

The logo for AT&S, consisting of the letters 'AT&S' in white, bold, sans-serif font, centered within a dark blue rectangular box.

AT&S

RESULTS Q1-3 2022/23 CONFERENCE CALL

February 02, 2023

The background of the slide is a photograph of a city street at dusk or dawn. A cyclist is in the foreground, blurred by motion, riding on a wet road. In the background, several buildings are visible, including the prominent, glass-clad skyscraper The Shard on the right side. The sky is a clear, light blue.

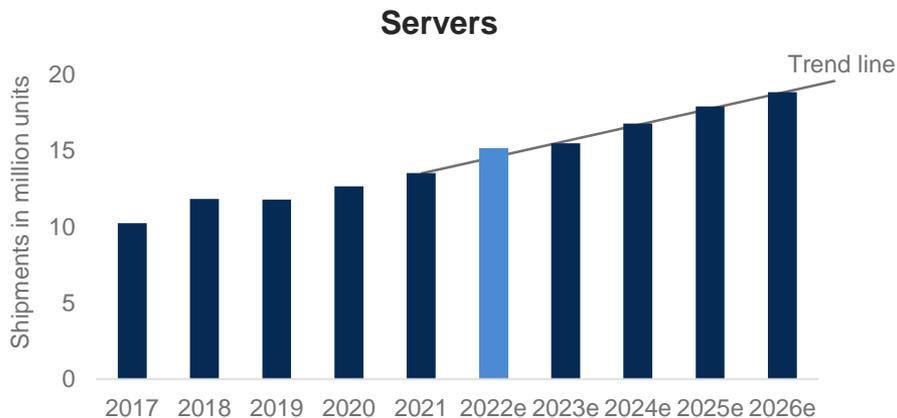
**BE PART
OF THE
PRO-
GRESS.**

KEY DEVELOPMENTS Q1-3 2022/23

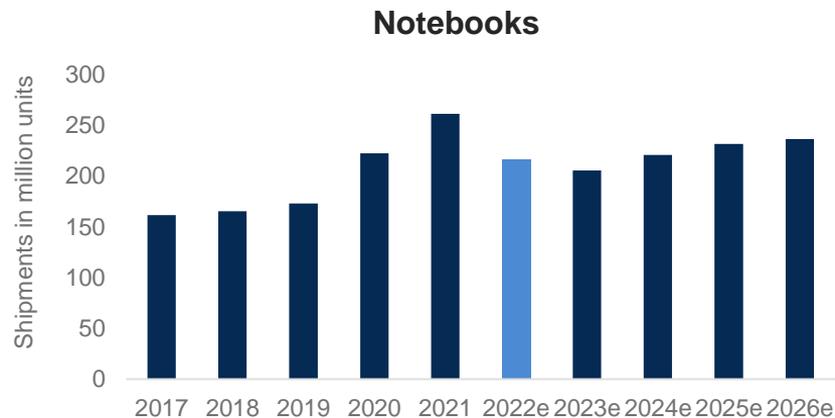
**Prepared for
challenging
market
environment**

- Strong revenue growth of 30% in the first three quarters
- Challenging market environment in Q3
 - Smartphone supply chain was impacted by COVID in China
 - General market weakness in the area of PCs and notebooks combined with high inventories
 - For servers, usually strong CQ4 was dampened in 2022 due to strong beginning of the year
 - Strong performance of modules business
 - Significant FX effects
- Guidance for FY 2022/23 adjusted
- Measures taken for a challenging market environment

SUBSTRATE MARKETS



- Investment hike in 2022 going back to normal trend line in 2023
- Long-term trend digitalization is demanding ongoing investments in digital infrastructure

