring

The buildings and infrastructure have been built, so future investments will not be anywhere near as high as was necessary during

#### An early bird needs well rested employees

AT&S is the early bird in its industry - not on the pulse of time, but ahead of its time. In this competitive and challenging environment, it is crucial for the company to be able to employ highly qualified personnel. However, in times of growing competition for talents, it is no longer a matter of course that a company can attract all these best minds. Facing up to his challenge, AT&S offers an international business environment, an extremely dynamic market, exciting technologies and exciting customers. "We offer many opportunities in an environment that is manageable in terms of size," explains Monika Stoisser-Göhring, who is also responsible for human resources on the Management Board. "AT&S is not a cumbersome apparatus. Those who want to can develop fast and well." And they can do so in a highly diverse environment: Employees from 46 countries are employed throughout the Group, and the age structure is balanced. "Although we are a technology company, there are many opportunities for women. We try to offer

everyone an attractive work environment and attach particular importance to personal development opportunities," Stoisser-Göhring adds.

Andreas Gerstenmayer explains the cornerstones of the corporate culture: "The corporate culture of AT&S is essentially based on the values responsibility, commitment and identification with the company, and open-mindedness. What is indispensable is being open to permanent change." Heinz Moitzi describes the situation like this: "What was necessary yesterday, may no longer be interesting at all today. You have to be able to live with that, even if you have put a lot of work into it. Being able to handle this pace is a fundamental requirement."

People with in-depth specialist knowledge in electronics and electrical engineering are increasingly sought after. The company is increasingly working on solutions that can no longer be perceived by the senses. "You can no longer say, here is one thing and over there another," Moitzi explains. "The way everything is interconnected is highly complex. People tend to give simple answers, but they don't exist anymore."

As far as error culture is concerned, the CEO makes a clear distinction: errors may occur at an early stage and in R&D unconventional approaches can be sounded out by all means. However, in production and in products for the customer, errors are taboo and quality is the top priority. In addition, there is another thing Andreas Gerstenmayer feels strongly about: "There is a condition for me: everyone is allowed to make mistakes. What is important is that they learn from them and develop."

the first phase. However, the actual investment amount depends on the type of technology that we will install there.

#### **Andreas Gerstenmayer**

This is an inherent part of our strategy: If we want to remain the technology leader, we also have to invest. What we do see, however, is that, in addition to the investments in equipment, those in research and technology development are also increasing. The costs depend on whether we choose a new location where we start from scratch, or they are incremental investments in an existing plant.

#### Are the problems in Chongging under control now?

#### **Heinz Moitzi**

We had initial difficulties at plant 1 for IC substrates; at plant 2 for mSAP, things really went very well right from the beginning. What you have to realise is that we were newcomers to the substrate business. The challenges back then were primarily related to the production equipment and the learning curve of our new employees at the site. As far as the equipment is concerned, we had to carry out significant rework with the manufacturers. That is a complex issue because you have to consider thousands of parameters, but now things are working as expected. The main potential has already been captured, but there is still further potential in material consumption. We also expect this to have a positive impact on the result, but it will not be as high as during the first optimisation phase. As far as the employees are concerned, there has been a steep learning curve by now.

#### Are you equally satisfied with all segments? Where do you see potential for the future?

#### **Andreas Gerstenmayer**

In past years, we have grown above the market average in all business segments. It is quite an accomplishment to achieve something like that not just for one year. I see potential in all segments, whether it is IC substrates, mobile devices, automotive, industrial or medical, because these are the hotspots of digitalisation. We decide which market segments we want to serve

primarily on the basis of future potential. We have already concentrated on those applications where we saw the highest potential at an early stage. In the existing segments, we intend to continue to grow by extending the service portfolio under the motto "More than AT&S".

#### **Heinz Moitzi**

Autonomous driving, the new mobile communication standard 5G, Industry 4.0 one fact that all these topics have in common is that more data need to be transmitted faster. The requirements can thus not really be separated from one another. If you develop solutions for individual areas in a modular system, these building blocks can be put together very well so that you can offer solutions for many different systems.

#### **Andreas Gerstenmayer**

At AT&S, we benefit from the increasing interconnection of all things as this trend requires more and more microelectronics in very compact space and we can already supply many of the necessary solutions or are working on them. Nonetheless, we have to differentiate. Not all topics on the Internet of Things are interesting for us. I think talking refrigerators are not one of our priorities.

You mentioned autonomous driving, an area you have also invested in recently. How do you see the future development of this concept and which role will AT&S play?

#### **Andreas Gerstenmayer**

It will be a gradual development. I personally believe that it will take until about 2025 until we see the first autonomous applications on the road, but definitely not fully automated driving. At AT&S, we are already putting a lot of effort into sensor technology, the central processing unit of cars and many other applications. Here we will be able to make significant contributions since forecasts project that electronic components will account for 50 percent of the value of a car by 2035.

You summarise your strategic orientation under the keyword "More than AT&S". What exactly does that mean?

#### **Andreas Gerstenmaver**

What we summarise under "More than AT&S" is a long-term strategic orientation of the company. Traditionally, our positioning was that of a production service provider for printed circuit boards and we have set ourselves the objective of not only increasing the depth of value added, but also of expanding the entire business model. As a first step, we added IC substrates, mSAP and extended embedding solutions to the technology toolbox in order to be more broadly positioned. In the next steps, we will take a look at our supply chain and our service range. Based on a combination of additional services (e.g. design and test) and the technology toolbox, we can position ourselves as a solution provider for complex interconnect solutions for our customers.

#### What is the vision behind "More than AT&S"?

#### **Andreas Gerstenmayer**

It is to gradually evolve from a pure production service provider to a true solution provider. We started to take this path some time ago and we are well on track. As mentioned before, we have already achieved some important milestones and we still have plenty of ideas.

If the aim for the future is a broader positioning along the value chain, will AT&S manage this alone with a view to competences and size, or will there be transactions?

#### **Andreas Gerstenmayer**

In the end, it will depend on how we can implement the different phases and individual measures in the most efficient way - whether it is in terms of the necessary expertise, in terms of the necessary technologies or in market access in order to take the next step. We will then have to decide whether we can do it on our own or if we have to partner up in certain areas. Depending on the outcome, different decisions could be taken.

So we will see a mix of measures for which the necessary resources are available?

#### Monika Stoisser-Göhring

Our liquidity situation is very comfortable at the moment. We have also seen a signif-



From left to right: Gerstenmayer, Moitzi, Stoisser-Göhring

icant development on the EBITDA side so that our internal financing capability is at a substantially higher level than a few years ago. Both aspects are prerequisites for the next steps.

In November, you issued a subordinated hybrid bond - equity has thus been strengthened and the balance sheet is very solid again. What do you consider the ideal gearing which AT&S feels comfortable with?

#### Monika Stoisser-Göhring

When the hybrid bond was issued last November, we were able to take advantage of

the very favourable market environment and our positive company development. The issue initially served to strengthen our equity situation. With an equity ratio of 46 percent, we are now comfortably above our target of 40 percent. This is important to us in order to handle volatility in the market, also on the currency side, more easily. In addition, it is also an important preparation for future investments which we are still planning, especially in Chongqing. The "ideal" gearing depends on the respective expansion phase. In any case, we aim to keep the ratio of net debt to EBITDA below 3.0; at present, we are clearly below that, at 0.9.

What stage have you reached in the current transformation; are you close to the finish line? What has been achieved and what still has to be done?

#### **Andreas Gerstenmayer**

We are well on our way and, with clear objectives, the path we have to take evolves as we go along. In our case, it develops with the requirements and trends in the electronics industry. In this dynamic environment, "More than AT&S" serves to keep a clear focus. As far as the overall strategy is concerned, we are on track. But we still have many plans and many ideas. Ultimately, this process never ends.



How do you see your company's dependence on a few major customers? Has the customer structure changed significantly in the past year?

#### **Andreas Gerstenmayer**

Generally speaking, it has not. It is a living structure that is constantly in motion. Given the size of our company, the makeup of our customer base is normal for our industry. What is important is that major customers are also technology and market leaders, since that also strengthens our position, of course. Our long-standing partnership with big players gives us a better insight into the customer's future technological developments. Consequently, we can anticipate these developments in order to continue to play at the top of the league. We know how to deal with the disadvantages of customer concentration. That is part of this business and has nearly always been so at AT&S.

#### Is AT&S sufficiently broad-based for this?

#### **Andreas Gerstenmayer**

Regarding the market segments we serve, there are only few companies in our industry that can offer a comparably broad-

based and differentiated portfolio. When it comes to details, we have to differentiate. On the one hand, we have the large market of devices, where you usually deal with a small number of major customers. In our Automotive, Industrial, Medical segment, we serve a large number of customers. That gives us a certain balance and we are well positioned. Our customer structure suits our objective of becoming the technology leader very well. If we have leading companies among our customers, this will support our development. We are always state of the art. If we didn't have the most innovative customers, we couldn't be the early bird. After all, we don't work in an isolated, closed space, but rather in close interaction with our customers.

#### **Heinz Moitzi**

In the past, there were many pioneers in mobile telephony, all of whom were our customers at some stage and many of whom are not around anymore. But now there are new ones. We have to continuously develop our customer portfolio and our customer relationships - that is the challenge. The point is to understand exactly why a customer needs which technology at what time. This makes it easier to give the right answer than if you were just executing

things. At the same time, we have to continuously develop the corresponding quality and performance of our own production further. That means on time, in the right quality and at the right cost.

#### Is that the real strength of AT&S?

#### **Heinz Moitzi**

It is one of our strengths. You can buy production equipment, but afterwards you also have to develop it further or specify it in such a way that the required performance can be delivered. If you don't monitor the core parameters and they fluctuate all over the place, you will have a quality problem, an output problem and a cost problem. I am convinced that one of our real strengths lies in developing the entire process chain with our engineers in such a way that the processes meet the requirements of today and quality will also be provided for in the future.

#### **Andreas Gerstenmayer**

We distinguish ourselves through technology and address the high-end high-tech segment. But that alone is not enough. In addition, we have to get to the market early and manage to serve new technology cycles as early



as possible, before the bulk of competitors gets there as well. You can describe this as a triangle, with a centre: high-tech, quality and efficiency at the corners, and the centre is ultimately made up of the best employees. If we align these factors, it corresponds with our strategy.

#### How do you deal with the price war in your market?

#### **Andreas Gerstenmayer**

Price wars primarily take place where there is a lot of capacity and simple technology. As soon as such commoditisation occurs, we withdraw from these applications. It is

permanent screening of the market which we serve. If a technology becomes standard, we go to smaller niches or we withdraw and look for new applications.

#### So you flee from price wars?

#### Monika Stoisser-Göhring

No, I would rather say: as an early bird, we fly ahead.

#### **Andreas Gerstenmayer**

In individual market segments, there are technologies on the market that have reached a high level of maturity and have been optimised nearly to the maximum. The resulting price pressure is usually balanced out by the introduction of new technologies. Currently, however, the recovery is missing to a certain extent since some product launches are still taking time.

#### Are you also referring to the situation of IC substrates?

#### **Heinz Moitzi**

Unfortunately, the price situation in this segment has still not eased. This development is ultimately due to the delayed technology development on the customer side – the semiconductor industry. The introduction of the new IC substrate genera-

tion has therefore been postponed. As a result, the maturity of the technologies in use has advanced so far that we are at a price level which can only be corrected upwards through the introduction of new products.

But this does not change anything regarding your position as a technology pioneer?

#### **Andreas Gerstenmayer**

No, of course not. And I think we rightly have our place among the technology leaders. We are one of the companies in our industry with the best performance worldwide, also in terms of our financials. This is primarily due to the fact that we have excellent employees. Our origins as a

can offer. There is no other player in our league that can draw on this background.

Which topics are you currently dealing with in R&D?

#### **Heinz Moitzi**

In R&D, the focus is currently on the challenges of higher frequencies and transmission speed. The new additional material and the related process development also represent a challenge. For example: every electronic signal that goes through a printed circuit board to a recipient has losses. At the end of the day, you generate heat and additional energy consumption this way. Since we transport ever-increasing data volumes with higher frequencies, it is

such losses. This topic is essential for mobile communication as well as for e-mobility and autonomous driving.

Which challenges are you confronted with in production planning?

#### **Heinz Moitzi**

The challenge is that not every necessary capacity is 100 percent available to us at any given time. There are fluctuations – within product mix or within a customer. A prime example is when a customer wants more of a specific product. For the customer, it is only one more product at the end of the day, but for us it may mean doubling the effort in individual processes. However, we have the appropriate control mechanisms to cope with such situations in the best possible way.

Is sustainability in production a business case for AT&S or do you do it because you should or because it is externally required?

#### **Heinz Moitzi**

No, on the contrary, it is very important to us. The minimum is meeting all legal requirements to be permitted to produce at all. But, of course, sustainability is also part of the costs. The more efficiently materials and resources are used, the more sustainably you can produce in the end. Sustainability is also very important for employee motivation. All employees want to work in a good, responsible environment, and safety at work must naturally also be provided for. At the end of the day, sustainability at AT&S is anchored in many key figures. It is essential to make an important contribution in this area right from the start since corrections at a later point are very expensive or even impossible – that must become engrained in employees' minds.

#### **Andreas Gerstenmayer**

The increasingly-strict limits are an issue. Here, we have to conform to the rules, and want to make a contribution beyond that. This translates directly into the costs and protects the environment. That is why sustainability is part of our strategy and our corporate culture.



company are in Austria, but we can apply the strengths of different cultures. This diversity helps us greatly in our company development. The combination of European and Asian employees gives us a mix in our company that hardly any other company

necessary to mitigate these losses and conduct the signal with as little resistance as possible. This development is what many areas focus on. The embedding technology helps us to structure components as closely together as possible in order to minimise

## "More than AT&S"

## From a high-end printed circuit board producer to a high-end interconnect solutions provider

The transformation at a glance



#### **Extended technology** toolbox

 The combination of existing and new technologies enables new interconnect solutions and the functional integration at all connection levels (e.g. e-IC substrates, SiB, SiP, e-interposers, etc.)

#### **Additional customers**

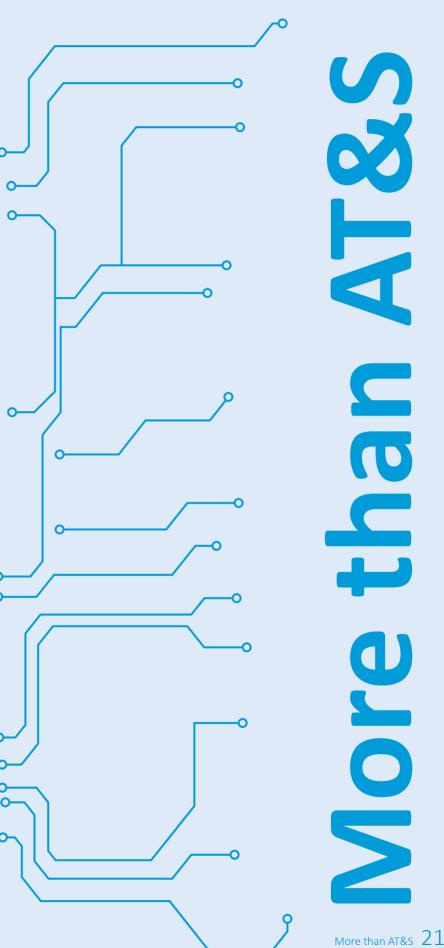
 Additional customers from new industries, such as the semiconductor industry and the electronics packaging industry (OSAT), can be won on the basis of the extended technology toolbox.

#### **Additional applications**

 Fast-growing, new applications such as for communications infrastructure (e.g. high-speed Ethernet, 4G) can be addressed.

#### **Broader positioning in the** value chain

• In the future, AT&S will be able to generate further added value through back-end packaging, assembly, tests and integration of sub-modules/sub-systems.



## More than AT&S -More added value for AT&S

The technology trends of functional integration, miniaturisation and modularisation increasingly expand the business of AT&S from a pure production service provider to a provider of interconnect solutions and a proactive development partner for customers. The integration of components into tested products offers customers the opportunity to more easily and rapidly develop entire systems and bring them to production. Modularisation thus helps to reduce system size and system cost significantly. Using the AT&S Toolbox with printed circuit boards, IC substrates and embedding of components, the integration of modules is comprehensively supported and significantly simplified.

#### **Technology trends**

# **Functional integration Miniaturisation Modularisation**

We speak of "modules" or, more precisely, "electronic modules" when active (transistors, integrated circuits, etc.) and passive electronic components (capacitors, resistors, inductors, etc.) are mechanically and electrically connected. A module has one or multiple specific functions in the system, for example establishing a radio connection in a smartphone with the available networks, identification of environmental features (sensor modules, camera modules) or engine control for machines or

cars. In the conventional process, components are mounted onto the surface of the printed circuit board (PCB). When components are embedded in the printed circuit board, the packages of individual components can be saved since the printed circuit board itself will then serve as a package. Likewise, the footprint and overall height can be reduced, allowing a miniaturisation of the overall system and a reduction in system costs. Shorter connections between the components due

#### Interconnect solutions

#### Rasis

- Printed circuit boards
- IC substrates
- **Embedding**

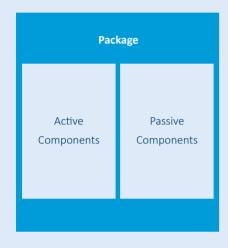
#### **Module integration**

- System in board (all-in-one)
- Wafer/panel-level fan-out

to embedding enable lower signal losses. Through thick copper layers in the printed circuit board, solutions for the dissipation of heat generated by the components and electromagnetic shielding of the individual components can be implemented. If all the important electronic functions of a system are realised in one module, it is referred to as an all-in-one module.

#### **Module definition**

#### Advantages of embedding compared with the surface-mount technology



Module = Components + Package



Surface-mounted components (current situation)



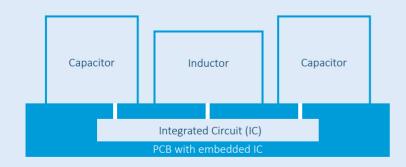
Embedded and surface-mounted components (reduced footprint, shorter connection)



**Embedded components** (reduced z-height)

AT&S printed circuit board and embedding technology are of particular advantage in the integration of larger modules or entire systems with typically more than ten and even up to more than 100 components ("System in Board").

#### Voltage transformer with embedded circuit



In individual cases, however, the AT&S technology may also be the best suitable technology option for the integration of a few components. This is demonstrated by the example of a voltage transformer with an embedded integrated circuit, which is already in production. By embedding the integrated circuit, it was possible to reduce the footprint. The signal paths between the capacitors, the inductor and the integrated circuit (IC) were shortened, thus reducing signal losses.

In summary, module integration through embedding enables not only the manufacturing of printed circuit boards and substrates but also additional value creation through mounting embedded components. This will multiply the value added share per m<sup>2</sup> for manufacturers like AT&S in comparison to pure printed circuit boards.

## From vision to strategy

#### **VISION**

#### **MID-TERM GOALS**

#### **Expansion of** technology leadership

- Leading provider of new interconnect solutions
- Innovation revenue rate: > 20%

#### Sustainable profitable growth

- Revenue target of € 1.5 billion
- EBITDA margin target of 20% to 25%



Q

#### Creation of shareholder value

ROCE of ≥ 12%

#### Sustainable management

- Compliance with and continuous development of standards in the areas of environment, health & safety, ethics, work conditions and quality
- Voluntary commitment to and compliance with the code of conduct of the "Responsible Business Alliance"

#### **STRATEGY**

#### **Innovative solutions** "More than AT&S"

- Industrialising new interconnect solutions by combining existing and new technologies within the AT&S toolbox (high-end PCB, substrates, embedding)
- Proactive system development partner for customers

#### Focus on interconnect solutions

Proactive partnership with customers in the development of appropriate interconnect solutions based on innovative technologies and additional service offering (design and simulation support, test, supply chain management)

#### **Customer orientation and highest** service level

- Meeting highly complex individual production requirements in different batch sizes in the highest quality, supported by Lean Six Sigma processes
- Technical consulting and additional design, simulation and test services in order to enable the optimal interconnect solution for our customers

#### **Operational excellence**

- Concentration on efficiency, productivity with highest capacity utilisation and competitive cost structure
- Benchmark in the industry through continuous reduction of CO<sub>2</sub> and water consumption

#### Focus on fast-growing and profitable applications

Selection of applications with disproportionally high market growth and double-digit EBITDA margin potential (high-end technologies with high structural density and process requirements)

#### Focus on cash flow generation and capital excellence

Strengthening of internal financing capability for further investment cycles

- Equity ratio: > 40%
- Financing costs of < 2% (in a corresponding interest rate environment)
- Payback period of debt < 3 years

#### Company development with a focus on ROCE

Return on capital employed should clearly exceed the weighted average cost of capital of comparable companies (~10 %)

#### **Transparent dividend payout**

Continuous dividend in accordance with investment cycles and annual results

#### **Human resources**

Development opportunities, promotion of an open dialogue and feedback culture, a broad training offering and high health and safety standards for all employees worldwide

#### **Business ethics**

- Promotion of diversity and equal opportunities, observance of human rights based on the AT&S company values as well as Code of Business Ethics and Conduct
- Preventive measures regarding anti-corruption and capital market compliance as well as the AT&S whistleblowing platform support compliance with the Code



## Report of the Supervisory **Board**

Dear shareholders

In the financial year 2017/18, AT&S continued its growth course despite the challenging market and currency environment and nearly reached the one-billion revenue mark at €991.8 million (previous year: €814.9 million). This development was driven by strong demand in the Automotive, Industrial, Medical segment and for high-end printed circuit boards for mobile devices, in particular for the new technology generations mSAP and IC substrates. Negative foreign exchange effects had an impact of -€ 46.8 million on the Group's revenue. The significant increase in earnings before interest, taxes, depreciation and amortisation (EBITDA) of 72.6% to a record level of € 226.0 million (previous year: € 130.9 million) results primarily from a generally high operating performance (utilisation, yield, efficiency) and the successful introduction and rapid optimisation of the new technology generation mSAP, for which AT&S has secured a leading market position. The EBITDA margin thus increased to 22.8%. Despite higher depreciation for the additional lines at the Chongqing plant, the EBIT margin improved to 9.1% due to the good operating development. After finance costs - net, which were lower than in the previous year, and income taxes, a profit for the financial year 2017/18 of € 56.5 million was recorded. AT&S is convinced it has taken the right steps for a broader positioning in a changing supply chain by establishing an extended technology portfolio based on IC substrates and the next technology generation (mSAP).

COMPOSITION OF THE SUPERVISORY BOARD The Supervisory Board of AT&S consists of twelve members. The members representing shareholder interests on the Supervisory Board of AT&S are Hannes Androsch (Chairman), Willibald Dörflinger (First Deputy Chairman), Regina Prehofer (Second Deputy Chairwoman), Karl Fink, Albert Hochleitner, Gerhard Pichler, Georg Riedl and Karin Schaupp.

The employees delegated by the Works Council as employee representatives on the Supervisory Board as of 31 March 2018 are Wolfgang Fleck, Günter Pint, Siegfried Trauch and Günther Wölfler. Günter Pint was delegated to the Supervisory Board by the Works Council on 19 September 2017 to replace Sabine Fussi.

ACTIVITIES OF THE SUPERVISORY BOARD The Supervisory Board met five times during the financial year 2017/18, with the participation of the Management Board. Regina Prehofer was excused from two and Albert Hochleitner from one Supervisory Board meeting.

In the financial year 2017/18, the Supervisory Board performed the tasks for which it is responsible in accordance with the law, the articles of association and rules of procedure with great care. It monitored the management of AT&S by the Management Board and advised the Management Board in the decision-making processes. During the financial year from 1 April 2017 to 31 March 2018, the Supervisory Board was regularly informed by the Management Board through a continuous, open exchange of information and opinions, as well as comprehensive oral and written reports about the market situation, strategy, operating and financial position of the Group and its investments, staff situation and planned capital expenditures, and the Supervisory Board took the respective decisions accordingly. At these meetings, there was a comprehensive exchange between the Management Board and the Supervisory Board about the economic situation of the AT&S Group. Between meetings of the Supervisory Board, the Chairman of the Supervisory Board and his deputies were regularly informed about the business development by the Management Board.

Other areas that the activities of the Supervisory Boards focused on were the intensive support of the budget preparation (with in a designated "Budget" Project Committee) and budgeting for the financial year 2017/18 as well as the further technological development ("mSAP") and the related successful commercialisation. In addition to budgeting, the consulting activities and decisions of the Supervisory Board in the past financial year were related to the improvement of the financing structure of the Group companies and the strategic development of the Group. The Supervisory Board was also able to verify that the issuer compliance system is working. The Management Board informed the Supervisory Board about anti-corruption measures at the company.

As previously reported in the Annual Report for the financial year 2016/17, Karl Asamer decided to resign from his mandate for personal reasons on 2 June 2017 and asked the Supervisory Board for a termination of his contract by mutual agreement. The Supervisory Board agreed and simultaneously appointed Monika Stoisser-Göhring as his successor to hold the positions of CFO and Deputy Chairwoman of the Management Board of the Company from 2 June 2017 until 31 May 2020.

SUPERVISORY BOARD COMMITTEES Within the Supervisory Board, the Audit Committee and the Nomination and Remuneration Committee, as standing committees, exercise certain tasks allocated to them through the rules of procedure of the Supervisory Board. In addition, two temporary Project Committees supported the Supervisory Board during the financial year 2017/18. The respective committees carried out detailed analyses of particular matters and reported their findings to the Supervisory Board:

The Audit Committee, consisting of Regina Prehofer (Chairwoman), Gerhard Pichler (finance expert), Georg Riedl, Wolfgang Fleck and Günther Wölfler, focused primarily on the review of the annual and consolidated annual financial statements for the year ended 31 March 2017 and on planning and preparation for the audit of the annual and consolidated financial statements for the financial year 2017/18. Through discussions with the auditor, inspection of relevant documents and discussions with the Management Board, it obtained a comprehensive view. The Audit Committee also monitored the effectiveness of the company-wide internal control system and the Group's internal audit and risk management systems. The Audit Committee reported to the full Supervisory Board with respect to this monitoring and found no deficiencies. The Audit Committee convened twice in the past financial year. The meetings, which were attended by all committee members, were chaired by Regina Prehofer, who was also regularly involved in quarterly reporting in this function.

In accordance with a decision made by the Supervisory Board, the members of the Nomination and Remuneration Committee are Hannes Androsch (Chairman), Willibald Dörflinger (Deputy Chairman), Georg Riedl, Wolfgang Fleck and Günther Wölfler. The Nomination and Remuneration Committee met once in the past financial year. This meeting focused on the development of an express diversity concept with respect to the personnel composition of the Supervisory Board and the Management Board, which was then presented to and adopted by the Supervisory Board.

The Supervisory Board of AT&S commits in particular to compliance with Section 86 (7) of the Austrian Stock Corporation Act (AktG) stipulating that the Supervisory Board should consist of at least 30% women and at least 30% men at publicly listed companies. This requirement will be taken into account in future elections to the Supervisory Board or delegations to the Supervisory Board.

A temporary Project Committee was established in the financial year 2016/17 to further support the Management Board in strategic and budget planning. This Project Committee consisted of the following members:

- Willibald Dörflinger (Chairman)
- Regina Prehofer
- Gerhard Pichler
- Wolfgang Fleck
- Günther Wölfler

The Project Committee met once during the financial year 2017/18. After the involvement of the committee, reporting to the Supervisory Board and a resolution by the Supervisory Board on the subject of the Project Committee, the committee discontinued its activity.

Furthermore, based on a decision taken by the Supervisory Board on 15 September 2017 regarding the preparation and execution of a financing transaction, a temporary Project Committee was set up the financial year 2017/18. This Project Committee consisted of the following members:

- Regina Prehofer (Chairwoman)
- Gerhard Pichler
- Georg Riedl
- Wolfgang Fleck
- Günther Wölfler

The Project Committee met once during the financial year 2017/18. On 7 November 2017, the Management Board and the Project Committee "Financing" adopted the issue of a hybrid bond, which was carried out by AT&S on 17 November 2018 in the amount of € 175 million. After a resolution in this regard was taken, the hybrid bond was issued on 17 November 2017 and this Project Committee discontinued its activity.

SELF-EVALUATION OF THE SUPERVISORY BOARD The Supervisory Board annually performs a self-evaluation, as it did again in the financial year 2017/18, to ensure the continuous improvement of its working practices and the fulfilment of its responsibilities to the shareholders and other stakeholders. The annual evaluation carried out by the Supervisory Board using a digital questionnaire confirmed that its regular practices meet the requirements of the Austrian Stock Corporation Act and the Austrian Corporate Governance Code (ÖCGK), and that its organisation, work practices and target orientation in the interests of the shareholders and all other stakeholders are effective. The self-evaluation will continue to constitute an important component of the critical review by the Supervisory Board of its own activities.

ANNUAL FINANCIAL STATEMENT AND DIVIDENDS The Supervisory Board of AT&S proposed to the 23<sup>rd</sup> Annual General Meeting that PwC Wirtschaftsprüfung GmbH, Vienna be appointed Company and Group auditors for the financial year 2017/18. The proposal was approved by the Annual General Meeting of 6 July 2017.

The annual financial statements of AT & S Austria Technologie & Systemtechnik Aktiengesellschaft and the consolidated financial statements for the year ended 31 March 2018 were audited by PwC Wirtschaftsprüfung GmbH, Vienna, and awarded an unqualified audit report. The Management Report and the Group Management Report for the financial year 2017/18 were consistent with the annual financial statements and the consolidated financial statements. Based on the prior discussions of the Audit Committee, and, following its own detailed discussions and examination, the Supervisory Board approved the Company's annual financial statements for the year ended 31 March 2018 in accordance with Section 96 (4) Austrian Stock Corporation Act (AktG). With regard to the Non-financial Report, the Management Board obtained a statement on the part of the auditor leading up to the audit, which was submitted to the Supervisory Board. Also, based on the prior discussions of the Audit Committee, and after its own detailed consideration and examination, the Supervisory Board approved the consolidated financial statements drawn up in accordance with Section 245a Austrian Commercial Code (UGB) and with IFRS, as well as the Management Report, the Group Management Report, the Corporate Governance Report and the Nonfinancial Report. The Supervisory Board review, which included extensive discussions with the auditors, did not give rise to any objections. Pursuant to the recommendation of the Audit Committee, the Supervisory Board of AT&S will propose to the 24<sup>th</sup> Annual General Meeting that PwC Wirtschaftsprüfung GmbH, Vienna be appointed Company and Group auditors for the financial year 2018/19.

The Supervisory Board approves the proposal of the Management Board: a proposal will be made to the Annual General Meeting to distribute a dividend of € 0.36 per share for the no par shares outstanding on the payout date and entitled to dividend, and to carry forward the remaining amount of € 53,001,124.17.

THANKS TO THE MANAGEMENT BOARD AND ALL AT&S EMPLOYEES The past financial year was characterised by a similar environment to the previous years: the electronics industry continues to develop very dynamically in a highly competitive environment. At the same time, AT&S achieved record levels of revenue, EBITDA and EBIT under these circumstances. Economic success is a fundamental requirement for future strategic decisions and the company's continued growth.

The Supervisory Board would therefore like to express its gratitude and acknowledgement to the entire Management Board and all employees for their achievements in the past financial year. The great dedication, the flexibility to face new challenges with an open mind and the commitment to success distinguishes AT&S employees and will continue to be the basis for the sustainable success of AT&S.

On behalf of the Supervisory Board

Leoben-Hinterberg, 4 June 2018

Hannes Androsch m.p. Chairman of the Supervisory Board

## **Investor Relations**

#### AT&S share at a glance

Initial listing 16 July 1999 Frankfurt. "Neuer Markt" starting 20 May 2008 Vienna, Prime Market

Number of ordinary shares 38.850.000

Securities Identification No. 922230

> ISIN Code AT0000969985

Ticker symbol ATS

Thomson Reuters ATSV.VI

> Bloomberg ATS:AV

Indices ATX, ATX GP, WBI, VÖNIX DEVELOPMENTS IN THE CAPITAL MARKET IN THE FINANCIAL YEAR 2017/18 On the whole,

the international financial markets recorded mixed developments in the financial year 2017/18, resulting in tension between political events on the one hand and rather good economic and corporate data on the other. Currency developments consequently also had a considerable influence. In this context, the strengthening of the euro against the dollar must be mentioned, which dampened the mood in the European stock markets especially during the summer months. Meanwhile, the intensifying political conflict between the USA and North Korea also proved to be a negative factor. As of late summer, the mood improved sustainably thanks to solid economic data and satisfactory profit developments of companies and the global stock markets climbed on a broad front through till autumn. Factoring in a major US corporate tax reform, the main US indices were able to continue their positive trend. In Europe in contrast, consolidation set in despite good macro-economic data and an upturn only became tangible in January 2018. Rising fears over interest rates, which emanated predominantly from the USA, the issue of punitive tariffs pushed by the US Administration and increasing volatility especially among US technology stocks contributed to a turbulent close of the financial year 2017/18. The Dow Jones Industrial Average (DJIA) picked up roughly 17% in the period from April 2017 to March 2018 and marked a new all-time high in January 2018. The Euro STOXX 50 closed the financial year with a loss (-4%). The Vienna Stock Exchange excelled, with the Austrian lead index ATX and the broader ATX Prime each gaining slightly more than 20%.

AT&S SHARE PERFORMANCE AND LIQUIDITY The AT&S share started the financial year 2017/18 at a price of € 10.29 on the Vienna Stock Exchange. The massive strengthening of the euro against the dollar, which also turned out to be an impediment for several stock markets in Europe, was one of the factors that pushed the AT&S share price down in the first months of the financial year. An annual low of €9.16 was consequently recorded in May. From mid-July onwards, a strong recovery set in, which was on the one hand attributable to the start of serial production using the new technology generation in the core business (mSAP) and, on the other hand, to the positive development of the results in the first quarter of 2017/18, which showed a significant improvement in comparison with the previous year. In early October, the AT&S share recorded a massive leap after an upwards adjustment was made to the annual forecast (effect of general efficiency measures, coping with technological challenges of the newly introduced technologies faster than expected, good product mix). This development was subsequently supported by the publication of the very positive revenue and earnings figures of the first half of the financial year 2017/18 in November 2017 and the successful placement of the hybrid bond. This trend continued until early January 2018 and culminated in a new all-time high of €27.95 and a market capitalisation exceeding €1 billion for the first time. As nervousness grew in the international stock markets, the AT&S share recorded a significant loss in early 2018. An upward countermovement set in from early March 2018 onwards. The AT&S share closed at a price of € 22 at the end of the financial year on 30 March 2018 after having recorded a strong development and gaining 113.8% (closing price at 31 March 2017: € 10.29). The trading volume of the AT&S share on the Vienna Stock Exchange was up nearly 50% to an average of roughly 111,800 shares per day (previous year: approx. 76,200 shares; single count). The combination of the increase in trading volume and the higher share price caused the average daily turnover to increase by roughly 160% from € 800,750 in the previous year to € 2,079,311 (each single count).

Following the index adjustment in March 2018, AT&S returned to the Austrian lead index ATX (Austrian Traded Index). Since June 2015, AT&S has also been part of the Austrian sustainability index VÖNIX. This index consists of shares of companies which distinguish themselves from their peers with a view to ecological and social activities and achievements. In May 2018, AT&S received the Vienna Stock Exchange Award in the category "Small & Mid Cap" for the year 2017.

#### **Annual results** 2016/17

- 6.8% increase in revenue, thus outperforming the general market
- EBITDA margin at 16.1%: EBITDA negatively influenced primarily by start-up effects of the Chongqing project
- EBITDA adjusted for effects > 25%

\_ AT&S

ATX

TecDAX

Loss for the year of € 22.9 million and negative earnings per share

#### Q1 2017/18

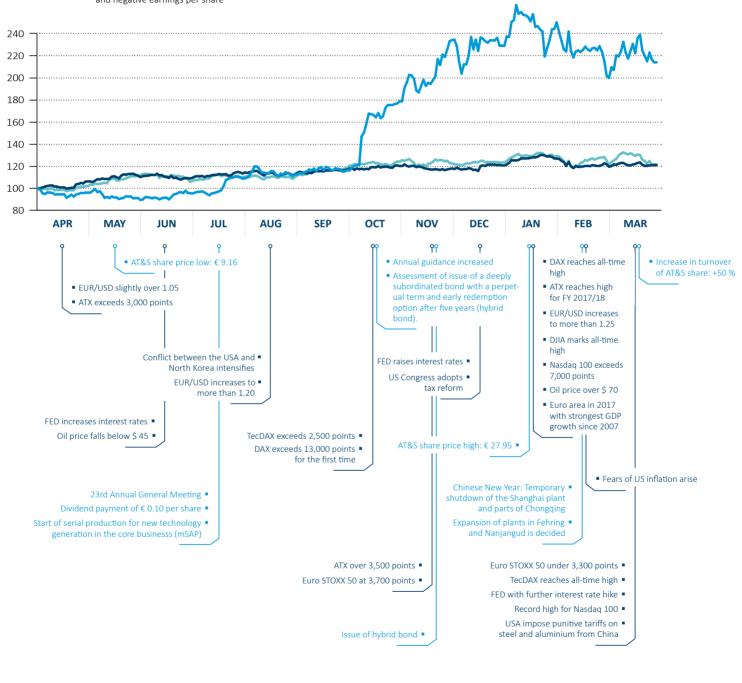
- EBITDA margin increases to 14.9% vs. 10.5% in the prioryear quarter
- Stable demand and good utilisation
- Upgrade to the next technology generation (mSAP for mobile applications) completed successfully and on schedule

#### H1 2017/18

- Very high demand and utilisation, especially in Q2
- Start of serial production for the new technology generation in the core business (mSAP)
- Further efficiency increases for IC substrates
- Revenue up 25.7% to € 485.7 million, EBITDA doubled

#### Q1-3 2017/18

- Generally high operating performance
- Very good product mix, especially in Q3
- Revenue up 24.5%; EBITDA margin at 24.8%



o Internal Events

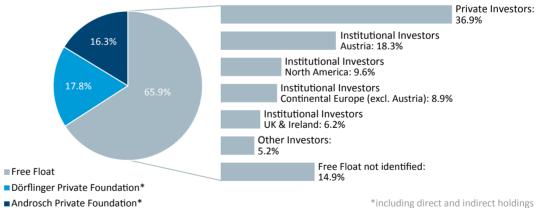
External events

Key stock figures	Unit	2017/18	2016/17	2015/16
Closing price at 31 March	€	22.00	10.29	12.90
High	€	27.95	13.43	16.35
Low	€	9.16	9.07	10.12
Market capitalisation, end of reporting period	€ in millions	854.7	399.8	501.2
Average share turnover per day	€ in thousands	2,079.3	8.008	914.4
Average number of shares traded per day	Shares	111,800	76,200	65,400
Dividend per share <sup>1)</sup>	€	0.36	0.10	0.36
Dividend yield (at the closing price)	%	1.6%	1.0%	2.8%
Earnings per share	€	1.38	(0.59)	1.44
Carrying value per share	€	18.31	13.90	14.64
Price-earnings ratio per share		15.94	(17.44)	8.96

<sup>1) 2017/18:</sup> Proposal to the Annual General Meeting on 5 July 2018.

DIVIDEND POLICY One of the goals AT&S pursues is to offer its shareholders continuity in dividend payments, while striving to maintain the solid financial structure of the company. Accordingly, the dividend policy is in line with the company's performance and the strategic investments necessary for the planned growth. The Management Board will propose a dividend of € 0.36 per share for the financial year 2017/18 to the Annual General Meeting on 5 July 2018.

SHAREHOLDER STRUCTURE At the time of the publication of this Annual Report 2017/18 in June 2018, AT&S had the following shareholder structure:



\*including direct and indirect holdings

ANALYSES OF THE AT&S SHARE On the publication date of this Annual Report, the AT&S share is covered by five analysts of the following investment banks and is rated twice with buy and three times with

Investment bank	Recommendation	Investment bank	Recommendation
Berenberg Bank	Hold	Kepler Cheuvreux	Hold
Erste Group	Buy	Raiffeisen Centrobank	Hold
Hauck & Aufhäuser	Buy		

Updates of the analyses, the names of the respective analysts as well as the target prices and analysis data are available at www.ats.net/investors.

ROADSHOWS In the financial year 2017/18, the main focus of the AT&S capital communication was on informing existing and potential investors and analysts about current developments in the customer segments, progress made at Plant 1 in Chongqing and the ramp-up of the new technology generation at Plant 2 in Chongging as well as the future positioning of AT&S. This was done in several one-on-one meetings and phone calls, and via e-mail. AT&S was also represented at investor conferences and road shows at the main financial centres in Europe and the USA. The activities relating to the hybrid bond, which was successfully placed in November, accounted for the main part of the road show programme.

CAPITAL MARKET COMMUNICATION The basis and principle of capital market communication of AT&S still consist of transparent, proactive and sustainable communication on equal terms with all capital market participants. The main objectives are to strengthen the understanding of and trust in the business model and the related opportunities and risks, and to improve the perception of AT&S by capital market participants. This is ensured by providing relevant information promptly and through an extensive mutual dialogue. On its Investor Relations pages at www.ats.net/investors, AT&S provides comprehensive, regularly updated documents relevant to the capital market such as annual and quarterly reports and presentations for viewing and download. Channels on Twitter (@ATS IR PR) and YouTube (ATundS) serve as additional sources of information. In order to further enhance transparency and equal treatment, AT&S streams its Annual General Meeting online. The related access data are published on the website in due time before the event. All shareholders are cordially invited to the 24th Annual General Meeting on 5 July 2018. All relevant documents and information regarding the Annual General Meeting and the financial year 2017/18 will be available on the website in due course. In addition, the resolutions and other documents of previous Annual General Meetings can be viewed and downloaded at any time.

#### Financial Calendar

25 June 2018	Record date Annual General Meeting		
05 July 2018	24th Annual General Meeting		
24 July 2018	Ex-dividend day		
25 July 2018	Record date dividend		
26 July 2018	Dividend payment day		
31 July 2018	Results for the first quarter 2018/19		
31 October 2018 Results for the first half-year 2018/19			
31 January 2019 Results for the first three quarters 2018/19			
07 May 2019	Annual results 2018/19		

#### CONTACT/SHAREHOLDER HOTLINE

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# **Corporate Governance Report**

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## **Corporate Governance Declaration in accordance** with § 243c and § 267b UGB

CORPORATE GOVERNANCE CODE In Austria, the Corporate Governance Code (ÖCGK), drawn up by the Working Group for Corporate Governance under the guidance of the government authorities responsible for the Austrian capital market, has been in force since 1 October 2002. Since then, it has been reviewed in light of national and international developments and amended where necessary.

As a system of rules, the ÖCGK supplements Austrian stock and capital market legislation with recommendations and suggestions regarding good corporate management. The objective of the ÖCGK is the responsible management and control of enterprises for the purpose of sustainable, long-term value creation, with a high level of transparency for all stakeholders of the company.

Its basis is provided by the provisions of Austrian company, stock exchange and capital markets legislation, the EU recommendations concerning the responsibilities of Supervisory Board members and the remuneration of directors, and the principles of the OECD guidelines for corporate governance.

The rules of the ÖCGK are divided into three categories:

- L-Rules (legal requirement): rules based on mandatory statutory requirements
- · C-Rules (comply or explain): rules from which any departure must be explained and justified, and
- R-Rules (recommendation): rules in the nature of recommendations, where non-compliance need neither be disclosed nor explained.

The version of the ÖCGK currently in force can be downloaded from the Working Group's website at www.corporate-governance.at. An English translation of the Code and interpretations of the Code prepared by the Working Group are also available there.

The shares of AT & S Austria Technologie & Systemtechnik Aktiengesellschaft ("AT&S") have been listed on the Vienna Stock Exchange since 20 May 2008. In order to qualify for inclusion in the Prime Market, companies must provide an undertaking to comply with the ÖCGK. AT&S has therefore expressly subscribed to the ÖCGK since its shares have been listed. This commitment is evaluated by an external auditor as stipulated by the ÖCGK. The presentation of the evaluation of compliance with the ÖCGK is shown at the end of this declaration and published on the company's website, www.ats.net. The result of the evaluation of the Corporate Governance Report for the financial year 2017/18 shows that AT&S takes the provisions of Corporate Governance seriously and implements them, and meets the requirements of the related reporting.

#### STATEMENT IN ACCORDANCE WITH § 243C AND § 267B UGB (AUSTRIAN COMMERCIAL

CODE) AT&S declares its adherence to the Austrian Corporate Governance Code (ÖCGK) as amended in January 2018 and submits this Corporate Governance Report, which has been integrated into the Annual Report for the financial year 2017/18. This report is also available on the company's website, www.ats.net, under Company - Corporate Governance - Reports. With regard to content orientation, the requirements of Comment 22 of the Austrian Financial Reporting and Auditing Committee (AFRAC) were followed.

The group of consolidated entities of AT&S does not include any capital market-oriented companies which would have an obligation to prepare and publish a corporate governance report as of the reporting date on 31 March 2018 in accordance with the applicable legislation. In key report items, matters of the entire Group are included, if necessary.

As of 31 March 2018, AT&S complies with the provisions of the ÖCGK as amended in January 2018 with the following declarations:

C-RULES 27 AND 27A AND ALL RELATED PROVISIONS These rules were amended in the course of the review of the ÖCGK in December 2009 and came into force on 1 January 2010. Rules 27 and 27a contained in the version of January 2010 only applied to contracts concluded after 31 December 2009.

C-Rules 27 and 27a were therefore not applicable with respect to the original agreement appointing Heinz Moitzi to the Management Board as of 1 April 2005 and were also not applied in full when that agreement was extended by the Supervisory Board in 2016. Overall, it was ensured that the contracts of the Management Board members are consistent in the relevant regulations regarding remuneration. The following deviations regarding the contracts of Andreas Gerstenmayer, Monika Stoisser-Göhring and Heinz Moitzi currently require explanation:

A long-term incentive programme ("LTI programme") for the Management Board and key staff was implemented by resolution of the Supervisory Board on 3 July 2014 based on stock appreciation rights ("SAR"). The Management Board and Supervisory Board work continuously to raise the performance of AT&S Group still further with respect to non-financial targets and cooperate closely regarding the long-term development of the company. However, in order to maintain the transparency and traceability of target achievement as it relates to variable long-term remuneration, no fixed non-financial criteria for remuneration are stipulated under the long-term incentive programme. Based on a decision taken by the Supervisory Board on 6 June 2016, this LTI programme will be continued essentially unchanged for the period 2017-2019. Details regarding the LTI programme can be found in the section on Management Board remuneration.

The variable remuneration of the Management Board (not in the form of SAR) is dependent on the achievement of two performance indicators defined in the budget for the respective financial year: return on capital employed (ROCE), with a 90% weighting, and the innovation revenue rate (IRR), with a 10% weighting. The basic prerequisite for awarding this variable remuneration is positive EBIT for the Group as a whole for the financial year and attainment of the target EBIT margin for the Group as a whole by at least 70% (the "hurdle rate"). If these key performance indicators are exceeded, bonuses are restricted to a maximum of 200% of the annual bonus set out in the contract of employment. The inclusion of IRR is of major importance in giving variable remuneration a long-term focus because innovation strength - the development of new technologies, products or product types – is a crucial factor for the future business success of the Group. It can also be reliably measured. IRR represents the share of total revenue generated from technologically innovative products introduced in the past three years. The three-year reference period provides a long-term component of variable remuneration.

Management Board members are contractually entitled to termination benefits in accordance with the Salaried Employees Act, applied mutatis mutandis ("old system for severance pay"), if their appointments are terminated. In the event of premature termination of a Management Board member's appointment by the respective Board member for reasonable cause, or where the function becomes obsolete for legal reasons, remuneration is payable until the end of the appointment contract, and not just for a maximum of two years. Where a Management Board member resigns their appointment or is removed from office for severe breach of duty, and in the event of death, payment of salary ceases at the end of the applicable month. Subject to termination provisions in accordance with the Salaried Employees Act, compensation payments in the case of premature termination of Management Board appointments, even if without good cause, could exceed more than two years' total remuneration in exceptional cases.

