

CONSISTENCY IN CHANGE

Kepler Cheuvreux Virtual US Roadshow

Investor and Analyst Presentation

04 August 2021

DRIVING SUSTAINABILITY

High level of social, ecological and economic responsibility

2025

80% renewable energies

30% share of women in leadership positions

Vitality Index >20%

Strengthening partnerships with suppliers

Achievements¹

Share of renewable energies of **45**%²

Share of women in leadership positions of **20%**

Vitality index of **21%**

100% of main suppliers signed our Code of Conduct

1 As of 31.03.2021 | **2** Including big hydro power



Rated by











LEADING PROVIDER OF HIGH-END PCBs & IC SUBSTRATES

Well positioned for the future

Unique market position

- Broad product portfolio to serve all growth markets
- Long-standing customer relationships with technology and market leaders
- Technology innovator due to continuous R&D efforts
- Quality benchmark with outstanding process know-how, productivity and efficiency

Growth oriented strategy

- Megatrend-driven markets with attractive growth potential
- Address growth opportunities with incremental investments
- Constant outperformance of the PCB & substrates market

€1.2 bn ~€3 bn

revenue FY 20/21 revenue FY 25/26

5

ABF substrates producer worldwide

Top 3

in FY 25/26

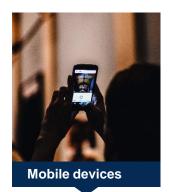
2

high-end PCB producer worldwide ONE

of the leading high-end PCB producers worldwide



MARKET SEGMENTS & PRODUCT APPLICATIONS



- Smartphones
- Wearables
- Notebooks & tablets
- Consumer electronics (action cameras and drones)



IC substrates

- High-performance
- computers
- Servers
- Client PCs
- Cloud & Edge computing
- 5G base stations
- Networking & gaming



- ADAS
- Autonomous driving (radar, camera, V-to-X communication)
- Power supply for motor systems



- Smart building, grid, lighting, manufacturing, transportation & retail
- Telecom infrastructure
- Power management
- Robots



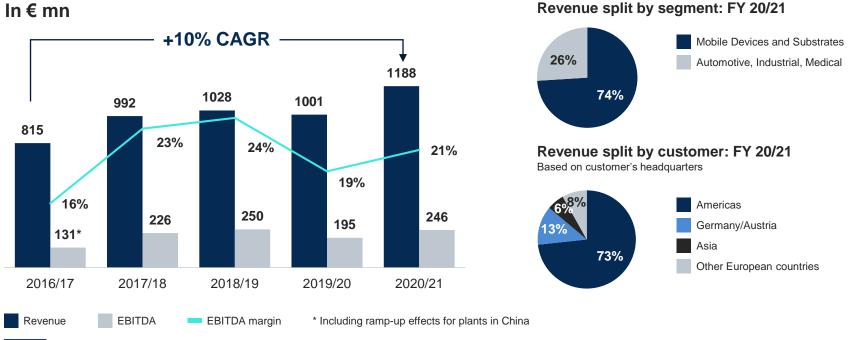
- Diagnostics and imaging systems
- Therapy application (pacemakers, hearing aids, drug delivery ...)
- Patient monitoring