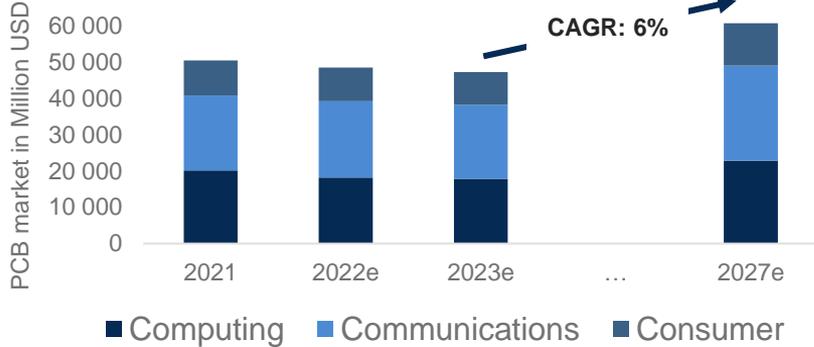


- Still high inventories in the supply chain
- Stabilization on new normal, above pre-COVID levels
- Long-term stabilization on new normal

Source: IDC, Nov. 2022

PCB MARKETS

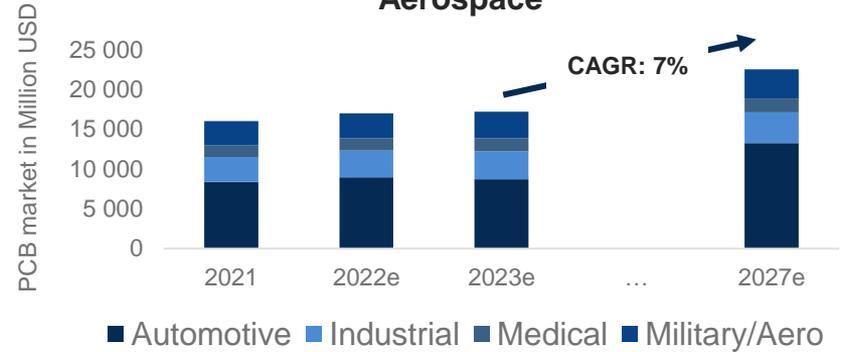
Computing, Communication, Consumer



- Ending post-COVID hype and high uncertainty lead to reduction in consumer demand
- Communication infrastructure and datacenter related demand remains stable at high level
- Returning to long-term growth trend expected from 2024 onwards

Source: Prismark, Dec. 2022

Automotive, Industrial, Medical, Aerospace



- Industrial and medical markets benefitted from easing supply chain problems
- Due to recession and macroeconomic uncertainty, 2023 outlook is flat
- Digitalization, electrification, and connectivity remain long-term drivers