The contracts of all members of the Management Board include a "Change of Control" clause, which defines the benefits related to the termination of the Management Board appointment as a result of a change of control. A change of control exists in the event that a shareholder of the company has obtained control of the company in accordance with Section 22 of the Austrian Takeover Act by holding at least 30% of the voting rights (including the voting rights of third parties attributable to the shareholder pursuant to the Austrian Takeover Act), or the company has been merged with a non-Group legal entity, unless the value of the other legal entity amounts to less than 50% of the value of the company according to the agreed exchange ratio.

In the event of a change of control, the Management Board member is entitled to resign for good cause and to terminate the Management Board contract at the end of each calendar month within a period of six months after the change of control takes legal effect, subject to a notice period of three months ("special

termination right"). If the special termination right is exercised or the Management Board contract is terminated by mutual agreement within six months of the change of control, the Management Board member is entitled to the payment of his/her remuneration entitlements for the remaining term of this contract, however, for a maximum of three annual gross salaries. Other remuneration components shall not be included in the calculation of the amount of the severance payment and shall be excluded from it. If a termination benefit has been agreed in the Management Board contract, the Management Board member is also entitled to this termination benefit in the event the special termination right is exercised or the Management Board contract is terminated by mutual consent in the event of a change of control. Beyond that, there are no entitlements. The agreement of such a contract clause is considered market standard by the Nomination and Remuneration Committee and serves to ensure that Management Board members exercise their tasks in the best interests of the company in such situations.

C-RULE 38 As reported in the Annual Report for the financial year 2016/17, Karl Asamer decided to resign from his mandate for personal reasons on 2 June 2017 and asked the Supervisory Board for a termination of his contract by mutual agreement. The Supervisory Board agreed and simultaneously appointed Monika Stoisser-Göhring as his successor to hold the positions of CFO and Deputy Chairwoman of the Management Board of the Company from 2 June 2017 until 31 May 2020. In accordance with C-Rule 38 ÖCGK, the Supervisory Board shall define a profile for the Management Board members that takes into account the enterprise's business focus and its situation, and shall use this profile to appoint the Management Board members in line with a predefined appointment procedure. The Supervisory Board shall take care that no member of the Management Board has been convicted by law for a criminal act that would compromise their professional reliability as a Management Board member. Furthermore, the Supervisory Board shall also give due attention to the issue of successor planning. Before her appointment as Chief Financial Officer, Monika Stoisser-Göhring worked for several international auditing and tax consulting firms, but has been employed with AT&S since 2011: She started as Head of Finance at the corporate level at AT&S and subsequently also took over Group Controlling as Director Group Finance & Controlling. In 2014, she changed to the position of Director Human Resources Global. The company and the Supervisory Board were thus well aware of her competences and, due to her knowledge of the company and the other members of the Management Board, she was able to assume her board function immediately. The Supervisory Board assumed that the rapid internal succession was in the best interest of the company. The Supervisory Board considers the availability of alternatives of internal successors a result of a consistent employee development and could therefore complete the appointment procedure without delay. Accordingly, the Supervisory Board will also proceed appropriately in the future as warranted.

DIVERSITY AND ADVANCEMENT OF WOMEN IN LEADERSHIP POSITIONS AT&S considers diversity regarding gender, age, ethnic origin, sexual orientation, disability, religious and political beliefs an enrichment for any team and any organisation. Accordingly, a diversity concept for the corporate bodies of AT&S has been developed. Apart from its diversity concept, AT&S has no separate formulated plan for the advancement of women in the Management Board, Supervisory Board and management functions at AT&S and its subsidiaries. The selection of candidates is always based on the best possible appointment to a vacant position, irrespective of gender, age, religion and ethnic origin. Details regarding the diversity concept and the advancement of women in leadership roles are provided in Section 3.2 Responsible employer of the nonfinancial report.

COMPLIANCE & ETHICAL MANAGEMENT AT&S has adopted a Code of Business Ethics and Conduct, which describes how AT&S conducts its business in an ethical and socially responsible manner. These principles apply to all activities of AT&S worldwide, to all AT&S segments and all companies that form part of the AT&S Group. Information regarding the code and the related activities of AT&S, such as anti-corruption measures, fair business practices, capital market compliance and the AT&S Governance, Risk & Compliance Committee, can be found in Section 3.1 Responsible Entrepreneurship of the non-financial report.

REPORT ON EXTERNAL EVALUATION In accordance with Rule 62 of the Austrian Corporate Governance Code, AT & S Austria Technologie & Systemtechnik Aktiengesellschaft's compliance with the provisions of the ACGC and the accuracy of its public reporting are evaluated externally every three years. As a result of the most recent evaluation, carried out by Deloitte Audit Wirtschaftsprüfungs GmbH in May 2018, nothing has come to the attention to believe that the declaration made by the Management Board related to the adherence of and compliance with the ACGC for the financial year 2017/18 does not comply with the 'C' rules of the ACGC in the version January 2018.

Management Board

Andreas Gerstenmayer m.p.

Monika Stoisser-Göhring m.p.

Heinz Moitzi m.p.

### **Management Board**

COMPOSITION As at 31 March 2018, the Management Board consists of Andreas Gerstenmayer as Chairman of the Management Board (CEO), Monika Stoisser-Göhring as Chief Financial Officer (CFO) and Deputy Chairwoman and Heinz Moitzi as Chief Operating Officer (COO). On 2 June 2017, Karl Asamer resigned from his Management Board mandate, which would originally have ended on 31 May 2021, for personal reasons.

AT&S AG Management Board

	Diversity factors Age / Gender / Nationality	Date of first appointment	End of current appointment	
Andreas Gerstenmayer	born 18.02.1965 male	01.02.2010	31.05.2021	
	Germany			
Monika Stoisser-Göhring	born 18.04.1969	02.06.2017	31.05.2020	
	female			
	Austria			
Heinz Moitzi	born 05.07.1956	01.04.2005	31.05.2021	
	male			
	Austria			



Andreas Gerstenmayer, born on 18 February 1965, is a German citizen and is a graduate of the Production Engineering programme at Rosenheim University of Applied Sciences. In 1990, he joined Siemens in Germany, working first in lighting, and then holding various management positions in the Siemens Group. In 2003, he was appointed Managing Director of Siemens Transportation Systems GmbH Austria and CEO of the Drive Technology business unit in Graz (global headquarters). He was first appointed to the Management Board on 1 February 2010 and his current term ends on 31 May 2021. Mr Gerstenmayer holds no supervisory board memberships or similar positions in other companies in Austria or abroad that are not included in the consolidated financial statements.



Monika Stoisser-Göhring, born on 18 April 1969, has a degree in business administration from the University of Graz and is a qualified tax consultant. Ms Stoisser-Göhring worked for international auditing and tax consultancy firms before joining AT&S as Head of Finance in 2011. Following that, she took over as Director of Finance and Controlling. Prior to her appointment to the Management Board, she held the position of Director Human Resources Global. She was first appointed to the Management Board of AT&S as of 2 June 2017 and her current mandate ends on 31 May 2020. Ms Stoisser-Göhring holds no supervisory board memberships or similar positions in other companies in Austria or abroad that are not included in the consolidated financial statements.



Heinz Moitzi, born on 5 July 1956, apprenticed in electrical installation with Stadtwerke Judenburg (Judenburg municipal utility company) from 1971 to 1975. From 1976 to 1981 he attended the Austrian higher technical college (HTBL), where he completed his certificate in electrical engineering. In 1981 he was a measurement engineer at the Leoben University of Mining and Metallurgy. Mr Moitzi has been with AT&S (and its predecessor companies) since 1981, first as head of the mechanics and electroplating department, then as production and plant manager at Leoben-Hinterberg. From 2001 to 2004 he was project leader and COO of AT&S in Shanghai. Upon his return, he assumed the position of Vice President of Production. He was first appointed to the Management

Board on 1 April 2005, and his current term ends on 31 May 2021. Mr Moitzi holds no supervisory board memberships or similar positions in other companies in Austria or abroad that are not included in the consolidated financial statements.

WORK PRACTICES AND ORGANISATION As a collective executive body, the Management Board is jointly responsible for the management of the company. Each member of the Management Board is also responsible for defined areas of the business, in addition to their collective responsibility. Management Board members have a duty to keep each other informed of all important business events and transactions. Fundamental issues of business policy and major decisions require a joint decision by all Management Board members. Meetings of the Management Board are characterised by a culture of open discussion. If unanimous agreement is not reached on such decisions, the Chairman of the Supervisory Board must be informed without delay. The Supervisory Board must also be informed of all proposed decisions with farreaching consequences. The Management Board is required to obtain the prior consent of the Supervisory Board for business transactions as stipulated by law and the Articles of Association or rules and procedures issued by the Supervisory Board to the Management Board; this applies to both the companies and measures of its subsidiaries. Internal Audit reports directly to the Management Board. The audit plan and any material outcomes must be reported to the Audit Committee of the Supervisory Board at least once a year. The rules and procedures of AT&S's Management Board require the Board to meet at least once a month. In the past financial year, there were a total of 34 Management Board meetings. Written minutes of all Board meetings and decisions were provided.

In addition to the statutory collective responsibility, functional responsibility is allocated to the members of the Management Board as follows, with the reporting obligations referring to both those of the company and those of the subsidiaries:

#### a) Andreas Gerstenmayer is Chairman of the Management Board (CEO) and responsible for

- Sales/Marketing
- Investor Relations/Public Relations/ Internal Communication
- Purchasing

- Business Development & Strategy
- Compliance

#### b) Monika Stoisser-Göhring is Deputy Chairwoman of the Management Board and as CFO responsible for

- Finance and Accounting
- Controlling
- Human Resources incl. CSR

- Legal & Internal Audit
- IT & Tools

### c) Heinz Moitzi is COO and responsible for:

- Research & Development (R&D)
- Maintenance
- Production
- Quality Assurance
- Supply and Disposal

- Quality Management
- Business Process Excellence
- Environment & Sustainability
- Safety

## **Supervisory Board and Annual General Meeting**

AT&S AG Supervisory Board

	Diversity factors Age / Gender / Nationality	Date of first appointment	End of current appointment	Independent according to ÖCGK rule
Hannes Androsch	born 18.04.1938 male Austria	30.09.1995 <sup>1)</sup>	26th AGM 2020	-
Willibald Dörflinger	born 20.05.1950 male Austria	05.07.2005	26th AGM 2020	53, 54
Regina Prehofer	born 02.08.1956 female Austria	07.07.2011	25th AGM 2019	53, 54
Karl Fink	born 22.08.1945 male Austria	05.07.2005	26th AGM 2020	53, 54
Albert Hochleitner	born 04.07.1940 male Austria	05.07.2005	26th AGM 2020	53, 54
Gerhard Pichler	born 30.05.1948 male Austria	02.07.2009	25th AGM 2019	53
Georg Riedl	born 30.10.1959 male Austria	28.05.1999	25th AGM 2019	53
Karin Schaupp	born 23.01.1950 female Austria	07.07.2011	25th AGM 2019	53, 54
Wolfgang Fleck	born 15.06.1962 male Austria	03.09.2008 <sup>2)</sup>		n.a.
Sabine Fussi	born 12.10.1969 female Austria	14.09.2011 <sup>2)</sup>	19.09.2017 <sup>3)</sup>	n.a.
Günter Pint	born 14.10.1976 male Austria	19.09.2017 <sup>2)</sup>		n.a.
Siegfried Trauch	born 30.08.1960 male Austria	28.01.2016 <sup>2)</sup>		n.a.
Günther Wölfler	born 21.10.1960 male Austria	10.06.2009 <sup>2)</sup>		n.a.

<sup>1)</sup> AT&S was originally established as a private limited company (GmbH). The shareholders' meeting of 23 June 1995 passed a resolution to change the company into a public limited company (AG), and appointed Supervisory Board members including Hannes Androsch. The AG was registered in the Register of Companies on 30 September 1995.

3) Appointed by the Works Council; date of the end of appointment corresponds to the date of appointment of the new member Günter Pint.

The Supervisory Board monitors and supervises Management, and is responsible for decisions that are of fundamental importance to, or involve the strategic focus of, the Group.

Throughout the financial year from 1 April 2017 to 31 March 2018, the Supervisory Board received written and oral reports from the Management Board on the Group's policies and performance, and was closely involved in all business issues. The Supervisory Board met five times during the financial year 2017/18, with the participation of the Management Board.

<sup>2)</sup> Appointed by the Works Council; date of first appointment in this case is either the date of the first Supervisory Board meeting attended or the date of notification to the Supervisory Board of the appointment.

At these meetings, the Management Board and the Supervisory Board discussed the economic position of the AT&S Group in depth. As part of the Group's ongoing reporting process and at all board meetings, the Management Board gave the Supervisory Board comprehensive reports on the Group's operating and financial position, and on its investments in other companies, the staff situation and planned capital expenditures. The Chairman of the Supervisory Board and his Deputy were also informed between Supervisory Board meetings. The activity of the Supervisory Board in the financial year 2017/18 focused primarily on intensively supporting the budget preparation (as part of the designated "Budget" Project Committee) and the budget design for the financial year 2017/18 as well as the further technological development ("mSAP") and the related successful commercialisation. In addition to budgeting, the discussions and decisions of the Supervisory Board also addressed the improvement of the financing structure of the Group companies as well as the Group's further strategic development. The preparation and execution of the issue of a hybrid bond totalling € 175 million by AT&S on 17 November 2018 was supported by the "Financing" Project Committee.

The Supervisory Board annually carries out a self-evaluation to ensure the continuing improvement of its working practices and the fulfilment of its responsibilities to the shareholders and other stakeholders, and did so again for the financial year 2017/18. The evaluation carried out by the Supervisory Board based on a digital questionnaire confirmed that its regular practices meet the requirements of the Austrian Stock Corporation Act and the Austrian Corporate Governance Code (ÖCGK), and that its organisation, work practices and orientation in the interests of the shareholders and all other stakeholders are effective. The self-evaluation will continue to constitute a component of the Supervisory Board's critical review of its own activities.

#### **COMPOSITION**

#### SHAREHOLDER REPRESENTATIVES

Hannes Androsch, Chairman of the Supervisory Board, was first appointed on 30 September 1995. His current appointment runs until the 26th Annual General Meeting in 2020.

Mr Androsch is an industrialist who, from 1970 to 1981, was Austrian Federal Minister of Finance. Between 1976 and 1981 he was also Vice Chancellor of the Republic of Austria. From July 1981 until 1988 he was Managing Director of Creditanstalt-Bankverein. In 1994, together with Willibald Dörflinger and Helmut Zoidl, he carried out a management buyout of AT&S. Hannes Androsch holds interests in a number of well-known Austrian businesses.

Willibald Dörflinger, First Deputy Chairman of the Supervisory Board, was initially appointed on 5 July 2005. His current appointment runs until the 26th Annual General Meeting in 2020.

Mr Dörflinger began his professional career in 1972 at M. Schmid & Söhne, before moving to Honesta, Holzund Kunststoffwarenindustrie in 1974. In 1978 he became head of technical procurement at EUMIG Elektrizitäts- und Metallwaren Industrie GesmbH; from 1980 he was head of the department for circuit boards and surface technology, and Managing Director from 1986 to 1990. From 1990 to 1994 Mr Dörflinger was Managing Director of AT&S as well as of EUMIG Fohnsdorf Industrie GmbH. In 1994 he joined Hannes Androsch and Helmut Zoidl in the management buyout of AT&S. Until 2005, he served first as Managing Partner, then became a member and finally Chairman of the Management Board. In 2005 he joined AT&S's Supervisory Board.

Other supervisory board or similar positions held by Mr Dörflinger in listed companies:

HWA AG

Regina Prehofer, Second Deputy Chairwoman of the Supervisory Board, was first appointed on 7 July 2011. Her current appointment runs until the 25th Annual General Meeting in 2019.

Ms Prehofer studied commerce and law in Vienna. She started her career in 1981 at Österreichische Kontrollbank. In 1987 she joined Creditanstalt, where she held various managerial positions in the bank's corporate customer segment. In 2003 she was appointed to the Management Board of Bank Austria Creditanstalt AG, where she was responsible for corporate customers and Eastern European markets. From 2006 to 2008 she was CEO of UniCredit Global Leasing, in addition to her Management Board responsibilities in Austria. This appointment gave her overall responsibility for UniCredit Group's leasing operations. In September 2008 she moved to the Management Board of BAWAG P.S.K. where she headed the bank's retail and corporate customer activities. From 2011 to 2015 she was Vice Rector with responsibility for finance and infrastructure at the Vienna University of Economics and Business Administration.

Other supervisory board or similar positions held by Ms Prehofer in listed companies:

• Wienerberger AG (Chairwoman of the Supervisory Board since December 2013)

Karl Fink was first appointed on 5 July 2005. His current appointment runs until the 26th Annual General Meeting in 2020.

Mr Fink graduated in business studies from the Vienna University of Economics and Business in 1971. From 1971 to 1975 he worked for Marubeni Corporation in international commodities trading before moving to Wiener Städtische Wechselseitige Versicherungsanstalt in Vienna. Between 1979 and 1987 he was Chairman of the Management Board of Interrisk - Internationale Versicherungs-Aktiengesellschaft. In 1987 he became a member of the Management Board of Wiener Städtische Allgemeine Versicherungs AG and Deputy Managing Director in July 2004. In October 2007 he was appointed Managing Director of Wiener Städtische Versicherung AG, Vienna Insurance Group. Mr Fink retired from the Vienna Insurance Group Managing Board on 30 September 2009. He is a member of the Management Board of Wiener Städtische Versicherungsverein, the principal shareholder in Vienna Insurance Group, holds a number of supervisory positions and consultative positions within that Group. He is also honorary consul of Montenegro.

DI Albert Hochleitner was first appointed on 5 July 2005. His current appointment runs until the 26th Annual General Meeting in 2020.

Mr Hochleitner completed his studies in engineering physics at Vienna University of Technology in 1965. In the same year, he joined the Siemens Group's low voltage works in Vienna. In 1984 he was appointed Chairman of the Management Board of Uher AG. In 1988 he joined Siemens AG, where he was head of the electric motors business in the automotive technology sector based in Wurzburg. In October 1992 he became a member of the Management Board of Siemens AG Austria. From 1994 he was Chairman of the Management Board, before becoming a member of the Supervisory Board of Siemens AG in 2005, which he left in 2010 because of reaching the applicable age limit for members of the Supervisory Board.

Gerhard Pichler was first appointed on 2 July 2009. His current appointment runs until the 25th Annual General Meeting in 2019.

Mr Pichler studied business administration at the Vienna University of Economics and Business. A certified auditor and tax adviser, he was Managing Director of CONSULTATIO Wirtschaftsprüfungsgesellschaft m.b.H. from 1986, and Managing Partner of the Group from 1995. As of 31 December 2016, Mr Pichler terminated his activity at CONSULTATIO Wirtschaftsprüfungsgesellschaft m.b.H. and resigned from his function as Managing Director.

Georg Riedl was first appointed on 28 May 1999. His current appointment runs until the 25th Annual General Meeting in 2019.

Mr Riedl acquired his doctorate in law in 1984 from the University of Vienna. In 1991 he commenced independent practice at Riedl & Ringhofer. He has been in independent practice since 2013 at the law office of Frotz Riedl Rechtsanwälte. He specialises in business, commercial, corporate, foundation and tax law, mergers and acquisitions, and contract law.

Other Supervisory Board or similar positions held by Mr Riedl in listed companies:

VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe

Karin Schaupp was first appointed on 7 July 2011. Her current appointment runs until the 25th Annual General Meeting in 2019.

Ms Schaupp earned her doctorate at the Karl Franzens University in Graz in 1978 and began her career as a university research assistant at the Institute of Pharmaceutical Chemistry. In 1980 she started her career in industry as Head of Analytics at Leopold Pharma GmbH. After holding various research, development and product management posts in the international pharmaceuticals industry, she was appointed CEO of Fresenius Kabi Austria GmbH in 1997. In 1999 she became regional manager for Austria and Southeastern Europe. In 2000 she was appointed to the management board of Fresenius Kabi AG, Bad Homburg, with responsibility for worldwide operations. She has been an independent consultant since 2003, with a focus on strategic business development and innovation transfer.

#### **EMPLOYEE REPRESENTATIVES**

Employee participation in supervisory boards and their committees is mandated by law, and forms part of the Austrian corporate governance system. Employee representatives are entitled to delegate one representative as a Supervisory Board member for every two Supervisory Board members elected by the General Meeting. If there is an odd number of shareholders' representatives, the number of employee representatives is rounded up. This one-third representation also applies to all Supervisory Board committees, with the exception of meetings and votes concerning the relationship between the company and its management board members. Resolutions appointing or dismissing a management board member and the granting of stock options in the company are also excepted. The Group Works Council meets regularly with the Management Board. These meetings facilitate the exchange of information on developments within the Group which have a direct bearing on employees.

As of 31 March 2018, Wolfgang Fleck, Günter Pint, Siegfried Trauch and Günther Wölfler are delegated to the Supervisory Board by the Works Council as employee representatives. Sabine Fussi resigned from the Supervisory Board as an employee representative on 19 September 2017.

Additional information on the Supervisory Board and its composition is available online at www.ats.net/company/supervisory-board/.

INDEPENDENCE OF SUPERVISORY BOARD MEMBERS The ÖCGK specifies that the majority of Supervisory Board members representing the shareholders must be independent. In accordance with C Rule 53, the Supervisory Board has established the following criteria to be used in determining the independence of its members. Supervisory Board members are to be regarded as independent if they have no business or personal relationships with the Company or its Management Board which could be cause for material conflicts of interest and therefore liable to influence the behaviour of the member in question. The following criteria are applied in determining the independence of Supervisory Board members:

- The Supervisory Board member was neither a member of the Management Board nor a senior manager of the Company or one of its subsidiaries in the past five years.
- The Supervisory Board member neither had, during the last financial year, nor currently has a business relationship with the Group or any of its subsidiaries of material significance to that member. This also applies to business relationships between the AT&S Group and enterprises in which the Supervisory Board member has a significant economic interest.

- During the last three years, the Supervisory Board member was neither a statutory auditor of the Group, nor a person with an interest in the audit firm, nor an employee of any such firm.
- The Supervisory Board member is not a member of a management board of another company where a member of AT&S's Management Board is a member of that company's Supervisory Board.
- The Supervisory Board member has not been a member of the Supervisory Board for longer than 15 years. This does not apply to Supervisory Board members who are shareholders with entrepreneurial interests in the Group, or who represent the interests of such shareholders.
- The Supervisory Board member is not a close family relative (direct descendant, spouse, life partner, parent, uncle, aunt, sibling, nephew or niece) of a Management Board member or of any person in a position described in the foregoing point.

In March 2018, the members of the Supervisory Board representing shareholder interests each declared in writing whether they were independent as determined by the above criteria. Seven of the eight members of the Supervisory Board representing shareholder interests declared that they were independent. Mr Androsch declared that he was not independent.

C Rule 54 specifies that, for companies with a free float in excess of 50%, at least two Supervisory Board members who are independent should also not be shareholders with interests in excess of 10%, or representatives of such interests. Five of the eight Supervisory Board members representing the shareholders - Regina Prehofer, Karin Schaupp, Willibald Dörflinger, Karl Fink and Albert Hochleitner - declared themselves independent within the meaning of this rule.

DIVERSITY Expertise and management experience are vital considerations when selecting members of the Supervisory Board. Diversity is also a consideration in its composition. Two members of the Supervisory Board are women, representing a proportion of female members of 16.67%, a value slightly below the average of listed Austrian companies. The age of Supervisory Board members ranges from 41 to 79 at 31 March 2018. All members of the Supervisory Board representing shareholder interests have extensive experience in international business. In the financial year 2017/18, a diversity concept was prepared, which will continuously be developed further. Details regarding the diversity concept and the advancement of women in leadership roles are provided in Section 3.2 Responsible employer of the non-financial report.

RELATED PARTY TRANSACTIONS In connection with various projects, the Group obtained services from AIC Androsch International Management Consulting GmbH, where Chairman of the Supervisory Board Hannes Androsch as Managing Director has full authority to act on behalf of the company. In addition, Georg Riedl, member of the Supervisory Board, provided legal consultancy services. The following amounts were charged for these services:

€ in thousands	2017/18	2016/17
AIC Androsch International Management Consulting GmbH	383	383
Dörflinger Management & Beteiligungs GmbH		4
Frotz Riedl Rechtsanwälte	5	
Total	388	387

COMMITTEES In order to provide effective support and to properly address complex technical matters, the Supervisory Board has established two permanent committees for in-depth analysis of particular issues and regular reporting to the Supervisory Board. In addition, the Supervisory Board established a temporary Project Committee each for the further support of the Management Board in strategic and budget planning, and for the preparation and execution of a financing transaction.

AUDIT COMMITTEE In the financial year under review, the Audit Committee consisted of:

- Regina Prehofer (Chairwoman)
- Gerhard Pichler (finance expert)
- Georg Riedl
- Wolfgang Fleck
- Günther Wölfler

The Audit Committee monitors the accounting process and the work of the statutory auditor, monitors and reviews the statutory auditor's independence, reviews the preparation and audit of the annual financial statements, and reviews the proposed distribution of profits, the Management Report and the Corporate Governance Report as well as other reports and declarations to be presented as part of the preparation of the annual financial statements. The Committee is responsible for reporting on the results of its reviews to the Supervisory Board. The Audit Committee also carries out preparatory work for the Supervisory Board on all issues in connection with the audit of the consolidated financial statements, consolidated management report and the consolidated accounting process. It also submits a proposal for the appointment of the statutory auditors and reports on this matter to the Supervisory Board. The Audit Committee is responsible for monitoring the effectiveness of the Group-wide internal control system and, where appropriate, the Group's internal audit and risk management systems. The Audit Committee convened twice in the financial year 2017/18. Its activities focused primarily on the discussion and review of the annual and consolidated financial statements for the year ended 31 March 2017, the planning and preparation for the audit of the annual and consolidated financial statements for the financial year 2017/18, and the discussion of the risk management, internal control and internal audit systems. The Chairwoman of the Audit Committee was also involved in the quarterly reporting in the financial year 2017/18.

NOMINATION AND REMUNERATION COMMITTEE This committee consisted of the following members:

- Hannes Androsch (Chairman)
- Willibald Dörflinger (Deputy Chairman)
- Georg Riedl
- Wolfgang Fleck
- Günther Wölfler

The Nomination and Remuneration Committee submits proposals to the Supervisory Board for appointments to fill vacancies on the Management Board whenever necessary. It deals with succession planning issues and the remuneration of Management Board members. This committee met once for this purpose in the financial year 2017/18. This meeting focused on the development of an explicit diversity concept regarding the composition of the Supervisory Board and the Management Board.

The Nomination and Remuneration Committee is authorised to make decisions in urgent cases. All of the committee members representing shareholders possess knowledge of and experience in the area of remuneration policies.

PROJECT COMMITTEE Based on a decision made by the Supervisory Board on 16 March 2017 regarding the further support of the Management Board in strategic and budget planning, a temporary Project Committee was already established in the financial year 2016/17. This Project Committee consists of the following members:

- Willibald Dörflinger (Chairman)
- Regina Prehofer
- Gerhard Pichler

- Wolfgang Fleck
- Günther Wölfler

The Project Committee met once during the financial year 2017/18. After the consultation of this committee, reporting to the Supervisory Board and the resolution of the Supervisory Board on the subject of the Project Committee, the committee discontinued its activities.

By resolution of the Supervisory Board on 15 September 2017 with respect to the preparation and possible execution of a financing transaction, a temporary Project Committee was set up in the financial year 2017/18. This Project Committee consisted of the following members:

- Regina Prehofer (Chairwoman)
- Gerhard Pichler
- Georg Riedl
- Wolfgang Fleck
- Günther Wölfler

The Project Committee met once during the financial year 2017/18. On 7 November 2017, the Management Board and the "Financing" Project Committee adopted a resolution on issuing a hybrid bond, which was executed on AT&S on 17 November 2018 with a total volume of € 175 million. After the resolution was adopted and the hybrid bond was issued on 17 November 2017, the Project Committee ceased its activities.

ANNUAL GENERAL MEETING At the Annual General Meeting, which takes place at least once a year, the shareholders exercise their rights as provided by law and the Articles of Association, in particular their voting right. All shareholders thus have the opportunity to make use of their right to request information and make motions to the Management Board and Supervisory Board and to submit their statements and present their concerns and, if applicable, propose agenda items in accordance with Section 109 of the Stock Corporation Act and submit proposals for resolutions in accordance with Section 110 of the Stock Corporation Act. The main tasks and competences of the Annual General Meeting include the resolution on profit appropriation, the election to the Supervisory Board, election of the auditor, discharge of the Management Board and the Supervisory Board as well as amendments to the Articles of Association. The agenda and the resolutions adopted at the Annual General Meetings of the company, for example of the 23rd Annual General Meeting of 6 July 2017, are available on the company's website at, www.ats.net, under Investors – Annual General Meeting.

# **Remuneration Report: Management and Supervisory Boards**

The following report presents the remuneration of AT&S's Management and Supervisory Board members. It should be read in conjunction with the explanations in the notes to the 2017/18 annual and consolidated financial statements.

MANAGEMENT BOARD REMUNERATION Total remuneration paid to members of the Management Board in the financial year:

	Financial year 2017/18			Fin	ancial year 2016	/17
€ in thousands	Fixed	Variable	Total	Fixed	Variable	Total
Andreas Gerstenmayer	532	624	1,156	532	37 <sup>1)</sup>	569
Karl Asamer <sup>2)</sup>	634	471	1,105	455	_	455
Monika Stoisser-Göhring <sup>3)</sup>	321	316	637	_	_	_
Heinz Moitzi	417	405	822	417		417
Total	1,904	1,816	3,720	1,404	37	1,441

<sup>1)</sup> The variable remuneration stated is the result of Mr Gerstenmayer's exercising 20,000 stock options. In this transaction, no shares were transferred, but a cash

Remuneration is presented starting with the initial appointment as a member of the Management Board on 2 June 2017.

The fixed element represented 46.02% of Mr Gerstenmayer's total remuneration, and the variable element 53.98%. The fixed element represented 57.38% of Mr Asamer's total remuneration, and the variable element 42.62%. The fixed element represented 50.73% of Mr Moitzi's total remuneration and the variable element 49.27%. Finally, the fixed element represented 50.39% of Ms Stoisser-Göhring's total remuneration and the variable element 49.61%. For the Management Board as a whole, the fixed element represented 51.18% in the financial year 2017/18 and the variable element 48.82%.

By resolution of the Supervisory Board on 3 July 2014, a long-term incentive ("LTI") programme for the Management Board and key staff was implemented for the period from 2014 to 2016, as a replacement for the stock option scheme that expired with the last distribution on 1 April 2012, and is based on stock appreciation rights (SAR). By resolution of the Supervisory Board on 6 June 2016, this programme was extended largely unchanged for the period from 2017 to 2019.

SAR are rights to appreciation in value based on share performance over a defined period of time. As with stock options, but without a granting of actual shares or an option for such granting, the recipient receives financial remuneration only if the performance of the share price is positive. In particular, the conditions include long-term and multiple-year performance criteria, a minimum vesting period of three years (with a subsequent exercise period of no more than two years), a minimum own investment by the recipient, and an upper limit on the potential financial benefits:

- Earnings per share (EPS) determines how many of the SAR allotted may actually be exercised once the vesting period ends. The EPS established by the medium-term plan for the reporting date of the third year following the allotment applies as the target. If, at the end of the vesting period, less than 50% of the EPS target has been achieved, the allotted SAR are forfeited. If 100% or more of the EPS target has been achieved at the end of the vesting period, all of the allotted SAR may be exercised. If achievement of the target is between 50% and 100%, the allotted SAR may be exercised in linear proportion to the percentage
- Own investment is a mandatory prerequisite for exercising SAR. The own investment is made by purchasing shares corresponding to 20% of the total allotment amount in SAR for a given year (e.g. for an allotment of 5,000 SAR, the own investment is 1,000 shares). If the own investment has not been made in full by the

Remuneration is presented until the termination of the Management Board mandate as of 2 June 2017. Remuneration for the financial year 2017/18 includes the contractual severance payment and other entitlements in connection with the premature termination of the Management Board contract.

end of the vesting period (after three years), all previously allotted SAR of the corresponding programme are forfeited. The own investment must be held for the entire period of participation in the LTI programme.

- The exercise price is determined on the allotment date and is equal to the average closing price of AT&S shares on the Vienna Stock Exchange during the six months preceding the respective allotment date.
- The performance of the share price determines the amount of the LTI awarded to the recipient: The difference between the exercise price of the relevant virtual allotment and the closing price of the AT&S share on the Vienna Stock Exchange on the exercise date is multiplied by the number of SAR. There are no premiums on the exercise price and payouts are made in cash. In the event of extraordinary positive performance, the payout amount per SAR is limited to the amount represented by 200% of the respective exercise price. (Example: for an exercise price of € 8, the maximum value per SAR is € 16, which means that any share closing price above € 24 produces no associated increase in the value per SAR).

In the LTI programme for 2014 - 2016, three allotment tranches were possible between 1 April 2014 and 1 April 2016. One allotment has so far been made for the LTI programme 2017 - 2019, on 1 April 2017. To date, the following number of SAR has been allotted to members of the Management Board at the exercise price indicated:

#### Allocated on 1 April of each year

	Total	2017	2016	2015	2014
Andreas Gerstenmayer	180,000	50,000	50,000	40,000	40,000
Karl Asamer	120,000	30,000	30,000	30,000	30,000
Monika Stoisser-Göhring	45,000	30,000	5,000 <sup>1)</sup>	5,000 <sup>1)</sup>	5,000 <sup>1)</sup>
Heinz Moitzi	120,000	30,000	30,000	30,000	30,000
Exercise Price (€)		9.96	13.66	10.70	7.68

<sup>1)</sup> Refers to allotments before the appointment as member of the Management Board on 2 June 2017 as part of the previously existing employment relationship.

Since the necessary own investment was not achieved (see above), all SAR of the LTI programme 2014 – 2016 of Mr Moitzi stated above were forfeited with the expiry of 31 March 2017. With respect to the allotment as of 1 April 2014, the EPS target was not achieved after expiry of the three-year vesting period. Therefore, the SAR for all Management Board members forfeited. The following table shows the allotted SAR which have not been exercised and have not forfeited by the year of allotment and allotment prices as of 31 March 2018:

Total number of SARs granted, not yet exercised and not yet expired on 31 March 2018

	Total	2017	2016	2015	2014
Andreas Gerstenmayer	140,000	50,000	50,000	40,000	_
Karl Asamer	90,000	30,000	30,000	30,000	_
Monika Stoisser-Göhring	40,000	30,000	5,000 <sup>1)</sup>	5,000 <sup>1)</sup>	_
Heinz Moitzi	30,000	30,000	_	_	_
Exercise Price (€)		9.96	13.66	10.70	7.68

<sup>1)</sup> Refers to allotments before the appointment as a member of the Management Board on 2 June 2017 as part of the previously existing employment relationship.

The variable remuneration of the Management Board (not in the form of SAR), which is generally accounted for in total remuneration, depends on the short-term achievement of two performance indicators defined in the budget for the respective financial year: return on capital employed (ROCE), with a 90% weighting, and the innovation revenue rate (IRR), with a 10% weighting. The basic prerequisite for awarding this variable remuneration is positive EBIT for the Group as a whole for the financial year and the attainment of the target EBIT margin for the Group as a whole by at least 70% (the "hurdle rate"). If these key performance indicators are exceeded, bonuses are restricted to a maximum of 200% of the annual bonus set out in the contract of employment. The inclusion of IRR is of major importance in giving variable remuneration a long-term focus. Innovative strength – the development of new technologies, products or product types – is a crucial factor for the future business success of the Group. It can also be reliably measured: IRR represents the share of total revenue generated by technologically innovative products introduced in the past three years. The three-year reference period provides a long-term component of variable remuneration.

With respect to the variable remuneration of selected executives in other Group companies, the same principles apply as described above for the Management Board of the parent company.

Management Board members are contractually entitled to termination benefits in accordance with the Salaried Employees Act (AngG), applied mutatis mutandis ("old system for severance pay"), if their appointments are terminated. In the event of premature termination initiated by a Management Board member for reasonable cause, or if the function is eliminated for legal reasons, remuneration is payable until the end of the appointment contract. Where a Management Board member resigns the appointment or is removed from office for severe breach of duty, and in the event of death, payment of salary ceases at the end of the applicable month.

Mr Gerstenmayer, Ms Stoisser-Göhring and Mr Moitzi have pension entitlements in the form of defined benefit or defined contribution plans agreed individually. For Mr Gerstenmayer and Ms Stoisser-Göhring, a contribution of 10% of monthly gross salary is paid into a pension fund. Mr Moitzi's pension entitlement is 1.2% of his most recent salary for each year of service, up to a maximum of 40%. The amount of the occupational pension is based on the capital accumulated in the pension fund; the annuitisation is determined by the pension fund's rules.

Members of the Management Board are entitled to a company car (included in the above mentioned fixed remuneration in the amount of the additional taxable amount) and are covered by accident insurance, the premium of which is also included in the above mentioned fixed remuneration. Health insurance is limited to what is provided under the Austrian statutory social security system.

SUPERVISORY BOARD REMUNERATION Remuneration for the members of the Supervisory Board is determined retrospectively for the past financial year by means of a resolution at the Annual General Meeting. Remuneration paid to members of the Supervisory Board in the financial year 2017/18 for the previous financial year 2016/17 was in accordance with the resolution passed at the 23<sup>rd</sup> Annual General Meeting of 6 July 2017:

#### in €

		Committee	Variable		
Member	Fixed fee	fee	remuneration	Attendance fees	Total
Hannes Androsch	56,240	5,000		2,000	63,240
Willibald Dörflinger	44,160	3,000	_	2,000	49,160
Regina Prehofer	44,160	5,000	_	1,600	50,760
Karl Fink	28,120	_	-	2,000	30,120
Albert Hochleitner	28,120	_	_	1,600	29,720
Gerhard Pichler	28,120	3,000	_	2,000	33,120
Georg Riedl	28,120	6,000	_	2,000	36,120
Karin Schaupp	28,120			2,000	30,120
Total	285,160	22,000		15,200	322,360

The Chairman of the Supervisory Board receives fixed remuneration of € 56,240 as shown above, his Deputies € 44,160 and all other elected members € 28,120. Chairmanship of a standing committee (Nomination and Remuneration Committee, Audit Committee) is remunerated with a fixed amount of € 5,000 per financial year, and membership of a standing committee with € 3,000. The attendance fee is € 400 per Supervisory Board meeting and all cash expenses are thus reimbursed. Members of the Supervisory Board also received variable remuneration based on the short-term achievement of two performance targets defined as part of the budget. These targets are return on capital employed (ROCE), with a weighting of 90%, and the innovation revenue rate (IRR), with a weighting of 10%. If the targets are achieved 100%, the Chairman receives € 15,000, his Deputies € 10,000 and other members € 7,500 per financial year. If the key performance indicators for ROCE and IRR are exceeded, variable remuneration of a maximum of 200% of the base described above is paid. Members of the Supervisory Board do not receive stock options in the Group or SAR. Since the targets established for variable remuneration in the budget for the financial year were not achieved, no variable remuneration for the member of the Supervisory Board was provided for in the financial year 2016/17. For the financial year 2017/18, the remuneration of the Supervisory Board will be determined at the 24<sup>th</sup> Annual General Meeting on 5 July 2018.

The employee representatives perform their duties on the Supervisory Board voluntarily and therefore receive no separate remuneration for their position.

DIRECTORS AND OFFICERS LIABILITY INSURANCE (D&O INSURANCE) The D&O insurance at AT&S covers all past, present and future members of the Company's and its subsidiaries' managing and supervisory bodies and selected other senior staff. The insurance covers court and all other costs of defence against unwarranted claims, together with the satisfaction of warranted claims for pure financial loss arising from breaches of duty by the insured in their managerial or supervisory activities. The insurance provides global cover and the annual premium is paid by AT&S.

## **Directors' Holdings & Dealings**

The members of the Supervisory Board and the Management Board have voluntarily undertaken to disclose publicly the number of shares in AT & S Austria Technologie & Systemtechnik Aktiengesellschaft held by them as of 31 March 2018. The holdings of individuals with close personal relationships with members of the Supervisory Board or Management Board are not disclosed.

	Shares			
	As of 31 Mar 2017	Change	As of 31 Mar 2018	% capital <sup>1)</sup>
Andreas Gerstenmayer	10,000	_	10,000	0.03%
Monika Stoisser-Göhring	1,000 <sup>2)</sup>		1,000	0.01%
Heinz Moitzi	5,000	1,001	6,001	0.02%
Hannes Androsch	599,699	-	599,699	1.54%
Androsch Privatstiftung	6,339,896	_	6,339,896	16.32%
Willibald Dörflinger				
Dörflinger Privatstiftung	6,902,380		6,902,380	17.77%
Karl Fink				_
Albert Hochleitner				_
Gerhard Pichler	26,768	_	26,768	0.07%
Regina Prehofer		_		_
Georg Riedl	15,482		15,482	0.04%
Karin Schaupp		_		
Wolfgang Fleck		_		
Günter Pint		_		
Siegfried Trauch		_		
Günther Wölfler		_	_	_

<sup>1)</sup> The indicated number of shares held in AT & S Austria Technologie & Systemtechnik Aktiengesellschaft includes all direct and indirect investments. Thus, for the Androsch Private Foundation, this information also includes those shares held by AIC Androsch International Management Consulting GmbH, which is owned by the Androsch Private Foundation. For the Dörflinger Private Foundation, it also includes those shares held by Dörflinger Management & Beteiligungs GmbH,

Since 3 July 2016, Directors' Dealings disclosures of the members of the Management and Supervisory Boards and related persons are no longer published by the Austrian Financial Market Authority, but have to be published by the issuers. Relevant transactions carried out after this date are listed on the website of the company, www.ats.net, under Company – Corporate Governance – Directors' Dealings.

whose majority owner is the Dörflinger Private Foundation.

Acquired prior to the appointment to the Management Board.



Winding her way through the streets of Shanghai in her car every morning, Jenny already gets prepared for her job. Because accurate timing and dynamic solutions are also the key to success at AT&S.

Jenny Niu has been with AT&S for more than 16 years. She has worked in production and quality assurance as well as on projects in Shanghai and Chongqing. In 2016 she joined the Purchasing department.

"In a heavy-traffic city like Shanghai, it is absolutely essential to time accurately when you leave, and to plan your route precisely to get to work on time. Even if you are just a couple of minutes late, it may lead to a massive delay."

**Jenny Niu** 

# **Non-financial Report**

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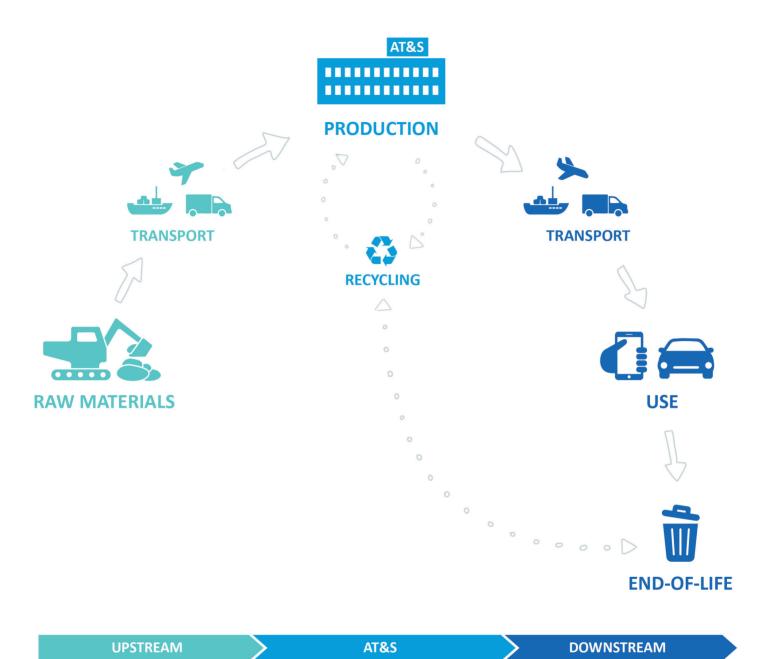
### 1. Business model and strategy

BUSINESS MODEL AT&S is the European market leader and, with revenue of 991.8 Mio. € and 9,981 employees, one of the globally leading manufacturers of high-end printed circuit boards and - since the beginning of the transformation to a high-end interconnect solution provider – of new technologies such as IC substrates, mSAP and Advanced Packaging. AT&S industrialises leading-edge technologies in the core segments Mobile Devices & Substrates and Automotive, Industrial, Medical and has a global presence with production sites in Austria (Leoben, Fehring) and plants in India (Nanjangud), China (Shanghai, Chongqing) and Korea (Ansan near Seoul). For further details on the business development, profit situation and situation of the company, please refer to section Business development of the Group Management Report.

SUSTAINABILITY IN THE CORPORATE STRATEGY The ecological, social and economic responsibility of AT&S has always been a central part of our vision and mission, and the strategic goals also reflect the importance of sustainable management. AT&S strives to be the first choice for advanced technologies. This goal can only be achieved by expanding technology leadership through innovative solutions and a focus on high-end technologies in order to be successful in the long term and to secure profitable growth on a sustained basis taking into account the interests of all our stakeholders. For AT&S's customers, we accomplish this through products of the highest quality, customer orientation and the highest service level. With regard to shareholders, this means creating shareholder value through constant company development with a focus on ROCE and a transparent dividend payout. For AT&S employees, the goal of AT&S is to be an attractive and responsible employer worldwide. Therefore, the focus at AT&S is on diversity, company values, development opportunities, communication and feedback as well as health and safety at work.

The operational excellence of AT&S is characterised equally by global environmental, quality and occupational safety standards and by efficient and effective production processes, energy efficiency projects and saving targets. This benefits the environment and thus all AT&S stakeholder groups. Another aspect that takes into account all stakeholder groups is business ethics, which is embodied by the AT&S Code of Conduct and Business Ethics, capital market compliance and the AT&S whistleblowing platform. These strategies aiming at accomplishing the AT&S vision are summarised on page 24 ("From vision to strategy").

AT&S VALUE CHAIN AT&S is aware of its responsibility within the entire supply chain up to the products' end of life. For AT&S, the strategic positioning and transformation from a high-end printed circuit board producer to a high-end interconnect solution provider means not only more value creation and "More than AT&S", but at the same time also more responsibilities in all business activities and their impact on the environment. Accordingly, the illustration of the AT&S value chain has been extended.



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### **Identification of material topics**

AT&S considers employees, customers, suppliers and, as a stock corporation, of course also investors its most important stakeholders. In the financial year 2018/19, the AT&S materiality matrix will be revised. In order to ensure that all material topics are covered in the present non-financial report, a risk assessment regarding sustainability and diversity concerns was conducted.

OPPORTUNITIES AND RISK MANAGEMENT is a central aspect of entrepreneurial activity and already included in AT&S's reporting in accordance with the requirements of the Austrian Code of Corporate Governance (ÖKCG). For details please refer to chapter Risk and opportunities management in the Group Management Report.

RISK ASSESSMENT To assess the risks relating to AT&S's business activities with reference to the topics pursuant to the Sustainability and Diversity Improvement Act (NaDiVeG), the assessment logic of the existing risk management was adopted for reasons of consistency and comparability (for details please refer to chapter Risk and opportunities management in the Group Management Report). Based on an extensive catalogue of potential risks, all risks were assessed before countermeasures to ensure that all potential effects on the concerns are covered. The following table lists all material risks and the mitigation taken.