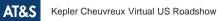
Segment Mobile Devices & Substrates

Segment Automotive, Industrial, Medical

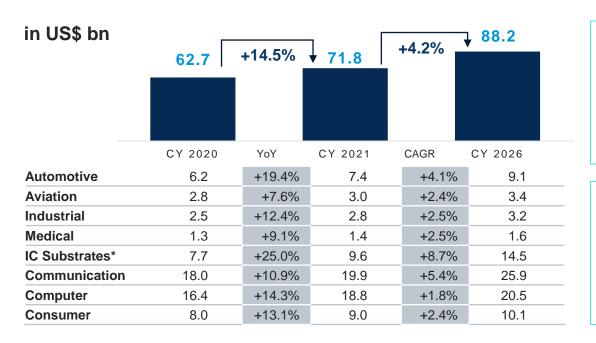
KEY FACTS

Outperformed the market in the last years





AT&S OUTPERFORMS PCB & IC SUBSTRATES* MARKET GROWTH



Confirmed position as **#2 producer** for high end PCBs

AT&S will continue to outperform the market with an annual growth of

>20% until 2026

Source: Prismark 05-06/2021 * only containing high-end IC substrates

STRATEGIC BUSINESS DRIVERS



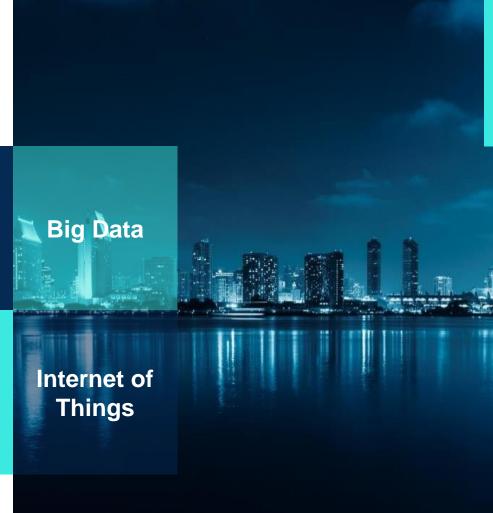
GAME CHANGERS ARE DRIVING OUR BUSINESS

New technologies and systems bring a significant data volume increase



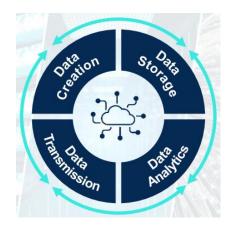
Artificial Intelligence

5G



INCREASING DATA VOLUMES REQUIRE NEW DESIGN SOLUTIONS AND BETTER PERFORMANCE

Existing technologies cannot meet future requirements





Increased data volumes need to be transmitted, stored and processed

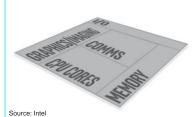
Instead of using monolithic designs, various chip elements are integrated as one device

Advantages

- Improved computational performance
- Low latency
- Cost benefits

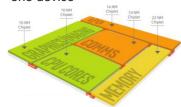
MONOLITHIC CHIP

A singular piece of silicon, constructed as a unit



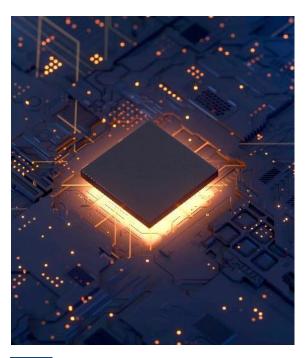
CHIPLETS

A heterogeneous collection of "chiplets" integrated as one device



HIGH-PERFORMANCE PROCESSORS NEED HIGH-PERFORMANCE ABF SUBSTRATES

Growing demand supports AT&S growth strategy



Servers, networking, AI and gaming are driving the trend towards significantly bigger and more complex substrates

- Increased substrate size
- Increased layer count
- Increased speed

AT&S is significantly increasing capacities for highly complex substrates to support these technology developments

NEW MANUFACTURING SITE IN KULIM / MALAYSIA

Additional capacities for IC substrates

Future diversification of the customer portfolio

- Investment of up to € 1.7 billion in Kulim, Malaysia
 - ABF substrates for high-performance processors
 - Construction of new production complex between 2021 2026
 - Appr. 230,000 m² in size
- Collaboration with two leading manufacturers of high-performancecomputing semiconductors
- Significant part of project financing is based on agreements with customers
- About half of the investment volume is to be provided by the customers' contributions to financing

UPDATE ABF SUBSTRATES PROJECTS



CHONGQING III

- Faster project progress will lead to start of production already at the end of CY 2021 (previous: Q1 FY 2022)
- Process & equipment characterisation and certification earlier
- Full capacities available with the beginning of Q3 23/24 (Q4 23/24)

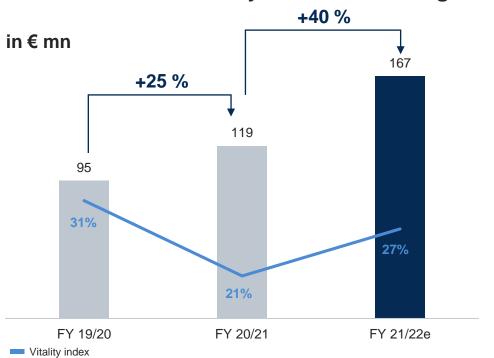


KULIM

- Contract with customers signed
- Construction scheduled to start in the second half of CY 2021 and high volume production at the end of CY 2024