READY FOR A CHALLENGING ENVIRONMENT

In 2023 AT&S will act in accordance with the market situation

Cost Optimization Program

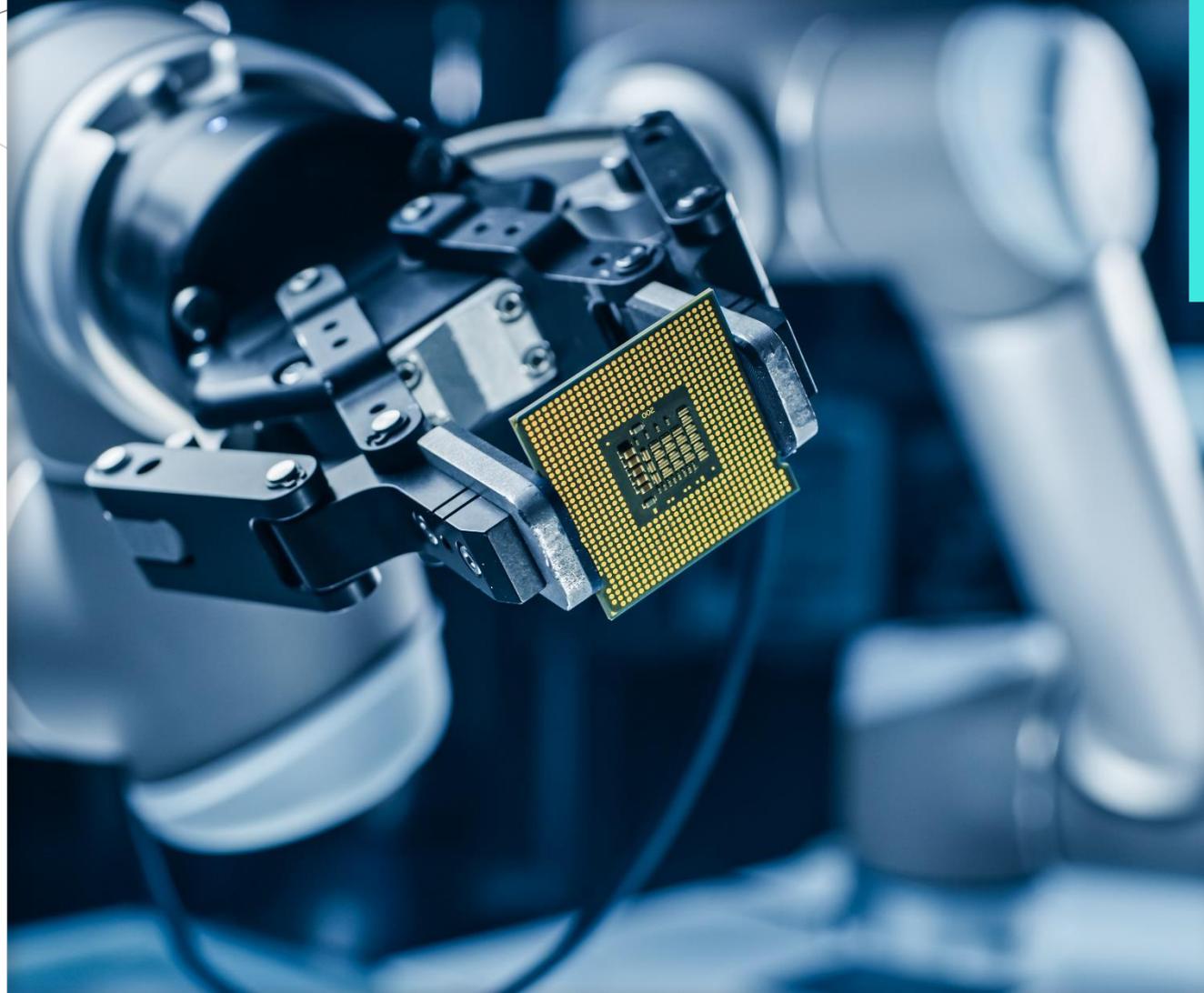
- Savings targets from continuous improvement programs were increased and implementation of measures accelerated
- Program ramp-up already started in Q2 2022/23
- Sustainable cost optimization of € 180 MM from FY 2023/24 onwards
- Further programs under consideration

CAPEX

- Cost-intensive implementation of the production equipment will be decided and scaled in line with the respective market demand

RESULTS Q1-3 2022/23

Petra Preining, CFO



Q1-3 2022/23 RESULTS SUMMARY*

Revenue

€ 1,489 MM

- Revenue increased by 30%
+17% without currency effects
- Mobile Devices & Substrates
grew by 34%
- Automotive, Industrial &
Medical grew by 19%

EBITDA

€ 416 MM

- EBITDA grew by 71%
+29% without currency effects
- EBITDA margin was up by 6.7
pp to 28.0%
- Adjusted EBITDA margin was
up by 7.5 pp to 30.4%