#### MATERIAL RISKS AND MITIGATION

Risk category	Material risks	Mitigation	NaDiVeG issues
Business ethics	Corruption, accidents caused internal & external con high quality standards,		Combatting corruption and bribery, social and employee issues, environmental issues
Human rights	Child labour, forced/bonded labour, freedom of association, disciplinary actions, observance of human rights in the supply chain	Code of conduct, initiative against forced/bonded labour, code of conduct for suppliers, supplier audits	Respect for human rights
Diversity	Non-discrimination, equal opportunities, living wages	Code of conduct, diversity concept, gender-neutral job postings, global compliance with statutory minimum wages, in Austria minimum according to collective agreement	Employee issues
Health & safety	Health risk caused by work environment, accident risk	OHSAS 18001, ISO 14001, ISO 9001, personal protection equipment	Employee issues
Water	Water scarcity	Water recycling and reuse at all facilities, especially in water-scarce areas, efficiency improvements of processes, internal water treatment systems	Environmental issues, employee issues
Resources	Inefficient use of resources	ISO 9001, quality requirements, projects to increase efficiency and effectiveness, waste prevention	Respect for human rights, social issues, environmental issues
Emissions Serious incidents, waste water emissions, CO <sub>2</sub> emissions		Guidelines in the area of environment, health & safety to provide incidents, handling of dangerous goods, OHSAS 18001, ISO 14001, ISO 9001, ISO 50001	Environmental issues, social and employee issues
Emissions	•	Guidelines in the area of environment, health & safety to provide incidents, handling of dangerous goods, OHSAS 18001, ISO 14001, ISO 9001,	Environmental i

AT&S AREAS OF MATERIALITY Accordingly, this results in the AT&S areas of materiality and the structure of this non-financial report in three segments: responsible entrepreneurship, responsible employer and responsible resource management. In conformity with the Sustainability Report 2016/17, the AT&S mission statements, the AT&S areas of materiality and the NaDiVeG topics are allocated to these segments.

#### STRUCTURE OF NON-FINANCIAL REPORT

Structure	Mission Statement	Material topics	NaDiVeG issues
Responsible entrepreneurship	We create value	Business ethics (incl. Code of Business Ethics and Conduct for AT&S and suppliers, human rights, anti- corruption, capital market compliance, whistleblowing platform, GRC Committee)	Combatting corruption and bribery Respect of human rights, Social and employee issues Environmental issues
Responsible employer	We care about people	Diversity Company values Employee development Occupational safety	Social and employee issues Respect of human rights
Responsible resource management	We reduce our environmental footprint We set the highest quality standards We industrialise leadingedge technology	CO <sub>2</sub> footprint Water Waste Use of resources	Environmental issues

The individual chapters include further details on the respective management approaches and on the performance indicators for the management of the material topics. All information included in this report applies to the AT&S Group; in addition, the key figures for the annual financial statements of the parent company Austria Technologie und Systemtechnik Aktiengesellschaft are shown individually in each table with a grey background.

With the present combined non-financial report for AT&S Group and the parent company, AT&S fulfils the reporting obligation in accordance with the Sustainability and Diversity Improvement Act (Sections 243b and § 267a UGB).

### 3. AT&S areas of materiality

### 3.1. Responsible entrepreneurship

The mission statement "We create value" stands for all AT&S business activities which ultimately pursue the objective of a long-term and sustainable increase in company value, taking into account the interests of all stakeholders and all sustainability aspects. AT&S considers business ethics the core of responsible entrepreneurship. Its importance is addressed by the AT&S Code of Conduct and Business Ethics, observance of human rights, anti-corruption activities, capital market compliance and the AT&S whistleblowing platform as well as the installation of a Governance, Risk & Compliance Committee.

CODE OF CONDUCT AND BUSINESS ETHICS The AT&S Code of Conduct and Business Ethics provides the framework and describes the position and the resulting behaviour of AT&S with respect to ethics, social aspects and the environment. These principles apply to all activities of AT&S worldwide, to all AT&S segments and all companies forming part of the AT&S Group. In its business activities, AT&S commits to complying with the requirements of the Responsible Business Alliance (RBA), formerly EICC. Integrity and compliance with legal and ethical principles are key elements in order to maintain the company's credibility, trustworthiness and authenticity. Stricter or more detailed guidelines may be applicable to certain matters, regions, countries or functions, which are, however, generally in accordance with this company policy. The core segments of the Code are management, employees, ethics, environment and shareholders. The following table provides an overview of the content of the Code; further details can be found in the respective chapters.

#### CONTENT OF THE CODE OF CONDUCT AND BUSINESS ETHICS

Management	Employees	Ethics	Environment	Shareholders
Corporate governance	Human rights	Customer orientation	Environmental protection	Insider trading
Integrated management system	Human treatment and disciplinary actions	Integrity	Resources	
Compliance	Health & safety	Corporate citizenship	Responsible sourcing of minerals	
Conflicts of interests	Equal opportunities and non-discrimination	Offering and granting advantages	Corporate sustainability	
Accurate accounting	Employee motivation	Demanding and accepting advantages		
Asset protection & non-disclosure	Training and education	Privacy		
	Freedom of association & right to collective bargaining	Open communication, non-retaliation and reporting obligation		
	Working hours	Supply chain management		
	Remuneration	Intellectual property		

All employees sign the AT&S Code of Conduct and Business Ethics and thus commit to complying with the corporate principles. In addition, the AT&S Fair Business Practices Policy supplements the existing Code of Conduct and Business Ethics with the objective being to present the principles of fair competition in greater detail and to further establish them in the corporate culture.

HUMAN RIGHTS Worldwide compliance with human rights as well as freedom of association, the right to collective bargaining and adequate remuneration which meets at least the respective statutory minimum wages are essential elements of the AT&S Code of Conduct and Business Ethics. AT&S's responsibility in this context goes beyond company boundaries and applies to the entire supply chain. Therefore, AT&S requires its suppliers to comply with the Code of Conduct and Business Ethics, conducts supplier audits on a regular basis and commits to the Responsible Minerals Initiative (RMI) on a voluntary basis. In addition, an initiative

against forced labour was launched in the financial year 2017/18 in order to ensure that recruiting companies commissioned by AT&S also strictly comply with the provisions of the AT&S Code and respect human rights.

ANTI-CORRUPTION Integrity is a central part of the AT&S company values. In order to underscore their importance and to provide a framework, the Management Board adopted the AT&S Anti-corruption Policy in the financial year 2016/17. It is globally applicable without exception to all managers, representatives, employees, parties, units and companies working for or on behalf of AT&S or one of its group companies. This is of one of the measures AT&S has taken to demonstrate social responsibility and to prevent any form of illegal acceptance or provision of gifts, bribery, embezzlement, and the appearance or suspicion of conflicts of interest or corruption, and to ensure that such incidents are investigated. All AT&S employees must comply with all principles of integrity, applicable laws and internal regulations. To communicate these contents to all employees throughout the Group, a broad-based communication campaign was launched using different channels. In addition, a risk-based approach has been applied to identify all AT&S positions which could be exposed to such risks. Roughly 400 AT&S employees were selected according to this method; 86% of them have so far been trained and instructed accordingly, 89 of them in the past financial year.

CAPITAL MARKET COMPLIANCE As a company listed on the Vienna Stock Exchange, AT&S is committed to its responsibility to prevent the abuse of compliance-related information and inside information through appropriate measures and in accordance with applicable laws and regulations. AT&S attaches great importance to the equal treatment and the provision of comprehensive information to all shareholders. AT&S also complies with laws and insider regulations related to third parties such as customers and suppliers. All employees are required to conduct themselves with due care in this respect. AT&S supports the aim of the ÖCGK to raise Austrian and foreign investors' confidence in the Austrian financial market by enhancing transparency and reinforcing standard principles. For the purpose of preventing insider trading and ensuring compliance with other relevant capital market regulations, the Group has adopted a capital market compliance code ("Corporate Directive Issuer Compliance"). This directive applies to all companies of the AT&S Group and all employees and governing bodies including the Supervisory Board, but in particular to persons working in certain areas of confidentiality, and also contains detailed instructions and aids to ensure compliance with the relevant regulations. 99% of the 228 persons pertaining to an area of confidentiality participated in capital market compliance training in the past financial year.

WHISTLEBLOWING PLATFORM The AT&S "We Care" platform was established to enable employees and third parties to report violations of the compliance regulations with regard to AT&S.

Integrity is one of the core values of AT&S. Conducting AT&S business activities properly is therefore a central topic. AT&S consequently strives to reveal and examine any infringements and react to them in an appropriate manner in order to protect AT&S and its employees. AT&S encourages people to anonymously report any misconduct they observe. Specially trained staff examine the reports in a confidential manner. In order to prevent defamation, misinformation or other forms of abuse of this platform, AT&S asks for responsible use of the platform in order to ensure that people only report truthful information to the best of their knowledge and belief. Since the installation of the AT&S whistleblowing platform, five reports have been registered, of which 100% were processed and examined. However, none of the reports received required initiating special measures.

GOVERNANCE, RISK & COMPLIANCE COMMITTEE The group-wide Governance, Risk & Compliance Committee ("GRC Committee") was established to identify and mitigate potentially relevant compliance and governance risks. The committee consists of international representatives of senior management including the areas of Compliance, Internal Audit, Risk Management and Corporate Sustainability. The purpose of the GRC Committee is to support the Management Board of AT&S in overseeing compliance with legal and regulatory requirements in the AT&S Group and in the associated risk management in order to:

- better understand the nature of risks and potential risks;
- ensure that the management of the AT&S Group identifies and controls key legal, compliance, enterprise and sustainability risks, and to initiate measures to identify non-compliance;
- initiate measures to prevent non-compliance; and
- define procedures for action in case any non-compliance is identified.

In addition, the GRC Committee supports AT&S executives, managers, employees and related persons in conducting business and activities in an ethical manner, with maximum integrity and in compliance with statutory and regulatory provisions. Therefore, the GRC Committee promotes an organisational culture strengthening ethical behaviour in accordance with the AT&S Code of Conduct and Business Ethics and the obligation to comply with laws. The members of the GRC Committees were thus appointed to support the coordination of compliance activities through risk assessment, by reviewing updates on compliance developments and best practices, by calling upon the organisation to implement appropriate measures, as well as through proposals for such measures to the AT&S Management Board and by monitoring the ongoing progress in key compliance areas. The GRC Committee reported to the Supervisory Board on its activities in the past financial year.

### 3.2. Responsible employer

The AT&S mission statement "We care about people" focuses on AT&S employees. As one of the most important stakeholder groups, the best leaders and employees are the foundation of the success of AT&S. Only through commitment and motivation can the strategic goals be accomplished. AT&S therefore counts on diversity, shared company values, employee development and occupational safety.

AT&S grew again in the financial year 2017/18, not only with regard to financial indicators: In the past financial year, AT&S employed an average of 9,981 employees, shown as full time equivalents including leased personnel. This corresponds to an increase of 455 full time equivalents compared to the average of the previous year. This increase is in line with the general growth trend at AT&S and with the transformation to a high-end interconnect solution provider and is to a large extent still attributable to building up the workforce – especially waged workers – at the plants in Chongging.

Average number of full time equivalents (incl. leased personnel)

in FTE	2017/18	2016/17	Change
Mobile Devices & Substrates segment	7,083	6,693	390
Automotive, Industrial, Medical segment	2,737	2,678	59
Others	161	155	6
Total Group	9,981	9,526	455
thereof attributable to parent company	1,403	1,350	53

Gross value added per FTE

01000 talae aaaca per 112			
in €	2017/18	2016/17	Change in %
Mobile Devices & Substrates segment	44,088	28,327	55.6%
Automotive, Industrial, Medical segment	52,409	51,567	1.6%
Others	150,677	162,202	(7.1%)
Total Group	48,089	37,038	29.8%
thereof attributable to parent company	79,574	84,067	(5.3%)

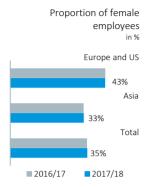
Average number of full time equivalents by type of employment

in FTE	Total	White collar	Blue collar
Mobile Devices & Substrates segment	7,083	1,326	5,757
Automotive, Industrial, Medical segment	2,737	836	1,901
Others	161	161	_
Total Group	9,981	2,324	7,657
thereof attributable to parent company	1,403	522	882

DIVERSITY A key element of the AT&S Code of Conduct and Business Ethics is that AT&S does not tolerate any form of discrimination, for example based on gender, age, ethnic origin, sexual orientation, disability, religious or political beliefs, when it comes to the hiring, remuneration or the promotion of people. AT&S considers diversity an important enrichment for every team and organisation since many different perspectives are contributed this way, thus allowing a change of perspective and lifelong learning. AT&S is convinced that the collaboration of people of different age or gender is equally as enriching as working in international teams.

Average number of full time equivalents (incl. leased personnel)





At the end of the financial year, the share of women at AT&S amounted to 35%. The share of women at AT&S is thus consistently relatively high. As in the past years, AT&S tends to employ more women in Europe and the USA, with a share of 43%, than in Asia, where the share of women at AT&S amounts to 33%. When Monika Stoisser-Göhring took over the function of CFO, the share of women on the Management Board team rose to 33% while the share of female employees reporting directly to the Management Board decreased from 11% to 5%. With respect to women in management positions, the selection of candidates is always based on filling vacancies with the best possible candidate, irrespective of gender, age, religion or ethnic origin. Vacant positions are therefore internationally advertised in a gender-neutral way.

Full time e	guiva	lents at	vear-end	bv g	ender

in FTE	Total	Female	Male
Mobile Devices & Substrates segment	6,838	2,586	4,252
Automotive, Industrial, Medical segment	2,733	706	2,027
Others	163	56	107
Total Group	9,734	3,348	6,386
thereof attributable to parent company	1,389	551	838

Another aspect of diversity is internationality within AT&S. At the end of the financial year, AT&S employed people from 46 nations worldwide. The intensive collaboration and the exchange between people of different age groups represent another important factor. The age spread of all AT&S employees is more than 50 years, with the average age amounting to 32 years at the reporting date on 31 March 2018. This is primarily attributable to the large number of young employees in China, where the average age is 30 years. In contrast, the average age in Europe and the USA amounts to 39 years. The average term of service throughout the Group also shows significant regional differences. While the average term of service in Europe and the USA is roughly 11.5 years, it is significantly lower, at roughly 4.8 years, in Asia. This is primarily attributable to the fact that the plants in Chongqing have only employed people since 2013. Overall, the average term of service amounts to 5.9 years. However, the average term of service shows variations similar to average age: while we continuously recruit new employees who have been working for AT&S for less than one month at the time of the preparation of this report, AT&S has employed others for more than 40 years.

DIVERSITY IN THE GOVERNING BODIES On the Supervisory Board, people of both genders with different life experiences, types of training, and professions should be represented to ensure that pending decisions are evaluated and discussed from different perspectives and made in the interests of the company. The candidates are selected with a view to the best possible appointment to vacant positions, regardless of gender, age, religion and ethnic origin. AT&S commits to the provision of Section 86 para. 7 of the Austrian Stock Corporation Act (AktG). Therefore, the following objectives are pursued as of 2018 when new appointments to the Supervisory Board are made:

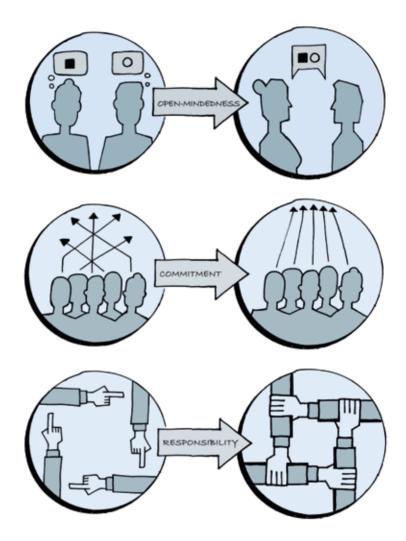
- A minimum of 30% women and 30% men when there are six shareholder representatives or more and three employee representatives or more
- Age spread > 25 years
- Experience in international companies
- Ensuring expertise in the following areas: business/finance, technology/research in the electronics/ semiconductor industry, law, company and employee management/human resource management, sustainable management.

At present, two of the eight shareholder representatives on the Supervisory Board of AT&S are women; the employee representatives do not include any women. With women making up 16.7% of the Supervisory Board, the company is near the average compared with other Austrian companies.

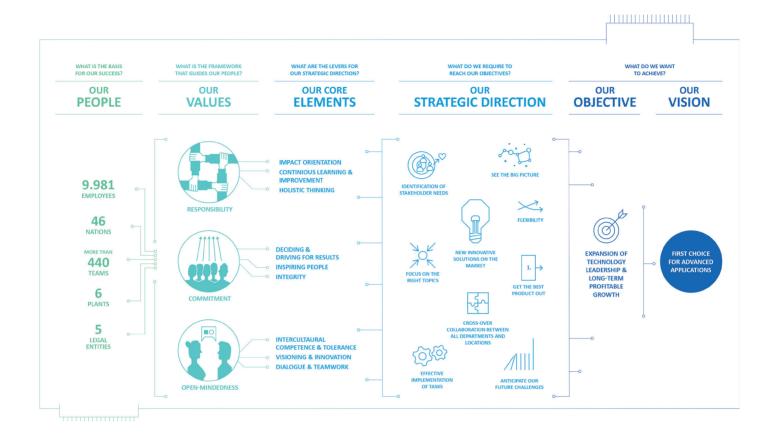
DIVERSITY ON THE MANAGEMENT BOARD The candidates are selected with a view to the best possible appointment to vacant positions, regardless of gender, age, religion and ethnic origin. On the Management Board of AT&S, one of the three positions is currently held by a woman. Due to the small number of positions to be filled, the best possible appointment is always the main decisive factor for a possible appointment. All qualifications being equal, the underrepresented gender should be favoured. Ideally, at least one man and one woman will thus be represented on the Management Board. The achievement of the above-mentioned targets must be evaluated annually by the Supervisory Board and corrective action must be initiated where necessary.

COMPANY VALUES "More than AT&S" is the strategic transformation towards becoming a high-end interconnect solution provider by adding new technologies to the AT&S core business. In order to achieve this and to keep up with the fast pace of this day and age, AT&S needs a common understanding of values, a strong corporate culture and the commitment of all employees to taking responsibility and to being open to new challenges and different points of view.

AT&S employees, especially managers, act as role models when it comes to strengthening the AT&S corporate culture by bringing the AT&S corporate values to life: Open-mindedness, Commitment, Responsibility. This leads to a strengthening of the feedback culture, intercultural acceptance, integrity, motivation and inspiration, among other things. All of this creates trust and encourages dealing with each other in an appreciative and respectful manner as well as an open exchange of ideas and knowledge. The AT&S values provide a space for reflection for all employees who enable continuous growth and further development and anchor the AT&S Code of Conduct and Business Ethics deep within the organisation.



In the past financial year, the AT&S company values were communicated through different channels throughout the Group and workshops were held to support people's identification with these values. At the same time, the AT&S value driver tree serves to illustrate in what way the company values should contribute to achieving the strategic goal and ultimately the AT&S vision.



EMPLOYEE DEVELOPMENT is an investment in the future for AT&S. The company needs dedicated and motivated employees on its path of strategic transformation towards accomplishing the AT&S vision. In addition to intrinsic motivation, which encourages people themselves to be accountable, AT&S strives to make its contribution to achieving the goals. Development opportunities, an open communication and feedback culture as well as a wide range of training offers are key elements in addition to a shared understanding of values and compliance with occupational safety standards, which will be elaborated on below.

As previously mentioned, it is primarily, but not exclusively, AT&S managers who are called upon to establish the company values within the organisation by exemplifying the corresponding behaviour. Therefore, the AT&S Leadership Initiative was an important focus again in the financial year 2017/18. In a top-down approach, roughly 250 managers have now completed the AT&S Leadership Initiative focusing on company values, personal development, communication and feedback.

The redesign of formal dialogue with employees was implemented in the financial year 2016/17. After the first year of holding an appraisal meeting in spring and a development meeting in autumn, AT&S has assessed this change positively. The appraisal interview was conducted with nearly 100% of all salaried employees again, and at some sites also with waged workers. The development interviews, which were conducted separately in autumn, were positively accepted. The AT&S company values also served as guidance for further development options during this interview held in autumn.

Another focus of the AT&S training offer throughout the Group in the financial year 2017/18 was once again AT&S's answer to Lean Management and Six Sigma: iPOK (implementation of practice-oriented knowledge). The training courses with international participants from different areas cover all three pillars of sustainability. The combination of Lean Management and Six Sigma addresses increases in efficiency and effectiveness. In most projects, this leads to significant savings of resources and process optimisations, especially in production, with positive effects in both economic and environmental terms. In addition, the social pillar of sustainability is strengthened through the training offer. Not only because an appropriate

training has a positive impact on loyalty to the company, motivation and commitment of the employee. The internationally oriented training structure also enables an exchange of knowledge and points of view as well as networking among colleagues of different areas and culture. In this, the iPOK initiative is not just a training programme, but also aims to change the approach to problems and projects in the long term. This is also closely linked to the AT&S company values. Since the iPOK initiative was launched, 74 employees have been trained as Black Belts and 179 as Green Belts. In the course of the initiative, 214 projects have been carried out so far.

There is also a wide variety of other training courses on offer, tailored to the needs of the respective sites. In the past financial year, roughly € 1.4 million were invested in external training and continuous education. In addition to the focus on the leadership and iPOK initiatives, this increase of 43.7% is predominantly attributable to the additional training needs resulting from the AT&S transformation to become a high-end interconnect solution provider.

#### Expenditure on external training sessions

€ in thousands	2017/18	2016/17	Change in %
Mobile Devices & Substrates segment	798	480	66.5%
Automotive, Industrial, Medical segment	299	296	1.1%
Others	306	201	52.0%
Total Group	1,404	977	43.7%
thereof attributable to parent company	571	464	23.1%

Moreover, there are intensive internal training sessions ranging from basic training for new employees to continuous refresher courses and training on specific topics, which are held by the respective specialists within the organisation.

AT&S also offers apprenticeship training in the areas of mechatronics, production technology, process technology, information technology, laboratory technology for chemistry and physics as well as in the administrative area. At the end of the financial year, AT&S employed 35 apprentices in Austria and two in Germany. Ten apprentices successfully completed their apprenticeship in the past financial year, while 12 apprentices started an apprenticeship with AT&S. One apprentice passed the final apprenticeship examination with merit in the past financial year while another was presented with the "Stars of Styria" award by the Economic Chamber of Styria last autumn.

REMUNERATION SYSTEMS In addition to remuneration in line with the market, AT&S also offers the opportunity to participate in the company's financial success. In accordance with the global AT&S bonus system, individual or collectively-agreed bonus payments are distributed provided that defined minimum key figures have been achieved. The prerequisite for participation is a positive EBIT for the Group. In addition, the bonus payment is based on the achievement of budget targets of the respective area of responsibility. Where individual bonus payments have been agreed, the bonus payment may vary additionally based on individual performance.

The amount of the bonus payment is dependent on ROCE and the innovation revenue rate as well as the performance of the individual employee. Details regarding the calculation of ROCE and innovation revenue rate can be found in section 1.3. "Financial Position" of the Management Report. The bonus system also ensures that bonus payments are partially or fully suspended in economically difficult situations, in which the targets set are not met.

PERSONNEL FLUCTUATION AND NEW HIRES Personnel fluctuation and the number of new hires are indicators of employee motivation and satisfaction; when considering the number of new hires, the general increase in the headcount also has to be taken into account.

The fluctuation rate is slightly higher than in the previous year, with high fluctuation above all among waged workers at the Chinese sites. In the Mobile Devices & Substrates segment, 3,386 new employees were hired, 3,135 of them waged workers. The high fluctuation rate is partially due to the expansion of the mSAP plant in Chongqing since the requirement profile for workers in this technology segment is challenging. Moreover, this figure also includes temporary workers.

### Attrition rate

in %	2017/18	2016/17	Change in %
Mobile Devices & Substrates segment	28.4	27.4	3.5%
Automotive, Industrial, Medical segment & Others	7.4	7.9	(6.4%)
Total Group	22.0	21.4	3.0%
thereof attributable to parent company	8.4	7.4	13.0%

### Number of newly hired employees by type of employment

	Total	White collar	Blue collar
Mobile Devices & Substrates segment	3,386	251	3,135
Automotive, Industrial, Medical segment & Others	829	212	617
Total Group	4,215	463	3,752
thereof attributable to parent company	447	122	325

### Number of newly hired employees by gender

	Total	female	male
Mobile Devices & Substrates segment	3,386	1,367	2,019
Automotive, Industrial, Medical segment & Others	829	298	531
Total Group	4,215	1,665	2,550
thereof attributable to parent company	447	222	225

### Number of newly hired employees by age

	Total	16–30	31–45	46–65
Mobile Devices & Substrates segment	3,386	2,716	664	6
Automotive, Industrial, Medical segment & Others	829	667	145	17
Total Group	4,215	3,383	809	23
thereof attributable to parent company	447	344	87	16

OCCUPATIONAL SAFETY As a responsible employer, AT&S is aware of the responsibility it has towards its employees with respect to occupational health and safety. Therefore, compliance with the OHSAS 18001 safety standards is indispensable at all AT&S sites. Accordingly, global guidelines are in place in the areas of environment, occupational health and safety for accident and incident prevention as well as precise instructions and training for handling dangerous goods and regarding behaviour in case of accidents or crisis situations. Compliance with the due diligence process is ensured through annual OHSAS 18001 recertification audits. In addition, AT&S voluntarily complies with the rules of the Responsible Business Alliance regarding occupational health and safety. This is also reflected in the AT&S Code of Conduct and Business Ethics. AT&S aims to continuously reduce the number of occupational accidents. However, such accidents cannot be fully prevented. Especially the continuous growth represents a challenge in this context. It is all the more positive that the number of occupational accidents and lost days dropped significantly again. This shows that the measures implemented are taking effect.

Number of accidents at work with lost working days > 1 day per 1 million working hours



#### Number of accidents

with lost working days > 1 day per 1 million working hours	2017/18	2016/17	Change
Mobile Devices & Substrates segment	2.3	6.6	(4.3)
Automotive, Industrial, Medical segment & Others	4.2	4.1	0.1
Total Group	2.9	5.9	(3.0)
thereof attributable to parent company	5.7	5.5	0.1

### Lost working days

per 1,000 employees	2017/18	2016/17	Change
Mobile Devices & Substrates segment	8.6	12.0	(3.3)
Automotive, Industrial, Medical segment & Others	7.7	5.8	1.9
Total Group	8.4	10.2	(1.8)
thereof attributable to parent company	10.1	7.6	2.5

### 3.3. Responsible resource management

Three of the AT&S mission statements reflect the importance of responsible resource management. First of all, "We reduce our ecological footprint" stands for all measures regarding energy and CO2 efficiency, water consumption and waste management. However, the ambitious goals of an annual reduction of the CO2 footprint and water consumption by 5% and 3%, respectively, can only be accomplished if the mission statements "We set the highest quality standards" and "We industrialise leading-edge technology" are also taken into account. Only when the highest environmental, occupational safety and quality standards are met, will it be reasonably possible to achieve the AT&S vision and environmental goals. The industrialisation of leading-edge technologies should also always take into account sustainability aspects. Therefore, sustainability is also one of the six criteria of the AT&S Stage-Gate<sup>®</sup> Innovation Management System. High quality of leading-edge technology can only be achieved if the staff is highly qualified and processes are as efficient and effective as possible. Training and continuing education opportunities increase employees' commitment and motivation. As a result, wastage of resources will be prevented and the accident risk of employees is reduced. Optimised process management enables the efficient use of resources and consequently also a reduction in the environmental footprint. In this third chapter, it thus once again becomes evident to which extent all AT&S mission statements and all measures to ensure sustainable management are interlinked. Ultimately, all the activities of AT&S are aimed at sustainable management with the objective of increasing value for all stakeholders.

In addition, the mission statement "We set the highest quality standards" is strongly intertwined with "We create value". Because, for AT&S, high product quality also includes the ethical responsibility to end users. Therefore, AT&S meets not only the general quality standard ISO 9001 at all production sites, but additionally also other quality standards in the automotive segment (ISO/TS 16949), in aviation (AS/EN 9100) and in the medical sector (DS/EN 13485). In addition, AT&S meets the environmental standard ISO 14001 at all sites and the ISO 50001 energy standard at the plants in Austria and India. A group-wide introduction of the ISO 50001 standard is currently in progress. Compliance with all quality, environmental, waste and energy management systems required by the standards as well as with the due diligence processes is ensured by recertification audits, which are performed annually.

NEW DEFINITION OF THE INTENSITY KEY FIGURES As previously mentioned in the Annual Report 2016/17, the increasing complexity of AT&S's products has not been sufficiently reflected in the intensity key figures used so far. Therefore, intensity will be presented as consumption per gross value added (GVA) in the future. Gross value added is calculated on the basis of EBIT plus depreciation and wage and salary expenses. The relative key figures thus represent the resource unit employed per value unit generated. As a result, this method more accurately tracks the increasing complexity and also the diverse product mix.

CO<sub>2</sub> FOOTPRINT Energy efficiency and the energy source relate directly to CO<sub>2</sub> emissions. The primary goal of AT&S is therefore to reduce energy consumption and the CO<sub>2</sub> footprint by 5% annually by implementing different measures to enhance energy efficiency. After the implementation of the energy efficiency measures of the previous year, further measures were taken worldwide in the financial year 2017/18 which led to energy savings of 21 GWh or 22 t CO<sub>2</sub>. The goal for the financial year 2018/19 is to evaluate further saving potential at the site in Korea based on the same example.

The calculation of the CO<sub>2</sub> key figures is based on the conversion factors of the ecoinvent database version 3. SCOPE 1 refers to CO<sub>2</sub> emissions caused by the use of diesel, heavy oil and natural gas, while SCOPE 2 covers purchased electricity. For the SCOPE 3 calculation, only the transport of AT&S products to customers has been considered so far. The share of transport in purchased electricity, which is included in SCOPE 2, is therefore included in the SCOPE 2 analysis and in the factors used.

In the financial year 2017/18, CO<sub>2</sub> emissions per GVA were reduced by 20%. The temporary increase in the financial year 2016/17 is attributable to the establishment and qualification of the plants in Chongqing and the related increased energy needs while the gross value added was low. In addition, changes in climate - especially the extremely hot temperatures during the summer months – represent a growing challenge that is difficult to estimate.

Carbon footprint (intensity) in kg CO₂ per € GVA



Total CO <sub>2</sub> footprint (S	Scope 1, 2, 3)
------------------------------------	----------------

in kg per € GVA	2017/18	2016/17	Change in %
Mobile Devices & Substrates segment	1.54	2.33	(33.9%)
Automotive, Industrial, Medical segment & Others	0.68	0.66	3.5%
Total Group	1.24	1.56	(20.3%)
thereof attributable to parent company	0.21	0.23	(9.9%)

CO<sub>2</sub> footprint production (Scope 1, 2)

in kg per € GVA	2017/18	2016/17	Change in %
Mobile Devices & Substrates segment	1.53	2.31	(34.0%)
Automotive, Industrial, Medical segment & Others	0.64	0.62	3.5%
Total Group	1.22	1.53	(20.4%)
thereof attributable to parent company	0.20	0.22	(10.0%)

CO<sub>2</sub> footprint transport (Scope 3)

in kg per € GVA	2017/18	2016/17	Change in %
Mobile Devices & Substrates segment	0.02	0.02	(26.2%)
Automotive, Industrial, Medical segment & Others	0.03	0.03	2.0%
Total Group	0.02	0.03	(17.6%)
thereof attributable to parent company	0.01	0.01	(4.7%)

WATER WITHDRAWAL The production of printed circuit boards and IC substrates depends to a significant degree on wet chemical processes, which are water-intensive. Therefore, AT&S strives to reduce water requirements, especially in regions where water is scarce, and continuously works on improving the measuring systems. AT&S pursues the ambitious target of reducing the amount of water consumed by 3% annually. After the successful qualification of the plants in Chongqing in the financial year 2016/17, the water requirement per GVA was reduced by 20%.

Total water withdrawal (intensity) in litres per € GVA



Total water withdrawal

in litres per € GVA	2017/18	2016/17	Change in %
Mobile Devices & Substrates segment	14.38	21.30	(32.5%)
Automotive, Industrial, Medical segment & Others	7.90	8.19	(3.5%)
Total Group	12.12	15.23	(20.4%)
thereof attributable to parent company	9.10	8.72	4.4%

In order to mitigate the impact of AT&S wastewater on the environment, AT&S has installed large-scale water processing plants as well as wastewater treatment plants, bio-filter systems and cooling towers. In regions where water is increasingly scarce, the water recycling rate amounts to up to 80%. The water used for cooling purposes is in part returned to nature unchanged. The slight increase in water withdrawal by the parent company is due to a pipe defect. The water leaked as a result only drained away as groundwater.

WASTE AT&S continuously strives to reduce its total amount of waste, especially the share of hazardous waste. In the financial year 2017/18, both the relative total waste volume and the share of hazardous waste were reduced. In absolute terms, total waste was maintained nearly constant.

Total waste amount

in kg per € GVA	2017/18	2016/17	Change in %
Mobile Devices & Substrates segment	0.12	0.20	(39.8%)
Automotive, Industrial, Medical segment & Others	0.09	0.08	2.1%
Total Group	0.11	0.15	(26.0%)
thereof attributable to parent company	0.06	0.06	(1.9%)

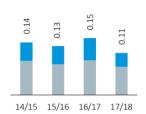
PURCHASE OF SIGNIFICANT MATERIALS Apart from electricity and water, the production of AT&S's products also requires other valuable commodities and materials. The consumption of gold and chemicals rose in line with the positive business development and revenue increases. The reduction in copper consumption of 3.2% was achieved by using thinner copper foil; the decline in the amount of laminates used is attributable to the increasing number of outer layers. The share of material costs in relation to the operating performance declined slightly to 38.1%. The following table provides an overview of the purchase of significant materials.

Purchase of significant materials

Total Group	Unit	2017/18	2016/17	Change in %
Gold	kg	626	554	13.0%
Copper	t	3,645	3,766	(3.2%)
Laminate	million sqm	14.6	14.9	(2.0%)
Chemicals	thsd t	137.9	119.2	15.7%

attributable to parent company	Unit	2017/18	2016/17	Change in %
Gold	kg	142	125	13.9%
Copper	t	430	380	13.2%
_aminate	million sqm	1.5	1.6	(6.3%)
Chemicals	thsd t	8.4	8.7	(3.4%)

Total waste amount (intensity) in kg per € GVA



Non-hazardous waste ■ Hazardous waste



Breakfast is an absolute must for Mario Egger every morning. And if there is not enough time to go for a run, he gets some fresh air on his balcony for a few minutes. That works wonders.

After finishing school, Mario Egger started as an apprentice in the chemical laboratory at AT&S. Following training as an electroplating and nickel-gold process engineer, he took on quality responsibility for special products and prototypes, and subsequently the management of the local Customer Quality teams at plants of the BU AIM. In the course of his career, he was also responsible for the quality, environment, health and safety processes at the Hinterberg site. Today, Mario Egger is Training Manager and passes his knowledge on to colleagues.

"For me, the morning is like the foundation of a high-rise building. If I feel good and satisfied, the next few hours can build on a solid basis. I would say my motto is: 'Activate yourself to activate others.'"

**Mario Egger** 

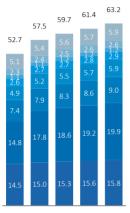
# **Group Management Report 2017/18**

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## **Business development**

### 1.1. Market and industry

Substrates and PCB market



2016 2017 2018 2019 2020

- IC substrates Aviation/Military
- Industrial Medical
- Automotive Consumer
- Communication
- Computer

Sources: Prismark, February 2018 Yole, March 2018 TECHNOLOGY AND MARKET TRENDS Miniaturisation and modularisation are still the main trends in the electronics industry.

Users expect mobile devices such as smartphones, smartwatches, earpods or VR (virtual reality)/AR (augmented reality) smartglasses as well as mobile diagnostic or therapy devices to have more and more functions while at the same time featuring the longer battery life and compact size needed for a mobile lifestyle. This results in the requirement that the battery should fill the maximum possible space in the device while electronics should take up as little space as possible ("miniaturisation"). At the same time, power consumption of the ever-increasing number of integrated functions (cameras, sensors, artificial intelligence, high speed wireless data transfer, etc.) should be minimised. Both measures extend battery life and reduce the need for recharging.

## Generic module functions for the set-up of "smart systems"

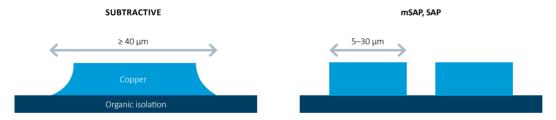


Source: EPoSS SRA (2017), AT&S AG (2018)

"Modularisation" supports miniaturisation, but also offers further advantages for customers and manufacturers of end products and electronic systems or sub-systems. We speak of a module when at least one system function is realised by mechanically and electrically connecting electronic components. Examples include modules for energy management ("energy harvesting", "power management", "energy storage"), sensor or actuator functions, data storage and processors as well as connectivity for wireless and wired data transmission. If such system functions are combined in a module and provided after already having been pretested, end devices can be developed more rapidly and more cost-efficiently, taken to market maturity faster and thus be offered to customers at attractive prices. The reliability of the devices is also improved further by using fewer, larger and pre-tested modules, since the total number of components to be assembled is reduced significantly. Due to modularisation, OEM (Original Equipment Manufacturers) and tier one manufacturers can concentrate on system software and design as well as the development of the few special modules they need to differentiate their end product.

The miniaturisation and modularisation trend is, however, not limited to mobile devices for consumer and medical applications, but is also becoming increasingly visible in industrial and automotive applications since the shortening and simplification of development cycles through pre-tested modules is a basic principle in device engineering.

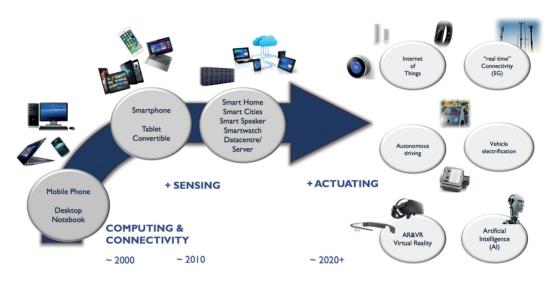
Interconnect solutions consisting of printed circuit boards and substrates with embedding as one of the key technologies for the integration of increasingly larger modules make a significant contribution to supporting the modularisation and miniaturisation trend. During the build-up ("chip first") or by generation and assembly into cavities after the build-up ("chip last"); components can be embedded in the printed circuit board ("embedding"). This way, the electrical lines between the components become shorter, thus saving space in the module and in the system. The printed circuit board will continue to gain significance as a connection platform for electric, electronic and mechanical components within the ("all-in-one") integration of everlarger modules with increasing functionality. As before, this enables the mechanical mounting and electric connection of resistors, capacitors, microprocessors, storage components, sensors and many other components required for the full functionality of electronic systems. However, due to miniaturisation, this is done with increasingly finer trace structures. Historically, the introduction of the HDI and any-layer printed circuit board technology was a major step to allow a reduction in trace width ("lines/spaces" or "L/S") from 100µm to 40µm. Even smaller lines/spaces are possible through substrate technologies. Lines/spaces of 20μm are typically achieved using mSAP ("modified semi-additive process"), and lines/spaces of even less than 10µm are possible with SAP ("semi-additive process"); under development coonditions, lines/spaces of less than 2µm have been demonstrated. Substrates are typically used as intermediate layers between integrated circuits and printed circuit boards. In 2017, AT&S and a few other companies applied mSAP buildup layers directly to HDI printed circuit boards for high-end products for the first time. This trend can be seen as a clear sign that the printed circuit board and substrate markets are now continuously converging technologically. Therefore, the use of mSAP layers for printed circuit boards is also referred to as "substratelike PCBs" ("SLPs").



Up to now, traces in printed circuit boards mostly consisted of etched copper layers ("subtractive method"). HDI, which uses laser direct imaging to structure the lines (traces), is the most modern subtractive method. In the mSAP and SAP technology generation taken over from substrates, the traces are selectively built up within the openings of a resist mask. In comparison to the subtractive method, this allows particularly steep edges and an even more controllable rectangular profile. This explains the reduction in minimal possible structure size from currently  $30\mu m$  to  $5\mu m$ , but also the lower tolerances in the variance of conductor resistance and thus improved electrical performance of the system. However, due to the higher manufacturing costs, mSAP and SAP layers are only used where the improved performance is required for the application. Examples include the integration of high-end processors or printed circuit boards for devices for the new 5G telecommunication standard.

Printed circuit boards and interconnect solutions for consumer, communication and computer applications ("CCC") are strongly characterised by the necessity to provide minimum trace widths for high levels of integration in large production volumes. Automotive, industrial and medical applications ("AIM") use highend technologies with reduced trace widths from CCC as a platform for further innovation. The focus is on the introduction of new materials (e.g. high-frequency printed circuit boards or radar applications in the automotive sector), process control within even tighter limits and further technological improvements to meet the especially high quality requirements. However, application trends such as connectivity to exchange the maximum possible data volumes (Internet of Things, machine-to-machine communication) or artificial intelligence (autonomous driving, automation, robotics) requiring especially high data processing and

computing capability lead to an ever-stronger convergence of the technological requirements and roadmaps in the individual market segments.



Sources: Yole, AT&S AG (2018)

These application trends follow the megatrend to enable not only higher and higher computing power and connectivity with higher data rates, but increasingly also the interaction of devices with the environment ("sensing", "actuating"). Among other things, this drives the development of increasingly better and smaller cameras and other types of optical, position and environmental sensors, miniaturised light sources and displays, miniaturised speakers, etc. The ever-higher computing performance, supported by parallel computer architectures, allows continually improving algorithms for artificial intelligence ("AI"). Significant improvements in connectivity are expected through the introduction of the 5G telecommunication standard (data rates of many Gigabit/s with latencies (= reaction times) of < 1ms). This will allow de facto "real time applications" also for mobile devices, robotics and autonomous driving.

Another important global trend is the prevention of emissions, which advances the electrification of vehicles and, like autonomous driving, is thus another important application driver for more electronics in cars. More efficient networks in vehicles (48V electrical system) as well as electrical motors require the transmission and switching of ever-increasing power, which requires measures to cool the electronics and minimise switching losses.

All of these applications can only be realised with advanced interconnect solutions which are becoming a more and more essential part of the system as a whole. Miniaturisation and modularisation thus open up significant new growth potential for high-end printed circuit board and substrate manufacturers through proactive development partnerships with customers. The necessity to use finer traces and new materials, a broader-based use of embedding to realise larger modules, and services in the proactive collaboration with customers for the development of systems thus offer high-end printed circuit board manufacturers the opportunity to multiply the value added per square metre produced.

ELECTRONICS MARKET The global market for printed circuit boards and substrates is part of the entire electronics market, which comprises all electronic devices and electronic systems produced. The 25 largest electronics producers include manufacturers of end devices and electronic system suppliers from all relevant market segments (communication, consumer, computer, automotive, industrial and medical). Overall, the global electronics market is expected to reach a volume of approximately USD 2,027 billion in 2018, with annual growth rates of roughly 2.9% between 2018 and 2020 (Source: Prismark, February 2018). The strongest growth is forecast for the segments automotive, at 5.5%, industrial, at 4.4%, consumer, at 4.1% and communication, at 2.8%. In contrast, the computer segment is expected to decline slightly (-0.3%). The market trends described above enable significant growth for individual applications such as smartwatches or convertible PCs at a low level at this stage, while other applications (e.g. smartphones, notebook PCs) have recently stagnated or declined slightly.

PRINTED CIRCUIT BOARD AND SUBSTRATE MARKET According to current forecasts, the printed circuit board and substrate market is expected to increase from USD 57.5 billion in 2017 to USD 59.7 billion in 2018 (+3.8%). By 2020, further annual growth of just under 3% is expected (sources: Prismark, February 2018; Yole, March 2018). The computer, communication and consumer segments ("CCC") still account for a 70% share of the market. Key applications in these areas are smartphones, PCs and tablets, and servers. New applications such as wearables (smartwatches, smartglasses, etc.). "Internet of Things (IoT)" devices or devices requiring high computing power for artificial intelligence offer excellent growth opportunities in the long term and are not limited to CCC applications. The automotive, aviation, industrial and medical segments ("AIM") correspond to roughly 20% of the total market and consist of a wide variety of applications; in addition to infotainment, applications for autonomous driving also promise attrative growth opportunities in this area. IC substrates account for the remaining approx. 10% of the market. In the past, IC substrates were mainly used in the packaging segment for semiconductors, but form the technological basis for the next technology generation of printed circuit boards (mSAP, SAP). Compound annual growth rates (CAGR) from 2018 to 2020 in the respective segments are in the order of 3.0% for the CCC segment, 3.3% for automotive, industrial and medical and 2.8% for IC substrates. After a slight decline in the previous year, the printed circuit board and IC substrate market recorded strong growth of 9.1% in 2017. The CCC segment grew by 10.9%, IC substrates by 5.5% and AIM by 4.9% in 2017. In the financial year 2017/18, AT&S's revenue increased by 21.7%, clearly outperforming the overall market.

## COMMUNICATION: SMARTPHONE SALES VOLUME DECLINES SLIGHTLY FOR THE

FIRST TIME, WITH MODERATE GROWTH OUTLOOK With roughly 1,465 million devices sold in 2017, the sales volume of smartphones declined slightly by 2.3% compared to 2016. Moderate average annual growth of 2.8% is expected for the period from 2018 to 2020 (source: IDC, February 2018). During this period, smartphones will remain the key revenue and technology driver in the electronics industry despite a slowdown in innovation cycles. A slightly stronger replacement cycle of consumers is expected for 2018 and, from 2019 onwards, the first 5G-capable smartphones will generate further growth (source: IDC, February 2018). The printed circuit board market in the communication segment will continue to grow at an annual average of 3.5% from currently USD 17.8 billion (2017) (Sources: Prismark, February 2018, Yole, March 2018).

CONSUMER: GROWTH THROUGH CONNECTED DEVICES This market segment includes several different applications such as TVs, "smart speakers", game consoles, video streaming devices, "VR/AR" (virtual reality/augmented reality) glasses, drones, household appliances, consumer robots and smartwatches. The key market trends are the connection of devices ("Connected Devices", "Internet of Things" - "IoT") and downloading and streaming videos via the Internet. As a result, annual growth of up to roughly 20% is expected to be achieved for connected 4K TVs between 2018 and 2022 (source: BCC Research, February 2018). Significant growth is also expected to continue for virtual reality glasses in combination with connected TVs or drones. Wearables including smartwatches also show continued strong growth and will increase from 133 million units per year in 2018 to 220 million units in 2022, with a CAGR of approx. 13% (source: IDC, March 2018). All of these consumer devices need interconnect solutions based on printed circuit boards. As a result of the progressing miniaturisation and modularisation, the trend is also continuing

Electronics market by segment USS in billions

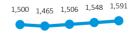


2016 2017 2018 2019 2020

- Aviation/Military
- Medical Industrial
- Automotive
- Consumer ■ Communication

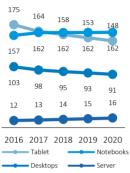
Source: Prismark, February 2018

Sales volume smartphones units sold in millions



2016 2017 2018 2019 2020 Source: IDC. February 2018

Sales volume computer market units sold in millions



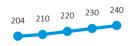
Sources: IDC, March 2018 (Tablets, Notebooks, Desktops); Digitimes, October 2017 (Server)

> Sales volume automotive market vehicles sold in millions



2016 2017 2018 2019 2020 N.T. Information Ltd. January 2018

Sales volume industrial electronics systems market US\$ in billions



2016 2017 2018 2019 2020 Source: Prismark, February 2018 in the direction of printed circuit boards, with increasingly smaller trace widths and integrated ("all-in-one") modules in this segment, similar to that for smartphones, from which AT&S can benefit thanks to its early positioning in this area. From 2018, the entire consumer printed circuit board market, which currently totals USD 7.9 billion, is expected to grow on average by roughly 4.3% annually (sources: Prismark, February 2018; Yole, March 2018).

COMPUTER: SLIGHT DECLINE OF OVERALL MARKET In 2017, the market for computers (desktops, notebooks, tablets and servers) recorded a decline of roughly 2.5% (source: IDC, March 2018; Digitimes, October 2017). This was attributable to a decrease in the sales volume of tablets (-6.4%) and desktops (-5.4%). Demand for notebooks rose again, resulting in a year-on-year increase of 3.1% in sales volume. Servers even recorded a 7.1% increase. Overall, however, the market for computers will continuously decline slightly, the sales volume of desktops and tablets in particular will decrease consistently. A slight increase is forecast for servers, while tablet sales are virtually stagnating. With a current total of USD 15.0 billion (2017), annual average growth of roughly 1.8% is expected from 2018 onwards (sources: Prismark, February 2018; Yole, March 2018).