STRONG COMMITMENT TO INNOVATION AND GROWTH

R&D investments – a key revenue and margin driver

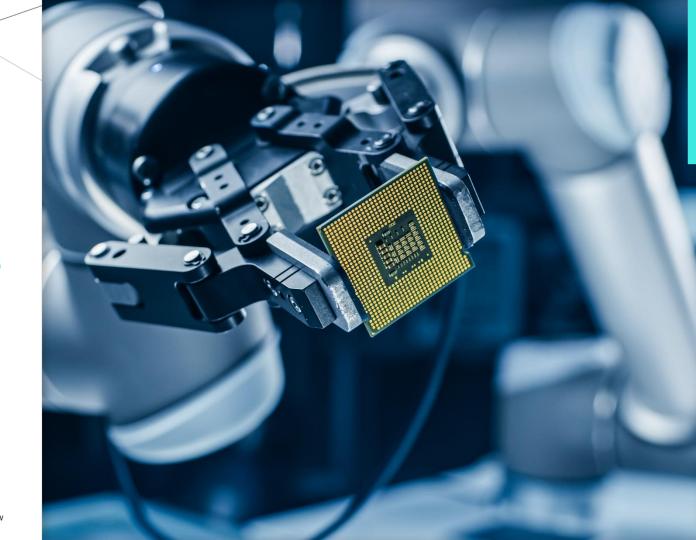


Investments in R&D

a key part of our focused business strategy

Target
Vitality index > 20%

RESULTS Q1 21/22



KEY ACHIEVEMENTS Q1 21/22

All business segments contributed to company growth



- Strong revenue growth of +28%
 - Additional capacities and strong demand push ABF substrates business
 - PCBs for modules with further growth
 - Automotive recovery
 - Industrial with strong performance
- Strengthen the R&D activities to secure technology leadership
- Strong focus on preparing organization for the future growth
- Capacity expansions projects fully on track

Q1 21/22 RESULTS SUMMARY

Revenue at historic high

Revenue +28%

€ 318 mn

Negative FX effects of € 22 mn

EBITDA margin -130 bps

14.6%

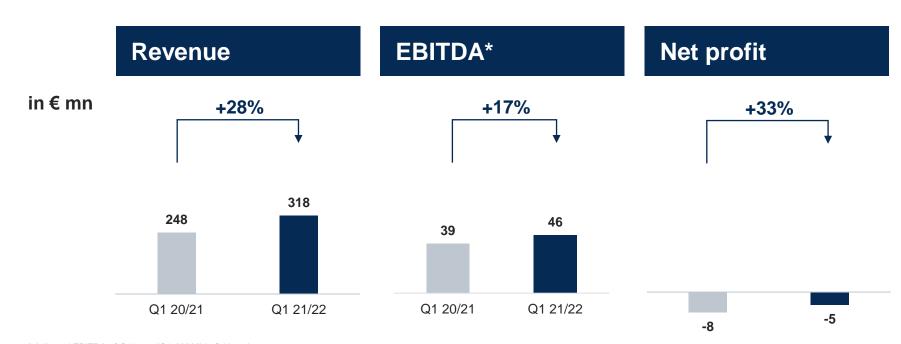
 EBITDA margin burdened by negative FX effects of € 18 mn Adjusted EBITDA margin -50 bps

16.0%

 Start-up costs for materials and wages of € 4.5 mn excluded



Q1 21/22 RESULTS SUMMARY



Q1 20/21

Q1 21/22

^{*} Adjusted EBITDA of € 51 mn (Q1 2020/21: € 41 mn)



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EBITDA BRIDGE Q1



Investments to prepare for future growth

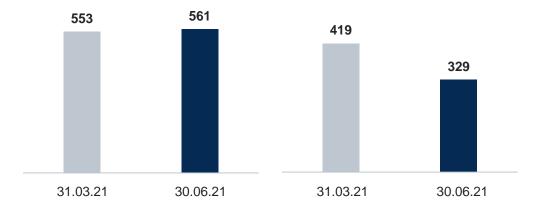
Q1 21/22 FINANCIAL POSITION

Solid financial structure for future growth

Cash & cash equivalents

Unused credit lines

in € mn



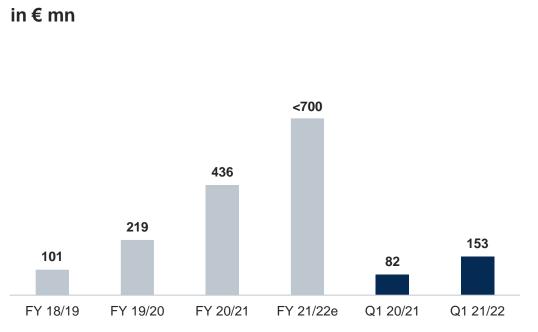
Balancing capital allocation

 Deploying capital with clear approach to invest in strategic growth markets

Sound investment decisions to generate strong operating and free cash flow in the future.

NET CAPEX

Further investments mainly pushed by IC substrates



Capex outlook 2021/22

- CAPEX guidance increased from up to € 630 mn to up to € 700 mn
- CAPEX increase is mainly related to the new production site for IC substrates in Kulim
- CAPEX for strategic projects of up to € 450 mn plus € 80 mn due to timing variances
- Depending on market developments CAPEX for maintenance and tech upgrade of up to € 100 mn

CURRENT YEAR GUIDANCE

FY 21/22 – Revenue guidance increased			
Growth	Revenue growth of 17 – 19% (previous: 13 – 15%)		
Profitability	 Adjusted EBITDA margin of 21 – 23% Adjustment: Start-up effects of the Chongqing and Kulim projects with an amount of appr. € 50 mn 		