Net profit

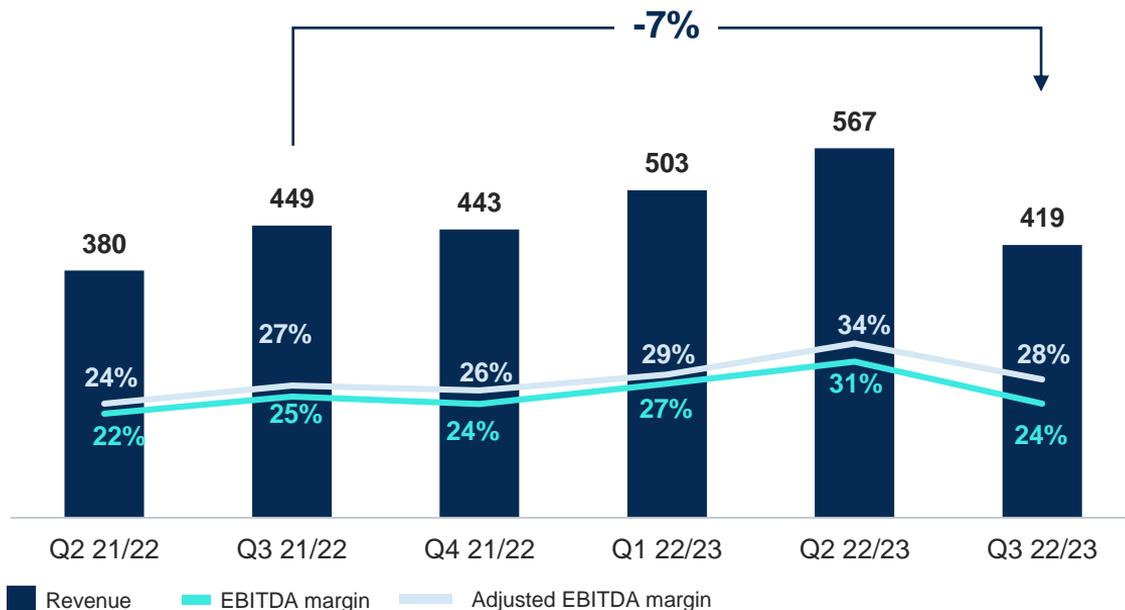
€ 221 MM

- Net profit increased by 260%
+41% without currency effects
- Driven by higher revenue and
EBITDA

* YoY changes

QUARTERLY REVENUE AND EBITDA MARGIN DEVELOPMENT

in € MM



Quarterly revenue decreased due to Mobile Devices & Substrates

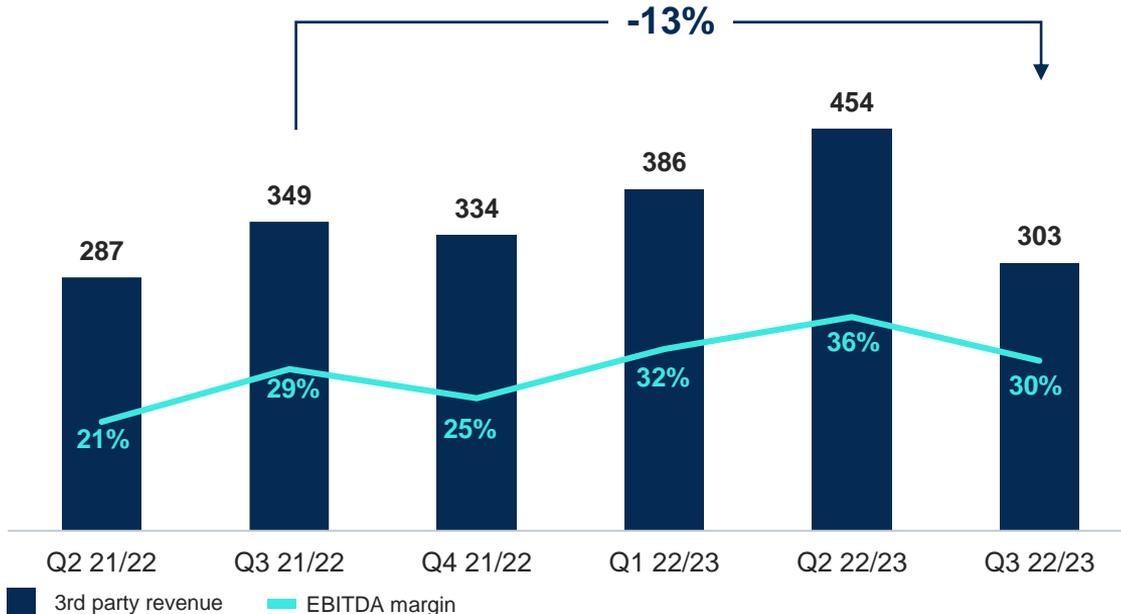
Adjusted EBITDA margin remains at satisfying level