AUTOMOTIVE ELECTRONICS: STRONG GROWTH DUE TO CONTINUOULSY INCREASING ELECTRONICS SHARE PER VEHICLE The number of vehicles sold annually reached 96 million in 2017 and will grow by roughly 1.5% between 2018 and 2020: The main driver for the sales volume of printed circuit boards in this segment is the massively increasing number of electronic applications per vehicle (autonomous driving, infotainment, etc.). The printed circuit board market in the automotive segment totalled USD 5.2 billion in 2017 and is expected to grow by 3.9% annually between 2018 and 2020 (sources: Prismark, February 2018; Yole, March 2018) The growth rates for electronic systems for the automotive market and for printed circuit boards in this segment thus significantly exceed the average total figures for the global electronics industry. Safety and infotainment applications are also driving demand and the use of HDI printed circuit boards in this segment. Applications which now use HDI printed circuit boards include navigation and multimedia systems, emergency calling and camera systems as well as electronic transmission control systems. Key future growth drivers in this segment include further electrification, interconnection and, above all, autonomous driving. Among other things, autonomous driving requires the development of new central systems for recording information and data, which are provided by camera systems and sensors (radar, optical distance and speed measurement ultrasound sensors, etc.), and for their evaluation and the subsequent control of the relevant actuators such as braking, stability and steering systems. Due to the large data volume and the fast transmission rates necessary, these new central computers already need the HDI technology.

INDUSTRIAL ELECTRONICS: STABLE GROWTH DUE TO AUTOMATION AND ENERGY EFFICIENCY In 2017, the industrial electronics market, at USD 210 billion, recorded an increase by 2.9%, which will continue in the coming years (source: Prismark, February 2018). The market for printed circuit boards in this segment recorded a slight increase again compared to the previous year and amounted to USD 2.7 billion. It is expected to grow by an annual average of up to 3.4% between 2018 and 2020 (sources: Prismark, February 2018; Yole, March 2018).

The industrial electronics segment is still characterised by applications in the areas of measurement and control technology, power electronics, lighting systems and diagnostic devices, RFID readers as well as railway technology. In the future, machine-to-machine and machine-to-human communication modules, driven by robotics, automation and industry 4.0 activities, will enable further growth in this segment.

### MEDICAL ELECTRONICS: GROWTH IN MOBILE DIAGNOSTICS AND THERAPY

DEVICES The global market for medical electronic systems grew by roughly 4.8% to USD 110 billion in 2017 (source: Prismark, February 2018). The medical electronics segment is characterised by a high level of complexity regarding applications such as diagnostics and imaging devices, therapy applications and mobile devices on and in the body (e.g. hearing aids, pacemakers and insulin pumps). Other applications include surgical lighting, analytical instruments and molecular diagnostics. The printed circuit board market amounted to USD 1.1 billion in this segment in 2017, with forecast annual growth rates of 2.1% until 2020 (sources: Prismark, February 2018; Yole, March 2018).

IC SUBSTRATES: TECHNOLOGY COMPETITION WITH WAFER LEVEL FAN-OUT AND OPPORTUNITIES IN HIGH-END APPLICATIONS IC substrates are the basis for the packaging of

one or several semiconductor chips ("Integrated Circuits" or "ICs"). When several chips are packaged, this is referred to as "system in package" or "SiP", and if the number of chips integrated in a printed circuit board or a substrate is very high, as "system in board" or "SiB". High-end substrate layers ("SAP"), as the next technology generation after mSAP, are also an important component in future ("all-in-one") modules for future generations of printed circuit boards. The IC substrate market is currently heavily influenced by technological changes in packaging, with silicon ICs and printed circuit boards/substrates being connected directly with one another increasingly often. In this process, many intermediate steps in IC packaging, which are currently performed by OSAT (Outsourced Semiconductor Assembly and Test) companies, are eliminated in the course of miniaturisation and system cost reduction. For manufacturers of printed circuit boards/substrates, this offers the opportunity to combine the production of substrate layers (SAP) with the mSAP production of printed circuit boards for novel "panel level fan-out" solutions. Due to better production efficiency and integration possibilities for large modules, the established technologies could thus be faced with competition in the packaging of multiple chips. Instead of integrating the fan-out layers on the chip, they will then be integrated directly into the board as the next level of system integration. Further very interesting growth opportunities are also arising in the market for IC substrates in some segments such as processors for servers, artificial intelligence and autonomous driving. The modest growth of the IC substrate market continued in 2017 with a volume of USD 5.4 billion and an average growth rate of 2.8% expected for the years 2018 to 2020 (source: Yole, March 2018). The overall IC substrate market of USD 5.4 billion (2017) is split into "CSP" (Chip Scale Packaging) and "BGA" (Ball Grid Array). BGA substrates are usually larger in area; their share of the overall market is slightly more than 50%. Typical applications are IC substrates for processors in PCs, notebooks or servers, but also substrates for graphics processing units (GPUs), artificial intelligences and application-specific integrated circuits ("ASICs"), which also contain high-end processors. While growth rates for the BGA substrate market for PCs and notebooks will only be low, the market for substrates for servers (driven by Internet data centre/cloud applications), GPUs, artificial intelligence processors and application-specific integrated circuits, which together already account for more than half of the BGA substrate market, shows very interesting growth opportunities. In the market for CSP substrates, there are also growth opportunities for SAP substrates for high-end applications with a particularly high number of substrate layers. The CSP substrate market is expected to grow by more than 4% annually in the coming years. (source: Yole, March 2017).

In combination with its embedding and printed circuit board competence, the substrate environment offers AT&S the opportunity to establish itself as one of the leading providers of interconnect solutions and module integration in the years to come.

Sales volume medical electronics systems market US\$ in billions



2016 2017 2018 2019 2020 Source: Prismark, February 2018

Sales volume IC substrates USS in billions



2016 2017 2018 2019 2020 Source: Yole, March 2018

Sales volume of embedded die packaging market US\$ in millions



2016 2017 2018 2019 2020 Source: Yole, March 2018

EMBEDDING: TECHNOLOGY OPTION FOR MODULE INTEGRATION Embedding components in printed circuit boards/substrates is a method which can lead to system cost reductions, a reduction in space requirements for electronics and a performance improvement of electronic modules. It can therefore in principle be used for all applications and is all the more beneficial the more components a module has. As previously stated, embedding in combination with printed circuit board/substrate technology is a crucial competence to enable future ("all-in-one") modules.

The use of the embedded component packaging technology ("ECP") is currently still limited to niches, which also explains the comparatively low market volume of USD 13 million in 2017 (source: Yole, March 2018). The external market analysis does not yet take into account a broader market penetration of first, already established applications and the high potential of ECP based on further technological improvements. In the past, the technological barrier was primarily the yield loss in embedding expensive chips. Due to improvements in process control, yield has increased, which will enable a broader-based application in all markets, from consumer and communications to automotive, industrial and medical technology. Typical applications of ECP products, which have already been launched or are about to be launched on the market, include camera modules and discrete voltage transformers in all voltage classes, from low voltage to power modules with power MOSFETs or IGBTs.

### 1.2. Profit situation

In the financial year 2017/18, AT&S significantly exceeded all revenue and earnings figures of the previous year as well as its own expectations despite a very challenging market and currency environment. Overall, the AT&S Group increased revenue by € 176.9 million or 21.7% to € 991.8 million (previous year: € 814.9 million). This increase was attributable to generally high demand in all segments, strong demand for the new technology generation (mSAP) and the additional revenue from the two plants in Chongging. The product mix continued to improve overall. Demand for high-end printed circuit boards for mobile devices exceeded the prior-year level and was met although our plant in Shanghai was partially upgraded and less capacity was available as a result. The Automotive, Industrial, Medical business unit increased its revenue in all segments.

Roughly 78.6% of revenue in 2017/18 (previous year: 76.1%) was invoiced in foreign currencies (primarily US dollars). Foreign exchange effects, which predominantly resulted from an further weakening of the US dollar from the second quarter of the financial year 2017/18 onwards, had a negative effect of € -46.8 million or -5.7% on the development of revenue.

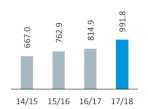
The share of products manufactured in Asia rose from 82.0% in the previous year to 84.0% in the reporting year. The regional revenue structure based on customers' headquarters shows a share of 63.0% for America, compared with 57.1% in the previous year. The share of revenue of the other regions shifted accordingly.

Due to the great importance of mobile devices, the revenue of AT&S usually shows the following seasonal development: the first quarter of the financial year is usually weaker than the second and third quarters, which are typically characterised by very high demand in preparation for the launches of the latest product generation. In the fourth quarter, customer demand is generally lower. This quarter is also characterised by the holiday shutdown due to the Chinese New Year's celebrations at our large Chinese plants.

#### Result key data

€ in millions (unless otherwise stated)	2017/18	2016/17	Change in %
Revenue	991.8	814.9	21.7%
Operating result before interest, tax, depreciation and amortisation (EBITDA)	226.0	130.9	72.6%
EBITDA margin (%)	22.8%	16.1%	
Operating result (EBIT)	90.3	6.6	>100%
EBIT margin (%)	9.1%	0.8%	
Profit for the year	56.5	(22.9)	>100%
Earnings per share (€)	1.38	(0.59)	>100%
Additions to fixed assets	103.9	258.2	(59.7%)
Average number of staff (incl. leased personnel)	9,981	9,526	4.8%

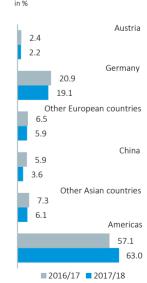
#### Development of revenue € in millions



Revenue by quarter € in millions



Revenue by region (Customer headquarters)



Revenue from external customers by segment



Development of EBITDA € in millions



EBITDA by quarter € in million



EBITDA margin in %



The share of revenue of the Mobile Devices & Substrates segment rose substantially due to the contributions to revenue of the two plants in Chongqing and the high revenues generated with the new technology generation (mSAP). The share contributed to external revenue by the Mobile Devices & Substrates (MS) segment increased to 65.3% (previous year: 59.7%), while the share of the Automotive, Industrial, Medical (AIM) segment declined to 34.2% (previous year: 39.8%) despite an increase in absolute figures. Further information on the development of the segments can be found in Section 4 "Business development by segments".

The Group's EBITDA, at € 226.0 million, clearly exceeded the result of € 130.9 million. in the previous year. The increase was primarily attributable to a generally high operating performance (utilisation, yield and efficiency) of the new plants in Chongging and the successful introduction and rapid optimisation of the new technology generation mSAP, for which AT&S has achieved a leading market position. Positive exchange rate effects on the production side, which resulted primarily from the weakening of the Chinese renminbi against the euro, were overcompensated by the negative effects of the weaker US dollar on the revenue side. Overall, this resulted in negative currency effects from translation and valuation of €-28.5 million. In the reporting period, EBITDA included no significant one-off effects (previous year: income of € 7.2 million due to the reversal of provisions). The adjustment of variable remuneration to the degree of target achievement caused a burden on EBITDA of € 10.4 million.

The EBITDA development by quarter reflects the general revenue development. In the first quarter of 2017/18, the comparative figures of the previous year were significantly exceeded due to operational improvements at the new plants in Chongqing and slightly positive currency effects. The partial upgrade of the Shanghai plant to the new technology generation (mSAP) had a negative impact on earnings. In the second quarter of 2017/18, the positive development continued and benefited above all from the successful introduction of the new technology generation and the resulting contributions to revenue and earnings. Despite significantly higher FX effects, the third quarter of 2017/18 again surpassed the exceedingly good preceding quarter and was the best quarter in terms of earnings in the history of AT&S to date. The fourth quarter of 2017/18 was characterised by strong seasonality and negative FX effects. Nonetheless, the comparative quarter of the previous year was slightly exceeded.

The above-mentioned effects also had an impact on the individual cost areas. The increase in production costs resulted from the significant increase in revenue. The increase was, however, disproportionally low since fixed costs such as depreciation and personnel costs were largely already included in the prior-year costs. In addition, foreign exchange effects led to a smaller increase in production costs. Although the rigid cost management continues, administrative and distribution costs were substantially higher than in the previous year due to the adjustment of variable remuneration to the degree of target achievement and higher SAR costs, which resulted from the increase in the AT&S share price in the second half of 2017/18.

The other operating result declined from € 9.6 million to € 0.1 million. In addition to the above-mentioned reversal of provisions of € 7.2 million in the previous year, the main effects included a deterioration in the exchange rate result of € 9.3 million in the financial year 2017/18. Lower start-up costs of € 5.8 million and an increase in income from government grants of € 3.2 million had a positive effect in the financial year 2017/18.

Compared with the previous year, the Group's EBITDA margin increased by 6.7 percentage points from 16.1% to 22.8%. The comparative figures of the previous year were burdened by the ramp-up of the two new plants in Chongqing, during which fixed costs of production were contrasted by only low earnings.

Depreciation of property, plant and equipment and amortisation of intangible assets of € 135.7 million or 16.1% of non-current assets (previous year: € 124.7 million or 13.5% of non-current assets) reflect the high technical standard and the investment ratio of AT&S and increased by a total of € 17.9 million, primarily due to the additional lines at the Chongqing plant, which were not yet fully included in depreciation and amortisation in the previous year. Positive currency effects reduced depreciation and amortisation by € 6.0 million. The remaining increase of € 0.5 million year-on-year results from investments in technology upgrades and the related depreciation and amortisation. In the financial year 2017/18, no write-ups were recorded through profit or loss (previous year: € 0.4 million).

The operating result (EBIT) increased by €83.6 million or 1,257.9% to €90.3 million (previous year: € 6.6 million) due to the above mentioned effects and the higher depreciation and amortisation. The EBIT margin rose by 8.3 percentage points to 9.1% (previous year: 0.8%).

Finance costs – net improved from € -17.5 million to € -14.8 million. Interest expense on bank borrowings and bonds was nearly unchanged at €-13.7 million (previous year: €-13.8 million). Gross interest expenses declined by € 2.2 million from € 16.0 million to € 13.8 million, primarily due to the elimination of the high interest expenses related to the retail bond 2011-2016. Interest on social capital increased by € 0.3 million from € -0.5 million to € -0.8 million. The measurement of hedging instruments which swap variable for fixedinterest payments, which, however, do not meet the criteria of hedge accounting since the term and amount do not match the primary secured financial liabilities, resulted in a loss of € 0.5 million (previous year: gain of € 0.5 million). Capitalised interest on borrowings related to the acquisition of qualified assets decreased by € 2.1 million to € 0.1 million (previous year: € 2.2 million).

Since the environment is currently unfavourable for placing funds, the return on financial investments dropped by € 0.4 million to € 1.1 million (previous year: € 1.5 million). In the financial year 2017/18, positive exchange rate differences resulting from the measurement of liquid foreign currency funds and debts and realised exchange rate gains from financial instruments amounting to €1.4 million were recognised as income in finance costs – net (previous year: expense € 3.4 million). In principle, finance costs – net are only influenced by currency effects to a limited extent, as the main part of the loans from credit institutions is made up of liabilities in euros. The main intragroup loans are long-term in nature and their repayment is neither scheduled nor probable in the foreseeable future. These loans are therefore recorded directly in equity through the statement of comprehensive income.

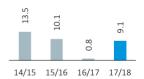
The Group's tax expense amounts to € 19.0 million (previous year: € 12.0 million). Current income taxes increased to € 26.9 million (previous year: € 20.2 million), which was mainly caused by higher profits in countries with higher tax rates. Deferred taxes (income) amounted to € 7.9 million and thus remained nearly at the same level as in the previous year (€ 8.1 million), and primarily resulted from the capitalisation of loss carryforwards in Austria. As there is substantial evidence of the existence of further taxable results, the strict criteria of IAS 12 have been met and deferred taxes of €6.7 million (previous year: €11.7 million) were capitalised. In early February, AT&S (China) Company Limited was granted the favoured tax status as a "Hightech-Company" with retroactive effect for the calendar year 2017. This tax status starts as of 1 January 2017, is valid for three years and is dependent on meeting certain criteria. The positive tax effect resulting from the recalculation of tax expense for the period from 1 January to 31 December 2017 and from the remeasurement of non-current deferred taxes was recorded as tax income in the fourth quarter of 2017/18.

The profit for the year increased from €-22.9 million by € 79.4 million to € 56.5 million. Earnings per share rose by € 1.97 from € -0.59 to € 1.38, with the same number of shares outstanding. In the calculation of earnings per share, interest on hybrid capital of € 2.9 million (previous year: € 0.0 million) was deducted from the profit for the year.

Development of EBIT € in millions



EBIT margin



Earnings per share in €



### 1.3. Financial position

Development of statement of financial position

€ in millions	31 Mar 2017	Hybrid capital <sup>1)</sup>	Currency effects	Organic	31 Mar 2018
Non-current assets	1,029.4	_	(50.9)	(34.2)	944.3
Current assets	407.3	105.8	(24.3)	97.3	586.2
Total assets	1,436.7	105.8	(75.2)	63.1	1,530.4
Equity	540.1	172.9	(53.5)	51.9	711.4
Non-current liabilities	569.8	(67.1)	(4.7)	17.2	515.3
Current liabilities	326.8	-	(17.0)	(6.0)	303.8
Total equity and liabilities	1,436.7	105.8	(75.2)	63.1	1,530.4

<sup>1)</sup> Placement of a hybrid bond of € 172.9 million on 17 November 2017

In the financial year 2017/18, the total of the statement of financial position increased by € 93.7 million or 6.5% from € 1,436.7 million to € 1,530.4 million.

Property, plant and equipment increased by a total of € 97.3 million, primarily due to additions in Chongqing of € 29.8 million and technology upgrades in Shanghai of € 46.8 million. The net change in fixed assets of €-82.5 million or -8.9% to €842.2 million (previous year: €924.8 million) also includes scheduled depreciation, impairments and write-ups of € 135.7 million (previous year: € 124.3 million), exchange rate effects of € -47.7 million and capitalised development costs which meet the criteria of IAS 38 amounting to € 4.8 million. The remaining change results from additions to intangible assets of € 1.7 million and disposals of € -3.5 million.

Non-current assets include input tax receivables of € 44.1 million (previous year: € 53.7 million), which can only be offset against VAT liabilities in more than a year's time.

Net working capital

€ in millions (unless otherwise stated)	31 Mar 2018	31 Mar 2017	Change in %
Inventories	136.1	108.8	25.0%
Trade receivables	65.5	53.5	22.4%
Trade payables	(141.5)	(189.8)	25.5%
Liabilities from investments	23.5	67.9	(65.4%)
Working capital trade	83.6	40.4	>100%
Other current assets, payables, provisions	(11.2)	(16.0)	30.3%
Net working capital	72.4	24.4	>100%
Net working capital in % of total revenue	7.3%	3.0%	
Days outstanding (in days):			
Inventories	60	52	15.4%
Receivables	24	24	_
Payables	76	91	(16.5%)

Inventories increased by  $\in$  27.3 million or 25.0% from  $\in$  108.8 million to  $\in$  136.1 million. The increase is due to the higher business volume and pre-production for the coming financial year. Trade receivables only rose by € 12.0 million or 22.4% to € 65.5 million (previous year: € 53.5 million) despite the increase in business volume, due to continued optimisation measures. Trade payables decreased by € 48.3 million or -25.5% from

€ 189.8 million to € 141.5 million. They include a decline in liabilities from investments of € 44.4 million to € 23.5 million (previous year: € 67.9 million).

Equity increased by € 171.3 million or 31.7 % from € 540.1 million to € 711.4 million. This increase results from the net proceeds of € 172.9 million from the hybrid bond placed on 17 November 2017 and from the profit for the year of € 56.5 million. In contrast, negative currency differences from the translation of net asset positions of subsidiaries and from the translation of long-term loans to subsidiaries of € 53.5 million and actuarial losses resulting from the parameters used in the calculation of personnel provisions amounting to € 0.8 million (previous year: gain of € 5.1 million) had a reducing effect on equity. The dividend led to a reduction in equity of € 3.9 million.

Non-current financial liabilities decreased by € 61.5 million or -11.8% from € 519.8 million to € 458.4 million. The current portion rose from € 73.0 million to € 81.5 million. Cash inflows of € 172.9 million from the hybrid bond were in part used for the optimisation and repayment of financial liabilities carrying higher interest rates. The remaining funds were invested in the short term and are consequently included in cash and cash equivalents or in financial assets.

### Net debt

€ in millions (unless otherwise stated)	31 Mar 2018	31 Mar 2017	Change in %
Financial liabilities, current	81.5	73.0	11.6%
Financial liabilities, non-current	458.4	519.8	(11.8%)
Gross debt	539.9	592.9	(8.9%)
Cash and cash equivalents	(270.7)	(203.5)	(33.0%)
Financial assets	(59.9)	(8.8)	(>100%)
Net debt	209.2	380.6	(45.0%)
Operating result before interest, tax, depreciation and amortisation (EBITDA)	226.0	130.9	72.6%
Net debt/EBITDA ratio	0.9	2.9	
Equity	711.4	540.1	31.7%
Total consolidated statement of financial position	1,530.4	1,436.7	6.5%
Equity ratio (%)	46.5%	37.6%	
Net gearing (Net debt/Equity) (%)	29.4%	70.5%	

Net debt declined by €171.3 million or -45.0% to €209.2 million (previous year: €380.6 million). The decrease resulted from the cash inflow from the hybrid bond of € 172.9 million. Operationally, investments, which are still at a high level, were fully financed by current business activities.

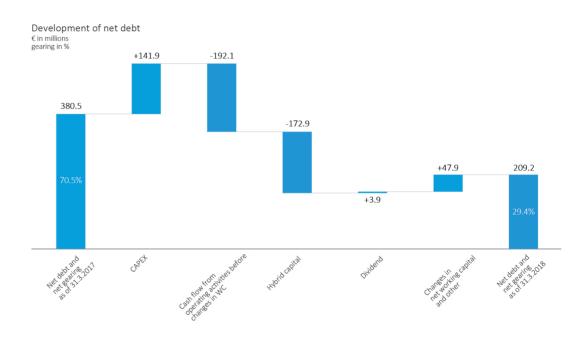
Net gearing dropped to 29.4% and was significantly below the level in the previous year of 70.5%. The key figure net debt/EBITDA, which reflects a notional debt repayment period, improved from 2.9 years to 0.9 years due to the lower net debt, and was significantly below the internal limit of 3.0 years.

Net debt/FBITDA Multiple



Net gearing in %





TREASURY ACTIVITIES The focus of the financial year 2017/18 was on strengthening equity, which was successfully completed when a hybrid bond with a nominal amount of € 175.0 million and a coupon of 4.75% was issued on 17 November 2017. The subordinated bond has perpetual maturity and can be first called in by AT&S, but not by the creditors, after five years. If the bond is not called in at that time, the premium on the coupon then valid will increase by 5 percentage points. Since this instrument meets the IAS 32 criteria for equity, the net proceeds of € 172.9 million (issue volume less issue costs) are recognised as part of equity. In addition to this main focus, several minor financing transactions and optimisations of the financing structure were carried out.

The financing of AT&S is based on a four-pillar strategy, which aims to minimise dependence on individual financing instruments. Based on the prevailing financial market conditions, individual areas can be expedited more strongly or, as the case may be, not used at times.

Instruments				
€ in millions	31 Mar 2018	in %	31 Mar 2017	in %
Promissory note loans	422.4	57.4%	441.2	55.6%
Bank borrowings	117.5	16.0%	151.6	19.1%
Gross debt	539.9	73.4%	592.9	74.7%
Credit lines	195.2	26.6%	200.9	25.3%
Committed credit lines	735.0	100.0%	793.8	100.0%

The first pillar is based on long-term, fixed-interest-bearing retail bonds. Their advantage lies in their high predictability and security for the company as they carry fixed interest rates and are non-redeemable. However, their higher placement costs are a disadvantage. The retail bond with a residual nominal value of € 75.5 million was repaid in the financial year 2016/17 as scheduled. Based on the current market situation, there are no plans to issue a new standard retail bond.

The importance of promissory note loans as a key financing pillar did not change in the financial year 2017/18. The advantages of promissory note loans are their high level of predictability and their low placement costs. Due to these advantages, AT&S intends to promote this form of financing in the future. At 31 March 2018, promissory note loans totalling € 422.4 million (previous year: € 441.2 million) were placed with different national and international investors. The remaining terms range between one and six years.

Bank loans are used as the third pillar. As of 31 March 2018, loans totalling € 117.5 million have been taken out with several national and international banks (previous year: € 151.6 million). These loans predominantly carry fixed interest rates and have maturities between one and six years.

The fourth pillar consists of credit lines, which serve to cover liquidity fluctuations and as a financing reserve. At the reporting date, AT&S had unused credit lines of € 195.2 million in the form of contracted loan commitments of banks (previous year: € 200.9 million). At 31 March 2018, AT&S had only used 73.4% (previous year: 74.7%) of its contracted financing potential and still possesses comfortable financial reserves in addition to cash and cash equivalents.

The most important task of the AT&S treasury function is to ensure sufficient liquidity reserves. Treasury also monitors the covenants defined in the credit agreements to ensure that these covenants are met. AT&S pursues the goal of standardising credit agreements in order to treat all lenders equally.

The notional payback period for debts, defined as net debt/EBITDA, of 0.9 years was significantly below the covenant of 4.0 years and also significantly below the target value of 3.0 years defined by AT&S, and decreased substantially due to the hybrid bond (previous year: 2.9 years). The equity ratio rose from 37.6% in the previous year to 46.5% in the reporting year, thus significantly exceeding the target value again. For further information regarding capital risk management, please refer to Note 19 "Additional disclosures on financial instruments" - sub-section Capital Risk Management - in the notes to the consolidated financial statements.

### Treasury key data

	Covenant <sup>1)</sup>	Target <sup>2)</sup>	31 Mar 2018	31 Mar 2017
Net debt/EBITDA ratio	< 4.0	< 3.0	0.9	2.9
Equity ratio	>35%	>40%	46.5%	37.6%

Covenants are limits included in old credit agreements which the actual figures should not exceed (Net debt/FBITDA) or undercut (equity ratio)

AT&S pursues a financing structure that is as balanced as possible, with an average duration that is consistent with the investment programme. At the reporting date, the duration was 3.2 years (previous year: 3.7 years) and thus remained stable at a very high level.

The repayment structure shows a high amount in the year 2020/21 due to the repayment of parts of the promissory note loan and bank loans of € 166.9 million.





<sup>2)</sup> Target values are limits defined by AT&S which the actual figures, under normal circumstances, should not exceed (Net debt/EBITDA) or undercut (equity ratio).

#### Carrying amount of financial liabilities by maturity

€ in millions	31 Mar 2018	in %	31 Mar 2017	in %
Remaining maturity			<del>-</del>	
Less than 1 year	81.5	15.1%	73.0	12.3%
Between 1 and 5 years	323.5	59.9%	348.4	58.8%
More than 5 years	134.8	25.0%	171.5	28.9%
Total financial liabilities	539.9	100.0%	592.9	100.0%



Minimising interest rate risk by predominantly using fixed interest rates was defined as another treasury objective. 82.9% (previous year: 51.4%) of financing is conducted at or was swapped to fixed interest rates and only 17.1% (previous year: 48.6%) is based on variable interest rates. Strategies for securing interest rates are defined quarterly based on interest rate expectations and adapted as necessary. Compared with the previous year, the share of fixed interest rates increased significantly. This measure serves to hedge against a possible turnaround or increase in interest rates in the euro area.

AT&S also intends to invest available liquid funds profitably but risk-sensitively: At 31 March 2018, AT&S had financial resources totalling € 330.6 million (previous year: € 212.3 million). By optimising the terms of investment and early conversion of liquid funds into currencies with higher interest rates which are also continually required by AT&S, the highest possible yields should be achieved in an environment that is currently very challenging from an investor perspective and negative interest should be avoided.

Early conversion into foreign currencies also serves as a natural currency hedge and a reduction in the exposure to foreign currencies.

The objective of AT&S is to keep the USD net risk position at a minimum. At 31 March 2018, assets denominated in USD (trade receivables, financial assets and cash denominated in USD) amounting to € 232.0 million (previous year: € 147.1 million) were offset by liabilities denominated in USD (trade payables and financial liabilities denominated in USD) amounting to € 77.2 million (previous year: € 158.3 million). The resulting net risk position – at 31 March 2018 this was an active balance of € 154.8 million (previous year: passive balance of € 11.2 million) – only amounted to 10.1% (previous year: 0.8%) of the Group's total assets and liabilities and shows the successful implementation of the strategy. In addition to this natural hedging and the above-mentioned instruments for interest rate hedging, AT&S occasionally hedges foreign currency transaction risks in the short term (up to one year). At the reporting date, no such hedging instruments were in place. Currency translation risks resulting from the conversion of subsidiaries with different local currencies are not hedged.

The final treasury objective consists of an optimised relationship management with financing partners. AT&S considers this to be the selection of banks for national and international cooperation as well as setting up and maintaining the communication necessary for both sides. The aim is to create a high level of transparency regarding the opportunities and risks of AT&S in order to strengthen a long-term partnership with the financing institutions which is successful for both sides. The annual and quarterly reports serve as the basis for this. In addition, meetings with our financing bank partners in which the opportunities for cooperation are discussed take place at least once a year. Moreover, in the course of placing the hybrid bond, road shows with investor meetings in Munich, Frankfurt, Paris, Geneva, Zurich and London took place, where new contacts with investors were established and the investor base was further broadened. In March 2018, the latest developments at AT&S for promissory note investors were presented at the 8th International RBI Schuldscheintag in Berlin.

AT&S pursues a highly active approach to financial management in order to accomplish the above-mentioned treasury targets as cost-effectively as possible. Issuing the hybrid bond significantly improved the equity base and created space for new financing. This was done at costs significantly below the WACC. The aim for the financial year 2018/19 is to finance capital requirements for the coming years early in order to secure the favourable financing environment in the long term.

CASH FLOW Cash flow from operating activities before changes in working capital was up € 90.5 million to € 192.1 million. This significant increase was primarily attributable to substantial earnings improvements at the plants in Chongqing. These improvements were the main cause of the massive increase in the operating result from € 6.6 million to € 90.3 million. The increase in depreciation, amortisation, impairments and writeups to a total of € 135.7 million (previous year: € 124.3 million) is also primarily attributable to the new plants in Chongging. The operating result also includes non-cash expenses of non-current provisions and other noncash expenses amounting to €5.7 million (previous year: income of €12.1 million). Interest payments declined by € 2.5 million to € 15.0 million (previous year: € 17.5 million) mainly due to the elimination of the bond. The interest received reflects the currently very difficult market environment for investments in EUR and declined by € 0.4 million to € 1.1 million (previous year: € 1.5 million). In contrast, income taxes paid increased by € 13.6 million to € 26.0 million (previous year: € 12.4 million).

The net debt optimisation programme initiated in the second half of the financial year 2016/17 was only continued to a limited extent in the financial year 2017/18 for cost reasons. The resulting increase in net working capital led to cash outflows.

Overall, the cash flow from operating activities improved slightly to €143.2 million (previous year: € 136.4 million). The increase in inventories of € 35.0 million due to the higher business volume and preproduction, the increase in trade and other receivables of € 34.0 million and the decline in provisions of € 0.8 million were offset by an increase in trade payables and other liabilities of € 20.9 million.

Capital expenditures for property, plant and equipment and for intangible assets of € 141.9 million were significantly lower than in the previous year (€ 240.9 million). The main outflows resulted from the expansion of the plant in Chongqing and the upgrade in Shanghai to the new technology generation mSAP.

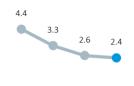
Free cash flow from operating activities, i.e. cash flow from operating activities less net investments, amounted to € 1.5 million in the financial year 2017/18 (previous year: € -104.3 million). AT&S thus managed to fund the high level of investment activities on its own.

The proceeds resulting from the issue of the hybrid bond were in part invested with maturities of three months. Overall, this led to a net outflow of financial assets of €51.7 million (previous year: net inflow € 79.5 million). Due to this effect, cash flow from investing activities, at € -193.4 million, was below the prioryear figure of € -161.1 million.

Cash flow from financing activities, at € 135.6 million, exceeded the prior-year figure of € 54.9 million by € 80.7 million, which was primarily due to cash inflows of the hybrid bond of € 172.9 million.

Free cash flow, i.e. cash flow from operating activities plus cash flow from investing activities, amounted to €-50.2 million, down €-25.5 million on the prior-year figure of €-24.7 million, due to the high level of investment activity. € 131.2 million of the year-on-year change resulted from the investment of cash and cash equivalents and returns from the investment of cash and cash equivalents.

Average financing costs



14/15 15/16 16/17 17/18

Cash flow statement	/chart varcio	١, ٠,٠
Cash now statement	ISHOLL VELSIC	111

€ in millions	2017/18	2016/17	Change in %
Cash flow from operating activities			
before changes in working capital	192.1	90.5	>100%
Cash flow from operating activities	143.2	136.4	5.0%
Cash flow from investing activities	(193.4)	(161.2)	(20.0%)
Operating free cash flow	1.5	(104.3)	>100%
Free cash flow	(50.2)	(24.7)	(>100%)
Cash flow from financing activities	135.6	54.9	>100%
Change in cash and cash equivalents	85.4	30.1	>100%
Currency effects on cash and cash equivalents	(18.1)	1.5	(>100%)
Cash and cash equivalents at end of the year	270.7	203.5	33.0%

Despite very high levels of investment, cash and cash equivalents increased from € 203.5 million to € 270.7 million due to a stable, high level of cash flow from operating activities and the above-mentioned financing and investment measures. Moreover, AT&S has current financial assets of € 59.6 million (previous year: € 8.7 million). Overall, AT&S thus has cash and current financial assets totalling € 330.3 million (previous year: € 212.2 million). This amount, which is currently still very high, serves to secure the financing of the future investment programme and short-term repayments.

AT&S PERFORMANCE SYSTEM In addition to EBITDA, AT&S uses two other key figures for strategic corporate management: ROCE and IRR. They are used to describe and control operating performance vis-àvis investors and customers.

AT&S uses return on capital employed (ROCE) to measure its operating performance from the point of view of investors, using the ratio of the result adjusted for finance costs – net and average capital employed. This illustrates the extent to which AT&S fulfils its investors' interest requirements. Average capital costs are derived from the minimum return investors expect for providing equity or borrowings. The weighted average cost of capital (WACC) for the printed circuit board industry is around 8.9%. With ROCE amounting to 7.7%, AT&S was slightly below this value.

ROCE improved year-on-year due to the increase in EBIT, which was offset by higher average capital employed of € 920.6 million (previous year: € 876.4 million) due to the high investment activity associated with the Chongqing project.



€ in millions	2017/18	2016/17	Change in %
Operating result (EBIT) before non-recurring items	90.3	6.7	>100%
Income taxes	(19.0)	(12.1)	(57.6%)
Operating result after tax (NOPAT)	71.3	(5.4)	>100%
Equity – average	625.7	554.5	12.8%
Net debt – average	294.9	321.9	(8.4%)
Capital employed – average	920.6	876.4	5.0%
ROCE	7.7%	(0.6%)	

The second performance indicator is related to the ability to implement innovations in a timely manner and in response to the market. AT&S measures this ability using the innovation revenue rate (IRR), which expresses the revenue share of products that feature new and innovative technologies and which have been launched on the market in the last three years. For the financial year 2017/18, the IRR is 40.4%, after 21.8% in the previous year. AT&S aims to achieve an IRR of at least 20%. This target was met in the financial year 2017/18.

### Innovation Revenue Rate (IRR)



### Innovation Revenue Rate (IRR)

Main revenue generated by innovative products	991.7	814.7 177.7	21.7% >100%
IRR	40.4%	21.8%	

## 2. Significant events after the reporting period

Until 7 May 2018, no events or developments came to AT&S' attention that would have resulted in significant changes in the disclosure or measurement of the individual asset and liability items as at 31 March 2018.

### 3. Plants and branch offices

The AT&S Group currently operates six production plants, which specialise in different technologies.

Austria

LEOBEN AND FEHRING The Austrian plants primarily supply the European market and, increasingly, also the American market. In Europe, short lead times, special applications and customer proximity are particularly important. The plant in Leoben continued along the path of niche and prototype production started in recent years. Among other things, the production of the Advanced Packaging technology is based in Leoben. The plant in Fehring recorded a positive development in the reporting year. A stronger focus on specific applications and markets helped create synergies with other sites (Leoben and Nanjangud) and improve the product mix. At the end of the financial year 2017/18, the expansion and technological upgrade of the plant started to manufacture high-end printed circuit boards, especially for the automotive segment. The additional capacity for such high-frequency printed circuit boards will be used to produce applications for autonomous driving such as sensors for distance measurement starting from March 2019.

China

SHANGHAI The plant in Shanghai manufactures leading-edge HDI (high density interconnection) printed circuit boards in serial production for the Mobile Devices & Substrates segment for customers all over the world. The upgrade to the next technology generation mSAP was successfully completed in the second quarter of the financial year 2017/18, enabling the plant to successfully meet the strong demand for HDI and mSAP printed circuit boards. The company thus established itself as a leading supplier of the latest technology generation. The plant's broad technological spectrum was very well received by customers and the plant was continuously operating at capacity during the peak season months. Strong demand for HDI printed circuit boards continued in 2017/18, which were produced for the Automotive, Industrial, Medical segment.

China

CHONGQING At the plant for IC substrates (Integrated Circuit Substrates), the second line successfully started serial production at the beginning of the financial year 2017/18. The activities in this financial year focused on optimising the product mix for the site and on continued efficiency improvements in order to counteract the persisting high price pressure. At the plant for mSAP printed circuit boards, the second line was successfully taken to serial production in the middle of the second quarter of the financial year 2017/18. As a result, the plant was able to make a substantial contribution to meeting the demand for the new technology generation mSAP. Subsequently, the second plant also focused on ongoing optimisation and efficiency improvements. Both plants still have roughly 50% of unused space, which could be expanded in the short term.

South Korea

ANSAN The very positive development of the site in Korea continued in the financial year 2017/18. In addition to the good capacity utilisation in the medical sector for European and American customers, substantial quantities were manufactured for the Mobile Devices & Substrates segment.

India

NANJANGUD This site benefited from continuous high capacity utilisation, operational improvements and a better product mix in the financial year 2017/18, which led to very good revenue and earnings development. In the financial year 2017/18, the expansion and technological upgrade of the plant were started. The new capacity is intended to serve the growing demand for high-frequency printed circuit boards from the automotive segment starting in May 2018.

China

HONG KONG The Hong Kong-based company AT&S Asia Pacific is the holding company for the Mobile Devices & Substrates segment – hence, for the Chinese plants and the allocated sales companies – and the headquarters of Group-wide procurement for this segment. The proximity to the CEMs of the customers and to suppliers is a locational advantage which business partners highly appreciate.

Sales companies

The sales companies in America, Germany, Japan and Taiwan continued to ensure good and close contact with customers in the financial year 2017/18.

## 4. Business development by segment

The AT&S Group divides its operating activities into three segments: Mobile Devices & Substrates, Automotive, Industrial, Medical, and Others. The Mobile Devices & Substrates segment mainly comprises the applications of smartphones, tablets, notebooks, desktop PCs, servers and consumer products such as digital cameras. The Automotive, Industrial, Medical segment includes the industrial electronics, automotive, aviation & security, and medical & healthcare applications. The Others segment covers the activities of the Advanced Packaging business unit, which is in the development phase, as well as higher-level Group activities. As the Advanced Packaging business unit neither reaches the quantitative thresholds, nor are its opportunities and risks material to the Group as a whole, it is not presented as a segment of its own in segment reporting.

MOBILE DEVICES & SUBSTRATES SEGMENT The applications of the Mobile Devices & Substrates segment require technologically sophisticated printed circuit boards and permanent process and product innovations. The high global demand for mobile devices, e.g. smartphones, is the key growth driver. The increasing performance level of these devices would not be possible without HDI (high density interconnection) printed circuit boards and mSAP (modified semi-additive process) printed circuit boards. AT&S was one of the globe's leading suppliers of the HDI technology and achieved a leading position in the mSAP technology in the reporting year. With a revenue share of 65.3% (previous year: 59.7%), the Mobile Devices & Substrates segment remains the largest segment of the AT&S Group.

Mobile Devices & Substrates segment – overview

€ in millions (unless otherwise stated)	2017/18	2016/17	Change in %
Segment revenue	738.9	573.0	29.0%
Revenue from external customers	648.0	486.5	33.2%
Operating result before depreciation and amortisation (EBITDA)	179.0	68.5	>100 %
EBITDA margin (%)	24.2%	12.0%	
Operating result (EBIT)	61.6	(39.0)	>100 %
EBIT margin (%)	8.3%	(6.8%)	
Additions to fixed assets	76.8	238.1	(67.8%)
Employees (incl. leased personnel), average (no.)	7,083	6,693	5.8%

Demand for high-end printed circuit boards for mobile devices recorded a very positive development and could be met due to the successful introduction and rapid optimisation of the new mSAP technology. In addition, the two new plants in Chongqing made a significant contribution to the increase in revenue. At € 738.9 million, revenue was up € 165.9 million or 29.0% on the prior-year value of € 573.0 million. Starting in the second quarter, revenue was increasingly affected by the negative US dollar development. As a result, revenue growth was € 46.7 million lower overall. Revenue with customers of the Automotive, Industrial, Medical segment increased slightly.

In terms of geography, a further increase in revenue with American customers was recorded. Demand from the Automotive, Industrial, Medical segment for high-grade HDI printed circuit boards was stable at a very high level.

At € 179.0 million, the segment's EBITDA was € 110.5 million or 161.3% higher than the prior-year value of € 68.5 million. The increase in EBITDA resulted from high utilisation and the good operating performance. Negative exchange rate developments, higher raw material prices and persistent price pressure, especially on IC substrates, had a negative impact on earnings. The EBITDA margin on the Mobile Devices & Substrates segment, at 24.2%, was 12.2 percentage points higher than in the previous year (12.0%).

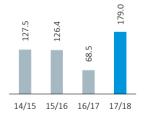
Mobile Devices & Substrates Development of revenue



Mobile Devices & Substrates Revenue from external customers by quarters € in millions



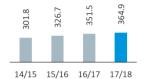
Mobile Devices & Substrates EBITDA development € in millions



Mobile Devices & Substrates EBITDA by quarters € in millions



Automotive, Industrial, Medical Development of revenue € in millions



Automotive. Industrial. Medical Revenue from external customers by quarters € in millions



Automotive. Industrial. Medical EBITDA development € in millions



Automotive, Industrial, Medical EBITDA by quarters € in millions



The segment's depreciation and amortisation rose by €9.9 million or 9.2% from €107.5 million to € 117.4 million. The increase was primarily attributable to depreciation and amortisation at the two new plants in Chongqing, which were in part compensated by foreign exchange effects. The operating result (EBIT) increased by € 100.6 million to € 61.6 million (previous year: € -39.0 million). The EBIT margin improved by 15.1 percentage points to 8.3% (previous year: -6.8%) due to the increase in EBIT.

Additions to assets dropped by € 161.3 million or -67.8% to € 76.8 million (previous year: € 238.1 million). Apart from additions of € 46.8 million related to ongoing expansion, replacement and technology upgrade investments at the Shanghai plant, non-current assets at the new site in Chongqing rose by € 29.8 million.

AUTOMOTIVE, INDUSTRIAL, MEDICAL SEGMENT With revenue growth of € 13.4 million to € 364.9 million (previous year: € 351.5 million), the Automotive, Industrial, Medical segment recorded an increase of 3.8% compared to the previous year. The positive development was recorded in all business sectors and reflects the successful strategy as a high-end supplier. While growth in the automotive sector was moderate because of a lack of capacity, the industrial sector and especially the medical sector grew very strongly. Revenue with customers from the Mobile Devices & Substrates and Others segments declined slightly.

Regarding the development of the Leoben, Fehring, Ansan and Nanjangud sites, which are allocated to the Automotive, Industrial, Medical segment, refer to Section 3 in the Group Management Report.

Automotive, Industrial, Medical segment - overview

€ in millions (unless otherwise stated)	2017/18	2016/17	Change in %
Segment revenue	364.9	351.5	3.8%
Revenue from external customers	339.3	324.1	4.7%
Operating result before depreciation and amortisation (EBITDA)	46.8	51.5	(9.1%)
EBITDA margin (%)	12.8%	14.6%	
Operating result (EBIT)	30.2	36.2	(16.6%)
EBIT margin (%)	8.3%	10.3%	
Additions to fixed assets	25.4	19.0	34.0%
Employees (incl. leased personnel), average (no.)	2,737	2,678	2.2%

The positive revenue development is only to a limited extent reflected in EBITDA, which declined by € 4.7 million or -9.1% to € 46.8 million (previous year: € 51.5 million). This reduction results from the reversal of provisions at the Hinterberg site amounting to € 7.2 million included in EBITDA in previous year. Adjusted for this one-off effect, EBITDA grew by € 2.6 million or 5.8%.

The EBITDA margin was down 1.8 percentage points to 12.8% (previous year: 14.6%).

The operating result (EBIT) declined by € 6.0 million or -16.6% to € 30.2 million (previous year: € 36.2 million). Adjusting the prior-year comparative figures by the income from the reversal of provisions for restructuring at the Hinterberg site, EBIT growth amounted to € 1.2 million or 4.2%.

The EBIT margin of the Automotive, Industrial, Medical segment, at 8.3%, was below the prior-year value of 10.3% due to the above-mentioned effects. Adjusted for the one-off effects, the EBIT margin increased by 0.1% compared with 8.2% in the previous year.

Additions to assets rose by € 6.5 million to € 25.4 million (previous year: € 19.0 million). These additions were related to expansion, replacement and technology upgrade investments at all sites, with a particular focus on the expansion of the site in Nanjangud, where investments are being made in an HDI line for HF boards.

OTHERS SEGMENT Along with general holding activities, the Others segment also comprises the Advanced Packaging business unit, which is currently in the development phase. This business unit deals with embedding active and passive electronic components into printed circuit boards using the ECP® technology, which has been patented by AT&S. The objective is to further miniaturise printed circuit boards while at the same time improving heat distribution, electrical performance and service life.

This business unit recorded a decline in revenue in the financial year 2017/18. The business, which is in the process of being established, is currently still strongly project-related, resulting in the currently more volatile revenue developments. In line with the development of revenue, the EBITDA and EBIT of the Advanced Packaging business unit also decreased. Due to its small size, the business unit is still not reported as a standalone segment.

The costs of the general holding activities included in the Others segment were higher than in the previous year due to one-off effects. The one-off effects in the financial year 2017/18 include expenses for the adjustment of the variable remuneration to the degree of target achievement amounting to € 2.5 million and expenses for the SAR programme of € 2.6 million.

#### Others segment - overview

€ in millions (unless otherwise stated)	2017/18	2016/17	Change in %
Segment revenue	8.1	15.2	(46.7%)
Revenue from external customers	4.5	4.3	6.6%
Operating result before depreciation and amortisation (EBITDA)	0.1	10.9	(99.4%)
EBITDA margin (%)	0.9%	72.2%	
Operating result (EBIT)	(1.5)	9.5	(>100 %)
EBIT margin (%)	(19.1%)	62.7%	
Additions to fixed assets	1.7	1.1	52.6%
Employees (incl. leased personnel), average (no.)	162	155	4.6%

## 5. Research and development

Innovation Revenue Rate (IRR)



### HIGHLIGHTS IN THE FINANCIAL YEAR 2017/18

- 40.4% of AT&S's total revenue is generated by products which have been on the market for less than three
- Introduction of the mSAP technology a technology leap for printed circuit boards for mobile phones
- Kick-off for "all-in-one" package an important step on the way to "More than AT&S"

True commitment, adherence to the vision "First Choice for Advanced Applications" and the derived focus on innovation pay off. AT&S recorded an innovation revenue rate (IRR) of 40.4%, the highest in the company's history. The IRR is used to measure the innovative power of the company. It represents the portion of revenue that AT&S generated with innovative products introduced to the market in the last three years. AT&S's target is to achieve an annual innovation revenue rate of at least 20%. This good result is based on the success of the modified semi-additive technology, which was introduced in the past financial year.