MIDTERM GUIDANCE

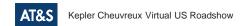
FY 25/26 – Considering the investment in Malaysia			
Growth	Revenue appr. € 3 bn (CAGR +20%)		
Profitability	 EBITDA margin of 27 – 32% ROCE of >12% with ramp-up of production 		
Others	 Net debt/EBITDA: <3 (can be temporarily exceeded) Equity ratio: >30% (may temporarily fall below) 		

ANNEX



BALANCE SHEET

€ mn	31.03.2021	30.06.2021	Change in %	
Total assets	2,390	2,516	+5%	Ongoing expansion and technology upgrades main drivers for increase in total assets
Equity	802	799	-0.4%	
Equity ratio	34%	32%	-180bps	Increase in total assets weighs on equity ratio
Net debt	509	638	+26%	Higher CAPEX feeds into liquidity and drives up net debt



CASH FLOW

Increase in Operating Cash flow driven by better result

€ mn	Q1 20/21	Q1 21/22	YoY Change in %
CF from operating activities	28	31	+8%
CF from investing activities	-171	-130	-24%
CF from financing activities	119	110	-8%
Operating free CF	-54	-123	>-100%

Higher CAPEX offset by lower investments in time deposits





MARKET PLAYERS IN THE HIGH-END SEGMENT

HDI Technology ¹		ABF Substrates ²	
1	Compeq	1	Ibiden
2	AT&S	2	Unimicron
3	Unimicron	3	SEMCO
4	Tripod	4	Shinko
5	Zhen Ding	5	AT&S
6	AKM Meadville	6	Kyocera
7	Meiko	7	Nan Ya PCB
8	TTM	8	Kinsus

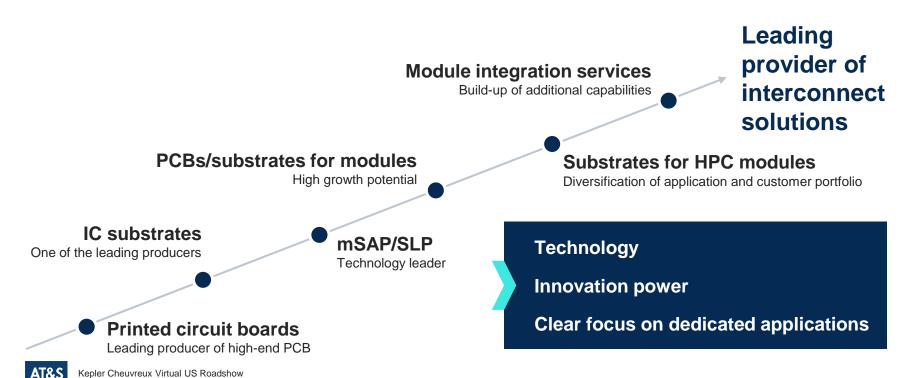
1 for CY 2020 2 for CY 2019

Source: Prismark, JMS, AT&S assessment

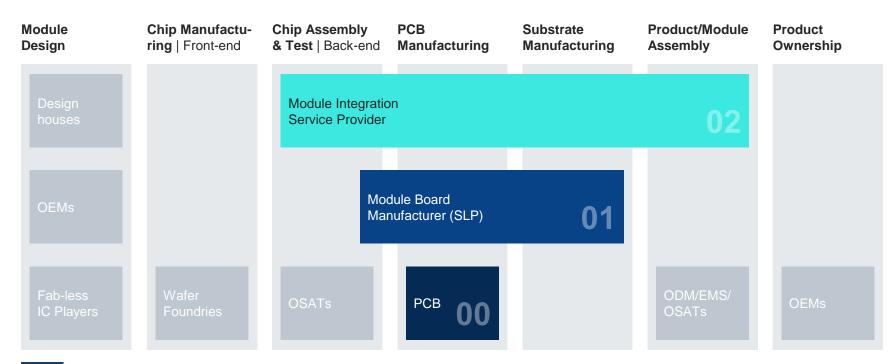


MORE THAN AT&S

Broadening the service range and opening up of new business opportunities



AT&S SOLUTIONS FOR THE ELECTRONICS INDUSTRY



AT&S - STOCK PROFILE

Listing

Vienna Stock Exchange, Prime Standard

Indices

ATX, Vönix, WBI

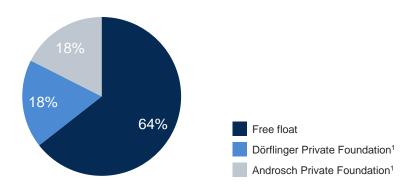
Thomson Reuters (A) ATSV.VI

Bloomberg (A)
ATS:AV

of shares outstanding

Dividend for 20/21 € 0.39 per share

Shareholder structure



1 Including direct and indirect holdings

THANK YOU FOR YOUR ATTENTION

AT&S INVESTOR RELATIONS

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