Implemented measures to support margin

BUSINESS DEVELOPMENT

Mobile Devices & Substrates

in € MM



Revenue reflects weak market environment in IC substrates business

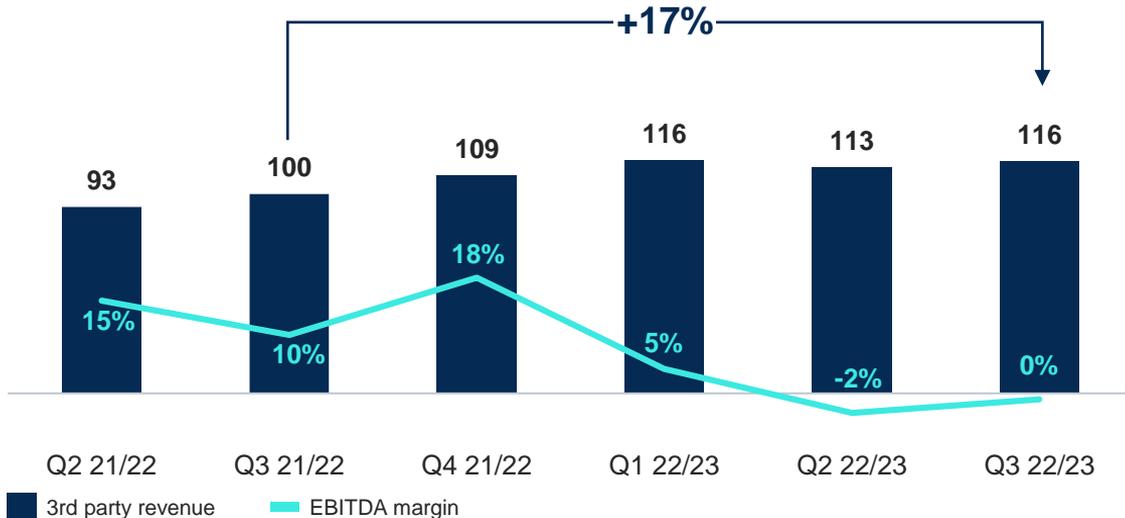
Ongoing strong demand for **PCBs for modules**

EBITDA margin impacted by short-term market fluctuations

BUSINESS DEVELOPMENT

Automotive, Industrial & Medical

in € MM



All segments contributed to **revenue growth**

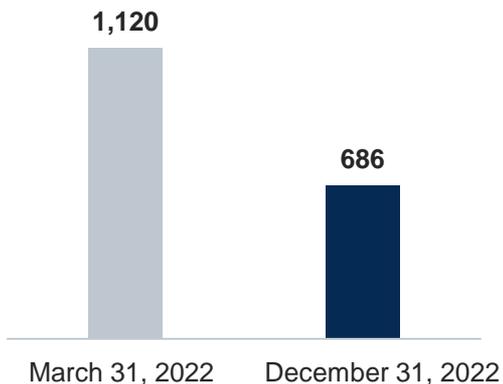
Effects of **chip shortages** significantly reduced