The availability of the mSAP technology at AT&S represents an important technological component which AT&S needs to be among the leaders during the transformation that is currently taking place in the electronics industry. This transformation was triggered by the slowdown in the speed of development in processor technology (Moore's Law no longer applies). This is opening up entirely new possibilities for the packaging, substrate and printed circuit board industry. Many new functions and properties can be produced with significantly less development effort than would be necessary for the realisation on chips. Nearly all activities of AT&S in the area of research and development are aimed at seizing the opportunities resulting from these changes and thus gradually becoming "More than AT&S". Our current projects aim to find new solutions for:

- MINIATURISATION / WEIGHT REDUCTION: Devices are getting smaller, lighter and more powerful AT&S can and must create the basis for this development. AT&S is working on new technologies which increase trace density and reduce the thickness of the systems.
- INTEGRATION OF NEW AND ADDITIONAL FUNCTIONS: Electronic devices fulfil more and more functions, which are usually made possible through additional components. These have to be connected in the tightest packaging density and with the highest performance – ideally in a simplified value chain. AT&S is developing new concepts for the efficient integration and interconnection of electronic components.
- FAST SIGNAL TRANSMISSION: In the coming years there will be a massive increase in the data volume to be processed (e.g. 5 G, autonomous driving). In its development projects in this area, AT&S ensures that the products transmit signals fast and with minimal losses.
- PERFORMANCE AND PERFORMANCE EFFICIENCY: Energy-efficient mobility is leadin to the electrification of mobility – mechanical solutions are being replaced by energy-saving electronic solutions. The projects in this area focus on systems that enable optimal power supply with the lowest electrical losses and are able to switch and transmit high loads and may even be able to produce energy in the future.
- MANUFACTURING CONCEPTS OF THE FUTURE: Due to the increasing scarcity of resources, AT&S must ensure efficient and flexible production while minimising resource consumption (material, water, CO<sub>2</sub>, etc.). AT&S utilises large volumes of data to optimise and improve production processes, product properties and product quality, in-tegrate new and additional steps into the value chain and develop new solutions to use resources efficiently in production.

The costs of research and development projects totalled € 65.8 million in the financial year 2017/18. This corresponds to a research rate (i.e. ratio to revenue) of 6.6% compared with 7.7% in the previous year. Based on this continuously high research rate, AT&S is securing its position as the technology leader for the years to come.

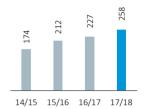
Innovative power and long-term competitiveness are also reflected in the number and quality of patents. Worldwide, AT&S submitted 36 new applications for patents in the financial year 2017/18. AT&S currently has 231 patent families, which result in 258 granted patents. The IP portfolio was additionally extended by acquiring licenses, especially in the area of the embedding technology.

AT&S ensures efficiency in development by cooperating closely with customers, suppliers and research institutions. Internally, AT&S pursues a two-step innovation process. In a first step, novel concepts are developed and the basic feasibility of these concepts is demonstrated. This area thus comprises applied research and technology evaluation. Subsequently, it is the task of the local technology development and implementation departments at the AT&S sites to continue the experimental development of processes and products and to integrate them into the existing production process. The development of innovative concepts was previously exclusively concentrated at the research institutions in Leoben-Hinterberg. In the past financial year, a team was set up at our plant in Chongqing which also conducts such activities. This became necessary, because through the mSAP and substrate technologies, AT&S has a unique technological basis at its disposal at the Chongqing plant, enabling AT&S to significantly extend its research network in Asia.

RESEARCH AND DEVELOPMENT PROJECT HIGHLIGHTS The main highlight of the past financial year was definitely the above-mentioned introduction of the mSAP technology. Instead of the subtractive structuring method (copper is removed in the non-conductive areas), copper is plated onto a thin layer in those areas that should be conductive in the modified semi-additive technology. Using this technology, which is very similar to the structuring method in substrates, structures on printed circuit boards can be miniaturised even further and manufactured more precisely. Therefore, they are sometimes also referred to as substrate-like PCBs in this industry. This paradigm shift in the production technology was successfully carried out, while production with the old technology continued to run at full capacity. In addition to the technical challenges, this also represented major organisational challenges for the development and production teams, which these teams managed excellently.

In the past year, another major focus was put on the development of concepts for the "all-in-one" package. Innovative concepts which enable a combination of multiple components and functions in one electronic system were developed. This is the next important step on the path towards "More than AT&S".

Number of patents granted



## 6. Risk and opportunities management

PRINCIPLES, STRUCTURES AND PROCESSES Risk and opportunities management is a fundamental part of conducting business within the AT&S Group. The target to increase enterprise value involves not only opportunities but also taking risks. Since decisions are usually made under uncertainty, it is the task of risk management to identify risks or negative deviations at an early stage and deal with them in a pro-active manner. Therefore, AT&S operates a Group-wide Risk Management (RM) system in accordance with the Austrian Code of Corporate Governance (ÖCGK), an Internal Control System (ICS) in accordance with COSO standards, as well as Internal Audit based on the IIA standard.

From an organisational perspective, the Risk Management, Internal Control System and Internal Audit functions fall within the responsibility of the CFO. The Group Risk Manager reports monthly to the full Management Board as part of a Management Board meeting. The Supervisory Board is included within the framework of the Audit Committee meeting, which takes place at least twice a year. The proper functioning of the risk management system is assessed once a year by the external auditor in the course of the annual audit of financial statements pursuant to Rule 83 ÖCGK.

The risk management process shown in Figure 1 is conducted at least twice a year. Risk management is conducted based on the risk strategy and risk exposure at the hierarchy level assigned to the relevant level of risk (see Figure 2).



Figure 1: AT&S Risk Management Process

Risk strategy: defined by the Management Board and persons responsible for processes.

Risk identification: Group-wide survey with subsequent evaluation. Immediate reporting of significant new risks (≥3).

Risk evaluation: consistent Group-wide evaluation of all risks with respect to their monetary impact, probability of occurring, and resulting risk rating of 1 (low) - 5 (very high).

Aggregation & Reporting: aggregation and regular reports on all significant risks (risk level ≥3) to the Management Board and Audit Committee by the Risk Manager,

Risk Mitigation & Monitoring: in accordance with defined reporting and decision levels (based on risk level, see Figure 2).

Risk management software: Group-wide for risks and ICS controls.



Figure 2: AT&S Risk Levels and Risk Management

Risk exposure & risk level: a maximum risk exposure of 50% of equity is intended. The AT&S risk levels are derived from operating cash flow as an indicator of the risk capacity of the Group.

ICS & RM: management of process risks (risk level 1-2) supported by the internal control system. At Group level, relevant risks (risk level ≥3) are managed and reported through the risk management process.

Risk Mitigation: clear assignment of responsible decision levels based on risk level (see left)

RISK MANAGEMENT IN 2017/18 In the financial year 2017/18, Risk Management was organisationally separated from Internal Audit. Risk Management was integrated into the Corporate Finance department and the Director Group Finance & Controlling has since been responsible for risk management activities throughout the Group. The integration into the Finance area provides objective monitoring of the functionality and efficiency of Risk Management. In addition, synergies with existing reporting processes are increasingly utilised, which will contribute to the continuous improvement of risk management. In addition to

regular reporting, an extraordinary risk evaluation was performed as part of the issue of the hybrid bond in the financial year 2017/18.

In addition to the ongoing continuous improvement measures of the Internal Control System (ICS), the implementation of the risk management software for the mapping and documentation of the risk management process at all sites also started in the financial year 2017/18. The last focus area was the increased integration of risk management into operational management.

In the financial year 2018/19, the focus will be on the further development of the risk management set-up. Special attention will be paid to the adjustment of risk bearing ability and the instruments of risk assessment.

OPERATIONAL RISK MANAGEMENT The risks, uncertainties and opportunities facing the Group are generally based on worldwide developments in the printed circuit board and substrate market and the Group's own operating performance. An overview of the AT&S risk categories, significant individual risks, risk mitigation measures and the expected trend in the coming year is shown in Figure 3 and explained in further detail below.

Risk category	Significant risks & opportunities	Trend	Risk mitigation & opportunity realisation
STRATEGY	Sales price development Capacity utilisation Technology development Investments	7	<ul> <li>Consistent focus on high-end technologies and target applications</li> <li>Customer proximity and early customer contact</li> <li>Technology development projects and technology roadmap</li> <li>Cost reduction, efficiency increase, strategy review and adaptation</li> </ul>
MARKET	Market and segment development Development of key customers Sales strategy and implementation	7	<ul> <li>Balanced segment portfolios and diversification of the customer portfolio</li> <li>New customer acquisition and share increases with existing customers</li> <li>Consistent acquisition of defined target applications</li> </ul>
PROCUREMENT	Development of procurement prices Single-source risk	7	Procurement strategy (negotiation, allocation, technical changes)     Single-source strategy, supplier risk evaluation and multi-sourcing
BUSINESS ENVIRONMENT	Confidentiality breach Catastrophe, fire Political risk	$\rightarrow$	Increase of security level due to IT-upgrade     Internal & external audits, emergency practice     Business continuity management, insurance
OPERATIONS	Quality performance Intellectual property Technical project management Operating costs	7	Black Belt programme, continuous quality improvement measures     Continuous expansion and protection of the IP portfolio     Rigorous project management     Cost reduction and efficiency enhancement programmes at all sites
ORGANISATION	Loss of key personnel	$\rightarrow$	Employee retention, deputy regulation and succession planning
FINANCE	Foreign exchange risk Financing & liquidity Tax risk Impairment	7	Natural FX hedging through long-term cash flow planning Long-term planning for financing and liquidity, interest swaps Continuous monitoring of compliance with tax laws Project controlling, impairment tests, strategy review and adaptation

IP: Intellectual Property; FX: Foreign Exchange; CF: Cash Flow

Figure 3: AT&S Risk Categories, Significant Individual Risks, Risk Trends and Risk Mitigation Measures

INVESTMENTS In order to make the most of growth potential and remain competitive, AT&S undertakes substantial investments in new forms of technology (IC substrates) as well as in the further development and capacity expansion of existing technologies (SLP, mSAP) and will continue to do so in the future. In order to strengthen its technologically leading position in the future as well, AT&S is investing in the expansion of highfrequency printed circuit board production at the sites in Nanjangud and Fehring.

Incorrect assessments of technological developments, changes in demand, restrictions through third-party patents, negative price developments, customer-specific technologies, shorter technology cycles or problems in the technical implementation may have severe adverse effects on the intrinsic value of such investments. These effects could relate, in particular, to the substrate business, the production capacity for the mSAP technology in Shanghai and Chongqing and generally all current AT&S business activities. If there are any

Strategy

indications of such adverse effects, impairment tests of these investments are performed as required, which may lead to high impairment requirements due to the high investments made.

COMPETITION The clear focus on the high-tech segment coupled with the highest quality standards and consistent cost controls has so far enabled AT&S to successfully withstand the effects of intense competition, overcapacity in the market, and persistent 'commodification' with a corresponding margin reduction in the HDI (high-density interconnect) technology segment. Complementing this was the successful transfer of HDI technology from smartphone applications and other mobile devices to further applications, such as those in the automotive industry. The technology upgrade of part of the HDI lines to the mSAP technology, which was successfully implemented in the financial year 2017/18, reflects the consistent pursuit of the AT&S strategy and ensures the transfer of competitive advantages of HDI to the next technology generation. However, the implementation also involves related risks. In particular, delays in switching over to the new technology on the customer side can lead to excess supply, overcapacities and underutilisation.

The opportunities related to Austrian plants of AT&S are based on high flexibility, high quality standards and the ability to react very quickly to changing specifications and technologies. These capabilities are absolutely imperative for prevailing in the competitive environment, especially in the industrial segment, which is characterised by diverse technological requirements among a large number of customers. To ensure our competitive edge, new forms of technology and projects are constantly pursued in close cooperation with our customers.

New technological developments, longer product cycles and excess capacity in the market confront AT&S with great challenges in the IC substrate segment due to the resulting price pressure. The successful realisation of the planned cost reduction and the development of more profitable products are essential for this business segment. The market for IC substrates is strongly influenced by technological changes. The development of new technologies serves to mitigate the market risks of IC substrates. However, this technological progress also entails the general risk of new technological developments.

Competitor risks arise due to potential quality improvements and technological developments in countries with low production costs. This could lead to a loss of competitiveness at AT&S sites, especially in Austria and possibly also at other production sites like those in Korea and China.

Market

KEY CUSTOMERS With the help of advanced production technologies and high quality standards, AT&S has managed to establish itself as a reliable provider to some of the world's most renowned players in the electronics industry. Due to the focus on high-end technology, the number of customers is limited to technology leaders. The revenue generated with the five largest customers accounts for 65% of total revenue. Our long-term relationships with these customers also offer excellent opportunities for the future. However, concentration of this kind also poses risks in the event that there is a significant reduction in business volume or profitability from these customers. This is particularly critical in the areas of IC substrates and mSAP, where the entire business is currently concentrated on one customer each. Therefore, the ongoing expansion of AT&S's competitiveness and the continued broadening of its customer base and development of new product segments are of enormous significance to our ability to quickly compensate negative developments with individual key customers.

MARKET PERFORMANCE A difficult market environment in the financial year 2018/19 could have an adverse effect on the Group's results. Stagnating smartphone sales or weaknesses in the core segments could lead to a decline in revenue. In contrast, a positive market development could provide better business opportunities and disproportionately high growth opportunities – especially at the two plants in Chongqing, where additional production capacity could be provided with a short lead time of 6 to 12 months. The diversified positioning of AT&S in the Mobile Devices & Substrates and Automotive, Industrial, Medical segments provides some mitigation of market risks resulting from their different production cycles.

PROCUREMENT PRICES Price fluctuations in energy and raw materials (gold, copper and laminates) can have both a positive as well as a negative impact on achievable margins in the short term. Rising raw material prices in the financial year 2017/18 were partially cushioned by the targeted implementation of the procurement strategy. Due to the market development, raw material prices are also expected to increase in the coming financial year.

Procurement

SOURCING The sourcing strategy of AT&S focuses on a wide and clearly diversified base of carefully selected suppliers in order to reduce dependencies on individual suppliers. The Group enjoys long-standing and stable customer-supplier relations with its main key suppliers with particular expertise and competitive standings. To avoid supply shortages, AT&S conducts rigorous supplier risk management, taking account of regional cluster risks, various supply routes, and alternative procurement options. Customer specifications may limit the raw materials used to certain suppliers, which may result in a dependency for AT&S. However, with few exceptions – for example in the IC substrates and ECP areas for which the supplier base is smaller – alternative supplier options are usually available in order to respond to supply risks. One challenge in the area of sourcing is currently the procurement of copper foils due to a significant increase in global demand.

**Business** environment

LOCATION-SPECIFIC RISKS The large majority of AT&S's operating activities is based at sites outside of Austria, particularly in China. This means that the Group might be subject to potential legal uncertainties. state intervention, trade restrictions or political unrest. Irrespective of the above, any production site of the Group may furthermore be exposed to disruptive events such as fire, natural disasters, acts of war, shortages of supply or other elementary events. The termination of land use rights, permits or the lease contracts for specific plants might also have a negative impact on the production output of the Group.

To minimise the effects of such risks, the Group has instituted business continuity management. The Group conducts active insurance management by means of weighing the risks and associated costs. It has concluded insurance contracts to the extent customary for a company of this size if such contracts are available at costs which are reasonable in relation to the impending risks.

COMPLIANCE Any amendments to regulatory requirements, such as the prohibition of specific processes or materials, might lead to a rise in production costs. AT&S might be subject to payment of substantial penalties should any breach of customer confidentiality agreements or statutory provisions occur. AT&S has implemented organisational measures aimed at preventing or minimising the occurrence of compliance risks. The extension of such measures is ongoing. As a rule, AT&S follows a zero-tolerance policy and expects 100% compliance on the part of its employees with all applicable laws and regulations. The Governance, Risk & Compliance Committee ("GRC Committee") pursues the objective of identifying and mitigating potentially relevant compliance and governance risks.

FRAUD, DATA SECURITY AND CYBERCRIME To continue to successfully prevent attempted fraud, internal controls were further intensified in the past financial years and initiatives to sensitise employees with regard to such fraud schemes were increased. Moreover, AT&S continues to expand its data and IT security measures on a regular basis. In the financial year 2017/18, a project regarding the "EU General Data Protection Regulation" was launched. The objective of this project is the analysis of the company's internal processes regarding the use of sensitive data and any adjustments to these processes in order to ensure conformity with the General Data Protection Regulation.

QUALITY AND DELIVERY PERFORMANCE As in the past, it will be the high quality of products, adherence to delivery deadlines and service quality which will offer the Group a chance to differentiate itself from the competition and exploit growth opportunities in the future. At the same time, AT&S has to make substantial contractual commitments, especially to key customers, with respect to capacity reserves and volume guarantees, adherence to delivery deadlines and quality performance. Any technical defects, quality deficiencies, difficulties in delivering products or failure to provide volume guarantees granted may expose AT&S to warranty claims, claims for damages and contractual penalties. In the Mobile Device business, quality

Operations

deficiencies may even lead to delivery stops for certain part numbers. Even if such quality deficiencies were not caused in the production process of AT&S but within the supply chain, such delivery stops may lead to significant drops in revenue. Substantial quality deficiencies could also result in product recalls and the loss of customers. AT&S has established a quality management and planning system designed to rule out or minimise deficiencies in product quality and planning mistakes and their negative consequences as far as possible. Furthermore, the Group is insured against major risks by virtue of an (extended) product liability insurance policy taking into account exclusions of coverage and customary coverage limits.

INTELLECTUAL PROPERTY AT&S endeavours to exploit any opportunities for obtaining intellectual property as well as gaining access to promising patents through the development of its own projects, cooperation schemes with partners and investments. Risks arise if AT&S fails to protect its intellectual property, thus enabling the competition to utilise these technologies. Legal disputes about intellectual property can prevent AT&S from using or selling disputed technologies. Furthermore, legal disputes with regard to the unauthorised use of external intellectual property can have considerable negative financial consequences.

TECHNOLOGY AND PROJECT DEVELOPMENT The establishment and expansion of capacity for IC substrates and the mSAP technologies in Chongging leads to specific risks for the Chongging site due to the significant investment volume. Complications in the further technological development and project implementation could result in major burdens on business development and the existing financial and administrative resources. In the coming financial year, the focus will be on continuous performance improvement in substrate production and in the evaluation and, as the case may be, the beginning of the further expansion of the two plants at the Chongqing site.

COST CONTROL Continuous cost reduction and efficiency increases in all business segments are crucial to the Group's profitability. If cost reduction measures and performance increases cannot be implemented as planned (or if the costs cannot be passed on to customers), this may have a negative impact on the competitiveness of the Group.

Organisation

EMPLOYEES The collective industry experience and management expertise of the employees of the AT&S Group form the foundation for taking advantage of future opportunities. The business of the Group might suffer if employees in leading positions were to terminate their employment relations with AT&S or if AT&S were unable to continue to recruit highly qualified personnel in all areas of value creation and retain them long-term. AT&S continuously develops strategies for retaining key employees, recruiting valuable personnel and further expanding the skills of its staff.

Finance

EXCHANGE RATE RISKS Exchange rate fluctuations in EUR, RMB and USD – and to a lesser extent in JPY, KRW and INR - can have considerable positive or negative effects on the results of the Group. To minimise these effects, the Group employs a hedging strategy by generating opposing cash flows in the respective currencies. The high investments in China of the past years result in significant currency risks related to the RMB, which could increase or decrease the Group's equity. Hedging against this risk would involve high costs and is not carried out.

FINANCING AND LIQUIDITY To secure the financial needs for the expansion strategy, the Group uses long-term financial and liquidity planning. However, negative business developments, significant deviations from assumptions in business cases, exchange rate fluctuations or valuation adjustments may cause failure to achieve the targeted equity ratio and the net debt/EBITDA ratio, and subsequently lead to additional financing requirements under more difficult terms and higher costs, or the loss of existing financing facilities. Interest rates are hedged centrally for the Group as a whole by Group Treasury, in part through the use of appropriate financial instruments.

For more information on financial, liquidity, credit and foreign exchange risks, please refer to Note 19 "Additional disclosures on financial instruments" in the notes to the consolidated financial statements.

TAX RISK The Company is active on a global basis and thus subject to different tax systems. Unless the requirements for the formation of a provision or liability are met, both national and international tax risks are incorporated within financial risks and monitored accordingly. At present, the material tax risks are in relation to the company in India. In order to minimise future tax risks, the Group continuously monitors compliance with national tax laws and international guidelines such as the BEPS (Base Erosion and Profit Shifting) guideline of the OECD. Although AT&S strives to comply with all tax laws and regulations, there is a risk of different interpretations in different countries, which may lead to double taxation and additional tax burdens.

### 7. Internal Control and Risk Management system with regard to accounting

The accounting-related Internal Control and Risk Management system is an integral part of the Group-wide risk management system. According to the framework concept of COSO (The Committee of Sponsoring Organization of the Treadway Commission), under the concept of company-wide risk management, the actual risk management as well as the Internal Control System (ICS) are subsumed. The main criteria of the Risk Management, the Internal Control System and Internal Audit of AT&S are specified in a Group-wide risk management and audit manual.

The documentation of the internal controls (business processes, risks, control measures and those responsible) is made principally in the form of control matrices, which are archived in a central management database. The accounting-related Internal Control System includes principles, procedures and measures to ensure the compliance of accounting in terms of the control targets described for financial reporting.

The accounting procedures are documented in separate process instructions. These processes are standardised across the Group and are presented in a standardised documentation format. Additional requirements for accounting procedures result from specific local regulations. The basic principles of accounting and reporting are documented in the process descriptions and also in detailed process instructions, which are also filed in the central management manual. In addition, guidelines on measurement procedures and organisational requirements in connection with the processes of accounting and preparing the financial statements are compiled and updated on a regular basis. Schedules are set in accordance with Group requirements.

The internal financial reporting is done on a monthly basis as part of the Group reporting, with the financial information being reviewed and analysed by the Group Accounting and Group Controlling department (part of Group Finance & Controlling). The monthly budget/actual variance with corresponding comments on the results of the segments, of the plants as well as of the Company, is reported internally to the executives and to the members of the Supervisory Board.

The annual preparation of the budget is carried out by the Group Controlling department (as part of Group Finance & Controlling). Quarterly forecasts are drawn up during the year for the remaining financial year based on the quarterly results and current planning information. The forecasts, with comments on the budget comparison and presentations on the impact of opportunities and risks up to the end of the financial year, are reported to the Supervisory Board. In addition to regular reporting, multiple-year planning, projectrelated financial information or calculations on investment projects are prepared and submitted to the Supervisory Board.

## **Shareholding structure and disclosures** on capital (disclosures according to § 243a Austrian Commercial Code)

CAPITAL SHARE STRUCTURE AND DISCLOSURE OF SHAREHOLDER RIGHTS As of the reporting date at 31 March 2018, the Company's ordinary shares amount to € 42,735,000 and are made up of 38,850,000 no-par value shares with a notional value of € 1.1 per share. The voting right at the Annual General Meeting is exercised according to no-par value shares, with each no-par value share equalling one voting right. All shares are bearer shares.

Significant direct and indirect shareholdings in the group parent AT & S Austria Technologie & Systemtechnik Aktiengesellschaft (AT & S AG), which at the reporting date amount to at least 10%, are presented below:

	Shares	% capital	% voting rights
Dörflinger-Privatstiftung:			
Karl-Waldbrunner-Platz 1, A-1210 Vienna	6,902,380	17.77%	17.77%
Androsch Privatstiftung:			
Schottengasse 10, A-1010 Vienna	6,339,896	16.32%	16.32%

At the reporting date 31 March 2018, about 65.91% of the shares were in free float. With the exception of the shareholdings stated above, no other shareholder existed holding more than 10% of the voting rights in AT & S AG. No shares with special control rights exist. The exercise of the voting right by employees who hold shares in the Company is not subject to any limitations.

No special provisions exist on the appointment and dismissal of members of the Management Board and the Supervisory Board.

No compensation agreements are in place between AT & S AG and its Management Board and Supervisory Board members or employees that would become effective in the case of a public takeover bid.

The contracts of all Management Board members include a "Change of Control" clause: Such a change of control exists in the event that a shareholder of the company has obtained control of the company in accordance with Section 22 of the Austrian Takeover Act (ÜbG) by holding at least 30% of the voting rights (including the voting rights of third parties attributable to the shareholder pursuant to the Austrian Takeover Act), or the company has been merged with a non-Group legal entity, unless the value of the other legal entity amounts to less than 50% of the value of the company according to the agreed exchange ratio. In this case, the Management Board member is entitled to resign for good cause and terminate the Management Board contract at the end of each calendar month within a period of six months after the change of control takes legal effect, subject to a notice period of three months ("special termination right"). If the special termination right is exercised or the Management Board contract is terminated by mutual agreement within six months of the change of control, the Management Board member is entitled to the payment of his/her remuneration entitlements for the remaining term of this contract, however, for a maximum of three annual gross salaries. Other remuneration components shall not be included in the calculation of the amount of the severance payment and shall be excluded from it.

By resolution passed at the 20th Annual General Meeting on 3 July 2014, the Management Board was authorised until 2 July 2019 to increase the Company's ordinary shares, subject to approval by the Supervisory Board, by up to €21,367,500.00 by way of issuing up to 19,425,000 new no-par value bearer shares against contribution in cash or in kind, in one or several tranches, also by way of indirect rights offerings after having been taken over by one or more credit institutions in accordance with § 153 (6) Austrian Stock Corporation Act (AktG). In doing so, the Management Board was authorised to determine, subject to approval by the Supervisory Board, the detailed conditions for such issuance (in particular the issue amount, what the contribution in kind entails, the content of the share rights, the exclusion of subscription rights, etc.) (approved capital). The Supervisory Board was authorised to adopt amendments to the articles of association resulting from the issuance of shares from the approved capital. The Annual General Meeting also passed the resolution to amend § 4 of the articles of association (ordinary shares) in accordance with this resolution.

Furthermore, by resolution of the 20th Annual General Meeting on 3 July 2014, the authorisation to issue convertible bonds as resolved in the Annual General Meeting on 7 July 2010 was revoked and, simultaneously, the Management Board was authorised until 2 July 2019, subject to approval by the Supervisory Board, to issue one or several convertible bearer bonds in a total nominal amount of up to € 150,000,000.00 and to grant to bearers of convertible bonds subscription rights and/or conversion rights for up to 19,425,000 new no-par value bearer shares of the Company in accordance with the convertible bond conditions to be defined by the Management Board. In doing so, the Company's ordinary shares were conditionally increased by up to €21,367,500.00 by way of the issuance of up to 19,425,000 new no-par value bearer shares in accordance with § 159 (2) No. 1 AktG. This conditional capital increase is only carried out insofar as the bearers of convertible bonds issued based on the authorisation resolution passed at the Annual General Meeting on 3 July 2014 claim the right to conversion and/or subscription granted to them with regard to the Company's shares. Furthermore, the Management Board was authorised to determine, subject to approval by the Supervisory Board, the further details of carrying out the conditional capital increase (particularly the issue amount and the content of the share rights).

With regard to increasing the approved capital and/or the conditional capital increase, the following definition of amount in accordance with the resolutions passed at the 20th Annual General Meeting on 3 July 2014 is to be observed: The sum of (i) the number of shares currently issued or potentially to be issued from conditional capital in accordance with the convertible bond conditions and (ii) the number of shares issued from approved capital shall not exceed the total amount of 19,425,000 (definition of amount of authorisations).

TREASURY SHARES By a resolution passed at the 23rd Annual General Meeting on 6 July 2017, the Management Board was again authorised to acquire treasury shares to the maximum extent of up to 10% of the ordinary shares of the Company within 30 months as from the resolution date. Furthermore, the Management Board was authorised, for a period of five years as of the date the resolution was passed, i.e. up to and including 5 July 2022, upon approval by the Supervisory Board and without any further resolution by the Annual General Meeting, to sell treasury shares also in a different way than via the stock exchange or by public offering, most notably to serve employee stock options, convertible bonds or to use such shares as a consideration for the acquisition of entities or other assets and for any other legal purpose.

As of 31 March 2018, the Group does not hold any treasury shares.

There are no off-balance sheet transactions between AT & S AG and its subsidiaries.

AT & S AG neither has granted any loans nor has it assumed any liabilities in favour of board members.

For further information, reference is made to the notes to the consolidated financial statements (Note 21 "Share capital" as well as Note 15 "Financial liabilities").

The Company's Corporate Governance Report pursuant to § 243b Austrian Commercial Code is available at http://www.ats.net/company/corporate-governance/reports/.

### 9. Non-financial Statement

In accordance with § 243b (6) UGB (Austrian Commercial Code), the company is exempt from the obligation to prepare a Non-financial Statement in the Management Report since a separate Non-financial Report has been drawn up. This Non-financial Report is included in the Annual Report 2017/18 as a separate chapter.

### 10.Outlook

OUTLOOK FOR THE BUSINESS YEAR 2018/19 Miniaturisation and modularisation will remain the main trends in the electronics industry in the financial year 2018/19. Connectivity to exchange the maximum possible data volumes ("Internet of Things", "machine-to-machine communication") and artificial intelligence (autonomous driving, automation, robotics) requiring especially high data processing and computing capability are leading to an ever-stronger convergence of the technological requirements and developments in the individual market segments. These application trends follow the megatrend to enable not only higher and higher computing power and connectivity with higher data rates but increasingly also the interaction of devices with the environment ("sensing", "actuating"). These applications can only be realised with advanced interconnect solutions as an increasingly essential part of the system as a whole. For high-end printed circuit board and substrate manufacturers such as AT&S, miniaturisation and modularisation are also opening up new growth opportunities through proactive development partnerships with customers.

The investments planned for the current period focus on technology expansion and building capacity for high-frequency printed circuit boards in the area of autonomous driving at the existing sites in Nanjangud, India (near Bangalore) and Fehring, Austria (Southeast Styria). Investments in the range of roughly € 70 to 100 million are planned for maintenance investments and minor technology upgrades for current business activities. Depending on the market development, investments in capacity and technology expansions could increase by another € 100 million.

For the financial year 2018/19, AT&S expects revenue growth of up to 6% based on a first quarter characterised by strong seasonality, a stable market and macroeconomic environment, and unchanged exchange rates in comparison with 31 March 2018. On the basis of a continued stable, optimal product mix, an EBITDA margin in the range of 20 to 23% is expected.

Leoben-Hinterberg, 7 May 2018

The Management Board

Andreas Gerstenmayer m.p.

Monika Stoisser-Göhring m.p.

Heinz Moitzi m.p.



"I love the calm of the morning. Being an early riser, I like to use the first half hour of the day for myself. That's how I recharge my batteries for the day."

Sandra Lamm

# **Consolidated Financial Statements** as of 31 March 2018

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## **Consolidated Statement** of Profit or Loss

€ in thousands	Note	2017/18	2016/17
Revenue	1	991,843	814,906
Cost of sales	2	(829,539)	(760,172)
Gross profit	-	162,304	54,734
Distribution costs	2	(32,606)	(29,392)
General and administrative costs	2	(39,480)	(28,283)
Other operating income	4	8,006	15,994
Other operating costs	4	(7,938)	(6,404)
Other operating result		68	9,590
Operating result		90,286	6,649
Finance income		3,348	2,646
Finance costs	5	(18,123)	(20,145)
Finance costs - net		(14,775)	(17,499)
Profit/(loss) before tax		75,511	(10,850)
Income taxes	6	(18,992)	(12,047)
Profit/(loss) for the year		56,519	(22,897)
Attributable to owners of hybrid capital		2,892	_
Attributable to owners of the parent company		53,627	(22,897)
Earnings per share attributable to equity holders of the parent company (in € per share):			
- basic		1.38	(0.59)
- diluted		1.38	(0.59)

# **Consolidated Statement** of Comprehensive Income

€ in thousands	2017/18	2016/17
Profit for the year	56,519	(22,897)
Items to be reclassified:		
Currency translation differences	(53,523)	2,906
Gains/(losses) from the fair value measurement of available-for-sale financial assets, net of tax	15	(1)
Gains from the fair value measurement of hedging instruments for cash flow hedges, net of tax	68	_
Items not to be reclassified:		
Remeasurement of post-employment obligations, net of tax	(784)	5,136
Other comprehensive income for the year	(54,224)	8,041
Total comprehensive income for the year	2,295	(14,856)
Attributable to owners of hybrid capital	2,892	-
Attributable to owners of the parent company	(597)	(14,856)

# **Consolidated Statement** of Financial Position

€ in thousands	Note	31 Mar 2018	31 Mar 2017
ASSETS			
Property, plant and equipment		766,378	833,095
Intangible assets		75,856	91,655
Financial assets	12	284	173
Deferred tax assets	6	45,530	38,659
Other non-current assets	9	56,219	65,781
Non-current assets		944,267	1,029,363
Inventories	10	136,097	108,844
Trade and other receivables		118,650	85,796
Financial assets	12		8,660
Current income tax receivables		1,061	546
Cash and cash equivalents	13	270,729	203,485
Current assets		586,172	407,331
Total assets	<del></del> -	1,530,439	1,436,694
EQUITY			
Share capital	21	141,846	141,846
Other reserves	22	27,505	81,729
Hybrid capital	23	172,887	_
Retained earnings		369,153	316,519
Equity attributable to owners of the parent company		711,391	540,094
Total equity		711,391	540,094
LIABILITIES			
Financial liabilities	15	458,359	519,830
Provisions for employee benefits		37,322	34,282
Other provisions		_	47
Deferred tax liabilities	6	5,069	4,700
Other liabilities		14,526	10,990
Non-current liabilities	<del></del> -	515,276	569,849
Trade and other payables	14	199,880	230,845
Financial liabilities	15	81,525	73,037
Current income tax payables		16,425	15,572
Other provisions		5,942	7,297
Current liabilities		303,772	326,751
Total liabilities	<del></del>	819,048	896,600
		013,040	030,000

## **Consolidated Statement** of Cash Flows

Dependation, appreciation, amortisation and impairment of property, plant and equipment and intangible assets         135,692         124,284           Gains/Josses from the sale of fixed assets         363         17           Changes in non-current provisions         3,569         (9,167)           Non-cash expense/(income), net         2,081         (2,927)           Interest paid         (14,988)         (17,511)           Interest received         1,113         1,549           Income taxes paid         (26,015)         (12,370)           Cash flow from operating activities before changes in working capital         192,101         90,524           Inventories         (35,037)         (18,311)         Trade and other receivables         (35,037)         (18,311)           Trade and other payables         20,913         36,527         Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416         134,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (141,933)         (240,925)         26           Proceeds from the sale of financial assets         (18,506)         (89,508)         26         26         166,816         169,029         26           Capital expenditure for fi	€ in thousands	2017/18	2016/17
Gains/losses from the sale of fixed assets         363         17           Changes in non-current provisions         3,569         (9,167)           Non-cash expense/(income), net         2,081         (2,927)           Interest paid         (14,988)         (17,511)           Interest received         1,113         1,549           Income taxes paid         (26,015)         (12,370)           Cash flow from operating activities before changes in working capital         192,101         90,524           Inventories         (34,044)         25,526           Trade and other receivables         (34,044)         25,526           Trade and other payables         20,913         36,527           Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (11,933)         (240,925)           Proceeds from the sale of financial assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         (18,106)         (89,508)           Proceeds from borrowings         (18,108)         (161,148)           Proceeds from borrowings         (15,1683)         (160,221)           Proceeds	Operating result	90,286	6,649
Changes in non-current provisions         3,569         (9,167)           Non-cash expense/(income), net         2,081         (2,927)           Interest paid         (14,988)         (17,511)           Interest paid         1,113         1,549           Income taxes paid         (26,015)         (12,370)           Cash flow from operating activities before changes in working capital         192,101         90,524           Inventories         (35,037)         (18,311)         1746           Irade and other receivables         (34,044)         25,526           Trade and other payables         20,913         36,527           Other provisions         (742)         2,150           Cash flow from operating activities         133,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (14,933)         (240,925)           Proceeds from the sale of property, plant and equipment and intangible assets         (18,106)         (89,508)           Proceeds from the sale of financial assets         (18,106)         (89,508)           Proceeds from the sale of financial assets         (18,106)         (89,508)           Proceeds from borrowings         (151,693)         (161,148)           Proceeds from borrowings         (151,693)	Depreciation, appreciation, amortisation and impairment of property, plant and equipment and intangible assets	135,692	124,284
Non-cash expense/(income), net         2,081         (2,927)           Interest paid         (14,988)         (17,511)           Interest received         1,113         1,549           Income taxes paid         (26,015)         (12,370)           Cash flow from operating activities before changes in working capital         192,101         90,524           Inventories         (35,037)         (18,311)           Trade and other receivables         (34,044)         25,526           Trade and other payables         20,913         36,527           Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (141,933)         (240,925)           Proceeds from the sale of property, plant and equipment and intangible assets         (18,366)         (89,508)           Proceeds from the sale of financial assets         (18,366)         (89,508)           Proceeds from the sale of financial assets         (18,366)         (89,508)           Proceeds from bear understrained assets         (18,366)         (18,938)           Proceeds from borrowings         (15,693)         (160,221)           Proceeds from government grants         5,487	Gains/losses from the sale of fixed assets	363	17
Interest paid         (14,988)         (17,511)           Interest received         1,113         1,549           Income taxes paid         (26,015)         (12,370)           Cash flow from operating activities before changes in working capital         192,101         90,524           Inventories         (35,037)         (18,311)           Trade and other receivables         (34,044)         25,526           Trade and other payables         20,913         36,527           Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (141,933)         (240,925)           Proceeds from the sale of property, plant and equipment and intangible assets         234         256           Capital expenditure for financial assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         (18,156)         (89,508)           Proceeds from borrowings         (151,693)         (160,221)           Cash flow from investing activities         (193,389)         (161,148)           Proceeds from borrowings         (151,693)         (160,221)           Proceeds from issuing of hybrid capital         172,887	Changes in non-current provisions	3,569	(9,167)
Interest received   1,113   1,549   1,113	Non-cash expense/(income), net	2,081	(2,927)
Income taxes paid         (26,015)         (12,370)           Cash flow from operating activities before changes in working capital         192,101         90,524           Inventories         (35,037)         (18,311)           Trade and other receivables         (34,044)         25,526           Trade and other payables         20,913         36,527           Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (141,933)         (240,925)           Proceeds from the sale of financial assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         (18,506)         (89,508)           Proceeds from the sale of financial assets         (183,389)         (161,48)           Proceeds from bissuing activities         (193,389)         (161,48)           Proceeds from borrowings         112,751         222,865           Repayments of borrowings         112,751         222,865           Repayments of borrowings         15,693         (160,221)           Proceeds from government grants         5,487         6,214           Dividends paid         3,885         (13,986) <tr< td=""><td>Interest paid</td><td>(14,988)</td><td>(17,511)</td></tr<>	Interest paid	(14,988)	(17,511)
Cash flow from operating activities before changes in working capital         192,101         90,524           Inventories         (35,037)         (18,311)           Trade and other receivables         20,913         36,527           Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (141,933)         (240,925)           Proceeds from the sale of property, plant and equipment and intangible assets         234         256           Capital expenditure for financial assets         (118,506)         (89,508)           Proceeds from the sale of property, plant and equipment and intangible assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         (118,506)         (89,508)           Proceeds from the sale of property, plant and equipment and intangible assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         (118,506)         (89,508)           Proceeds from the sale of property, plant and equipment and intangible assets         (118,506)         (89,508)           Proceeds from browings         (151,607)         (160,221)           Proceeds from browings         (151,607)         (150,221)	Interest received	1,113	1,549
Inventories         (35,037)         (18,311)           Trade and other receivables         (34,044)         25,526           Trade and other payables         20,913         36,527           Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (141,933)         (240,925)           Proceeds from the sale of property, plant and equipment and intangible assets         234         256           Capital expenditure for financial assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         (193,389)         (161,48)           Proceeds from breathing activities         (193,389)         (161,48)           Proceeds from brorowings         112,751         222,865           Repayments of borrowings         (151,693)         (160,221)           Proceeds from issuing of hybrid capital         172,887         -           Proceeds from government grants         5,487         6,214           Dividends paid         3,885)         (13,986)           Cash flow from financing activities         35,487         5	Income taxes paid	(26,015)	(12,370)
Trade and other receivables         (34,044)         25,526           Trade and other payables         20,913         36,527           Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (141,933)         (240,925)           Proceeds from the sale of property, plant and equipment and intangible assets         234         256           Capital expenditure for financial assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         (66,816)         169,029           Cash flow from investing activities         (193,389)         (161,148)           Proceeds from borrowings         112,751         222,865           Repayments of borrowings         (151,693)         (160,221)           Proceeds from government grants         5,487         6,214           Dividends paid         (3,885)         (13,986)           Cash flow from financing activities         135,547         54,872           Change in cash and cash equivalents         85,349         30,140           Cash and cash equivalents at beginning of the year         203,485         171,866           Exchange gains/(losses) on cash and cash equivalent	Cash flow from operating activities before changes in working capital	192,101	90,524
Trade and other payables         20,913         36,527           Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (141,933)         (240,925)           Proceeds from the sale of property, plant and equipment and intangible assets         234         256           Capital expenditure for financial assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         66,816         169,029           Cash flow from investing activities         (193,389)         (161,148)           Proceeds from borrowings         112,751         222,865           Repayments of borrowings         (151,693)         (160,221)           Proceeds from government grants         5,487         6,214           Drividends paid         (3,885)         (13,986)           Cash flow from financing activities         135,547         54,872           Change in cash and cash equivalents         85,349         30,140           Cash and cash equivalents at beginning of the year         203,485         171,866           Exchange gains/(losses) on cash and cash equivalents         (18,105)         1,479	Inventories	(35,037)	(18,311)
Other provisions         (742)         2,150           Cash flow from operating activities         143,191         136,416           Capital expenditure for property, plant and equipment and intangible assets         (141,933)         (240,925)           Proceeds from the sale of property, plant and equipment and intangible assets         234         256           Capital expenditure for financial assets         (118,506)         (89,508)           Proceeds from the sale of financial assets         (6,816)         169,029           Cash flow from investing activities         (193,389)         (161,148)           Proceeds from borrowings         112,751         222,865           Repayments of borrowings         (151,693)         (160,221)           Proceeds from government grants         5,487         6,214           Dividends paid         (3,885)         (13,986)           Cash flow from financing activities         35,492         30,140           Change in cash and cash equivalents         85,349         30,140           Cash and cash equivalents at beginning of the year         203,485         171,866           Exchange gains/(losses) on cash and cash equivalents         (18,105)         1,479	Trade and other receivables	(34,044)	25,526
Cash flow from operating activities       143,191       136,416         Capital expenditure for property, plant and equipment and intangible assets       (141,933)       (240,925)         Proceeds from the sale of property, plant and equipment and intangible assets       234       256         Capital expenditure for financial assets       (118,506)       (89,508)         Proceeds from the sale of financial assets       66,816       169,029         Cash flow from investing activities       (193,389)       (161,148)         Proceeds from borrowings       112,751       222,865         Repayments of borrowings       (151,693)       (160,221)         Proceeds from issuing of hybrid capital       172,887       -         Proceeds from government grants       5,487       6,214         Dividends paid       (3,885)       (13,986)         Cash flow from financing activities       135,547       54,872         Change in cash and cash equivalents       85,349       30,140         Cash and cash equivalents at beginning of the year       203,485       171,866         Exchange gains/(losses) on cash and cash equivalents       (18,105)       1,479	Trade and other payables	20,913	36,527
Capital expenditure for property, plant and equipment and intangible assets  Proceeds from the sale of property, plant and equipment and intangible assets  Capital expenditure for financial assets  (118,506) (89,508)  Proceeds from the sale of financial assets  (118,506) (89,508)  Proceeds from the sale of financial assets  (193,389) (161,148)  Cash flow from investing activities  (193,389) (161,148)  Proceeds from borrowings  (151,693) (160,221)  Proceeds from issuing of hybrid capital  172,887 -  Proceeds from government grants  5,487 6,214  Dividends paid  (3,885) (13,986)  Cash flow from financing activities  135,547 54,872  Change in cash and cash equivalents  85,349 30,140  Cash and cash equivalents at beginning of the year  203,485 171,866  Exchange gains/(losses) on cash and cash equivalents  (18,105) 1,479	Other provisions	(742)	2,150
Proceeds from the sale of property, plant and equipment and intangible assets  Capital expenditure for financial assets  (118,506) (89,508) Proceeds from the sale of financial assets  (19,029)  Cash flow from investing activities  (193,389) (161,148)  Proceeds from borrowings  (193,389) (161,148)  Proceeds from borrowings  (151,693) (160,221)  Proceeds from issuing of hybrid capital  172,887 -  Proceeds from government grants  5,487 (6,214)  Dividends paid  (3,885) (13,986)  Cash flow from financing activities  (193,389) (13,986)  Cash flow from financing activities  (193,389) (161,148)	Cash flow from operating activities	143,191	136,416
Capital expenditure for financial assets       (118,506)       (89,508)         Proceeds from the sale of financial assets       66,816       169,029         Cash flow from investing activities       (193,389)       (161,148)         Proceeds from borrowings       112,751       222,865         Repayments of borrowings       (151,693)       (160,221)         Proceeds from issuing of hybrid capital       172,887       -         Proceeds from government grants       5,487       6,214         Dividends paid       (3,885)       (13,986)         Cash flow from financing activities       135,547       54,872         Change in cash and cash equivalents       85,349       30,140         Cash and cash equivalents at beginning of the year       203,485       171,866         Exchange gains/(losses) on cash and cash equivalents       (18,105)       1,479	Capital expenditure for property, plant and equipment and intangible assets		
Proceeds from the sale of financial assets       66,816       169,029         Cash flow from investing activities       (193,389)       (161,148)         Proceeds from borrowings       112,751       222,865         Repayments of borrowings       (151,693)       (160,221)         Proceeds from issuing of hybrid capital       172,887       -         Proceeds from government grants       5,487       6,214         Dividends paid       (3,885)       (13,986)         Cash flow from financing activities       135,547       54,872         Change in cash and cash equivalents       85,349       30,140         Cash and cash equivalents at beginning of the year       203,485       171,866         Exchange gains/(losses) on cash and cash equivalents       (18,105)       1,479			
Cash flow from investing activities         (193,389)         (161,148)           Proceeds from borrowings         112,751         222,865           Repayments of borrowings         (151,693)         (160,221)           Proceeds from issuing of hybrid capital         172,887         -           Proceeds from government grants         5,487         6,214           Dividends paid         (3,885)         (13,986)           Cash flow from financing activities         135,547         54,872           Change in cash and cash equivalents         85,349         30,140           Cash and cash equivalents at beginning of the year         203,485         171,866           Exchange gains/(losses) on cash and cash equivalents         (18,105)         1,479			
Repayments of borrowings       (151,693)       (160,221)         Proceeds from issuing of hybrid capital       172,887       -         Proceeds from government grants       5,487       6,214         Dividends paid       (3,885)       (13,986)         Cash flow from financing activities       135,547       54,872         Change in cash and cash equivalents       85,349       30,140         Cash and cash equivalents at beginning of the year       203,485       171,866         Exchange gains/(losses) on cash and cash equivalents       (18,105)       1,479	Cash flow from investing activities		-
Proceeds from issuing of hybrid capital 172,887 – Proceeds from government grants 5,487 6,214 Dividends paid (3,885) (13,986) Cash flow from financing activities 135,547 54,872  Change in cash and cash equivalents 85,349 30,140 Cash and cash equivalents at beginning of the year 203,485 171,866 Exchange gains/(losses) on cash and cash equivalents (18,105) 1,479	Proceeds from borrowings	112,751	222,865
Proceeds from government grants 5,487 6,214 Dividends paid (3,885) (13,986)  Cash flow from financing activities 135,547 54,872  Change in cash and cash equivalents 85,349 30,140  Cash and cash equivalents at beginning of the year 203,485 171,866  Exchange gains/(losses) on cash and cash equivalents (18,105) 1,479	Repayments of borrowings	(151,693)	(160,221)
Cash flow from financing activities  Change in cash and cash equivalents  Cash and cash equivalents at beginning of the year  Exchange gains/(losses) on cash and cash equivalents  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)  (13,986)	Proceeds from issuing of hybrid capital	172,887	
Cash flow from financing activities  Change in cash and cash equivalents  Cash and cash equivalents at beginning of the year  Exchange gains/(losses) on cash and cash equivalents  (18,105)  135,547  54,872  30,140  (18,105)  1,479	Proceeds from government grants	5,487	6,214
Change in cash and cash equivalents  Cash and cash equivalents at beginning of the year  Exchange gains/(losses) on cash and cash equivalents  (18,105)  1,479	Dividends paid	(3,885)	(13,986)
Cash and cash equivalents at beginning of the year 203,485 171,866 Exchange gains/(losses) on cash and cash equivalents (18,105) 1,479	Cash flow from financing activities	135,547	54,872
Exchange gains/(losses) on cash and cash equivalents (18,105) 1,479	Change in cash and cash equivalents	85,349	30,140
	Cash and cash equivalents at beginning of the year	203,485	171,866
Cash and cash equivalents at the end of the year 270,729 203,485	Exchange gains/(losses) on cash and cash equivalents	(18,105)	1,479
	Cash and cash equivalents at the end of the year	270,729	203,485

# **Consolidated Statement** of Changes in Equity

	Share	Other	Hybrid	Retained	Equity attributable to owners of the parent	Non- controlling	Total
€ in thousands	capital	reserves	capital	earnings	company	interests	equity
31 Mar 2016	141,846	73,688	_	353,402	568,936		568,936
Loss for the year				(22,897)	(22,897)		(22,897)
Other comprehensive income for the year		8,041			8,041		8,041
thereof currency translation differences	_	2,906			2,906		2,906
thereof remeasurement of post-employment obligations, net of tax		5,136			5,136		5,136
thereof change in available-for-sale financial assets, net of tax	_	(1)			(1)		(1)
Total comprehensive income for the year 2016/17	_	8,041		(22,897)	(14,856)		(14,856)
Dividends paid relating to 2015/16				(13,986)	(13,986)		(13,986)
31 Mar 2017	141,846	81,729		316,519	540,094		540,094
Profit for the year	_			56,519	56,519		56,519
Other comprehensive income for the year	_	(54,224)	_	_	(54,224)	_	(54,224)
thereof currency translation differences	_	(53,523)	_		(53,523)		(53,523)
thereof remeasurement of post-employment obligations, net of tax	_	(784)	_	_	(784)		(784)
thereof change in available-for-sale financial assets, net of tax	_	15	_		15		15
thereof change in hedging instruments for cash flow hedges, net of tax	_	68	_	_	68		68
Total comprehensive income for the year 2017/18	_	(54,224)	_	56,519	2,295		2,295
Dividends paid relating to 2016/17			_	(3,885)	(3,885)		(3,885)
Proceeds hybrid capital	_		172,887		172,887		172,887
31 Mar 2018	141,846	27,505	172,887	369,153	711,391		711,391

## **Notes to the Consolidated Financial Statements**

### I. General Information

A. GENERAL AT & S Austria Technologie & Systemtechnik Aktiengesellschaft (hereinafter referred to as "the Company", and with its subsidiaries referred to as "the Group") was incorporated in Austria. The Company is headquartered in Austria, Fabriksgasse 13, 8700 Leoben-Hinterberg.

The Group manufactures and distributes printed circuit boards and provides related services in the segments Mobile Devices & Substrates, Automotive, Industrial, Medical and Others. The products are manufactured in the European and Asian markets and are directly distributed to original equipment manufacturers (OEM) as well as to contract electronic manufacturers (CEM).

Since 20 May 2008, the Company has been listed in the Prime Market segment of the Vienna Stock Exchange, Austria, and, after a period of double listing on the previous exchange in Frankfurt am Main, Germany, has been traded exclusively on the Vienna Stock Exchange since 15 September 2008. Prior to changing the stock exchange, the Company had been listed on the Frankfurt Stock Exchange since 16 July 1999. Since 19 March 2018, the Company's shares were included in the Austrian ATX index. According to Section 245a of the Austrian Commercial Code (UGB), the consolidated financial statements were prepared in accordance with the International Financial Reporting Standards (IFRS and IAS) and interpretations (IFRIC and SIC) of the International Accounting Standards Board (IASB) as adopted by the European Union (EU).

B. ACCOUNTING AND MEASUREMENT POLICIES The consolidated financial statements have been prepared under the historical cost convention, except for securities and derivative financial instruments, which are measured at their fair values.

a. CONSOLIDATION PRINCIPLES The balance sheet date for all consolidated companies is 31 March 2018, with the following exceptions: Due to the legal situation in China, the financial year of AT&S (China) Company Limited and AT&S (Chongqing) Company Limited corresponds to the calendar year (balance sheet date: 31 December 2017), meaning that they were consolidated on the basis of the interim financial statements as of 31 March 2018.

The consolidated financial statements were approved for issue by the Management Board on 7 May 2018. The separate financial statements of the Company, which are included in the consolidation after reconciliation to the applicable accounting standards, will be presented for approval to the Supervisory Board on 4 June 2018. The separate financial statements of the Company can be modified by the Supervisory Board and, in case of presentation to the Annual General Meeting, by the Company's shareholders in a way that might also affect the presentation of the consolidated financial statements.

GROUP OF CONSOLIDATED ENTITIES The Company controls an entity when the Group is exposed to risks or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In addition to the Company itself, the consolidated financial statements comprise the following fully consolidated subsidiaries:

- AT&S Asia Pacific Limited, Hong Kong, China (hereinafter referred to as AT&S Asia Pacific), share 100%
- AT&S (China) Company Limited, China (hereinafter referred to as AT&S China), 100% subsidiary of AT&S Asia Pacific
- AT&S (Chongging) Company Limited, China (hereinafter referred to as AT&S Chongging), 100% subsidiary of AT&S Asia Pacific
- AT&S Japan K.K., Japan, 100% subsidiary of AT&S Asia Pacific
- AT&S (Taiwan) Co., Ltd., Taiwan (hereinafter referred to as AT&S Taiwan), 100% subsidiary of AT&S Asia Pacific
- AT&S India Private Limited, India (hereinafter referred to as AT&S India), share 100%
- AT&S Korea Co., Ltd., South Korea (hereinafter referred to as AT&S Korea), share 100%
- AT&S Americas LLC, USA (hereinafter referred to as AT&S Americas), share 100%
- AT&S Deutschland GmbH, Germany, share 100%

There were no changes in the consolidation group in financial year 2017/18.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the equity interests issued and the liabilities incurred and/or assumed at the acquisition date. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisitionrelated costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

For each business combination, the Group measures any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets and, accordingly, recognises the full or proportional goodwill. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in profit or

When the Group ceases to have control or significant influence over a company, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in profit or loss. The fair value is the fair value determined at initial recognition of an associate, joint venture or financial asset. In addition, any amounts recognised in other comprehensive income in respect of that entity are accounted for as if the parent company had directly disposed of the related assets or liabilities. This means that a profit or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss.

METHODS OF CONSOLIDATION All significant intercompany balances and transactions have been eliminated so that the consolidated financial statements present the accounting information of the Group as if it were one single company.

Capital consolidation is made in accordance with IFRS 3 "Business Combinations" and IFRS 10 "Consolidated Financial Statements". Intercompany accounts receivable and payable as well as expenses and income are eliminated. Unless immaterial, intercompany results in noncurrent assets and inventories are eliminated. Furthermore, uniform accounting and measurement methods are applied to all consolidated subsidiaries.

The Group considers transactions with non-controlling interests as transactions with equity holders of the Group. When non-controlling interests are acquired, the difference between the acquisition costs and the attributable share of net assets acquired in the subsidiary is deducted from equity. Gains or losses on the sale of non-controlling interests are also recognised in equity.

b. SEGMENT REPORTING The definition of operating segments and the presentation of segment results are based on the management approach and follow internal reports to the Management Board as the chief operating decision maker, i.e. the body that decides on the allocation of resources to the individual segments. An operating segment is a component of an entity that engages in business activities and whose operating results are reviewed regularly by the entity's chief operating decision-maker. Business activities involve earning revenues and incurring expenses, and these may also relate to business transactions with other operating segments of the entity. Separate financial information is available for the individual operating segments.

The AT&S Group structures the operating activities in three Segments:

- Mobile Devices & Substrates
- Automotive, Industrial, Medical
- Others

The business unit Mobile Devices & Substrates is responsible for the production of printed circuit boards for mobile end-user devices such as smartphones, tablets, notebooks and consumer products like digital cameras as well as substrates for desktop PCs and servers. The printed circuit boards for these applications are largely produced in our Shanghai (AT&S China) and Chongqing (AT&S Chongqing) plants.

The business unit Automotive, Industrial, Medical supplies customers in the fields of automotive supplies, industrial applications, medical technology, aerospace, security and other sectors. Production for this business segment mainly takes place at our plants in India, Korea and Austria.

The activities of the emerging business segment Advanced Packaging and parent group activities are included in the business unit Others. Advanced Packaging specialises in new, technologically highly-advanced applications. A variety of electronical components are integrated directly into printed circuit boards in order to enable further reductions in the size of end-user devices while also enhancing the functionality. This new technology is useful in a wide range of applications. This business segment is still under development and is therefore not yet shown separately, since neither the quantitive threshold reached nor the associated opportunities and risks are material to the Group as a whole.

c. FOREIGN CURRENCIES The Group's presentation currency is the euro (€). The functional currency of the foreign subsidiaries is the respective local currency.

FOREIGN SUBSIDIARIES With the exception of equity positions (historical exchange rate), the balance sheets of AT&S India, AT&S China, AT&S Asia Pacific, AT&S Japan K.K., AT&S Korea, AT&S Americas, AT&S Chongqing and AT&S Taiwan are translated at the exchange rates on the balance sheet date. The profit and loss statements are translated at the average exchange rates of the financial year. The effect of changes in the exchange rate with regard to the foreign subsidiaries' net assets is recognised directly in equity.

FOREIGN CURRENCY TRANSACTIONS In the financial statements of each of the Group's entities, foreign currency items are translated at the exchange rates prevailing on the day of the transaction. Monetary items are translated at the respective exchange rate ruling at the balance sheet date; non-monetary items which were recognised according to the historical cost principle are carried at the rate of their initial recognition. Translation adjustments from monetary items, with the exception of "available-for-sale financial assets", are recognised in profit or loss. Translation differences from "available-for-sale financial assets" are recognised directly in equity.

	Closing rate			Average rate				
	31 Mar 2018	31 Mar 2017	Change in %	01 Apr 2017 - 31 Mar 2018	01 Apr 2016 - 31 Mar 2017	Change in %		
Chinese yuan renminbi	7.7690	7.3693	5.4%	7.7430	7.3719	5.0%		
Hong Kong dollar	9.6712	8.2997	16.5%	9.1366	8.5153	7.3%		
Indian rupee	80.1981	69.3504	15.6%	75.4776	73.4662	2.7%		
Japanese yen	131.3000	119.4300	9.9%	129.5684	119.2785	8.6%		
South Korean won	1,310.1405	1,195.4117	9.6%	1,293.4904	1,254.5680	3.1%		
Taiwan dollar	35.9455	32.4490	10.8%	35.0181	34.8195	0.6%		
US dollar	1.2323	1.0681	15.4%	1.1699	1.0975	6.6%		

d. REVENUE RECOGNITION Revenue comprises the fair value of considerations received in the course of the Group's ordinary activities. Revenue is recognised net of VAT, discounts and price reductions, and after elimination of intercompany sales. Revenue is realised as follows:

REVENUE FROM PRODUCT SALES Revenue from product sales is recognised when significant risks and rewards associated with the goods sold are transferred to the buyer. This is usually the case when the ownership is transferred.

INTEREST AND DIVIDEND INCOME Interest income is recognised on a pro rata temporis basis, taking into account the effective interest rate of the asset. Dividend income from financial assets is recognised in profit or loss when the Group's right to receive payments is established.

e. INCOME TAXES The income tax burden is based on the profit for the year and includes deferred income taxes.

The Group provides for deferred income taxes using the balance-sheet oriented method. Under this method, the expected tax effect of differences arising between the carrying amounts in the consolidated financial statements and the taxable carrying amounts are taken into account by recognising deferred tax assets and tax liabilities. These differences will be reversed in the future. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted on the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. A future change in tax rates would also have an impact on the deferred tax assets capitalised at the current balance sheet date.

Deferred income taxes and liabilities arise from the measurement of specific assets and liabilities, as well as tax loss carryforwards and amortisation of goodwill.

Deferred taxes on not yet realised profits/losses of available-for-sale financial assets and on not yet realised profits/losses from hedging instruments for cash flow hedges that are recognised in equity are also directly recognised in equity.

In accordance with IFRS, deferred income tax assets on loss carryforwards have to be recognised to the extent that it is probable that they will be utilised against future taxable profits.

Deferred taxes are not recognised for temporary differences in connection with holdings in subsidiaries provided that the Group is able to control the timing of the reversal of the temporary differences and it is likely that the temporary differences will not be reversed in the foreseeable future.

f. PROPERTY, PLANT AND EQUIPMENT Items of property, plant and equipment are measured at cost. Expenditure directly attributable to the acquisition and subsequent expenditure is capitalised; repairs and maintenance costs, however, are expensed as incurred.

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the acquisition or production costs of this asset in accordance with IAS 23.

From the time of their availability for use, the assets are depreciated on a straight-line basis over their expected useful lives. Depreciation is charged on a pro rata temporis basis. Land is not subject to depreciation.

Scheduled depreciation is based on the following useful lives applicable throughout the Group:

Plants and buildings 10-50 years Machinery and technical equipment 4–15 years Tools, fixtures, furniture and office equipment 3-15 years

Depreciation periods and methods are reviewed annually at the end of the financial year.

In accordance with IAS 17 "Leases", leased property, plant and equipment for which the Group bears substantially all the risks and rewards of ownership, and which in economic terms constitute asset purchases with long-term financing, are capitalised at their fair value or the lower present value of the minimum lease payments. Scheduled depreciation is effected over the useful life of the asset. If at the beginning of the lease it is not sufficiently certain that the title will pass to the lessee, the leased asset is depreciated over the shorter of the two periods, the lease term or useful life. Financial obligations resulting from future lease payments are discounted and carried as a liability. Current lease payments are split into repayment and financing costs.

Leased assets under all other lease and rental agreements are classified as operating leases and attributed to the lessor. Lease payments are recognised as an expense.

Profits or losses resulting from the closure or retirement of non-current assets, which arise from the difference between the net realisable value and the carrying amounts, are recognised in profit or loss.

#### g. INTANGIBLE ASSETS

PATENTS, TRADEMARKS AND LICENSES Expenditure on acquired patents, trademarks and licenses is capitalised at cost, including incidental acquisition expenses, and amortised on a straight-line basis over useful life, generally between two and ten years. Amortisation terms and methods are reviewed annually at the end of the financial year.

RESEARCH AND DEVELOPMENT COSTS Research costs are expensed as incurred and charged to cost of sales.

Development costs are also expensed as incurred. An intangible asset arising from development is recognised if, and only if, an entity can demonstrate all of the following:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale.
- Its intention to complete the intangible asset and use or sell it.
- Its ability to use or sell the intangible asset.
- How the intangible asset will generate probable future economic benefits is verifiable.
- The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset.
- Its ability to reliably measure the expenditure attributable to the intangible asset during its development.

Capitalised development projects include all the directly attributable costs incurred as a result of development processes. Borrowing costs are capitalised if the development project is a qualifying asset in accordance with IAS 23. Development costs are amortised on a straight-line basis over a useful life from six to seven years, which is derived from the expected sales periods.

h. IMPAIRMENT LOSSES AND APPRECIATION OF PROPERTY, PLANT AND EQUIPMENT, INTANGIBLE ASSETS THE Group regularly reviews property, plant and equipment and intangible assets for possible impairment. If evidence for impairment exists, an impairment test is carried out without delay. Intangible assets in the development phase are tested annually for impairment. If the recoverable amount of the respective asset is below its carrying amount, an impairment loss amounting to the difference is recognised. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. The value in use corresponds to the estimated future cash flows expected from the continued use of the asset and its disposal at the end of its useful life. The discount rates applied correspond to the weighted cost of capital based on externally available capital market data that are typical in the industry and have been adapted to the specific risks.

If the reason for the impairment recognised in the past no longer exists, with the exception of goodwill, an appreciation up to amortised cost is made

- i. INVENTORIES Inventories are stated at the lower of cost or net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less variable costs necessary to make the sale. Cost is determined by the first-in, first-out (FIFO) method. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads. Interest on borrowed capital is not recognised.
- j. TRADE AND OTHER RECEIVABLES Receivables are reported at nominal values, less any allowances for doubtful accounts. Foreign currency receivables are translated at the average exchange rate prevailing at the balance sheet date. Risk management covers all recognisable credit and country-specific risks.
- k. FINANCIAL ASSETS Financial assets are recognised and derecognised using settlement date accounting. The fair values recognised in the statement of financial position generally correspond to market prices of financial assets. Except for financial assets at fair value through profit or loss, they are recognised initially including transaction costs.

Financial assets are divided into the categories explained below. The classification depends on the respective purpose of the financial asset and is reviewed annually.

FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS Financial instruments acquired primarily for the purpose of earning a profit from short-term fluctuations in prices or trader margins are classified as financial assets at fair value through profit or loss. At the time of their acquisition, they are stated at fair value, excluding transaction costs, and, in subsequent periods, at their respective fair values. Realised and unrealised gains and losses are recognised in profit or loss in "Finance costs - net". This relates primarily to securities held for trading. Derivative financial instruments also fall into this category, unless hedge accounting is applied (refer to I. "Derivative financial instruments").

SECURITIES HELD TO MATURITY Securities held to maturity are recognised at amortised cost using the effective interest rate method. Any impairment is recognised in profit or loss.

LOANS AND RECEIVABLES Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not listed in an active market. In the statement of financial position, the respective assets are recognised under the item "Trade and other receivables".

AVAILABLE-FOR-SALE FINANCIAL ASSETS Available-for-sale financial assets relate to securities available for sale. Available-for-sale securities are instruments which Management intends to sell as a reaction to expected liquidity requirements or expected changes in interest rates, exchange rates or share prices. Their classification as non-current or current assets depends on the length of time for which they are expected to be held.

At the time of acquisition, they are stated at cost, including transaction costs, in subsequent periods, at their respective fair values. Unrealised gains and losses, net of income tax, are recognised in other comprehensive income and not taken through profit or loss until they are sold or considered as impaired.

Interest income and dividends from available-for-sale securities are recognised in profit or loss under "Finance costs - net".

When an available-for-sale security is sold, the accumulated unrealised gain or loss previously recognised in equity is included in profit or loss for the reporting period in "Finance costs - net".

When an available-for-sale security is considered to be impaired, the accumulated unrealised loss previously recognised in equity is recognised in profit or loss in "Finance costs - net". An asset is impaired if there are indications that the recoverable value is below its carrying amount. In particular, this is the case if the decrease in fair value is of such extent that the acquisition cost is unlikely to be recovered in the foreseeable future. Recoverability is reviewed annually at every balance sheet date.

Furthermore, financial assets that have not been allocated to any of the other categories described are recognised under available-for-sale financial assets. If the fair value of non-listed equity instruments cannot be determined reliably, these financial assets are measured at cost. Impairment losses, if any, are recognised in profit or loss, and the respective impairment losses are not reversed.

I. DERIVATIVE FINANCIAL INSTRUMENTS Where possible, the Group uses derivative financial instruments to hedge against foreign currency fluctuations related to transactions in foreign currencies – in particular the US dollar. These instruments mainly include forward contracts, foreign currency options and foreign exchange swap contracts. They are entered into in order to protect the Group against exchange rate fluctuations by fixing future exchange rates for foreign currency assets and liabilities.

Furthermore, the Group manages its interest rate risk by using interest rate swaps.

The Group does not hold any financial instruments for speculative purposes.

The first-time recognition at the conclusion of the contract and the subsequent measurement of derivative financial instruments are made at their fair values. "Hedge accounting" in accordance with IAS 39 "Financial Instruments: Recognition and Measurement", according to which changes in fair values of hedging instruments are recognised in equity, is applied when there is an effective hedging relationship pursuant to IAS 39 for hedging instruments for cash flow hedges. The assessment of whether the derivative financial instruments used in the hedging relationship are highly effective in offsetting the changes in cash flows of the hedged item is documented at the inception of the hedging relationship and on an ongoing basis. When "hedge accounting" in equity is not applicable, unrealised gains and losses from derivative financial instruments are recognised in profit or loss in "Finance costs - net".

m. CASH AND CASH EQUIVALENTS Cash and cash equivalents comprise cash, time deposits, deposits held at call with banks and shortterm, highly liquid investments with an original maturity of up to three months (commercial papers and money market funds).

n. NON-CONTROLLING INTERESTS The Company does not have any non-controlling interests.

The profit for the year and other comprehensive income are attributed to the owners of the parent company and the non-controlling interests. The allocation to the non-controlling interests is made even if this results in a negative balance for the non-controlling interests.

o. PROVISIONS Provisions are recognised if the Group has a legal or de facto obligation to third parties, which is based on past events, where it is probable that this will result in an outflow of resources and the amount can be estimated reliably. The provisions are remeasured at each balance sheet date and their amounts adjusted accordingly.

Non-current provisions are reported at the discounted amount to be paid at each balance sheet date if the interest effect resulting from the discounting is material.

#### p. PROVISIONS FOR EMPLOYEE BENEFITS

PENSION OBLIGATIONS The Group operates various defined contribution and defined benefit pension schemes.

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a special purpose entity (fund). These contributions are charged to staff costs. No provision has to be set up, as there are no additional obligations beyond the fixed amounts.

For individual members of the Management Board and certain executive employees, the Group has defined benefit plans that are valued by qualified and independent actuaries at each balance sheet date. The Group's obligation is to meet the benefits committed to current and former members of the Management Board and executive employees as well as their dependents. The pension obligation calculated according to the projected unit credit method is reduced by the plan assets of the fund in the case of a funded pension scheme. The present value of the future pension benefit is determined on the basis of years of service, expected remuneration and pension adjustments.

To the extent that the plan assets of the fund do not cover the obligation, the net liability is accrued under pension provisions. If the net assets exceed the pension obligation, the exceeding amount is capitalised under "Overfunded pension benefits".

Staff costs recognised in the respective financial year are based on expected values and include the service costs. Net interest on net liabilities is recognised in "Finance costs - net". Remeasurements of the net liability are recognised in other comprehensive income and comprise gains and losses arising from the remeasurement of post-employment obligations.

PROVISIONS FOR SEVERANCE PAYMENTS Pursuant to Austrian labour regulations, severance payments have to be paid primarily on termination of employment by the employer or on the retirement of an employee. The liabilities are measured by qualified and independent actuaries at each balance sheet date.

For employees who joined Austrian companies up to and including 2002, the Company has direct obligations that account for the major part of the Group's severance payment obligations. In accordance with IAS 19, these liabilities are calculated using the projected unit credit method as described above and represent severance payment obligations not covered by plan assets. For employees who joined the Company as on or after of 1 January 2003, the severance payment obligation is met by regular contributions to a staff provision fund ("Mitarbeitervorsorgekasse"). These contributions are included in staff costs. The Company has no further payment obligations once the contributions have been paid.

For employees of the company in India, obligations for severance payments are covered by life insurance policies. Furthermore, severance payment obligations exist for employees in South Korea and China. These obligations are measured in accordance with IAS 19 using the projected unit credit method as described above and represent severance payment obligations not covered by plan assets.

OTHER EMPLOYEE BENEFITS Other employee benefits include provisions for anniversary bonuses and relate to employees in Austria and China.

Anniversary bonuses are special one-off payments stipulated in the Collective Agreement which are dependent on remuneration and duration of service. Eligibility is determined by a certain minimum length of employment. The respective liability is calculated in accordance with the projected unit credit method based on the same parameters used for severance payments.

Staff costs recognised in the respective financial year include entitlements acquired and the actuarial results. The interest component is recognised in "Finance costs - net". The liabilities are measured by qualified and independent actuaries at each balance sheet date.

q. STOCK OPTION PLANS The Group has issued stock option plans that are settled either in cash or in treasury shares, with the choice of settlement being with the entitled employees. These stock option plans are accounted for in accordance with IFRS 2 "Share-based Payment".

The share-based payments are structured in such a way that both settlement alternatives have the same fair value. The fair value of the employee services received in exchange for the granting of the options is recognised as an expense. Liabilities arising from stock option plans are recognised initially, and at each balance sheet date until settlement, at fair value using an option price model and are recognised in profit or loss. Reference is made to Note 14 "Trade and other payables". The programme expired during the financial year 2017/18.

r. STOCK APPRECIATION RIGHTS The Group introduced a long-term incentive programme based on stock appreciation rights (SAR). Stock appreciation rights relate to value increases in share prices based on the performance of the share price. These rights are accounted for in accordance with IFRS 2 "Share-based Payment".

The fair value of the employee services rendered as consideration for the granting of SAR is recognised as an expense. Upon initial recognition and at every balance sheet date until the liabilities are settled, SAR liabilities are measured at fair value through profit or loss, applying the option price model. Reference is made to Note 14 "Trade and other payables".

s. LIABILITIES Financial liabilities are initially measured at fair value less transaction cost and, in subsequent periods, at amortised cost using the effective interest rate method. Foreign currency liabilities are translated at the average exchange rate prevailing at the balance sheet date.

t. GOVERNMENT GRANTS Government grants are recognised at their fair value where there is a reasonable assurance that the grants will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate. Government grants relating to investments in property, plant and equipment are included in liabilities as deferred government grants; they are recognised in profit or loss on a straight-line basis over the expected useful life of the related assets. Government grants relating to costs and property, plant and equipment are recognised in profit or loss in the other operating result.

u, CONTINGENT LIABILITIES, CONTINGENT ASSETS AND OTHER FINANCIAL OBLIGATIONS Contingent liabilities are not recognised in the statement of financial position, but disclosed in Note 20 in the notes to the consolidated financial statements. They are not disclosed if an outflow of resources with economic benefit is unlikely.

A contingent asset is not recognised in the consolidated financial statements, but disclosed if the inflow of an economic benefit is likely.

v. FIRST-TIME APPLICATION OF ACCOUNTING STANDARDS The following new and/or amended standards and interpretations were applied for the first time in the financial year and pertain to the International Financial Reporting Standards (IFRS) as adopted by the EU.

- IAS 12: Recognition of deferred tax assets from unrealised losses
- IAS 7: Changes in IAS 7 "Statement of CashFlows": Disclosure initiative
- Annual Improvements to IFRSs 2014 2016: Disclosure of interests in other entities

Due to a lack off relevance, the initial application had no significant impact on the disclosures of the Group.

w. FUTURE AMENDMENTS TO ACCOUNTING STANDARDS The IASB and IFRIC issued additional standards and interpretations not yet effective in the financial year 2017/18.

These have already been in part adopted by the European Union. The following standards and interpretations had already been published by the time these consolidated financial statements were prepared and are not yet effective; they have not been adopted early in the preparation of these consolidated financial statements:

	Standard/Interpretation (Content of the regulation)	Effective date <sup>1)</sup>	EU <sup>2)</sup>	Expected impacts on the consolidated financial statements
IFRS 9	Financial instruments (New rules on the classification and measurement of financial instruments, the provisions on hedge accounting and on impairment)	01 Jan 2018	Yes	Separate description
IFRS 15	Revenue from Contracts with Customers	01 Jan 2018	Yes	Separate description
IFRS 16	Leases	01 Jan 2019	Yes	Under review, no major changes expected
IFRS 4	Adoption of IFRS 9 with IFRS 4	01 Jan 2018	Yes	None
	Annual Improvements to IFRSs 2014 - 2016	01 Jan 2018	Yes	None
IFRS 2	Classification and valuation of transactions with share-based remuneration	01 Jan 2018	No	No major changes are expected
IAS 40	Transfer of investment property	01 Jan 2018	No	None
IFRIC 22	Transactions in foreign currency	01 Jan 2018	No	None
IFRS 14	Regulatory Deferral Accounts	Postponed indefinitely	No	None
IAS 28	Long term shares in Associates	01 Jan 2019	No	No major changes are expected
IFRIC 23	Uncertainty concerning income tax treatment	01 Jan 2019		No major changes are expected
IAS 28 IFRS 10	Investments in Associates: Sales or contributions of assets between an investor and its associate/joint venture	Postponed indefinitely	No	None
IAS 19	Plan changes	01 Jan 2019		Under review
IFRS 9	Prepayment Features with Negative Compensation	01 Jan 2019	No	Under review
IFRS 17	Insurance contracts	01 Jan 2021	No	No changes expected

<sup>1)</sup> The Group intends to apply the new regulations for the first time in the fiscal year beginning subsequent to the effective date.

2) Status of adoption by the EU.

IFRS 15 REVENUE FROM CONTRACTS WITH CUSTOMERS IFRS 15 governs revenue recognition and thus supersedes IAS 11 "Construction Contracts", IAS 18 "Revenue", SIC 31 "Revenue – Barter Transactions Involving Advertising Services", IFRIC 13 "Customer Loyalty Programmes", IFRIC 15 "Agreements for the Construction of Real Estate" and IFRIC 18 "Transfers of Assets from Customers".

According to IFRS 15, revenue must be recognised when the customer has obtained control over the goods and services agreed and obtains the benefit from them. The new standard introduces a five-step model to determine revenue recognition.

AT&S intends to apply the new standard starting on 1 April 2018 using the modified retrospective method. As a result, the cumulative effect at the time of the initial application will be recognised in equity and the comparative figures will not be adjusted.

The management has analysed the effects of applying the new standard on the consolidated financial statements and identified the following area which will be affected:

Revenue from construction contracts is currently recognised when the significant risks and rewards related to the ownership of the products sold are transferred to the buyer. IFRS 15 includes new criteria for the recognition of revenue over a certain period. When products specifically tailored to the needs of the customer are produced and thus have no alternative use and the entity has an enforceable right to payment for performance completed to date including a margin, the customer obtains control over these products (IFRS 15.35 c). These criteria are met for part of the AT&S Group's customers so that revenue must be recognised over time in such cases. The progress of the performance is measured based on the costs incurred to date (cost to cost method). In cases where these criteria are not met, revenue is recognised at a point in time when control has passed to the customer.

The preliminary equity increasing effect before taxes amounts to € 11.474 thousand as at 1 April 2018. It results from customised construction contracts for which the customer has an obligation to accept and AT&S is entitled to compensation including a profit margin in case of nonacceptance by the customer.

IFRS 9 FINANCIAL INSTRUMENTS IFRS 9, "Financial Instruments" specifies the classification, recognition and measurement of financial assets and financial liabilities. This standard supersedes IAS 39, "Financial Instruments: Recognition and Measurement" with the exception of the option to maintain hedge accounting under IAS 39 (temporarily).

IFRS 9 introduces new principles for the classification and measurement of financial assets based on cash flow characteristics and the business model based on which they are managed. In addition, there is a new impairment model for financial assets based on expected losses, which replaces the model of IAS 39, which is based on incurred losses. The rules regarding hedge accounting have also been changed, facilitating hedge accounting. This requires an economic relationship between the hedged item and the hedging instrument.

IFRS 9 maintains the mixed measurement model with simplifications and creates three measurement categories for financial assets: at amortised cost, at fair value through other comprehensive income (FVOCI) and at fair value through profit or loss (FVTPL). The classification is based on the business model of the Group and the characteristics of the contractual cash flows.

Trade receivables are measured at amortised cost less impairment. The "hold to collect" business model may not be applied to receivables which are sold as part of factoring and meet the criteria for derecognition in accordance with IFRS 9. Since the Group sells receivables as part of factoring, the "hold to collect and sell" or "selling" business model must be used for the receivables concerned.

The Group expects the new standard to have the following effects as of 1 April 2018:

Financial assets comprise equity instruments currently classified as available for sale for which the option exists under IFRS 9 to classify them as FVOCI, however, without a recycling option. Debt instruments currently classified as "assets held to maturity" and measured at amortised cost are also fulfilling the criterias according IFRS 9 to recognise them at amortised cost.

No impact on the Group's financial liabilities is expected since no liabilities designated as FVTPL exist.

In accordance with IFRS 9, hedge accounting can generally be applied to more hedging instruments and hedged items. Based on the current assessment, hedge accounting can be also be used for the Group's previous hedging relationships after initial application of IFRS 9 so that no effects are expected to occur.

The new model for the recognition of impairments is based on expected losses and replaces the previous stipulations of IAS 39 (incurred losses). The Group uses the simplified model for trade receivables and for contract assets according to IFRS 15 and consequently calculates the impairment in the amount of the credit losses expect over the term. The credit loss is determined on the basis of an impairment table which is prepared based on a customer rating. The impact on equity is immaterial.

With the exception of the hedge accounting provisions, IFRS 9 must be applied retrospectively. In accordance with the provisions of IFRS 9 it is permitted not to adjust the figures of the comparative period. The retrospective effects arising from the application of IFRS 9 are recognised by adjusting the opening balance of the respective items in equity as at 1 April 2018.

C. CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS The Group uses estimates and assumptions to determine the reported amounts of assets, liabilities, revenue and expenses, as well as other financial liabilities, and contingent assets and liabilities. All estimates and assumptions are reviewed on a regular basis and are based on past experiences and additional factors, including expectations regarding future events that seem reasonable under the given circumstances. In the future, actual results may differ from these estimates. Management believes that the estimates are reasonable.

DEVELOPMENT COSTS Capitalised development costs largely relate to the development of a new technology for the production of substrates for silicon semiconductor chips taking place at the new site in Chongqing, China. This technology was available for use from March 2016 onwards and amortisation has begun. In financial year 2017/18, development costs for the new substrate generation in an amount of € 4.868 thousand have been capitalised. The start of the new production method started in the second half year of 2017/18. Therefore an Impairment-Test in the financial year 2017/18 is no more necessary. For the purposes of assessing impairment of capitalised development costs, Management made assumptions in the financial year 2016/17 on the amount of the estimated future cash flows arising from the project, the discount rate to be applied and the period of inflow of the expected future benefit.

CALCULATION OF THE PRESENT VALUES OF PROJECTED EMPLOYEE BENEFIT OBLIGATIONS The present value of non-current employee benefit obligations depends on various factors that are based on actuarial assumptions (refer to I.B.p. "Provisions for employee benefits").

These actuarial assumptions used to calculate the pension expenses and the expected defined benefit obligations were subjected to stress tests using the following parameters: An increase in the interest rate, in the expected remuneration and/or in future pensions for the Austrian entities by the percentage points stated in the table below would affect the present values of the projected pension and severance payment obligations as follows as at 31 March 2018:

	Increase in						
	Interest rate	renumeration	Increase in pensions				
€ in thousands	+0.50%	+0.25%	+0.25%				
Pension obligation	(958)	70	415				
Severance payments	(1,178)	592	_				

A decrease in the same parameters for the Austrian companies would have the following effects on the present value of pension and severance payment obligations as at 31 March 2018:

	Increase in						
	Interest rate	renumeration	Increase in pensions				
€ in thousands	-0.50%	-0.25%	-0.25%				
Pension obligation	1,072	(69)	(428)				
Severance payments	1,277	(572)	_				

Reference is made to Note 16 "Provisions for employee benefits".

MEASUREMENT OF DEFERRED INCOME TAX ASSETS AND CURRENT TAX LIABILITIES Deferred income tax assets and liabilities are determined using the tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. A future change in tax rates would also have an impact on the deferred tax capitalised at the balance sheet date.

Deferred income tax assets in the amount of €42,170 thousand were not recognised for income tax loss carryforwards in the Group of € 242,206 thousand. If the tax losses were subsequently expected to be realised, these deferred income tax assets would have to be recognised and a related tax income reported. Reference is made to Note 6 "Income taxes".

Moreover, a different interpretation of tax laws by fiscal authorities could also lead to a change in income tax liabilities.

OTHER ESTIMATES AND ASSUMPTIONS Further estimates, if necessary, relate to impairments of non-current assets and provisions, as well as the measurement of derivative financial instruments, allowances for doubtful accounts receivable and measurements of inventory. Reference is particularly made to Note 4 "Other operating result", Note 7 "Property, plant and equipment", Note 8 "Intangible assets" and Note 17 "Other provisions".

#### **Segment Reporting** II.

The segment information presented below is prepared in accordance with the management approach concept as depicted in the Group's internal reporting (refer to Section I.B.b. "Segment Reporting").

The reportable segments consist of the business units Mobile Devices & Substrates, Automotive, Industrial, Medical and Others. The Others segment includes the business unit Advanced Packaging, which is in the development phase. The Advanced Packaging segment neither reaches the quantitative threshold levels, nor are this business unit's opportunities and risks material to the Group as a whole. It is therefore not presented as a standalone segment in segment reporting. The Others segment further includes general holding activities as well as the Group's financing activities. The central operating result control reference is the operating result before depreciation and amortisation. The respective reconciliation to Group figures also includes the corresponding consolidation.

Transfers and transactions between the segments are executed at arm's length, as with independent third parties. Segment reporting is prepared in accordance with the principles set out in I.B. "Accounting and measurement policies".

	Mobile [	evices &	Auton	notive,			Elimin	ation/		
€ in thousands	Subst	rates	Industrial	, Medical	Oth	ers	Consol	idation	Gro	oup
	2017/18	2016/17	2017/18	2016/17	2017/18	2016/17	2017/18	2016/17	2017/18	2016/17
Segment revenue	738,875	572,960	364,909	351,485	8,077	15,164	(120,018)	(124,703)	991,843	814,906
Internal revenue	(90,875)	(86,422)	(25,610)	(27,373)	(3,533)	(10,908)	120,018	124,703	_	-
External revenue	648,000	486,538	339,299	324,112	4,544	4,256	_	-	991,843	814,906
Operating result before depreciation/amortisation	179,015	68,515	46,795	51,475	73	10,943	95	_	225,978	130,933
Depreciation/amortisation	173,013	00,515	40,733			10,545				
incl. appreciation	(117,440)	(107,557)	(16,640)	(15,292)	(1,612)	(1,435)	_	_	(135,692)	(124,284)
Operating result	61,575	(39,042)	30,155	36,183	(1,539)	9,508	95		90,286	6,649
Finance costs - net									(14,775)	(17,499)
Profit/(loss) before tax									75,511	(10,850)
Income taxes									(18,992)	(12,047)
Profit/(loss) for the year									56,519	(22,897)
Property, plant and equipment and intangible assets	736,115	822,490	102,922	98,933	3,197	3,327	_	_	842,234	924,750
Additions to property, plant and equipment and intangible assets	76,756	238,058	25,426	18,982	1,737	1,143			103,919	258,183
equipment and intangible assets	70,730	230,030	23,420	10,302	1,/3/	1,143			103,313	230,103

#### INFORMATION BY GEOGRAPHIC REGION

Revenue broken down by region, based on customer's headquarters:

Revenue	991,843	814,906
Americas	624,885	464,926
Other Asian countries	60,916	59,387
China	35,269	47,972
Other European countries	58,982	52,792
Germany	189,564	170,090
Austria	22,227	19,739
€ in thousands	2017/18	2016/17

64.6% of total revenue (previous year: 56.8%) is attributable to the five largest customers in terms of revenue.

Property, plant and equipment and intangible assets broken down by domicile:

€ in thousands	31 Mar 2018	31 Mar 2017
Austria	66,435	69,039
China	736,059	822,422
Others	39,740	33,289
Total	842,234	924,750

### **III. Notes to the Consolidated Statement** of Profit or Loss

#### 1. REVENUE

Revenue	991,843	814,906
Incidental revenue	191	208
Main revenue	991,652	814,698
€ in thousands	2017/18	2016/17

2. TYPES OF EXPENSES The expense types of cost of sales, distribution costs and general and administrative costs are as follows:

€ in thousands	2017/18	2016/17
Cost of materials	380,579	320,186
Staff costs	241,139	206,051
Depreciation/amortisation	135,685	124,489
Purchased services incl. leased personnel	28,592	27,675
Energy	47,906	46,579
Maintenance (incl. spare parts)	61,505	53,831
Transportation costs	14,921	15,563
Rental and leasing expenses	7,478	6,708
Change in inventories	(41,989)	(4,322)
Other	25,809	21,087
Total	901,625	817,847

In the financial years 2017/18 and 2016/17, the item "Other" mainly relates to travel expenses, insurance expenses, IT service costs, legal and consulting fees.

3. RESEARCH AND DEVELOPMENT COSTS In the financial year 2017/18, the Group incurred research and development costs in the amount of € 60,948 thousand (previous year: € 57,950 thousand). The stated amounts represent only costs which can be directly allocated and which are recognised in the profit and loss under cost of sales. In these consolidated financial statements, development costs of € 4,868 thousand (previous year: € 4,819 thousand) were capitalised. Reference is made to Note 8 "Intangible assets".

#### 4. OTHER OPERATING RESULT

€ in thousands	2017/18	2016/17
Income from the reversal of government grants	1,680	830
Government grants for expenses	5,789	3,468
Income from exchange differences	_	2,566
Income from reversal of accruals/provision		7,250
Miscellaneous other income	537	1,880
Other operating income	8,006	15,994
Expenses from exchange differences	(6,944)	
Start-up losses	(615)	(6,387)
Losses from the disposal of non-current assets	(362)	(17)
Other costs	(17)	_
Other operating costs	(7,938)	(6,404)
Other operating result	68	9,590

In the financial years 2017/18 and 2016/17, government grants for expenses mainly relate to export refunds as well as research and development awards. Start-up losses in the financial year 2017/18 resulted from the construction of a new production line in Nangangud, India and from the construction of the new location in Chongqing, China in financial year 2016/17. In the financial year 2016/17, the item "Income from reversal of accruals/provisions" relates to the release of the provision for building space no longer used and the release of the provision for a possible loss from sale of the real estate - reference is made to Note 17 "Other Provisions". In the financial year 2017/18, the item "Miscellaneous other income" mainly relates to grants for employees and services in kind for miscellaneous projects.

#### 5. FINANCE COSTS - NET

€ in thousands	2017/18	2016/17
Interest income from held-to-maturity investments, financial assets at fair value		
through profit or loss and available-for-sale financial assets	12	29
Other interest income	1,102	1,520
Gains from the measurement of derivative financial instruments at fair value, net	1,003	1,097
Foreign exchange gains, net	1,231	
Finance income	3,348	2,646
Interest expense on bank borrowings and bonds	(13,708)	(13,816)
Net interest expense on personnel-related liabilities	(821)	(545)
Realised losses from derivative financial instruments, net	(1,493)	(644)
Foreign exchange losses, net		(3,331)
Other financial expenses	(2,101)	(1,809)
Finance costs	(18,123)	(20,145)
Finance costs - net	(14,775)	(17,499)

In accordance with IAS 23, the item "Interest expense on bank borrowings and bonds" includes capitalised borrowing costs in the amount of € 90 thousand (previous year: € 2,150 thousand), net.

#### 6. INCOME TAXES Income taxes are broken down as follows:

Total tax expense	18,992	12,047
Deferred taxes	(7,906)	(8,139)
Current income taxes	26,898	20,186
€ in thousands	2017/18	2016/17

The difference between the Group's actual tax expense and the theoretical amount that would arise using the Austrian corporate income tax rate is as follows:

Total tax expense	18,992	12,047
Effect of taxes from prior periods	(1,091)	2
Effect of permanent differences	521	(6,268)
Effect of the change in tax rate	2,688	(2,283)
Effect of change in valuation allowance of deferred income tax assets	(682)	11,982
Non-creditable foreign withholding taxes	2,293	1,038
Effect of different tax rates in foreign countries	(3,615)	10,288
Expected tax expense at Austrian tax rate	18,878	(2,712)
€ in thousands	2017/18	2016/17

The effect of the change in tax rates mainly results from the again applicable reduced tax rate of 15% with regard to the subsidiary AT&S (China) compared to the regular tax rate of 25% that had previously been applicable.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred taxes and liabilities relate to taxes levied by the same taxation authority. The amounts after setting off deferred income tax assets against deferred liabilities are as follows:

€ in thousands	31 Ma	ar 2018	31 Mar 2017	
	Assets	Liabilities	Assets	Liabilities
Non-current assets	24,320	(4,701)	26,183	(4,788)
Provisions for employee benefits	4,673	_	4,070	-
Income tax loss carryforwards including taxable goodwill	63,713	_	51,800	_
Deferred income tax from long-term assets/liabilities	92,706	(4,701)	82,053	(4,788)
Inventories	5,691	_	4,522	_
Trade and other receivables	9	_	12	_
Trade and other payables	2,090	_	1,310	_
Others	3,603	(2,515)	2,437	(56)
Temporary differences arising from shares in subsidiaries	_	(5,069)	-	(4,700)
Deferred income tax from short-term assets/liabilities	11,393	(7,584)	8,281	(4,756)
Deferred income tax assets/liabilities	104,099	(12,285)	90,334	(9,544)
Unrecognised deferred taxes	(51,353)	_	(46,831)	_
Deferred income tax assets/liabilities, offsetting against the same taxation authority	(7,216)	7,216	(4,844)	4,844
Deferred income tax assets/liabilities, net	45,530	(5,069)	38,659	(4,700)

At 31 March 2018, the Group has income tax loss carryforwards and tax-deductible amortisation of goodwill amounting to a total of € 328,781 thousand (previous year: € 268,546 thousand). For loss carryforwards amounting to € 242,606 thousand (previous year: € 213,630 thousand) included in this figure, deferred income tax assets in the amount of € 42,170 thousand (previous year: € 38,071 thousand) were not recognised since it is unlikely that they will be realised in the foreseeable future. In addition, for temporary differences amounting to € 61,220 thousand (previous year: € 58,398 thousand) included in this figure, deferred income tax assets in the amount of € 9,183 thousand (previous year: € 8,760 thousand) were not recognised since it is likewise unlikely that they will be realised in the foreseeable future.

The tax loss carryforwards, which are unrecognised, carried forward as follows:

€ in thousands	2017/18	2016/17
Carried forward less than 5 years	176,889	118,025
Carried forward between 6 and 10 years	7,928	35,346
Carried forward for an indefinite period of time	57,789	60,259
Total unrecognised tax loss carryforwards	242,606	213,630

#### Deferred income taxes (net) changed as follows:

€ in thousands	2017/18	2016/17	
Carrying amount at the beginning of the financial year	33,959	24,982	
Currency translation differences	(1,629)	275	
Income recognised in profit or loss	7,906	8,139	
Income taxes recognised in equity	225	563	
Carrying amount at the end of the financial year	40,461	33,959	

Income taxes in connection with the components of other comprehensive income are as follows:

	2017/18			2016/17		
€ in thousands	Income/ (expense) before taxes	Tax income/ (expense)	Income/ (expense) after taxes	Income/ (expense) before taxes	Tax income/ (expense)	Income/ (expense) after taxes
Currency translation differences	(53,523)	_	(53,523)	2,906	_	2,906
Gains/(losses) from the fair value measurement of available-						
for-sale financial assets	19	(4)	15	_	_	_
Gains/(losses) on the measurement of hedging instruments	-		•			-
for cash flow hedges	91	(23)	68		(1)	(1)
Remeasurements of post-employment obligations	(1,036)	252	(784)	4,572	564	5,136
Other comprehensive income	(54,449)	225	(54,224)	7,478	563	8,041

### IV. Notes to the Consolidated Statement of Financial Position

#### 7. PROPERTY, PLANT AND EQUIPMENT

€ in thousands	Land, plants and buildings	Machinery and technical equipment	Tools, fixtures, furniture and office equipment	Prepayments and construction in progress	Total
Carrying amount 31 Mar 2016	81,315	455,297	8,864	143,685	689,161
Exchange differences	517	927	95	(303)	1,236
Additions	6,008	155,561	3,519	86,670	251,758
Disposals		(1,277)	(12)	(1,798)	(3,087)
Transfers	21,595	116,455	207	(138,257)	-
Reversals of impairment		378	_	_	378
Depreciation, current	(6,928)	(96,095)	(3,328)	_	(106,351)
Carrying amount 31 Mar 2017	102,507	631,246	9,345	89,997	833,095
Thereof					
Acquisition cost	151,372	1,374,696	30,759	89,997	1,646,824
Accumulated depreciation	(48,865)	(743,450)	(21,414)		(813,729)
Exchange differences	(5,652)	(31,825)	(431)	(5,330)	(43,238)
Additions	397	68,010	2,791	26,146	97,344
Disposals	(2)	(3,085)	(19)	(471)	(3,577)
Transfers	24	70,401	76	(70,501)	_
Depreciation, current	(7,266)	(106,774)	(3,206)		(117,246)
Carrying amount 31 Mar 2018	90,008	627,973	8,556	39,841	766,378
Thereof					
Acquisition cost	143,352	1,429,667	29,604	39,841	1,642,464
Accumulated depreciation	(53,344)	(801,694)	(21,048)		(876,086)

The value of the land included in "Land, plants and buildings" amounts to € 1,676 thousand (previous year: € 1,847 thousand).