Margin reflects **start-up costs and higher R&D expenditures**

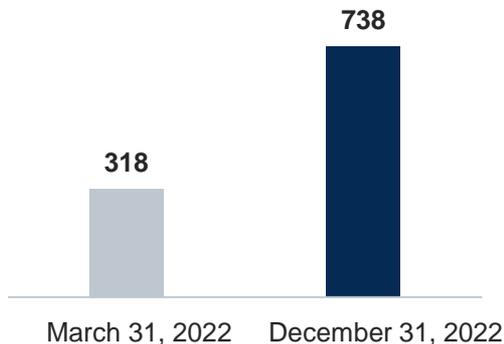
Q1-3 2022/23 FINANCIAL POSITION

Cash & cash equivalents

in € MM



Unused credit lines



Balancing capital allocation

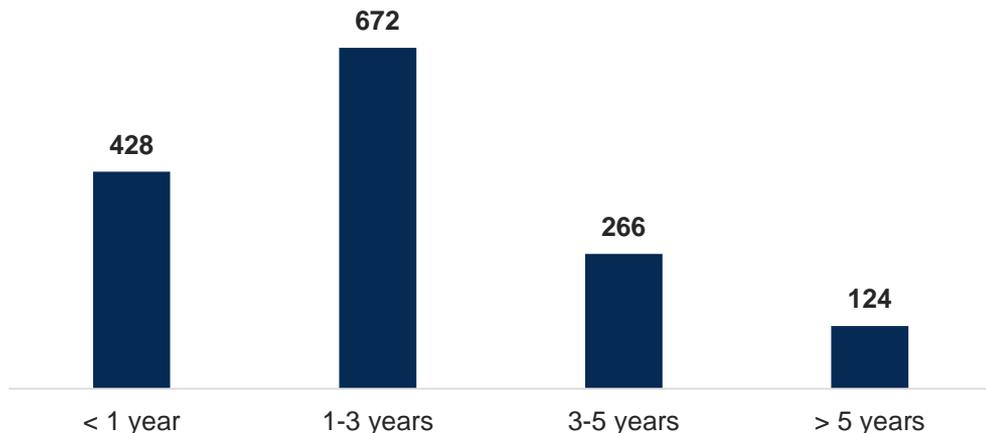
- Deploying capital with clear approach to invest in strategic growth markets
- Increased credit lines support financial capabilities

- **Solid financial structure with € 1,424 MM cash, cash equivalents and unused credit lines**
- **FX effects on funds impact financial results positive by € 45 MM**

DEBT FINANCING OVERVIEW

Maturity of outstanding debt instruments*

in € MM



- 40% of debt instruments have a fixed interest rate
- Diversified financing sources – rising share of funding backed by governmental and supranational organizations
- Current financing costs of 2.0% (as of Q3 2022/23)
- Further customer prepayments expected

* Amounts by maturity as of December 30, 2022. Promissory note loans, Term loans with banks, Bank borrowings and others; including accrued interest and placement costs and finance leases

BALANCE SHEET

€ MM	Mar. 31, 22	Dec. 31, 22	Change in %
Total assets	3,746	4,073	+9%
Equity	1,252	1,303	+4%
Equity ratio	33.4%	32.0%	-1.4pp
Net debt	212	627	+196%

Stronger increase in total assets weighs on equity ratio

Net debt/EBITDA ratio of 1.2

CASH FLOW

€ MM	Q1-3 21/22	Q1-3 22/23	YoY Change in %
CF from operating activities	332	483	+46%
CF from investing activities	-414	-992	-
CF from financing activities	163	29	-82%
Operating free CF*	-104	-320	-
Net CAPEX	436	803	+84%

Supported by better result and customer prepayments

Driven by higher CAPEX

* Cash flow from operating activities minus Net CAPEX

CURRENT YEAR GUIDANCE

FY 2022/23 – Adjusted due to current market weakness

Revenue	Approx. € 1.8 billion (previous: approx. € 2.1 billion)
Profitability	<ul style="list-style-type: none">▪ Adjusted EBITDA margin of ~25% (previous: 27–30%)▪ Start-up effects of the Chongqing, Kulim and Leoben projects in the amount of approx. € 50 MM (before: € 75 MM)
Investments	Net CAPEX of up to € 1,250 MM

MID-TERM GUIDANCE

FY 2025/26

Growth	Revenue approx. € 3.5 bn (CAGR +22%)
Profitability	<ul style="list-style-type: none">▪ EBITDA margin of 27–32%▪ ROCE of >12% with ramp-up of production
Others	<ul style="list-style-type: none">▪ Net debt/EBITDA: <3 (can be temporarily exceeded)▪ Equity ratio: >30% (may temporarily fall below)



THANK YOU FOR YOUR ATTENTION

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