Depreciation in the current financial year is recognised mainly in cost of sales, as well as in distribution costs, general and administrative costs, and in start-up losses recognised in other comprehensive income.

In the financial year 2017/18, borrowing costs on qualifying assets of €90 thousand were capitalised (previous year: €2,150 thousand). A financing rate of 3.6% was applied (previous year: 4.4%).

IMPAIRMENT In the financial year 2017/18 no impairment or reversal of impairment of tangible assets was reported. In the financial year 2016/17 reversal of impairment amounted to € 378 thousand as those machines could be partly used for a different purpose in the segment Mobile Devices & Substrates.

#### 8. INTANGIBLE ASSETS

	Industrial property and similar rights and				
	assets, and licenses in	Capitalised		Other intangible	
€ in thousands	such rights and assets	development costs	Goodwill	assets	Total
Carrying amount 31 Mar 2016	14,922	88,814	-	_	103,736
Exchange differences	10	(205)	-	-	(195)
Additions	1,375	4,819	-	231	6,425
Amortisation, current	(3,108)	(14,972)	-	(231)	(18,311)
Carrying amount 31 Mar 2017	13,199	78,456	-	-	91,655
Thereof		-			
Acquisition cost	31,212	94,681	7,743	-	133,636
Accumulated amortisation	(18,013)	(16,225)	(7,743)	_	(41,981)
Exchange differences	(54)	(3,773)	-	_	(3,827)
Additions	1,341	4,868	_	366	6,575
Disposals	(101)	-	-	_	(101)
Amortisation, current	(3,257)	(14,823)	_	(366)	(18,446)
Carrying amount 31 Mar 2018	11,128	64,728	-	_	75,856
Thereof					
Acquisition cost	32,135	94,947	7,065	_	134,147
Accumulated amortisation	(21,007)	(30,219)	(7,065)	_	(58,291)

Amortisation for the current financial year is charged to cost of sales, distribution costs, general and administrative costs and other operating

Development costs in an amount of € 4,868 thousand (previous year: € 4,819 thousand) were capitalised in financial year 2017/18 for a new generation of substrates. The start of serial production began in the second quarter of financial year 2017/18.

In the financial year 2017/18, no borrowing costs were capitalised with regards to capitalised development costs (previous year: € 0 thousand).

IMPAIRMENTS In the financial year 2017/18 and 2016/17, there was no impairment to recognise on intangible assets. The impairment test until the financial year 2016/2017 for the CGU substrate of the not yet finished development project for the next substrate generation was based on calculations of the value in use. Value in use was determined in the previous year in accordance with the DCF method, based on the following critical assumptions:

Long-term growth rate: 0% (Input tax) discount rate: 10.6%

Due to the project's long-term nature and in order to adequately take into account cash outflows from the substrate business expected in future periods, the calculation of the value in use was based on the expected cash flows for the next nine years. A consideration over a shorter period of time would lead to a disproportionately increased weighting of cash inflows.

#### 9. OTHER NON-CURRENT ASSETS

€ in thousands	31 Mar 2018	31 Mar 2017
Prepayments	5,475	5,919
Deposits made	6,676	6,164
Other non-current receivables	44,068	53,698
Carrying amount	56,219	65,781

Prepayments relate to long-term rent prepayments for the factory premises in China. Other non-current receivables comprise input tax reimbursements in China for the plant in Chongqing, which will be recovered gradually through VAT liabilities during the operating phase.

#### 10. INVENTORIES

€ in thousands	31 Mar 2018	31 Mar 2017
Raw materials and supplies	44,369	46,995
Work in progress	34,995	30,409
Finished goods	56,733	31,440
Carrying amount	136,097	108,844

The balance of inventory write-downs recognised as an expense amounts to €30,031 thousand as of 31 March 2018 (previous year: € 20,808 thousand). The material write-downs amounting to €5,527 thousand (previous year: €1,738 thousand) resulted from the measurement of inventories at net realisable value in the financial year 2017/18.

#### 11. TRADE AND OTHER RECEIVABLES The carrying amounts of trade and other receivables are as follows:

€ in thousands	31 Mar 2018	31 Mar 2017
Trade receivables	65,641	53,969
Impairments for trade receivables	(168)	(464)
VAT receivables	40,906	22,966
Other receivables from authorities	4,779	2,620
Prepayments	4,294	3,847
Energy tax refunds	1,427	732
Deposits	1,067	1,123
Other receivables	704	1,003
Total	118,650	85,796

As at 31 March 2018 and 31 March 2017, other receivables mainly include receivables resulting from prepaid expenses and accrued charges.

Trade receivables amounting to €10,000 thousand (previous year: €0 thousand) act as collateral in connection with various financing agreements. Reference is made to Note 15 "Financial liabilities".

Taking impairment into account, the carrying amounts of trade and other receivables approximate their fair values.

REMAINING MATURITIES OF RECEIVABLES All receivables as at 31 March 2018 and 31 March 2017 have remaining maturities of less than one year.

FACTORING As of 31 March 2018, trade receivables totaling € 51,035 thousand (previous year: € 50,852 thousand) were assigned to banks to the amount 100% of the nominal value and are fully derecognised in accordance with the regulations of IAS 39 on the basis of the cessions of the essential opportunities and risks and on the basis of the transfer of the right to use to the acquiring party. The default risk was completely assigned to the purchaser. AT&S assumes a liability for default to the amount of the retention level from the credit insurance. The maximum risk associated with liability for default was € 5,093 thousand as of 31 March 2018 (previous year: € 4,919 thousand). Claims of existing credit insurances were transferred to the purchaser. The part of the purchasing price not yet paid by the acquiring party is shown under the item "Financial assets". Payments from customers of assigned trade receivables are presented in the short term financial liabilities. The administration of the trade receivables remains at AT&S.

#### DEVELOPMENT OF PAST DUE RECEIVABLES AND IMPAIRMENTS OF TRADE RECEIVABLES

31 Mar 2018:		thereof not impaired	ther	hereof not impaired and past due for the following periods		
€ in thousands	Carrying amount	and not past due or insured	less than 3 months	between 3 and 6 months	between 6 and 12 months	more than 12 months
Trade receivables	65,641	64,931	516	18	8	_
31 Mar 2017:		thereof not impaired	thereof not impaired and not insured and past due for the following periods			t due for the
		and		between	between	
	Carrying	not past due or	less than	3 and 6	6 and 12	more than
€ in thousands	amount	insured	3 months	months	months	12 months
Trade receivables	53,969	53,235	231	36	3	

There were no indications at the balance sheet date that trade receivables not impaired and overdue would not be paid.

Impairments of trade receivables have developed as follows:

€ in thousands	2017/18	2016/17
Impairments at the beginning of the year	464	322
Utilisation	(175)	_
Reversal	(162)	(230)
Addition	67	353
Currency translation differences	(26)	19
Impairments at the end of the year	168	464

### 12. FINANCIAL ASSETS The carrying amounts of the financial assets are as follows:

€ in thousands	31 Mar 2018	thereof non-current	thereof current
Financial assets at fair value through profit or loss	775		775
Available-for-sale financial assets	193	193	_
Held-to maturity investments	58,860		58,860
Derivatives	91	91	_
Total	59,919	284	59,635
€ in thousands	31 Mar 2017	thereof non-current	thereof current
€ in thousands Financial assets at fair value through profit or loss	31 Mar 2017 606	thereof non-current –	thereof current 606
Financial assets at fair value through profit or loss	606		
Financial assets at fair value through profit or loss Available-for-sale financial assets	606 173		606

#### FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Total	775	606
Bonds	775	606
€ in thousands	31 Mar 2018	31 Mar 2017

All bonds are denominated in euro (nominal currency).

#### **AVAILABLE-FOR-SALE FINANCIAL ASSETS**

€ in thousands	2017/18	2016/17
Carrying amount at the beginning of the year	173	96
Additions/(Disposals)	20	77
Carrying amount at the end of the year	193	173

All available-for-sale financial assets are denominated in euro.

#### FINANCIAL INSTRUMENTS HELD TO MATURITY

The held-to-maturity financial investments are denominated in euro, US-dollar and Chinese yuan renminbi (nominal currencies). They mainly consist of notice deposits with a maturity of more than three month and factored receivables against banks.

#### **DERIVATIVE FINANCIAL INSTRUMENTS**

€ in thousands	31 Mar 2018	31 Mar 2017
Derivative financial instruments	91	_
Total	91	_

#### 13. CASH AND CASH EQUIVALENTS

€ in thousands	31 Mar 2018	31 Mar 2017
Bank balances and cash on hand	270,729	203,485
Carrying amount	270,729	203,485

The reported carrying amounts correspond to the respective fair values.

#### 14. TRADE AND OTHER PAYABLES

€ in thousands	31 Mar 2018	Remaining maturity		
		Less than 1 year	Between 1 and 5 years	More than 5 years
Trade payables	141,498	141,498	_	_
Government grants	13,861	1,022	6,675	6,164
Liabilities to fiscal authorities and other state authorities	4,486	4,486	-	_
Liabilities to social security authorities	4,349	4,349	_	_
Liabilities from unconsumed leave	5,093	5,093	_	_
Liabilities from stock appreciation rights	2,684	1,018	1,666	_
Liabilities to employees	34,745	34,745	_	_
Other liabilities	7,690	7,669	21	_
Carrying amount	214,406	199,880	8,362	6,164

		Remaining maturity		
			Between	
€ in thousands	31 Mar 2017	Less than 1 year	1 and 5 years	More than 5 years
Trade payables	189,824	189,824	_	
Government grants	11,675	699	6,528	4,448
Liabilities to fiscal authorities and other state authorities	3,706	3,706	_	
Liabilities to social security authorities	9,338	9,338	_	
Liabilities from unconsumed leave	6,059	6,059	_	
Liabilities from stock options	25	25	_	
Liabilities from stock appreciation rights	14	-	14	_
Liabilities to employees	13,121	13,121	_	_
Other liabilities	8,073	8,073	_	_
Carrying amount	241,835	230,845	6,542	4,448
·		·		<del>-</del> -

The carrying amounts of the reported liabilities approximate the respective fair values.

GOVERNMENT GRANTS Government grants mainly relate to grants for land-use rights and property, plant and equipment and are released to profit or loss according to the useful life of the related property, plant and equipment.

Furthermore, the Group received grants for project costs for several research projects which are recognised in income on a pro rata basis according to the costs incurred and the grant ratio. Associated deferred amounts are included in government grants.

LIABILITIES FROM STOCK OPTIONS Due to the expiry of the stock option plan (2005 to 2008), the 1st meeting of the Nomination and Remuneration Committee of the Supervisory Board on 17 March 2009 passed a resolution to implement another stock option plan (SOP 2009

from 2009 to 2012) after it had been submitted for appraisal to the 55<sup>th</sup> meeting of the Supervisory Board on 16 December 2008. Granting of stock options was possible in the period between 1 April 2009 and 1 April 2012.

Each of these options entitles the holder to the right to either:

- purchase shares (equity-settled share-based payment transactions) or
- settlement in cash (cash-settled share-based payment transactions) at the remaining amount between the exercise price and the closing rate of AT&S shares on the main stock exchange on which AT&S shares are listed at the date the option is exercised by the beneficiary.

The exercise price is determined at the respective date of grant and is calculated as the average AT&S share price over a period of six calendar months prior to the date of grant plus 10%. The exercise price, however, corresponds at least to the nominal value of one share in the Company.

Granted options vest gradually with 20% of the options after two years, 30% of the options after three years and 50% of the options after four years. The stock options may be exercised in full or in part after completion of the vesting period, not however during a restricted period. Options not exercised can be exercised after the expiry of the subsequent waiting period. Options not exercised within five years after the grant date become invalid and forfeit without compensation. In the event that a restricted period comprises the end of this five-year period, this restricted period will interrupt the five-year period concerned. After the end of the restricted period, stock options may still be exercised for a period corresponding to the interruption. Stock options not exercised by the end of this five-year period (extended as stated above) become invalid and forfeit without compensation.

The stock options could be granted in the period between 1 April 2009 and 1 April 2012. A new stock option plan starting on 1 April 2013 was not concluded. The stock option plan is expired as at the end of the financial year 2017/18.

The following table shows the development of the stock options in the financial years 2017/18 and 2016/17.

	Date of grant	
	1 April 2012	1 April 2011
Exercise price (in €)	9.86	16.60
31 Mar 2016	62,500	87,000
Number of options exercised	20,000	_
Number of options expired	6,500	87,000
31 Mar 2017	36,000	
Number of options expired	36,000	_
31 Mar 2018		
Remaining contract period of stock options		_
Fair value of granted stock options at the balance sheet date (in € thousands)		
31 Mar 2017	23	
31 Mar 2018	_	_

Reference is made to Note 27 "Related party transactions".

The weighted average share price on the day of execution of all options exercised in the financial year 2016/17 was € 11.70.

These stock options were measured at fair value at the respective balance sheet date using the Monte Carlo method and based on the model assumptions and valuation parameters stated below.

The fair value of the stock options granted was recognised as an expense over their term.

At 31 March 2017, the stock options' exercisable intrinsic value was € 15 thousand.

As at 31 March 2018, the stock option plan (2009 to 2012) is expired. As at 31 March 2017, 36,000 stock options still were exercisable from the grant of 1 April 2012.

LIABILITIES FROM STOCK APPRECIATION RIGHTS Due to the expiry of the stock option plan (2009 to 2012), the 81st Supervisory Board meeting on 3 July 2014 passed a resolution to introduce a long-term incentive programme based on stock appreciation rights (SAR). SAR relate to the value increase in share prices based on the development of the share price. SAR were granted in the period between 1 April 2014 and 1 April 2016. Due to the expiry of the stock appreciation rights plan (2014 to 2016), the 91st Supervisory Board meeting on 3 June 2016 extended the resolution to introduce a long-term incentive programme based on stock appreciation rights (SAR) from 2017 to 2019. The stock appreciation rights could be granted between 1. April 2017 and 1. April 2019.

Each SAR entitles the holder to the right to a cash settlement at the remaining amount between the exercise price and the closing price of the AT&S share on the main stock exchange on which it is listed (currently the Vienna Stock Exchange) at the date the subscription right is exercised. The difference amount is limited with 200% of the exercise price.

The exercise price of SAR is determined at the respective date of grant, corresponding to the average closing price of the AT&S share on the Vienna Stock Exchange or at the main stock exchange on which the AT&S share is listed over a period of six calendar months immediately preceding the date of grant.

SAR may be exercised in full or in part after the respective completion of a three-year period following the date of grant, but not during a restricted period. Granted stock appreciation rights not exercised within five years after the grant date become invalid and forfeit without compensation.

SAR may only be exercised by the beneficiaries if the following requirements are met at the date of exercise:

- The beneficiary's employment contract with a company in the AT&S Group remains valid. Subject to certain conditions, rights may also be exercised within a year after termination of the employment contract.
- The required personal investment in the amount of 20% of the first amount granted (in SAR) in AT&S shares is held. If the personal investment is not fully established by the end of the three-year waiting period, all previously granted SAR become forfeit in full. The established personal investment must be held over the complete period of participation in the programme and also applies to the grant in subsequent years. The personal investment may only be wound down when exercise is no longer possible.
- The earnings per share (EPS) performance target was met. The level of attainment of the earnings per share performance indicator determines how many of the granted SAR may actually be exercised. The target value is the EPS value determined in the mid-term plan for the balance sheet date of the third year after the grant date. If the EPS target is attained at 100% or surpassed, the granted SAR may be exercised in full. If attainment is between 50% and 100%, the granted SAR may be exercised on a pro rata basis. If the EPS value attained is below 50%, the granted SAR become forfeit in full.

## Number and allocation of granted SAR:

## Date of grant

	1 April 2017	1 April 2016	1 April 2015	1 April 2014
Exercise price (in €)	9.96	13.66	10.70	7.68
31 Mar 2016	-	_	235,000	225,000
Number of stock appreciation rights granted	-	250,000	_	_
Number of stock appreciation rights expired	_	135,000	135,000	135,000
31 Mar 2017	-	115,000	100,000	90,000
Number of stock appreciation rights granted	297,500	_	_	_
Number of stock appreciation rights expired	7,500	5,000	5,000	90,000
31 Mar 2018	290,000	110,000	95,000	_
Remaining contract period of stock appreciation rights granted	4 years	3 years	2 years	_
Fair value of granted stock appreciation rights as at the balance sheet date (in € thousands)				
31 Mar 2017	_	39	_	_
31 Mar 2018	2,738	568	934	_

SAR are measured at fair value at the respective balance sheet date using the Monte Carlo method and based on the model assumptions and valuation parameters stated below. The values determined for calculation of the liabilities may differ from the values later realised on the market.

Risk-free interest rate	-0.22 to -0.59%
Volatility	37.39 to 42.95%

Volatility is calculated based on the daily share prices from 2 March 2015 until the balance sheet date.

The fair value of the SAR granted is recognised as an expense over their term.

OTHER LIABILITIES Other liabilities mainly include debtors with credit balances, accrued legal, audit and consulting fees, as well as other accruals.

## 15. FINANCIAL LIABILITIES

		-	Remaining maturity	r	_
€ in thousands	31 Mar 2018	Less than 1 year	Between 1 and 5 years	More than 5 years	Nominal interest rate in %
Export loans	10,000	10,000	_	_	0.24
Loans from state authorities	6,251	1,578	4,673		0.75 -1.00
Other bank borrowings	521,863	69,156	317,879	134,828	1.15 -4.75
Derivative financial instruments	1,770	791	979	_	
Carrying amount <sup>1)</sup>	539,884	81,525	323,531	134,828	

			Remaining maturity		<u>-</u>
			Between 1 and 5		Nominal interest
€ in thousands	31 Mar 2017	Less than 1 year	years	More than 5 years	rate in %
Export loans					
Loans from state authorities	7,007	1,016	5,991		0.50 -1.00
Other bank borrowings	583,087	72,021	339,609	171,457	0.85 -4.79
Derivative financial instruments	2,773	_	2,773	_	
Carrying amount <sup>1)</sup>	592,867	73,037	348,373	171,457	-

<sup>1)</sup> Reference is made to Note 18 "Derivative financial instruments"

Other bank borrowings mainly include long-term investment financing in addition to the current liquidity needs.

In order to refinance the capital needed for the plant in Chongqing, a long-term loan was raised under an OeKB equity financing programme in the financial year 2012/13. This loan is being repaid in semi-annual instalments between September 2014 and February 2020. 80% of the loan bears a fixed interest rate and 20% a variable interest rate, with the variable portion scheduled to be repaid first. The main contract terms are as follows:

No change of control

The originally agreed covenants (Net debt/EBITDA max. 4 and equity ratio of at least 30%) have been waived on 17.01.2018.

In order to secure planned investments in Chongging and to further optimise the funding of the Group, a promissory note loan was successfully placed for a total amount of € 158 million in February 2014. This loan comprises several tranches with terms to maturity of five, seven and ten years bearing variable and fixed interest rates. The loan was concluded in euros and US dollars. The variable euro interest rate was hedged in full by interest rate swaps. The main contract terms are as follows:

- Equity ratio of at least 35%
- Net Debt/EBITDA >3 (step-up covenant)
- · Change of control within the meaning of the Austrian Takeover Act if this change of control significantly affects the ability to meet the loan obligations.

If the step-up covenant is exceeded, the margin increases by 75 basis points. The promissory note loan is recognised in other bank borrowings.

To further optimise the funding of the Group, the variable interest rate tranches denominated in euros of € 92 million were terminated and repaid in October 2015 and February 2016. The interest rate swaps continue to be used to secure the variable tranches of the promissory note loans placed in October 2015. Due to different maturities and amounts, no effective hedging exists.

In order to secure planned investments and to further optimise the funding of the Group, a promissory note loan was successfully placed for a total amount of € 221 million in October 2015. The loan comprises several tranches with terms of maturity of five and seven years bearing variable and fixed interest rates. The loan was concluded in euros and US dollars. The main contract terms are as follows:

- Net Debt/EBITDA >3 (step-up covenant)
- · Change of control within the meaning of the Austrian Takeover Act if this makes it illegal for the lender to maintain the loan due to mandatory statutory or regulatory provisions.

If the step-up covenant is exceeded, the margin increases by 75 basis points. The promissory note loan is recognised in other bank borrowings.

In order to further secure the investment programme, in the financial year 2016/17 two bilateral promissory note loans in the total amount of € 150 million with variable interest rates were concluded. The tranche of € 100 million has a term to maturity of seven years and the tranche of € 50 million has a term to maturity of five years. The main contract terms are as follows:

- Net Debt/EBITDA >3 (step-up covenant)
- Change of control within the meaning of the Austrian Takeover Act if this change of control significantly affects the ability to meet the loan obligations.

If the step-up covenant is exceeded, the margin increases by 75 basis points. The promissory note loan is recognised in other bank borrowings.

In order to refinance the expansion for the plant in Chongqing, a long-term loan was raised under an OeKB equity financing programme for a total amount of € 75 million in the financial year 2016/17. This loan is being repaid in semi-annual instalments between September 2018 and June 2026. 95% of the loan bears a fixed interest rate and 5% a variable interest rate, with the variable portion scheduled to be repaid first. The main contract terms are as follows:

### No change of control

The contractually agreed (undiscounted) interest and redemption payments of the financial liabilities as at 31 March 2018, including interest rate hedging, are as follows in the coming financial years:

€ in thousands	Export loans	Loans from state authorities	Other bank borrowings	Derivative financial instruments
2018/19				
Redemption	10,000	1,578	66,719	791
Fixed interest	_	57	5,475	_
Variable interest	24	_	4,312	_
2019/20				-
Redemption	_	1,578	20,500	_
Fixed interest	_	41	3,537	_
Variable interest	_	_	4,329	_
2020/21				
Redemption	_	2,054	163,829	979
Fixed interest	_	23	3,104	_
Variable interest	_	_	4,129	_
2021/22				
Redemption	_	1,090	59,000	_
Fixed interest	_	5	1,618	_
Variable interest	_	_	2,986	_
2022/23				
Redemption	_	_	75,152	_
Fixed interest	_	_	1,479	_
Variable interest	_	_	2,483	_
after 2022/23				
Redemption	_	_	135,000	_
Fixed interest	_	_	1,004	_
Variable interest	_	_	985	_

No significant deviations from the agreed interest and redemption payments are expected regarding term or amount.

At the previous year's balance sheet date of 31 March 2017, the contractually agreed (undiscounted) interest and redemption payments of the financial liabilities, including interest rate hedging, were as follows for the coming financial years:

€ in thousands	Export loans	Loans from state authorities	Other bank borrowings	Derivative financial instruments
2017/18				
Redemption	_	1,016	69,286	1,285
Fixed interest	_	29	5,359	_
Variable interest	_	-	8,297	_
2018/19				
Redemption	_	1,578	80,411	1,241
Fixed interest	_	55	4,896	_
Variable interest	_	_	6,314	_
2019/20				
Redemption	_	1,734	24,911	352
Fixed interest	_	40	4,515	_
Variable interest	-	_	5,624	_
2020/21				
Redemption	_	1,947	173,978	332
Fixed interest	_	22	2,314	_
Variable interest	_	_	4,738	_
2021/22		·		
Redemption	_	789	59,131	_
Fixed interest	_	4	911	_
Variable interest	_	_	2,904	_
after 2022/23				
Redemption	-	_	171,713	_
Fixed interest	-	_	1,148	_
Variable interest	_	_	3,111	_

Some of the financial liabilities in part no longer bear market interest rates. For this reason, differences may arise between their fair values and carrying amounts.

€ in thousands	Carrying	amounts	Fair values	
	31 Mar 2018	31 Mar 2017	31 Mar 2018	31 Mar 2017
Export loans	10,000		10,000	
Loans from state authorities	6,251	7,007	6,316	7,066
Other bank borrowings	521,863	583,087	525,425	588,215
Derivative financial instruments	1,770	2,773	1,770	2,773
Total	539,884	592,867	543,511	598,054

The calculation of the fair values is based on the discounted value of future payments using current market interest rates, or the fair values are determined on the basis of listed prices.

The carrying amounts of financial liabilities by currency are as follows:

€ in thousands	31 Mar 2018	31 Mar 2017
Euro	497,052	441,436
US Dollar	42,832	126,211
Others	_	25,220
Total	539,884	592,867

The Group's unused credit lines are as follows:

€ in thousands	31 Mar 2018	31 Mar 2017
Export credit	22,000	32,000
Other credit	173,152	168,894
Total	195,152	200,894

LEASES Total future minimum lease payments recognised for non-cancellable operating leases and rental expenses are as follows:

€ in thousands	31 Mar 2018	31 Mar 2017
Less than 1 year	2,943	3,353
Between 1 and 5 years	4,761	6,868
More than 5 years	_	168
Total	7,704	10,389

The Group has entered into various operating lease agreements for the rental of office space, properties and production facilities, as well as factory and office equipment and technical equipment.

The obligations from operating leases mainly relate to sale-and-lease-back transaction concluded in the financial year 2006/07 for the properties and buildings in Leoben-Hinterberg and Fehring, Austria, with a non-cancellable lease term until December 2021.

The payments recognised as expense for non-cancellable lease and rental expenses in the financial year are as follows:

€ in thousands	2017/18	2016/17
Leasing and rental expenses	3,425	3,505

16. PROVISIONS FOR EMPLOYEE BENEFITS Provisions for employee benefits relate to pension commitments, severance payments and other employee benefits.

DEFINED CONTRIBUTION PLANS The majority of the Group's employees in Austria and some of its employees in India are covered by defined contribution pension plans that have been outsourced to a pension fund. For employees in Austria, the pension plans are supplemented by death and endowment insurance policies. Employer contributions are determined on the basis of a certain percentage of current remuneration. Employer contributions under these plans amounted to € 526 thousand in the financial year 2017/18 and to € 500 thousand in the financial year 2016/17.

DEFINED BENEFIT PLANS The Group operates defined benefit plans for several current and former members of the Management Board and former executive employees with no employee contribution required. The board members' and other executive employees' plans are partially funded through assets in pension funds and partially unfunded. Pension benefits of board members and executive employees are based on their salaries and years of service. Essentially, the Group is exposed to life expectancy and inflation risks due to future increases in pay and pensions and from the funding of deviations in yields.

FUNDED SEVERANCE PAYMENTS The employees in India are entitled to severance payments upon retirement or, under certain circumstances, upon leaving the company, the amount of which depends on years of service and the remuneration received by the respective member of staff. The severance payments range between half of monthly remuneration per year of service and a fixed maximum. Severance payment obligations are covered by a life insurance policy. The main risk to which the Group is exposed from these obligations is the risk of inflation due to future pay increases.

UNFUNDED SEVERANCE PAYMENTS Employees in Austria, South Korea and China are entitled to receive severance payments, which are based upon years of service and remuneration received by the respective member of staff and are generally payable upon retirement and, under certain circumstances, upon leaving the Company. For staff members having joined the Company before 1 January 2003, the severance payments in Austria range from two to twelve months of monthly salary, with staff members in South Korea and China also entitled to a fixed amount depending on years of service and salary. The main risk to which the Group is exposed from these obligations is the risk of inflation due to future pay increases.

For employees in Austria who joined on or after 1 January 2003, regular contributions are paid to a staff provision fund ("Mitarbeitervorsorgekasse") without any further obligations on the part of the Group. The contributions for the financial year 2017/18 amounted to € 365 thousand and for the financial year 2016/17 to € 367 thousand.

OTHER EMPLOYEE BENEFITS The employees of the companies in Austria and China are entitled to anniversary bonuses for long-term service, the eligibility to and amount of which in Austria are stipulated in the Collective Agreement.

EXPENSES for (defined benefit) pension obligations, severance payments and other employee benefits consist of the following:

					Ot	her
	Retireme	nt benefits	Severance	payments	employe	e benefits
€ in thousands	2017/18	2016/17	2017/18	2016/17	2017/18	2016/17
Current service cost	123	123	1,867	2,041	2,001	2,051
Interest expense	56	126	480	470	169	151
Past service cost		_	200		_	
Remeasurement of obligations from other employee benefits	_	_	_	_	464	30
Expenses recognised in profit for the period	179	249	2,547	2,511	2,634	2,232
Remeasurement of obligations from post-employment benefits	(1,136)	(3,392)	2,173	(1,181)	_	_
Expenses/(Income) recognised in other comprehensive income	(1,136)	(3,392)	2,173	(1,181)	_	_
Total	(957)	(3,143)	4,720	1,330	2,634	2,232

Expenses for retirement, severance payments and other employee benefits are recognised in profit and loss under cost of sales, distribution costs, general and administrative costs and in other comprehensive income. Net interest expense on personnel-related liabilities is presented in "Finance costs - net".

Amounts accrued in the STATEMENT OF FINANCIAL POSITION are:

€ in thousands	31 Mar 2018	31 Mar 2017
Funded pension benefits	916	1,887
Unfunded pension benefits	1,180	1,230
Total pension benefits	2,096	3,117
Unfunded severance payments	25,932	22,465
Funded severance payments	493	448
Total severance payments	26,425	22,913
Other employee benefits	8,801	8,252
Provisions for employee benefits	37,322	34,282

Pension obligations and severance payments are as follows:

	Retirement benefits		Severance payments	
€ in thousands	31 Mar 2018	31 Mar 2017	31 Mar 2018	31 Mar 2017
Present value of funded obligations	12,952	13,366	1,427	1,359
Fair value of plan assets	(12,036)	(11,479)	(934)	(911)
Funded status of funded obligations	916	1,887	493	448
Present value of unfunded obligations	1,180	1,230	25,932	22,465
Provisions recognised in the statement of financial position	2,096	3,117	26,425	22,913

The present value of projected pension benefits, the movement in plan assets (held to cover the pension benefits) and funded status are as follows:

		Funded retirement benefits		Unfunded retirement benefits	
€ in thousands	2017/18	2016/17	2017/18	2016/17	
Present value of pension obligation:					
Present value at the beginning of the year	13,366	14,941	1,230	1,394	
Current service cost	123	123			
Interest expense	241	299	22	28	
Remeasurement from the change in financial assumptions	(388)	(1,270)	(27)	(91)	
Remeasurement from adjustments based on past experience	65	(277)	20	(37)	
Benefits paid	(455)	(450)	(65)	(64)	
Present value at the end of the year	12,952	13,366	1,180	1,230	
Fair value of plan assets:					
Fair value at the beginning of the year	11,479	10,012			
Investment result	805	1,717			
Interest income	207	200			
Benefits paid	(455)	(450)			
Fair value at the end of the year	12,036	11,479			
Funded status of funded pension benefits	916	1,887			

As at 31 March 2018, the average maturity of funded pension benefits is 15 years and of unfunded pension benefits 11 years.

Plan assets held to cover the pension obligations have been transferred to pension funds. The diversification of the portfolio is as follows:

in %	31 Mar 2018	31 Mar 2017
Debt securities	51%	44%
Equity securities	37%	44%
Real estate	4%	4%
Cash and cash equivalents	8%	8%
Total	100%	100%

A significant portion of plan assets is traded in an active market.

The aggregate movement in funded and unfunded severance payments is as follows:

		Funded severance payments		Unfunded severance payments	
€ in thousands	2017/18	2016/17	2017/18	2016/17	
Present value of severance payment obligation:					
Present value at the beginning of the year	1,359	1,055	22,465	22,091	
Exchange differences	(200)	103	(173)	221	
Service cost	78	72	1,789	1,969	
Interest cost	88	81	455	452	
Remeasurement from the change in demographic assumptions	(18)	_	1,067	265	
Remeasurement from the change in financial assumptions	(74)	90	1,376	(827)	
Remeasurement from adjustments based on past experience	34	(15)	(205)	(770)	
Past service cost	200	_	_	_	
Benefits paid	(40)	(27)	(842)	(936)	
Present value at the end of the year	1,427	1,359	25,932	22,465	
Fair value of plan assets:					
Fair value at the beginning of the year	911	803			
Exchange differences	(132)	72			
Contributions	125	_			
Investment result	7	4			
Interest income	63	63			
Benefits paid	(40)	(31)			
Fair value at the end of the year	934	911			
Funded status of funded severance payments	493	448			

As at 31 March 2018, the average maturity of unfunded severance payments is 11 years.

The aggregate movement in other employee benefits (anniversary bonuses) is as follows:

€ in thousands	2017/18	2016/17
Present value at the beginning of the year	8,252	7,628
Exchange differences	(251)	(10)
Service cost	2,001	2,051
Interest expense	169	151
Remeasurement from the change in demographic assumptions	296	(95)
Remeasurement from the change in financial assumptions	115	(203)
Remeasurement from adjustments based on past experience	53	327
Benefits paid	(1,834)	(1,597)
Present value at the end of the year	8,801	8,252

At 31 March 2018, the average maturity of other employee benefits is 6 years.

The following weighted actuarial parameters were used for the measurement at the balance sheet date:

	Retirement benefits		Severance payments		Other employee benefits (anniversary bonuses)	
	31 Mar 2018	31 Mar 2017	31 Mar 2018	31 Mar 2017	31 Mar 2018	31 Mar 2017
Discount rate	2.00%	1.80%	2.24%	2.20%	2.73%	2.50%
Expected rate of remuneration increase	2.60%	2.25%	2.98%	2.42%	4.81%	4.47%
Expected rate of pension increase	1.20%	1.20%	_	_	_	_
Retirement age	65	65	1)	1)	_	_

<sup>1)</sup> individual according to respective local legislation

## 17. OTHER PROVISIONS

€ in thousands	Total	Warranty	Restructuring	Others
Carrying amount 31 Mar 2017	7,344	1,353	_	5,991
Utilisation	(3,330)	(59)	_	(3,271)
Reversal	(341)	(341)	_	_
Addition	2,886	1,688	_	1,198
Exchange differences	(617)	(115)	_	(502)
Carrying amount 31 Mar 2018	5,942	2,526	_	3,416

€ in thousands	Total	Warranty	Restructuring	Others
Carrying amount 31 Mar 2016	12,037	2,198	7,546	2,293
Utilisation	(1,953)	(537)	(308)	(1,108)
Reversal	(8,270)	(907)	(7,250)	(113)
Addition	5,448	542	-	4,906
Interest effect	12	_	12	_
Exchange differences	70	57	_	13
Carrying amount 31 Mar 2017	7,344	1,353	_	5,991

€ in thousands	31 Mar 2018	31 Mar 2017
thereof non-current	<u> </u>	47
thereof current	5,942	7,297
Carrying amount	5,942	7,344

WARRANTY PROVISION This item relates to the costs of existing and expected complaints about products still under warranty. The accrued amount is the best estimate of these costs based on past experience and actual facts, and is not yet recognised as a liability due to the uncertainty as to amount and timing. The amount of expected costs includes amounts assumed from product liability insurance.

PROVISION FOR THE RESTRUCTURING This provision related to future vacancy costs for no longer used building space based on the noncancellable property lease obligation as well as to a potential loss from the utilisation of the property by the lessor which is to be borne by the lessee. In the financial year 2016/17, the provision was released due to no existence of no longer used building space any more as well as no expected expenses to be incurred until the end of the non-cancellable property lease obligation.

OTHERS This item relates substantially to provisions for risks from pending losses on onerous contracts and to provisions for the risks associated with pension scheme contributions in Asia resulting from the uncertain legal situation there.

18. DERIVATIVE FINANCIAL INSTRUMENTS Derivative financial instruments relate to interest rate swaps. Hedged items are payments in connection with loans.

The carrying amounts of the Group's derivative financial instruments correspond to their fair values. The fair value corresponds to the amount that would be incurred or earned if the transaction had been settled at the balance sheet date.

The fair values of the derivative financial instruments are as follows at the balance sheet date:

	31 Ma	31 Mar 2018		ar 2017
€ in thousands	Assets	Liabilities	Assets	Liabilities
Interest rate swaps at fair value	91	1,770	_	2,773
Total market values	91	1,770		2,773
Net of current portion:				
Interest rate swaps at fair value		791		
Current portion		791		_
Non-current portion	91	979		2,773

The nominal amounts and the fair values of derivative financial instruments relating to hedges against interest rate fluctuations are as follows at the balance sheet date, presented by currency:

	31 Mar 2018		31 Mar 2	2017
	Nominal amount	Market value	Nominal amount	Market value
Currency	in 1,000 local currency	€ in thousands	in 1,000 local currency	€ in thousands
Euro	192,000	(1,679)	92,000	(2,773)

The remaining terms of derivative financial instruments are as follows at the balance sheet date:

in months	31 Mar 2018	31 Mar 2017
Interest rate swaps	11 – 61	23 – 47

At 31 March 2018, the fixed interest rates for interest rate swaps are 0.35%, 1.01% and 1.405%, the variable interest rate is based on the 6-month EURIBOR.

Based on the various scenarios, the Group hedges its cash flow interest rate risk using interest rate swaps. Such interest rate swaps have the economic effect of converting loans from floating rates to fixed rates. If the Group takes out loans at floating rates, it uses swaps to convert such loans into fixed rate loans. Under these interest rate swaps, the Group agrees with other parties to exchange, at specified intervals, the difference between the fixed and variable interest rates calculated by reference to the agreed nominal amounts. Through the prepayment of the variable parts of the promissory note loan in the financial year 2015/16 from 2014, the basis for hedge-accounting was eliminated. The existing interest rate swaps are now used for other floating rate loans. Due to the different maturity and amount, there is no effective hedging relationship as defined by IAS 39 that assumes no influence on gains or losses and gains or losses arising from the ongoing subsequent measurement of interest rate swaps were recognised in profit or loss under "finance costs".

In the financial year 2017/18 new interest rate swaps were signed, which are used for floating rate loans. Due to the same maturity and amount, there is a effective hedging relationship, which is a precondition according IAS 39 that assumes no influence on gains or losses. As a consequence the gains and losses from the ongoing subsequent measurement are recognized in the other comprehensive income.

## 19. ADDITIONAL DISCLOSURES ON FINANCIAL INSTRUMENTS

CARRYING AMOUNTS AND FAIR VALUES BY MEASUREMENT CATEGORY The carrying amounts and fair values of financial instruments included in several items in the statement of financial position by measurement category are as follows at the balance sheet date. Unless otherwise stated, carrying amounts correspond approximately to the fair values:

> Measurement categories in accordance with IAS 39 or measurement in accordance with other

3 L I	V	ıaı	r z	U	TΧ

	accordance with other			
€ in thousands	IFRSs	Level	Carrying amount	Fair value
Assets				
Non-current assets				
Derivative financial instruments	DHI	2	91	91
Other financial assets	AFSFA	2	193	193
Financial assets			284	284
Current assets				
Trade receivables less impairments	LAR		65,473	
Other receivables	LAR		704	
Other receivables	<u> </u>		52,473	
Trade and other receivables			118,650	
Financial assets	FAAFVPL	1	775	775
Financial assets	HTMI		58,860	
Financial assets			59,635	
Cash and cash equivalents	LAR		270,729	
Cash and cash equivalents			270,729	
Liabilities				
Other financial liabilities	FLAAC	2	538,114	541,741
Derivative financial instruments	DHI	2	1,770	1,770
Non-current and current financial liabilities			539,884	543,511
Trade payables	FLAAC		141,498	
Other payables	FLAAC		34,745	
Other payables	_		38,163	
Trade and other non-current and current payables			214,406	
Aggregated by measurement categories				
Assets				
Loans and receivables	LAR 1)		336,906	
Available-for-sale financial assets	AFSFA <sup>2)</sup>		193	
Financial assets at fair value through profit or loss	FAAFVPL <sup>3)</sup>		775	
Held-to-maturity investments	HTMI 4)		58,860	
Derivatives as hedging instruments	DHI <sup>6)</sup>		91	
Liabilities				
Financial liabilities at amortised costs	FLAAC 5)		714,357	
Derivatives as hedging instruments	DHI 6)	_	1,770	

## Measurement categories in accordance with IAS 39 or measurement in accordance with other

31 Mar 2017

	accordance with other			
€ in thousands	IFRSs	Level	Carrying amount	Fair value
Assets				
Non-current assets			-	
Other financial assets	AFSFA	2	173	173
Financial assets			173	173
Current assets				
Trade receivables less impairments	LAR		53,505	
Other receivables	LAR		1,003	
Other receivables			31,288	
Trade and other receivables			85,796	
Financial assets	FAAFVPL	1	606	606
Financial assets	НТМІ		8,054	
Financial assets			8,660	
Cash and cash equivalents	LAR		203,485	
Cash and cash equivalents			203,485	
Liabilities				
Other financial liabilities	FLAAC	2	590,094	595,281
Derivative financial instruments	DHI	2	2,773	2,773
Non-current and current financial liabilities			592,867	598,054
Trade payables	FLAAC		189,824	
Other payables	FLAAC		13,121	
Other payables			38,890	
Trade and other non-current and current payables			241,835	
Aggregated by measurement categories				
Assets				
Loans and receivables	LAR 1)		257,993	
Available-for-sale financial assets	AFSFA <sup>2)</sup>		173	
Financial assets at fair value through profit or loss	FAAFVPL <sup>3)</sup>		606	
Held-to-maturity investments	HTMI <sup>4)</sup>		8,054	
Derivatives	DHI <sup>6)</sup>			
Liabilities				
Financial liabilities at amortised costs	FLAAC 5)		793,039	
Derivatives	DHI 6)		2,773	

<sup>1)</sup> Loans and receivables

<sup>Idans and receivables
Available-for-sale financial assets
Financial assets at fair value through profit or loss
Held-to-maturity investments
Financial liabilities at amortised cost
Derivatives</sup> 

When measuring fair value, a distinction needs to be made between three valuation hierarchies:

- Level 1: The fair values are determined based on quoted market prices in an active market for identical financial instruments.
- Level 2: If quoted market prices in active markets are not available, the fair values are determined based on the results of a measurement method that is based to the greatest possible extent on market prices.
- Level 3: In this case, the fair values are determined using measurement models which are not based on observable market data.

NET RESULTS RELATING TO FINANCIAL INSTRUMENTS BY MEASUREMENT CATEGORY Net gains or net losses relating to financial assets and liabilities by measurement category are as follows:

€ in thousands	2017/18	2016/17
Loans and receivables	(11,233)	2,326
Financial assets at fair value through profit or loss	1,175	1,886
Available-for-sale financial assets	8	8
Held-to-maturity investments	70	457
Financial liabilities at amortised cost	(6,712)	(16,078)
Total	(16,692)	(11,401)

The net results relating to financial instruments include dividend income, interest income and expenses, foreign exchange gains and losses, realised gains and losses on the disposal and sale, as well as income and expenses recognised in profit or loss from the measurement of financial instruments.

€ 6,667 thousand in net expenses (previous year: € 2.378 thousand net income) of the total net result from financial instruments is included in the operating result, and € 10,025 thousand in net expense (previous year: € 13,778 thousand in net expense) in "Finance costs – net".

## FINANCIAL RISKS

In the following, the financial risks, which comprise the financing risk, the liquidity risk, the credit risk, and the foreign exchange risk, are addressed. In the Group Management Report, further risk categories and the related processes and measures are outlined.

Risk management of financial risks is carried out by the central treasury department (Group Treasury) under policies approved by the Management Board. Responsibilities, authorisations and limits are governed by these internal guidelines. Group Treasury identifies, evaluates and hedges financial risks in close cooperation with the Group's operating units.

FINANCING RISK The financing risk relates to securing the long-term funding of the Group and to fluctuations in the value of financial instruments.

On the assets side, the Group is exposed to low interest rate risks with regard to its securities portfolio. Other liquid funds are mainly invested short-term. Reference is made to Note 12 "Financial assets" and Note 13 "Cash and cash equivalents".

On the liabilities side, 83.0% (previous year: 51.4%) of the total bonds and bank borrowings are subject to fixed interest rates, taking into account interest rate hedging instruments. Reference is made to Note 15 "Financial liabilities".

The financial liabilities of the Group are linked to loan commitments that are customary in the market. These commitments are reviewed on a quarterly or an annual basis. In the event of non-compliance with these commitments, the lenders have a right of notice.

LIQUIDITY RISK In the Group, liquidity risk refers to the circumstance of insolvency. Therefore, sufficient liquidity shall be available at all times to be able to meet the current payment obligations on time.

At 31 March 2018, the Group has liquidity reserves of € 525.9 million (previous year: € 413.2 million). This comprises € 330.7 million (previous year: € 212.3 million) in cash and cash equivalents, held-to-maturity investments, securities held for trading and available-for-sale, and

€ 195.2 million (previous year: € 200.9 million) in available unused credit facilities. Thus, the liquidity reserves increased by € 112.7 million yearon-year and include € 43.1 million (previous year: € 22.1 million) in current reserves, which relate to AT&S in China and are subject to specific liquidity requirements.

CREDIT RISK In the Group, credit risk refers to the potential for payment default by customers. The Group has always managed to establish strong partnerships with its largest customers.

The credit risk is kept to a minimum by means of a comprehensive process. Customers are the subject to regular credit assessments and their receivables are covered by insurance to a large extent. Non-insured receivables are continuously monitored and, if any risks are identified, the deliveries are made only against advance payments or bank guarantees. In the financial year 2017/18, € 0.2 million (previous year: € 0.5 million) or 0.3% (previous year: 0.9%) of receivables were impaired.

Reference is made to the detailed disclosures in Note 11 "Trade and other receivables".

FOREIGN EXCHANGE RISK As a globally operating entity, the AT&S Group is exposed to foreign exchange risk. "Natural hedges" exist in part through local added value created at the various sites. Within the Group, transaction risks are initially managed by closing positions (netting). Open positions are continuously analysed and hedged using different hedging instruments such as forward contracts, currency options and currency swaps. No such instruments exist on the balance sheet date.

Sensitivity analyses are performed to assess the foreign exchange risk, with - all else being equal - the effects of percentage changes in foreign exchange rates being simulated against each other.

FINANCIAL MARKET RISKS Detailed information on financial market risks and derivative financial instruments is contained in Section I.B.I. "Accounting and measurement policies: Derivative financial instruments" and in Note 18 "Derivative financial instruments". The Group uses derivative financial instruments, such as forward contracts, options and swaps, exclusively for hedging purposes.

EVALUATION OF FINANCIAL MARKET RISKS BY SENSITIVITY ANALYSES The Group applies sensitivity analyses to quantify the interest rate and currency risks. In gap analyses, the potential change in profit/loss resulting from a 1% change in price (exchange rate or interest rate) of the foreign currency or interest net position is determined. Correlations between different risk elements are not included in these analyses. The impact on profit/loss is determined taking into account income tax effects on the profit for the year after tax.

There are two different risks regarding changes in interest. In case of financing with fixed interest rates, the risk arises if the interest rate decreases and, in case of financing with variable interest rates, the risk consists of increasing interest rates (converse relating to disposition). The impact on profit/loss only results from changes in variable interest rates. AT&S counteract interest rate risks with two measures: by using derivative financial instruments and by increasing the risk spread of interest development due to financing in different currencies. The table below shows the effect on financial liabilities:

€ in thousands			31 Mar 2018		
Before Hedging	EUR	USD	Others	Total	In %
Fixed interest rate	243,701	12,298	_	255,999	47.4%
Variable interest rate	253,351	30,534	_	283,885	52.6%
Total	497,052	42,832	_	539,884	100.0%
In %	92.1%	7.9%	_	100.0%	
After Hedging	-				
Fixed interest rate	435,701	12,298	_	447,999	83.0%
Variable interest rate	61,351	30,534	_	91,885	17.0%
Total	497,052	42,832	_	539,884	100.0%
In %	92.1%	7.9%	_	100.0%	

€ in thousands			31 Mar 2017		
Before Hedging	EUR	USD	Others	Total	In %
Fixed interest rate	197,039	15,392	_	212,431	35.8%
Variable interest rate	244,397	110,819	25,220	380,436	64.2%
Total	441,436	126,211	25,220	592,867	100.0%
In %	74.5%	21.3%	4.2%	100.0%	
After Hedging					
Fixed interest rate	289,039	15,392	_	304,430	51.4%
Variable interest rate	152,397	110,819	25,220	288,437	48.6%
Total	441,436	126,211	25,220	592,867	100.0%
In %	74.5%	21.3%	4.2%	100.0%	

If the EUR-interest rates at the balance sheet date had been 100 basis points higher, based on the financing structure at the balance sheet date, the profit for the year would have been € 0.3 million lower (previous year: € 0.9 million), provided all other variables remained constant. A decline in the EUR-interest rates would not have had any impact on the profit for the year. If the USD-interest rates at the balance sheet date had been 100 basis points higher (or lower), based on the financing structure at the balance sheet date, the profit for the year would have been € 0.2 million lower (previous year: € 0.9 million) or € 0.2 million higher (previous year: € 0.9 million), provided all other variables remained constant.

The effect of this interest rate sensitivity analysis is based on the assumption that the interest rates would deviate by 100 basis points during an entire financial year and the new interest rates would have to be applied to the amount of equity and liabilities at the balance sheet date.

The impact of hypothetical changes in exchange rates on the profit for the year results according to IFRS 7 from monetary financial instruments which are not denominated by the functional currency of the reporting company. Hence, the effect on profit/loss is calculated based on receivables, payables and financial balances respectively foreign currency derivatives. At AT&S, the risk primarily contains USD balances. Therefore, a sensitivity analysis is only done for this currency. The average changes in USD/EUR-closing rates in the last 5 years amount to 7.0%. An increase in the US dollar exchange rate of 7.0% against the euro would have had a positive impact on the profit for the year in the amount of € 10.8 million (previous year: € 0.7 million). Devaluation of the US dollar exchange rate against the euro would have reduced the profit for the year by € 10.8 million (previous year: € 0.7 million).

CAPITAL RISK MANAGEMENT The objectives of the Group in respect of capital management include, firstly, securing the Company as a going concern in order to be able to continue providing the shareholders with dividends and the other stakeholders with their due services and, secondly, maintaining an appropriate capital structure in order to optimise capital costs. Therefore, the amount of the dividend payments is adjusted to the respective requirements, capital is repaid to shareholders (withdrawal of treasury shares), new shares are issued or the portfolio of other assets is changed.

Based on the covenants defined in the credit agreements, the Group monitors its capital based on the equity ratio as well as the ratio of net debt to EBITDA (theoretical payback period for debts).

The Group's strategy is not to fall below an equity ratio of 40% and not to exceed a theoretical payback period for debts of 3.0 years, creating sufficient leeway to cushion the effects of adverse business developments and to secure the Company as a going concern even in times of crisis. Temporary deviations from the values are acceptable.

At the balance sheet date, the equity ratio was 46.5% and thus above the previous year's figure of 37.6%. At 0.9 years, the theoretical payback period for debts was below the previous year's figure of 2.9 years.

20. CONTINGENT LIABILITIES AND OTHER FINANCIAL COMMITMENTS Regarding non-cancellable leasing and rental agreements, reference is made to Note 15 "Financial liabilities". At 31 March 2018, the Group has other financial commitments amounting to € 19,918 thousand (previous year: € 57,927 thousand) in connection with contractually binding investment projects. As of 31 March 2018, the maximum risk associated with liability for default was € 5.093 thousand (previous year: € 4.919 thousand). The liability for default corresponds to the theoretical maximum loss if a default of all transferred receivables incurs. The probability of needing to fall back on this liability is extremely low. The fair value of this risk is not material. Furthermore, at the balance sheet date, the Group has no contingent liabilities from bank guarantees (previous year: €0 thousand). There were no contingent liabilities from guarantees at the balance sheet date (previous year: € 0 thousand).

## 21. SHARE CAPITAL

	Outstanding shares in thousand shares	Ordinary shares € in thousands	Share premium € in thousands	Share capital € in thousands
31 Mar 2016	38,850	42,735	99,111	141,846
31 Mar 2017	38,850	42,735	99,111	141,846
31 Mar 2018	38,850	42,735	99,111	141,846

ORDINARY SHARES The ordinary shares of the Company as of 31 March 2018 amount to €42,735 thousand (previous year: € 42,735 thousand) and are made up of 38,850,000 (previous year: 38,850,000) no-par value bearer shares with a notional value of € 1.10 each.

APPROVED CAPITAL AND CONDITIONAL CAPITAL INCREASE By resolution passed at the 20th Annual General Meeting on 3 July 2014, the Management Board was authorised until 2 July 2019 to increase the Company's ordinary shares, subject to approval from the Supervisory Board, by up to € 21,367.5 thousand by way of issuing up to 19,425,000 new no-par value bearer shares against contribution in cash or in kind, in one or several tranches, also by way of indirect rights, after having been taken over by one or more credit institutions in accordance with Section 153 (6) of the Austrian Stock Corporation Act (AktG). The Management Board was authorised, subject to approval from the Supervisory Board, to fully or partially exclude the shareholders' subscription right, and with approval from the Supervisory Board, to determine the detailed conditions for such issuance (in particular the issue amount, what the contribution in kind entails, the content of the share rights, the exclusion of subscription rights, etc.) (approved capital). The Supervisory Board was authorised to adopt amendments to the articles of association resulting from the issuance of shares from the approved capital.

Furthermore, by resolution of the 20th Annual General Meeting on 3 July 2014, the authorisation to issue convertible bonds as resolved in the Annual General Meeting on 7 July 2010 was revoked and, simultaneously, the Management Board was authorised until 2 July 2019, subject to approval from the Supervisory Board, to issue one or several convertible bearer bonds at a total nominal amount of up to € 150,000 thousand and to grant to bearers of convertible bonds subscription rights and/or conversion rights for up to 19,425,000 new no-par value bearer shares in the Company in accordance with the convertible bond conditions to be defined by the Management Board and subject to approval from the Supervisory Board. The Management Board was authorised to fully or partially exclude the shareholders' subscription right to convertible bonds. Convertible bonds may also be issued by a directly or indirectly 100%-owned company of AT & S Austria Technologie & Systemtechnik Aktiengesellschaft. In such a case, the Management Board was authorised, subject to approval from the Supervisory Board, to assume a guarantee for the convertible bonds on behalf of the issuing company and to grant conversion and/or subscription rights with regard to shares in AT & S Austria Technologie & Systemtechnik Aktiengesellschaft to the bearers of the convertible bonds.

Furthermore, in doing so, the Company's ordinary shares were conditionally increased by up to € 21,367.5 thousand by way of issuance of up to 19,425,000 new no-par value bearer shares in accordance with Section 159 (2) No. 1 of the Austrian Stock Corporation Act (AktG). This conditional capital increase will only carried out if as the bearers of convertible bonds issued based on the authorisation resolution passed at the Annual General Meeting on 3 July 2014 claim the right to conversion and/or subscription granted to them with regard to the Company's shares. Furthermore, the Management Board was authorised to determine, subject to approval from the Supervisory Board, the further details of carrying out the conditional capital increase (particularly the issue amount and the content of the share rights). The Supervisory Board was authorised to adopt amendments to the articles of association resulting from the issuance of shares from the conditional capital.

With regard to increasing the approved capital and/or the conditional capital increase, the following definition of amount in accordance with the resolutions passed at the 20<sup>th</sup> Annual General Meeting on 3 July 2014 is to be observed: The sum of (i) the number of shares currently issued or potentially to be issued from conditional capital in accordance with the convertible bond conditions and (ii) the number of shares issued from approved capital shall not exceed the total amount of 19,425,000.

OUTSTANDING SHARES The number of shares issued amounts to 38,850,000 at 31 March 2018 (previous year: 38,850,000).

TREASURY SHARES By a resolution passed at the 23<sup>rd</sup> Annual General Meeting on 6 July 2017, the Management Board was authorised (pursuant to Section 65 (1) No. 8 of the Austrian Stock Corporation Act (AktG)) to purchase, within a period of 30 months from the adoption of the resolution of the General Meeting, treasury shares to an extent of up to 10% of the nominal capital of the company for a minimum consideration per share being at the utmost 30% lower than the average, unweighted stock exchange closing price over the preceding ten trading days and a maximum consideration per share at the utmost 30% higher than the average, unweighted stock exchange closing price over the preceding ten trading days. The authorization also extends to the repurchase of the Company's stock by subsidiaries of the Company (section 66 Stock Corporation Act). Such repurchases may take place via the stock exchange or a public offering or by other legal means, and for any legally permissible purpose. The Management Board was also authorized to cancel stock repurchased or already held by the Company without further resolution of the General Meeting. The Supervisory Board was authorized to adopt amendments to the Articles of Association arising from the cancellation of shares. This authorization may be exercised in total or partially and also in several tranches.

At 31 March 2018, the Group does not hold any treasury shares.

At the 23<sup>rd</sup> Annual General Meeting on 6 July 2017, the Management Board, in accordance with Section 65 (1b) AktG, was authorised, for a period of five years from the date the resolution was passed, i.e. up to and including 5 July 2022, upon approval from the Supervisory Board and without any further resolution of the Annual General Meeting, to also sell the repurchased treasury shares or treasury shares already held by the Company other than via the stock exchange or by public offer, or, most notably, to use treasury shares for the following purposes:

- Issuance to employees, executive employees and members of the Management Board of the Company or of an affiliated company, including the servicing of stock transfer programmes (particularly with regard to stock options, long-term incentive plans or other participation programmes),
- To serve any issued convertible bonds
- As consideration for the acquisition of entities, investments or other assets, and
- For any other legal purpose,

and by doing so, to exclude the general purchase option of shareholders (subscription right exclusion). The authorisation may be exercised in full, in part and also in several tranches and may serve multiple purposes.

DIVIDEND PER SHARE In the financial year 2017/18, a dividend of € 0.10 was paid per share (previous year: € 0.36).

22. OTHER RESERVES The reclassification adjustments of the other comprehensive income realised in the profit for the year and the movement in other reserves are as follows:

€ in thousands	Currency translation differences	Available-for-sale financial assets	Hedging instruments for cash flow hedges	Remeasurement of obligations from post-employment benefits	Other reserves
Carrying amount 31 Mar 2016	81,036	3	-	(7,351)	73,688
Balance of unrealised changes before reclassification, net of tax	2,906	_	_	_	2,906
Remeasurement of obligations from post- employment benefits		_		5,136	5,136
Acquisition of non-controlling interests		(1)			(1)
Carrying amount 31 Mar 2017	83,942	2	_	(2,215)	81,729
Balance of unrealised changes before reclassification, net of tax	(53,523)	_	68	_	(53,455)
Remeasurement of obligations from post- employment benefits, net of tax	_	_	_	(784)	(784)
Unrealised gains/losses on available-for-sale financial assets, net of tax	_	15	_	_	15
Carrying amount 31 Mar 2018	30,419	17	68	(2,999)	27,505

With regard to the presentation of income taxes attributable to the individual components of the other comprehensive income, including reclassification adjustments, reference is made to Note 6 "Income taxes".

23. HYBRID CAPITAL On 17 November 2017, a hybrid bond was issued at a nominal amount of € 175,000 thousand and with an annual coupon of 4.75% which was paid out on 24 November 2017. The subordinated bond has a perpetual maturity and can be first called in and redeemed by AT & S Austria Technologie & Systemtechnik Aktiengesellschaft, but not by the creditors, after five years. If the bond is not called in and redeemed after five years, the mark up increases by 5.0% on the actual coupon.

As the hybrid bond satisfies the IAS 32 criteria for equity, the proceeds from the bond issue are recognized as part of equity. Accordingly, coupon payments are also presented as part of the appropriation of profit. The issue costs of the hybrid bond amounted to € 2,113 thousand. Therefore hybrid capital amounts to € 172,887 thousand.

24. CASH FLOW In accordance with IAS 7, cash and cash equivalents comprise cash on hand and demand deposits and current, liquid investments that can be converted into known cash amounts at any time and which are only subject to an insignificant risk of changes in value. The indirect method was used to prepare the Consolidated Statement of Cash Flows.

Cash flow from operating activities before changes in working capital in the financial year 2017/18 was € 192,101 thousand (previous year: € 90,524 thousand), cash flow from operating activities was € 143,191 thousand (previous year: € 136,416 thousand).

Cash flow from investing activities in the financial year 2017/18 amounts to €-193,389 thousand (previous year: €-161,148 thousand) and comprises investment activities in Chongging, Shanghai and India as well as redemptions of investments of liquid funds. As of 31 March 2018, there are existing liabilities due to investments in the amount of € 23,600 thousand (previous year: € 67,876 thousand).

Net cash generated from financing activities in the financial year 2017/18 at € 135,547 thousand (previous year: € 54,872 thousand) was higher than usual due to the issue of a hybrid bond at a nominal amount of € 175,000 thousand. After deduction of the issue costs € 172,887 thousand are remaining.

€ in thousands	2017/18	2016/17
Cash flow from operating activities before changes in working capital	192,101	90,524
Cash flow from operating activities	143,191	136,416
Cash flow from investing activities	(193,389)	(161,148)
Free cash flow	(50,198)	(24,732)
Cash flow from financing activities	135,547	54,872
Change in cash and cash equivalents	85,349	30,140
Currency effects on cash and cash equivalents	(18,105)	1,479
Cash and cash equivalents at end of the year	270,729	203,485

The balance of cash and cash equivalents at the end of the financial year 2017/18 was € 270,729 thousand (previous year: € 203,485 thousand). This currently high amount is used to ensure further investments in affiliated entities.

The non-cash expense/income is as follows:

€ in thousands	2017/18	2016/17
Release of government grants	(2,795)	(1,693)
Other non-cash expense/(income), net	4,876	(1,234)
Non-cash expense/(income), net	2,081	(2,927)

## Net debt reconciliation

Net debt	(209,237)	(380,549)
Financial liabilities, non-current	(458,359)	(519,830)
Financial liabilities, current	(81,525)	(73,037)
Financial assets	59,918	8,833
Cash and cash equivalents	270,729	203,485
€ in thousands	2017/18	2016/17

€ in thousands	Other	Other assets			
		Financial	<del></del>		
	Cash	assets	Financial Liabilities	Total	
Net debt 31 Mar 2017	203,485	8,833	(592,867)	(380,549)	
Cash flows	85,349	51,468	38,942	175,759	
Foreign exchange adjustments	(18,105)	(662)	16,210	(2,557)	
Other non-cash movements		279	(2,168)	(1,889)	
Net deht 31 Mar 2018	270 729	59 918	(539.884)	(209 237)	

## V. Other Disclosures

25. EARNINGS PER SHARE Earnings per share is calculated in accordance with IAS 33 "Earnings Per Share".

WEIGHTED AVERAGE OF OUTSTANDING SHARES The number of shares issued is 38,850,000. At 31 March 2018, no treasury shares are held, which would have had to be deducted in the calculation of earnings per share.

The weighted average number of outstanding shares for the basic earnings per share calculation amounts to 38,850 thousand in the financial year 2017/18 and to 38,850 thousand in the financial year 2016/17.

The weighted average number of outstanding shares for the diluted earnings per share calculation amounts to 38,850 thousand in the financial year 2017/18 and to 38,850 thousand in the financial year 2016/17.

The following table shows the composition of the diluted weighted average number of outstanding shares in the respective periods:

in thousands	2017/18	2016/17
Weighted average number of shares outstanding – basic	38,850	38,850
Diluting effect		
Weighted average number of shares outstanding – diluted	38,850	38,850

BASIC EARNINGS PER SHARE Basic earnings per share are calculated by dividing the profit for the period attributed to the shareholders of the Company by the weighted average number of outstanding ordinary shares in the same period.

	2017/18	2016/17
Profit for the year attributable to owners of the parent company (€ in thousands)	53,627	(22,897)
Weighted average number of shares outstanding – basic (in thousands)	38,850	38,850
Basic earnings per share (in €)	1.38	(0.59)

DILUTED EARNINGS PER SHARE Diluted earnings per share are calculated by dividing the profit for the period attributed to the shareholders of the Company by the weighted average number of outstanding shares including the number of potentially outstanding ordinary shares in the same period. The potentially outstanding ordinary shares comprise the additional shares to be issued for exercisable options or subscription rights and are included in diluted earnings per share.

	2017/18	2016/17
Profit for the year attributable to owners of the parent company (€ in thousands)	53,627	(22,897)
Weighted average number of shares outstanding – diluted (in thousands)	38,850	38,850
Diluted earnings per share (in €)	1.38	(0.59)

26. MATERIAL EVENTS AFTER THE BALANCE SHEET DATE No material events occurred after the balance sheet date.

27. RELATED PARTY TRANSACTIONS In connection with various projects, the Group received consulting services from companies in which Supervisory Board chairman Mr. Androsch (AIC Androsch International Management Consulting GmbH) and Supervisory Board deputy chairman Mr. Dörflinger (Dörflinger Management & Beteiligungs GmbH) are managing directors with the power of sole representation.

€ in thousands	2017/18	2016/17
AIC Androsch International Management Consulting GmbH	383	383
Dörflinger Management & Beteiligungs GmbH	_	4
Frotz Riedl Rechtsanwälte	5	-
Total	388	387

MEMBERS OF THE MANAGEMENT BOARD AND THE SUPERVISORY BOARD In the financial year 2017/18 and until the issue date of these consolidated financial statements, the following persons served on the MANAGEMENT BOARD:

- Andreas Gerstenmayer (Chairman)
- Monika Stoisser-Göhring (Deputy Chairwoman after 2 June 2017)
- Karl Asamer (Deputy Chairman until 2 June 2017)
- Heinz Moitzi

In the financial year 2017/18, the following persons were appointed members of the SUPERVISORY BOARD:

- Hannes Androsch (Chairman)
- Willibald Dörflinger (First Deputy Chairman)
- Regina Prehofer (Second Deputy Chairman)
- Karl Fink
- Albert Hochleitner
- Gerhard Pichler
- Georg Riedl
- Karin Schaupp

Delegated by the Works Council:

- Wolfgang Fleck
- Siegfried Trauch
- Günter Pint (since 19 September 2017)
- Sabine Fussi (until 19 September 2017)
- Günther Wölfler

The number of outstanding stock options and staff costs from stock options granted are as follows:

		Number of outstanding stock options		costs ousands)
	31 Mar 2018	31 Mar 2017	2017/18	2016/17
Andreas Gerstenmayer			_	(28)
Heinz Moitzi		30,000	(21)	(79)
Total Management Board		30,000	(21)	(107)
Total other executive employees		6,000	(4)	(35)
Total		36,000	(25)	(142)

The number of outstanding stock appreciation rights and staff costs from stock appreciation rights granted are as follows:

	Number of outstanding stock appreciation rights		Staff costs (€ in thousands)	
	31 Mar 2018	31 Mar 2017	2017/18	2016/17
Andreas Gerstenmayer	140,000	130,000	791	(128)
Karl Asamer	90,000	90,000	810	(96)
Heinz Moitzi	30,000		84	(99)
Monika Stoisser-Göhring	40,000	15,000	179	(16)
Total Management Board	300,000	235,000	1,864	(339)
Total other executive employees	195,000	85,000	781	(406)
Total	495,000	320,000	2,645	(745)

Reference is made to the comments on the stock option plans under Note 14 "Trade and other payables".

Total compensation to the members of the Management Board and to executive employees in the financial year in accordance with IAS 24:

€ in thousands		2017/18			2016/17		
	Fixed	Variable	Total	Fixed	Variable	Total	
Andreas Gerstenmayer	532	624	1,156	532	37 <sup>1)</sup>	569	
Karl Asamer <sup>2)</sup>	634	471	1,105	455	-	455	
Heinz Moitzi	417	405	822	417	-	417	
Monika Stoisser-Göhring <sup>3)</sup>	321	316	637		_	_	
Executive employees	5,131	2,190	7,321	4,874	60	4,934	
Total	7,035	4,006	11,041	6,278	97	6,375	

<sup>1)</sup> The variable remuneration results from the exercise of 20,000 stock options in the form of a cash settlement

In the financial year 2017/18 the fixed compensation of Dr. Karl Asamer contains the contractual severance payments and other compensations in connection with the early termination of the management contract.

In accordance with IAS 24, these are key management personnel having direct or indirect authority and responsibility for planning, directing and controlling the activities of the entity, including any managing director of that entity.

Expenses for severance payments and retirement benefits for actual and former members of the Management Board, executive employees and their surviving dependants are as follows:

	Severance payments Financial year		Pensions Financial year		
€ in thousands	2017/18	2016/17	2017/18	2016/17	
Expenses recognised in profit for the period	180	186	312	352	
Remeasurement recognised in other comprehensive income	e 257 47 (1,136)		(3,392)		

The severance expenses of Dr. Karl Asamer are contained in the total compensation of the Management Board.

<sup>2)</sup> The compensation is shown until the resignation of the Management Board mandate as of 2 June 2017

<sup>3)</sup> The compensation is shown since the appointment as member of the Management Board as of 2 June 2017

Total remuneration for services rendered personally by members of the Supervisory Board attributable to the financial year and proposed to the Annual General Meeting:

		2017/18		2016/17		
€ in thousands	Fixed	Variable	Total	Fixed	Variable	Total
Hannes Androsch	63	30	93	63	_	63
Willibald Dörflinger	49	20	69	49	_	49
Regina Prehofer	50	20	70	51	_	51
Karl Fink	31	15	46	30	_	30
Albert Hochleitner	30	15	45	30	_	30
Gerhard Pichler	33	15	48	33		33
Georg Riedl	36	15	51	36		36
Karin Schaupp	30	15	45	30	_	30
Total	322	145	467	322		322

Shareholdings and stock options of members of the Management Board and the Supervisory Board at 31 March 2018:

	Shares	% capital
Management Board members	17,001	0.04
Supervisory Board members:		
Hannes Androsch	599,699	1.54
Other members of the Supervisory Board	42,250	0.11
Total Supervisory Board members	641,949	1.65
Private foundations:		
Androsch Privatstiftung	6,339,896	16.32
Dörflinger Privatstiftung	6,902,380	17.77
Total private foundations	13,242,276	34.09
Total	13,901,226	35.78

## 28. EXPENSES FOR THE GROUP AUDITOR The expenses for the financial year for the group auditor are as follows:

€ in thousands	2017/18	2016/17
Audit of consolidated and separate financial statements	137	137
Other assurance services	8	2
Other services	112	71
Total	257	210

This item does not include expenses for other network members of the group auditor, e.g. for the audit of financial statements of subsidiaries or tax consulting services.

## 29. NUMBER OF STAFF The average numbers of staff in the financial year are as follows:

	2017/18	2016/17
Waged workers	7,657	7,341
Salaried employees	2,324	2,185
Total	9,981	9,526

The calculation of the number of staff includes an average of 608 leased personnel for the financial year 2017/18 and an average of 432 for the financial year 2016/17.

Leoben-Hinterberg, 7 May 2018

The Management Board

Andreas Gerstenmayer m.p.

Monika Stoisser-Göhring m.p.

Heinz Moitzi m.p.

# Statement of all Legal Representatives

We confirm to the best of our knowledge that the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group as required by the applicable accounting standards and that the Group Management report gives a true and fair view of the development and performance of the business and the position of the Group, together with a description of the principal risks and uncertainties the Group faces.

Leoben-Hinterberg, 7 May 2018

The Management Board

Andreas Gerstenmayer m.p. Chief Executive Officer

Monika Stoisser-Göhring m.p. Chief Financial Officer

Heinz Moitzi m.p. **Chief Operations Officer** 

# **Auditor's Report**

We draw attention to the fact that the English translation of this auditor's report according to Section 274 of the Austrian Commercial Code (UGB) is presented for the convenience of the reader only and that the

### REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

AUDIT OPINION We have audited the consolidated financial statements of AT & S Austria Technologie & Systemtechnik Aktiengesellschaft, Leoben-Hinterberg, and its subsidiaries (the Group), which comprise the Consolidated Statement of Financial Position as at 31 March 2018, the separate Consolidated Statement of Profit or Loss, the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Cash Flows and the Consolidated Statement of Changes in Equity for the fiscal year then ended, and the Notes to the Consolidated Financial Statements.

In our opinion, the accompanying consolidated financial statements comply with legal requirements and give a true and fair view of the financial position of the Group as at 31 March 2018, and of its financial performance and cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs) as adopted by the EU and the additional requirements under Section 245a Austrian Commercial Code.

BASIS FOR OPINION We conducted our audit in accordance with Regulation (EU) No. 537/2014 (hereinafter EU-Regulation) and Austrian generally accepted auditing standards. Those standards require the application of the International Standards on Auditing (ISAs). Our responsibilities under those provisions and standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We are independent of the Group in accordance with Austrian Generally Accepted Accounting Principles and professional requirements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KEY AUDIT MATTERS Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the fiscal year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have structured key audit matters as follows:

- Description
- Audit approach and key observations
- Reference to related disclosures

### DEFERRED TAX ASSETS FROM TAX LOSS CARRY-FORWARDS AND OTHER DEDUCTIBLE TEMPORARY DIFFERENCES

### Description

The Group capitalized deferred tax assets in a total amount of € 45,530 thousand (prior year: € 38,659 thousand). This amount mainly includes deferred tax assets from tax loss carry-forwards and amortization of goodwill under tax law in the amount of € 21,544 thousand (prior year: € 13,729 thousand) as well as deductible temporary differences in the amount of € 23,986 thousand (prior year: € 24,930 thousand).

Deferred tax assets are capitalized based on the assumption that sufficient taxable income will be generated within a planning period of at least 5 years against which tax loss carry-forwards and other deductible temporary differences can be offset. These assumptions are based on estimates of current and planned taxable results and any future measures implemented by the companies concerned that will have an effect on tax.

The assessment of the matters described requires professional judgment and involves estimation uncertainties and thus includes the risk of a material misstatement in the consolidated financial statements.

## Audit approach and key observations

- Identified, for significant companies, the process used to determine the future taxable results that serve as a basis for the calculation of
- Performed plausibility checks for significant companies to evaluate if the budgeted figures used are plausible when compared to our knowledge of the planned course of business,
- Received tax advisor confirmation letters to confirm the existence and accuracy of the tax loss carry-forwards,

- Analyzed and confirmed the accounting assumptions on the possibility to utilize tax loss carry-forwards and deductible temporary differences, and
- Audited the presentation and disclosures in the notes to the consolidated financial statements.

We consider the capitalization of deferred tax assets from tax loss carry-forwards and other deductible temporary differences to be justified and appropriate in amount.

### • Reference to related disclosures

For further related information, we refer to the notes to the consolidated financial statements section I. B. (e.) on accounting and measurement policies in respect of income taxes, section I. C. critical accounting estimates and assumptions concerning the measurement of deferred tax assets and current income tax liabilities, as well as to section III. 6. comments on income taxes.

### 2. ASSESSMENT OF PRESENTATION OF THE PERPETUAL HYBRID BOND IN FOUITY

## Description

At the balance sheet date, the Group reports a hybrid capital of € 172.9 million in equity, which originates from a hybrid bond in the total nominal amount of € 175.0 million issued by the Company on 24 November 2017. The transaction costs incurred in connection with the issue in the amount of € 2.1 million were offset against the issue proceeds. The bond has an indefinite maturity and may be recalled and redeemed for the first time after five years by AT & S Austria Technologie & Systemtechnik Aktiengesellschaft, Leoben-Hinterberg, but not by the creditors. In case the bond is not recalled after this period, the surcharge on the interest rate applicable at that time increases by 5%.

A wrong classification of the hybrid bond based on the bond terms by applying the requirements of IAS 32 "Financial Instruments: Presentation" might lead to a material misstatement in the consolidated financial statements.

## Audit approach and key observations

### We:

- Analyzed the bond terms of the issue prospectus of the Company and made an assessment in accordance with the requirements for equity and debt of IAS 32 "Financial Instruments: Presentation",
- Analyzed the transaction costs directly incurred in connection with the issue proceeds and reconciled the presentation with the requirements of IAS 39 "Financial Instruments: Recognition and Measurement",
- Audited the presentation and disclosures in the notes to the consolidated financial statements.

The classification of the hybrid bond in equity in the consolidated financial statements was made in accordance with IFRS requirements.

### Reference to related disclosures

For further related information, we refer to the disclosures in the notes to the consolidated financial statements, section IV. 23. hybrid capital.

## RESPONSIBILITIES OF MANAGEMENT AND THE AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance

STATEMENTS Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU, and the additional requirements under Section 245a UGB, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The audit committee is responsible for overseeing the Group's financial reporting process.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the EU Regulation and with Austrian generally accepted auditing standards, which require the application of ISAs, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with the EU Regulation and with Austrian generally accepted auditing standards, which require the application of ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit.

### We also:

- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risks of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the audit committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the audit committee with a statement that we have complied with all relevant ethical requirements regarding independence, and to COMMUNICATE with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

COMMENTS ON THE GROUP MANAGEMENT REPORT Pursuant to the Austrian Commercial Code, the group management report is to be audited as to whether it is consistent with the consolidated financial statements and as to whether the group management report was prepared in accordance with the applicable legal requirements.

Management is responsible for the preparation of the group management report in accordance with the Austrian Commercial Code.

We conducted our audit in accordance with Austrian Standards on Auditing for the audit of the group management report.

OPINION In our opinion, the group management report was prepared in accordance with the applicable legal requirements, includes accurate disclosures pursuant to Section 243a UGB and is consistent with the consolidated financial statements.

STATEMENT Based on the findings during the audit of the consolidated financial statements and due to the obtained understanding concerning the Group and its circumstances no material misstatements in the group management report came to our attention.

OTHER INFORMATION Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements, the group management report and the auditor's report. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

ADDITIONAL INFORMATION IN ACCORDANCE WITH ARTICLE 10 OF THE EU REGULATION We were appointed as statutory auditor at the general meeting dated 6 July 2017. We were subsequently engaged by the supervisory board. We have audited the Company for an uninterrupted period of more than 20 years.

We confirm that the audit opinion in the "Report on the Consolidated Financial Statements" section is consistent with the additional report to the audit committee referred to in Article 11 of the EU Regulation.

We declare that we did not provide any prohibited non-audit services (Article 5 (1) of the EU-Regulation) and that we remained independent of the audited company in conducting the audit.

RESPONSIBLE ENGAGEMENT PARTNER Responsible for the proper performance of the engagement is Mr. Jürgen Schauer, Austrian Certified Public Accountant.

Vienna, 7 May 2018

PwC Wirtschaftsprüfung GmbH

signed:

Jürgen Schauer Austrian Certified Public Accountant

This report is a translation of the original report in German, which is solely valid. Publication and sharing with third parties of the consolidated financial statements together with our auditor's opinion is only allowed if the consolidated financial statements and the group management report are identical with the German audited version. This audit opinion is only applicable to the German and complete consolidated financial statements with the group management report. For deviating versions, the provisions of Section 281 (2) UGB apply.

# **Glossary**

Represents the fifth generation of wireless broadband technology and is intended to provide higher data transmission rates, shorter signal delays and better coverage than 4G.

Drive sections which convert electrical signals into mechanical movement.

### **Advanced Packaging**

Active and passive electrical components are embedded in printed circuit boards and interconnected via microvias and conducting lines instead of being assembled on the printed circuit board. This technology enables space-saving, high-performance applications for a wide range of customer segments.

All the components needed for an end device are connected in an integrated module, combining various interconnection technologies.

### **Assembly service**

Assembling of components on (or inside) the printed circuit board.

### AT&S-Toolbox

Combination of existing and new technologies which enables new interconnect solutions and the functional integration at all connection levels.

### **Back-end packaging**

In packaging (back-end), processes for the singulation and assembly of semiconductor chips on substrates are carried out and further materials for the packaging and contacting of chips are applied.

### **BGA** substrates

Ball Grid Array substrate. This substrate is at least 1.2 times as large as the chip placed on it.

Passive electronic component which stories electrical charges and consequently electrical energy.

CAPEX refers to the cash investments in property, plant and equipment and intangible assets, meaning that the asset acquisition is adjusted to exclude non-cash effects.

Contract electronic manufacturers: companies which provide production services - primarily printed circuit board assembly – to the customer.

### Commoditisation

Goods become simple commodities which can be produced by various manufacturers.

## Corporate Governance Code (ÖCGK)

Austrian Code of Corporate Governance - voluntary rules for Austrian listed companies for good corporate governance and controls.

Internationally recognised standard for Internal Control Systems (ICS) and risk management published by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

A covenant is an obligation of a borrower to the creditor not to exceed or fall below certain criteria. The most common covenants are the equity ratio and net debt/EBITDA.

Chip Scale Packaging substrate; this substrate is no more than 1.2 times as large as the chip placed on it.

Operating result = earnings before net finance costs and taxes (Earnings Before Interest and Taxes).

Operating result before depreciation and amortisation (Earnings Before Interest, Taxes, Depreciation and Amortisation).

### **ECP®** technology

Embedded component packaging technology developed by AT&S in order to embed active and/or passive components inside printed circuit boards (\* registered trademark AT 255868).

### **Embedded die packaging**

Technology used to embed active and passive components in a printed circuit board.

### **Embedding**

Integrating active and/or passive electronic components inside printed circuit boards.

### Ex-dividend date

If shares are purchased on the ex-dividend date, there is no entitlement to dividends.

### **Factoring**

A company (supplier, creditor) transfers accounts receivable from one or several debtors to a financial institution or special institution (factor) before the due date.

### Fan-out wafer/panel-level fan-out

"Fan-out" is a technology in which additional wiring layers are applied to a chip, which extend beyond the chip area. This enlarged area thus enables better distribution of contacts to the printed circuit board. If these wiring layers are applied to wafers, this is referred to as "wafer-level fan-out". If the wiring layers are produced on a panel (as used in substrate production), it is called "panel-level fan-out". Finished wafers or panels mounted with chips are then singulated and tested.

The panel-level fan-out technology is currently still in the R&D phase. AT&S is, among others, part of a European R&D consortium on panel level fan-out.

## Foreign exchange (FX)

Conversion from one currency into another.

## **Functional integration**

Refers to the integration of several functions of an electronic system in a module.

### **GVA**

Gross Values Added = EBIT + depreciation & amortisation + salaries & wages incurred.

### **HDI** printed circuit boards

Printed circuit boards with structures smaller than 100 micrometres (0.1 mm) – high density interconnection.

## Hedging

Financial transactions providing protection against risks such as exchange rate or interest rate fluctuations.

### **IC** substrates

IC substrates are multi-layered, electrically conducting circuit substrates for silicon semiconductors also known as chips or integrated circuits/ICs and serve as the connection between the chip(s) and the main printed circuit board.

## IFRS

International Financial Reporting Standards are the international accounting rules which are mandatory for AT&S as an exchange-listed company.

### **IGBT** applicators

An insulated-gate bipolar transistor (IGBT) is a semiconductor component used in power electronics.

### IIA standard

Standards for measures and the assessment of the quality of internal auditing specified by the Institute of Internal Auditors (IIA).

### Inductor

Passive electronic component with a certain inductivity which is able to store magnetic energy.

### **Integrated circuit**

Active electronic circuit consisting of transistors, capacitors, diodes, resistors and inductors which is integrated completely in or on a single piece of semiconductor substrate.

### **Intellectual property**

In contrast to tangible property, intellectual property is the right to intangible property such as a technical invention.

### **Internet of Things**

A trend based on how internet-connected devices are used to improve the exchange of data, automate complex processes in industry and generate valuable information.

The Innovation Revenue Rate represents the share of total revenue generated from products that feature new, innovative technologies and have been introduced in the past three years.

International Organisation for Standardisation.

### **Laser Direct Imaging**

The conductive pattern is applied directly by a laser beam with a photomask on a thin, structurable film to the printed circuit board or the substrate without using an exposure unit.

### **Lean Six Sigma**

Management system for efficiency and process improvement. The core element of the system is the description, measurement, analysis, improvement and monitoring of business processes using statistical methods

Line/space: line width and spacing of circuit paths.

Long-term incentive: long-term-oriented bonus system.

Microvias are minute holes drilled by a laser to generate the electrical connection between the layers in a multilayer circuit board.

### Miniaturisation

Trend towards even more densely printed circuit board structures on ever smaller surfaces.

### Modularisation

Individual components packaged into modules.

### MOSFET

Metal-oxide semiconductor field-effect transistor which amplifies or converts electronic signals.

### mSAP / SAP

Modified semi-additive process or semi-additive process

In the conventional, subtractive process in printed circuit board production, a thick copper layer is patterned on a laminate using a photomask. Copper is then selectively stripped by etching (subtraction). In the mSAP process, which allows smaller line/space widths, only a very thin copper layer is applied to the laminate and patterned using a photo mask. Another copper layer is then selectively plated onto the patterned areas. In the SAP process, an even thinner and more homogeneous copper layer is applied and a second photomask is used in order to enable even smaller line/space widths than in mSAP.

### Multilayer

Multilayer printed circuit board.

### **NaDiVeG**

Sustainability and Diversity Improvement Act (Nachhaltigkeits- und Diversitätsverbesserungsgesetz) - Nonfinancial reporting for capital market-oriented companies and financial institutions with more than 500

### **Net CAPEX**

Capital expenditure net of receipts from the disposal of property, plant and equipment and intangible assets.

Net operating profit after tax represents annual profit adjusted to exclude net finance costs. For calculation, please refer to the Group Management Report.

Original Equipment Manufacturers – manufacturers of original electronic end devices.

Occupational Health and Safety Assessment Series.

### **OSATs**

Outsourced assembly and test: manufacturers that offer integrated IC (Integrated Circuit) Packaging solutions (see Advanced Packaging).

### **Promissory note loan**

A large bond-like loan with a medium to long term. The lenders are usually banks or insurance companies. The loan is certified with the borrower's promissory note.

### **RBA**

Responsible Business Alliance – Code of Conduct (formerly Electronic Industry Citizenship Coalition (EICC)) for working conditions in the supply chain of the electronics industry.

### Resistor

Passive electronic component which, due to its electrical resistance, limits the current in a circuit.

### **Retail bonds**

Corporate bonds whose subscribers can be either private or institutional investors.

### RFID

Radio Frequency Identification – technology for transceiver systems for the automatic and contactless identification of objects using radio waves.

### Risk exposure

The situation of being exposed to risk. Used as a factor in risk management to indicate risks: a combination of the potential impact and the probability of a risk occurring.

### **RMI**

Responsible Minerals Initiative – Principles for the responsible sourcing of conflict minerals.

### ROCE

Return on capital employed measures how effectively a company generates returns from the capital it uses. For calculation, please refer to the Group Management Report.

### Sale-and-lease-back

Special form of leasing: an enterprise sells property or moveable assets to a leasing company and leases it back for use in the business.

### **Structure densities**

Line widths/spaces in relation to unit area.

## Swap

A swap is a derivative financial instrument under which future payment streams are exchanged. Typically, currencies (currency swap) or fixed and variable interest payments (interest swap) are exchanged.

## System in Board (SiB)

When passive and/or active components are embedded inside printed circuit boards.

### System in Package (SiP)

Consists of one or more semiconductors and passive components that form a system or a functional block.

### Tier 1 manufacturers

Automotive suppliers.

## Transistor

Electronic semiconductor component to control voltages and currents.

### Voltage transformer

Electronic circuit which converts an electrical input voltage into a higher or lower output voltage.

### WACC

Weighted Average Cost of Capital represents the average cost that a company has to pay to obtain equity or debt capital.

### Wafer

Circular, thin slices, usually made from crystalline silicon that are used as a base material for manufacturing integrated circuits (chips) or other microelectronic components.

# **Key Data, 10-Year Timeline**

Unit	2008/09	2009/10	2010/11	2011/12
€ in millions	449.9	372.2	487.9	514.2
%	61%	67%	69%	73%
%	39%	33%	31%	27%
€ in millions	383.5	327.3	398.2	430.7
€ in millions	66.4	44.9	89.8	83.5
%	14.7%	12.1%	18.4%	16.2%
€ in millions	52.4	34.5	95.9	103.4
%	11.6%	9.3%	19.7%	20.1%
€ in millions	-	-	-	-
%	-	-	-	-
€ in millions	(1.1)	(25.6)	46.5	42.1
%	(0.2%)	(6.9%)	9.5%	8.2%
€ in millions	_	_	_	_
%		_	_	_
€ in millions	(5.8)	(37.6)	35.0	26.5
€ in millions	(5.4)	(37.3)	35.2	26.6
	<u>`</u>	<u>`</u>		87.8
				10.3%
				7.7%
				5.2%
	(1.270)	(10.170)		15.0%
	38 7	47.0	70.7	87.2
				113.1
				(25.9)
	· · · · · · · ·			(26.4)
	(17.10)		(10.0)	(20)
-	5,610	5,875	7,486	7,478
	6,319	5,616	6,987	7,417
€ in millions	536.8	483.4	575.3	694.6
€ in millions	252.7	208.8	229.8	283.1
				283.2
%	47.0%	43.2%	39.9%	40.8%
€ in millions	174.4	148.0	193.7	242.5
%	69.1%	70.9%	84.3%	85.7%
	99.4	71.9	79.4	92.3
%	22.1%	19.3%	16.3%	18.0%
	23.322.588	23.322.588	23.322.588	23,322,588
				23,322,588
				1.14
				1.14
·				3.76
·		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	0.32
				9.15
				5.13
%	6.1%	1.2%	2.3%	3.5%
	€ in millions  %  %  %  %  %  %  %  %  %  %  %  %  %	€ in millions       449.9         %       61%         %       39%         € in millions       383.5         € in millions       66.4         %       14.7%         € in millions       52.4         %       11.6%         € in millions       (1.1)         %       -         € in millions       (1.1)         %       -         € in millions       (5.8)         € in millions       (5.4)         € in millions       (4.1.7%)         %       (1.7%)         %       (1.2%)         %       -         € in millions       (20.1)         € in millions       (20.1)         € in millions       (20.1)         € in millions       252.7         € in millions       252.7         € in millions       252.2         %       47.0%         € in millions       99.4         22.1%     - 23,322,588  - 23,322,588  - 23,322,588  - 20,023  - 0.18	€ in millions         449.9         372.2           %         61%         67%           %         39%         33%           € in millions         383.5         327.3           € in millions         66.4         44.9           %         14.7%         12.1%           € in millions         52.4         34.5           %         11.6%         9.3%           € in millions         -         -           € in millions         (1.1)         (25.6)           %         (0.2%)         (6.9%)           € in millions         (5.8)         (37.6)           € in millions         (5.8)         (37.6)           € in millions         (5.4)         (37.3)           € in millions         (37.6)         (7.5%)           € in millions         (20.1)         27.5 <td>€ in millions         449.9         372.2         487.9           %         61%         67%         69%           %         39%         33%         31%           € in millions         66.4         44.9         89.8           %         14.7%         12.1%         18.4%           € in millions         52.4         34.5         95.9           %         11.6%         9.3%         19.7%           € in millions         —         —         —           € in millions         —         —         —           € in millions         (1.1)         (25.6)         46.5           %         —         —         —           € in millions         (1.1)         (25.6)         46.5           %         —         —         —         —           € in millions         (5.8)         (37.6)         35.0           € in millions         (5.4)         (37.3)         35.2         €           € in millions         (5.4)         (37.3)         35.2         €           € in millions         (5.4)         (37.3)         35.2         €           € in millions         (5.4)         (37.3)<!--</td--></td>	€ in millions         449.9         372.2         487.9           %         61%         67%         69%           %         39%         33%         31%           € in millions         66.4         44.9         89.8           %         14.7%         12.1%         18.4%           € in millions         52.4         34.5         95.9           %         11.6%         9.3%         19.7%           € in millions         —         —         —           € in millions         —         —         —           € in millions         (1.1)         (25.6)         46.5           %         —         —         —           € in millions         (1.1)         (25.6)         46.5           %         —         —         —         —           € in millions         (5.8)         (37.6)         35.0           € in millions         (5.4)         (37.3)         35.2         €           € in millions         (5.4)         (37.3)         35.2         €           € in millions         (5.4)         (37.3)         35.2         €           € in millions         (5.4)         (37.3) </td

<sup>1)</sup> Adjusted in application of IAS 19 revised.

<sup>1)</sup> Adjusted in Chongqing project.
2) Adjusted for Chongqing project.
3) Calculated on the basis of average values.
4) 2017/18: Proposal to the Annual General Meeting on 5 July 2018.

Compound Annual Growth 10 years in %	Change prior year in %	2017/18	2016/17	2015/16	2014/15	2013/14	2012/13 <sup>1)</sup>
10 years iii 76	111 70	2017/18	2010/17	2013/16	2014/13	2013/14	2012/13 **
8.2%	21.7%	991.8	814.9	762.9	667.0	589.9	541.7
		84%	82%	81%	79%	76%	74%
		16%	18%	19%	21%	24%	26%
8.0%	9.1%	829.5	760.2	611.2	511.6	471.1	464.6
9.3%	>100%	162.3	54.7	151.6	155.4	118.8	77.1
		16.4%	6.7%	19.9%	23.3%	20.1%	14.2%
15.7%	72.6%	226.0	130.9	167.5	167.6	127.2	102.4
		22.8%	16.1%	22.0%	25.1%	21.6%	18.9%
n.a.	n.a.		194.8	180.2	171.9		
			25.4%	23.7%	25.8%		
n.a.	>100%	90.3	6.6	77.0	90.1	53.9	31.4
		9.1%	0.8%	10.1%	13.5%	9.1%	5.8%
n.a.	n.a.		119.0	103.2	98.2		
	_		15.5 %	23.7 %	25.8 %		
n.a.	_	56.5	(22.9)	56.0	69.3	38.2	14.6
n a	_	53.6	(22.9)	56.0	69.3	38.2	14.6
n.a.			<u>`</u>		146.8	111.4	
14.9%	88.9%	192.2	101.8	146.5			85.6
		9.0%	(4.1%)	9.5%	13.9%	11.0%	5.0%
		7.7%	(0.6%)	8.2%	12.0%	9.6%	5.6%
		5.7%	(2.8%)	7.3%	10.4%	6.5%	2.7%
		40.4%	21.8%	19.6%	29.2%	26.5%	19.2%
14.0%	5.0%	143.2	136.4	136.9	143.9	104.8	71.7
9.2%	(41.1%)	141.7	240.7	254.3	164.8	90.3	40.5
n.a.			(104.3)	(117.3)	(20.9)	14.5	31.2
n.a.		(50.2)	(24.7)	(205.3)	(20.9)	14.5	31.1
5.7%	(0.4%)	9,734	9,778	9,116	8,120	7,129	7,011
4.7%	4.8%	9,981	9,526	8,759	7,638	7,027	7,321
					.,,	.,	.,,===
		4.500.4			1 222 2	0151	
11.0%	6.5%	1,530.4	1,436.7	1,344.7	1,220.8	916.1	726.7
10.9%	31.7%	711.4	540.1	568.9	604.4	390.7	304.8
10.9%	31.7%	711.4	540.1	568.9	604.3	390.7	304.9
		46.5%	37.6%	42.3%	49.5%	42.7%	42.0%
1.8%	(45.0%)	209.2	380.5	263.2	130.5	110.9	217.4
		29.4%	70.5%	46.3%	21.6%	28.4%	71.3%
(3.1%)	>100%	72.4	24.4	88.4	95.3	91.7	102.7
		7.3%	3.0%	11.6%_	14.3%	15.6%	19.0%
5.2%	_	38,850,000	38,850,000	38,850,000	38,850,000	38,850,000	23,322,588
5.2%		38,850,000	38,850,000	38,850,000	38,850,000	30,820,545	23,322,588
n.a.		1.38	(0.59)	1.44	1.78	0.98	0.62
n.a.	_	1.38	(0.59)	1.44	1.78	1.24	0.62
9.2%	88.9%	4.95	2.62	3.77	3.78	3.61	3.67
7.2%	>100%	0.36	0.10	0.36	0.36	0.20	0.20
22.3%	>100%	22.00	10.29	12.90	14.62	8.75	6.79
		1.6%	1.0%	2.8%	2.5%	2.3%	2.9%
28.7%	>100%	854.7	399.8	501.2	568.0	339.9	158.4

# **Imprint**

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